

# STATE OF CONNECTICUT INSURANCE DEPARTMENT

I, Anne Melissa Dowling, Deputy Insurance Commissioner of the State of Connecticut, having fully considered and reviewed the Examination Report (the "Report") of the Vantis Life Insurance Company (the "Company") as of December 31, 2013, do hereby adopt the findings and recommendations contained therein based on the following findings and conclusions,

# TO WIT:

- 1. I, Anne Melissa Dowling, as the Deputy Insurance Commissioner of the State of Connecticut, and as such is charged with the duty of administering and enforcing the provisions of Title 38a of the Connecticut General Statutes ("CGS").
- 2. The Company is a domestic insurer authorized to transact the business of insurance in the State of Connecticut.
- 3. On October 31, 2014, the verified Report of the Company was filed with the Connecticut Insurance Department ("Insurance Department").
- 4. In accordance with Section 38a-14(e)(3) of the CGS, the Company was afforded a period of thirty (30) days within which to submit to the Insurance Department a written submission or rebuttal with respect to any matters contained in the Report.
- 5. On January 30, 2015, the Company filed a written submission indicating that they were in agreement with all of the recommendations contained in the Report. A copy of the Report is attached hereto and incorporated herein as Exhibit A.

NOW, THEREFORE, it is ordered as follows:

- 1. That the Report of the Company hereby is adopted as filed with the Insurance Department.
- 2. That the Company shall comply with all of the recommendations set forth in the Report, and that failure by the Company to so comply shall result in sanctions or administrative action as provided by Title 38a of the CGS.

Dated at Hartford, Connecticut, this 3rd day of February, 2015

Nilla

Anne Melissa Dowling Deputy Insurance Commissioner

EXHIBIT A

# **EXAMINATION REPORT**

OF

# VANTIS LIFE INSURANCE COMPANY

AS OF

**DECEMBER 31, 2013** 

**BY THE** 

CONNECTICUT INSURANCE DEPARTMENT

# TABLE OF CONTENTS

|   | <u>Page</u>          |
|---|----------------------|
| Salutation  | 1                    |
| Scope of Examination  | 1                    |
| History   | 2                    |
| Organizational Chart  | 4                    |
| Management and Control  | 4                    |
| Insurance Coverage  | 7                    |
| Territory and Plan of Operations  | 8                    |
| Reinsurance   | 9                    |
| Information Technology Controls   | 10                   |
| Accounts and Records  | 10                   |
| Financial Statements<br>Assets<br>Liabilities, Surplus and Other Funds<br>Summary of Operations | 11<br>11<br>12<br>13 |
| Aggregate Reserve for Life Contracts  | 14                   |
| Liability for Deposit-Type Contracts  | 14                   |
| Unassigned Funds (Surplus)  | 14                   |
| Conclusion  | 14                   |
| Signature   | 15                   |

October 31, 2014

The Honorable Anne Melissa Dowling Deputy Insurance Commissioner State of Connecticut Insurance Department 153 Market Street, 6th Floor Hartford, Connecticut 06103

Dear Deputy Commissioner:

In compliance with your instructions and pursuant to the requirements of Section 38a-14 of the Connecticut General Statutes (CGS), the undersigned has made a financial examination of the condition and affairs of:

#### VANTIS LIFE INSURANCE COMPANY

(hereinafter referred to as the Company or Vantis), a corporation with capital stock, incorporated under the laws of the State of Connecticut and having its statutory home and main administrative office located at 200 Day Hill Road, Windsor, Connecticut. The report on such examination is submitted herewith.

#### SCOPE OF EXAMINATION

The Financial Regulation Division of the Connecticut Insurance Department (the Department) conducted the previous examination of the Company as of December 31, 2008. The current examination, which covers the subsequent five-year period, was conducted at the statutory home office of the Company.

As part of the examination planning procedures, the Department reviewed certain material submitted by the Company for the period under examination:

- Minutes of the Board of Directors (Board) meetings, reinsurance agreements, custodial agreements, and other documents related to significant transactions;
- Statutory audit reports completed by the Company's independent certified public accountants, Pricewaterhouse Coopers, LLP (PwC);
- Management's Discussion and Analysis;
- Statements of Actuarial Opinion; and
- Annual Statements filed with the Department.

A comprehensive review was made of the financial analysis files and documents submitted to the Financial Analysis Unit of the Department, as well as reports obtained from the National Association of Insurance Commissioners (NAIC) database, as well as independent audit reports which indicated no material concerns with respect to financial condition or regulatory compliance issues.

Work papers prepared by PwC in connection with its annual statutory audit were reviewed and relied upon to the extent deemed appropriate.

The examination was conducted on a full scope, comprehensive basis in accordance with the procedures outlined in the NAIC Financial Condition Examiners Handbook (the Handbook). The Handbook requires that we plan and perform the examination to evaluate the financial condition and identify prospective risks of the Company by obtaining information about the Company, including corporate governance, identifying inherent risks within the Company, and evaluating system controls and procedures used to mitigate those risks. An examination also includes assessing the principles used and significant estimates made by management as well as evaluating the overall financial statement presentation with respect to management compliance with the NAIC Accounting Practices & Procedures Manual and the NAIC Life Annual Statement Instructions.

All accounts and activities of the Company were considered in accordance with the risk-focused examination process.

The Department retained the services of Allen Bailey & Associates (AB&A) to conduct a risk focused based evaluation of the Company's actuarial risks as they apply to the annuity guarantees and life insurance contracts inforce.

Comments in this report are generally limited to exceptions noted or to items considered to be of a material nature.

Failure of items in this report to add to totals or for totals to agree with captioned amounts is due to rounding.

#### HISTORY

The 1963 session of the Connecticut General Assembly passed two acts concerning savings bank life insurance. These acts created the formerly named Savings Bank Life Insurance Company (SBLI) and authorized it to assume all functions and assets of the former Savings Bank Life Insurance Fund of Connecticut which was a division within the Department since 1942. SBLI was issued a license by the Commissioner of the Department on December 21, 1963, and commenced operations on January 1, 1964.

Effective May 8, 2002, the Department approved the Company's amendment to its certificate of incorporation changing its name from SBLI to Vantis.

Effective October 5, 2005, the Company's Certificate of Incorporation (Certificate) was amended and restated to increase the Company's authorized common shares from 100,000, par value of \$100 per share, to 1,000,000 of common stock.

As of December 31, 2013, the capital of the Company consisted of 31,876 shares owned by twelve shareholder banks with a stated value of \$3,187,628.

The twelve shareholder member banks are listed below:

1

Member Bank

ChelseaGroton Bank

Citizens Financial Group, Inc.

Dime Bank

First County Bank

First Niagara Bank

Liberty Bank

ion Bank

People's United Bank

Savings Bank of Danbury

SI Financial Group, Inc.

TD Bank, Inc.

Webster Financial Corporation

Address

904 Poquonnock Road Norwich, CT 06340

One Citizens Plaza Providence, RI 02903

290 Salem Turnpike Norwich, CT 06360

117 Prospect Street Stamford, CT 06901

195 Church Street New Haven, CT 06510

315 Main Street Middletown, CT 06457

P.O. Box 370 Naugatuck, CT 06770

850 Main Street Bridgeport, CT 06604

220 Main Street Danbury, CT 06810

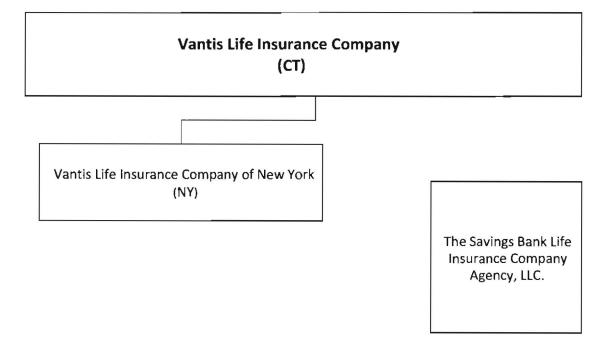
803 Main Street Willimantic, CT 06226

1701 Route 70 East East Cherry Hill, NJ 08034

P.O. Box 10305 Waterbury, CT 06726

# ORGANIZATIONAL CHART

The following is an organizational chart of the Company, its subsidiary and affiliate as of December 31, 2013.



# MANAGEMENT AND CONTROL

# Shareholders Meetings

The amended and restated bylaws as adopted on May 17, 2013, state that the annual meeting of the shareholders of the Company shall be held each year at such date, time and place as may be designated by the Board from time to time. At such annual meeting, the shareholders shall elect directors in accordance with the provisions of the Certificate and Article III of the bylaws.

A majority of the votes entitled to be cast on a matter constitutes a quorum for action on that matter.

Persons entitled to vote at any shareholders' meeting may vote in person or by proxy executed in writing by the shareholder or his duly authorized attorney-in-fact and filed with the Secretary of the Company not less than twenty-four hours prior to the meeting.

Special meetings of the shareholders may be called by the Board, a designated committee of the Board or by the President.

# **Board of Directors**

The Company's bylaws state that the business, property and affairs of the Company shall be managed by its Board. The Board shall consist of not less than seven and not more than fifteen directors, and the number of directorships at any time within such minimum and maximum range shall be the number fixed by vote of the shareholders or directors. Directorships shall at all times be divided into three classes, each class to consist of not less than three directorships.

At each annual meeting of the shareholders, not less than three directors shall be elected to a class to succeed the class whose term shall expire at that meeting, the term of the class so elected to expire at the third annual meeting of the shareholders thereafter.

Regular meetings of the Board shall be held at such place and on such day and hour at such periodic intervals as the Board may from time to time designate. Special meetings of the Board shall be held on the call of the president, the secretary, or not less than one-third of the directors in office, provided that at least two days notice of the date, time and place of such special meetings is provided to each director.

A quorum shall consist of a majority of the directors at the time in office, but not less than one-third of the number of directors provided within the bylaws.

| Director                | Title and Principal Business Affiliation  |  |
|-------------------------|---|--|
| Peter K. Mulligan       | Retired   |  |
| Rheo A. Brouillard      | President and Chief Executive Officer<br>Savings Institute Bank & Trust Company |  |
| Duncan C. Stoddard      | President and Chief Executive Officer<br>Chelsea Groton Savings Bank            |  |
| John J. Patrick, Jr.    | President and Chief Executive Officer<br>Farmington Savings Bank                |  |
| David W. Libbey         | Retired   |  |
| Michael E. Harkins      | President<br>People's Securities, Inc.  |  |
| Chandler J. Howard      | President and Chief Executive Officer<br>Liberty Bank                           |  |
| Peter L. Tedone         | President and Chief Executive Officer<br>Vantis                                 |  |
| Charles J. Boulier, III | President and Chief Executive Officer<br>ion Bank                               |  |

Members of the Board serving the Company at December 31, 2013, were as follows:

## **Officers**

According to the bylaws, the Board may elect a chief executive officer, a president, one or more vice presidents, a secretary, a treasurer, an actuary, a medical director, and such other officers.

Officers serving the Company at December 31, 2013, were as follows:

| Officer              | Title  |
|----------------------|--|
| Peter L. Tedone      | President and Chief Executive Officer                |
| Scott E. Smith       | Executive Vice President and Chief Operating Officer |
| Gail E. Lataille     | Senior Vice President and Treasurer                  |
| Craig D. Simms       | Senior Vice President, Marketing                     |
| Bruce A. Friedland   | Senior Vice President and Chief Actuary              |
| Edmund V. Mahoney    | Senior Vice President, Investments                   |
| Paula Egan           | Vice President, Operations                           |
| Michael S. Dal Zin   | Vice President, Marketing                            |
| James E. Lovelace    | Assistant Vice President, Information Technology     |
| Gregory P. Roto      | Vice President, Human Resources                      |
| John C. Miller       | Assistant Vice President, Underwriting               |
| Christopher M. Kelly | Assistant Vice President, National Wholesaling       |
| Marjory B. Berky     | Corporate Secretary                                  |
|                      |  |

## **Committees**

According to the bylaws, the Board shall have standing committees, each consisting of not fewer than three directors, as shall be determined by the Board. The committees as of December 31, 2013, were as follows:

- <u>Audit and Budget</u> Michael E. Harkins (Chairman), Charles J. Boulier, III, Chandler J. Howard, and Duncan C. Stoddard
- <u>Investment</u> Chandler J. Howard (Chairman), Charles J. Boulier, III, Michael E. Harkins, and John J. Patrick, Jr.

- <u>Executive</u> David W. Libbey (Chairman), Chandler J. Howard, Peter K. Mulligan, and John J. Patrick, Jr.
- <u>Compensation</u> Rheo A. Brouillard (Chairman), Peter K. Mulligan, John J. Patrick, Jr., and Duncan C. Stoddard
- <u>Governance, Risk and Compliance</u> David W. Libbey (Chairman), Rheo A. Brouillard, Chandler J. Howard, and Michael E. Harkins

# **INSURANCE COVERAGE**

The Company is insured on a financial institution blanket bond and computer/crime policy, issued by St. Paul Fire and Marine Insurance Company.

The aggregate limit of liability is greater than the prescribed minimum set forth by the Handbook.

In addition to the above coverages, the Company maintains primary and excess coverages for the following lines with the respective companies:

| Company  | Coverage                    |
|--|-----------------------------|
| The Standard Fire Insurance Company            | Workers' compensation       |
| The Phoenix Insurance Company                  | Commercial property         |
| The Charter Oak Fire Insurance Company         | Commercial automobile       |
| Travelers Property Casualty Company of America | Commercial excess liability |
| Indian Harbor Insurance Company                | Professional liability      |
| St. Paul Mercury Insurance Company             | Fiduciary liability         |
| St. Paul Fire and Marine Insurance Company     | Computer crime              |
| The Travelers Indemnity Company                | Directors and officers      |
| Travelers Casualty & Surety Company of America | CyberRisk                   |

#### TERRITORY AND PLAN OF OPERATIONS

The Company is licensed in all states with the exception of New York and is also licensed in the District of Columbia. During 2013, Connecticut accounted for approximately 64% of all direct written premiums for ordinary and group life insurance and credit insurance. The Company is also a direct writer of individual tax deferred annuities with 94% of all annuity considerations in 2013 derived from the sale of ordinary individual annuities within Connecticut.

The Company's core distribution channel for its products in all jurisdictions is through financial institutions (banks and credit unions). Within these channels, the Company receives premium income in three different methods:

- 1. Licensed platform representatives
- 2. Financial advisors
- 3. Direct response

In Connecticut, the Company continues to use its SBLI trade name only as product identifiers ("SBLI Term"), and has essentially transitioned to the Vantis name throughout its distribution footprint.

The Company has diversified its distribution channels. Since 2008, Vantis has increased new life insurance premium from select Independent Marketing Organizations (IMOs) in addition to its core business in financial institutions. New business from financial institutions at the end of 2013 comprised approximately 65% of new life insurance sales, with the remainder driven by select IMOs.

The Company continues to utilize its direct response marketing channel that encompasses conversions of older term policies to whole life, as well as new business leads driven by media advertising, direct mail marketing and existing policy marketing. This channel is a strong contributor to overall premium growth within and outside Connecticut representing more than 15% of total new premium income generated.

# **REINSURANCE**

# Summary of Ceded Reinsurance Programs

| Type of Contract                                 | Reinsurer's Limit  | Retention  | Policies\Lines of Business<br>Reinsured  |
|--|--|--|--|
| Automatic Co-<br>Reinsurance                     | 65% of deposit (01/2001-<br>08/2001)<br>100% of deposit<br>(09/2001-12/2001)<br>50% of deposit<br>(01/2002-09/2002)<br>95% of deposit<br>(10/2002-12/2002)                     | 35% of each deposit (01/2001-<br>08/2001)<br>0% of each deposit<br>(09/2001-12/2001)<br>50% of each deposit<br>(01/2002-09/2002)<br>5% of each deposit<br>(10/2002-12/2002)    | TaxSaver Prestige Plus   |
| Automatic Co-<br>Reinsurance                     | 50% of deposit (1/1/06 –<br>12/31/08)  | 50% of each deposit  | TaxSaver Prestige Plus   |
| Automatic Co-<br>Reinsuranee                     | 50% of deposit (1/1/10 –<br>current)   | 50% of each deposit  | TaxSaver Freedom   |
| Automatic Yearly<br>Renewable Term<br>(YRT) Bulk | 100% of each risk in excess of<br>the retention limit of \$300,000   | 100% of each risk up to the retention limit of \$300,000   | Basic Value Plus, Single<br>Premium Whole Life,<br>Mortgage Life, Depositors'<br>Group |
| Automatic YRT Bulk                               | 80% of each risk, not to exceed nine times retention   | 20% of each risk not to exceed<br>the retention limit of \$300,000   | Old SuperTerm products (pre-<br>2000) SuperTerm 20                                     |
| Automatic Co-<br>Reinsurance                     | 50% of each risk up to<br>\$100,000 (10 and 15 year<br>plans, 8/1/03-6/30/09),<br>\$150,000 (20 year plan, 8/1/03-<br>9/2012) and \$250,000 (20 year<br>plan, 10/2012-current) | 50% of each risk up to \$100,000<br>(10 and 15 year plans, 8/1/03-<br>6/30/09), \$150,000 (20 year<br>plan, 8/1/03-9/2012) and<br>\$250,000 (20 year plan,<br>10/2012-eurrent) | Super EZ Term  |
| Automatic Co-<br>Reinsurance                     | 90% of each risk   | 10% of each risk not to exceed<br>the retention limit of \$300,000   | SuperTerm 10, 15, 20, 25, 30   |

The reinsurance agreement that has the most significant financial statement impact is the 2001 Scottish Re, Inc. contract. This agreement represents 73% of the total reinsurance reserve credits as of December 31, 2013, for the Company's annuity TaxSaver Prestige Plus products. A trust is maintained with Comerica Bank as required by the reinsurance contract terms.

# INFORMATION TECHNOLOGY (IT) CONTROLS

An evaluation of IT controls was conducted in accordance with the Handbook utilizing the responses received from Exhibit C Part One – IT Planning Questionnaire to develop a customized version of Exhibit C Part Two – Evaluation of Controls in IT Work Program. The customization of Exhibit C was for the purposes of performing a limited review of significant risks associated with the IT environment to verify the existence of controls, policies and procedures that are appropriate to mitigate those risks. The review was not conducted for the purposes of placing reliance on the overall IT environment.

The IT review procedures included, but were not limited to the Company's:

- IT staffing and reporting structure;
- Adequacy, communication and management of significant IT policies;
- IT physical security environment;
- IT project management process;
- Ability to protect, secure and limit access to data;
- Process for managing third-party service providers; and
- Business continuity plan.

The entire IT infrastructure is located at the Company's headquarters and is housed on an AS/400 midrange computer. The Company's primary financial application system is IBM Genelco Life Support Plus (LSP). LSP is used for policy, claim and producer management. Financial reporting is handled by IBM Genelco Ledger Plus (GLP). Quasar is the vendor supplied reinsurance management system. Investment management is performed on a third party system owned by Conning & Company, a third party investment manager.

AgentWeb provides agents with in-force and pending application information as well as a vehicle to quote and submit new business. AgentWeb, is hosted by Rackspace a third party vendor specializing in hosting and cloud computing.

No significant findings were noted during our limited review of significant risks associated with the IT environment.

#### ACCOUNTS AND RECORDS

The Company uses the GLP system on the AS/400 midrange computer to produce its monthly trial balance and general ledger. The Company uses AM Best software to produce its statutory statements.

Detail analyses were performed on individual general ledger accounts throughout the examination. The 2013 year-end trial balance was reconciled to the 2013 filed annual statement without exception.

# FINANCIAL STATEMENTS

The following statements represent the Company's financial position as filed by the Company as of December 31, 2013. No adjustments were made to surplus as a result of the examination.

#### ASSETS

|  | Assets        | Nonadmitted | Net Admitted  |
|--|---------------|-------------|---------------|
|  |               | Assets      | Assets        |
| Bonds  | \$795,366,686 |             | \$795,366,686 |
| Preferred stocks                                     | 4,038,590     |             | 4,038,590     |
| Common stocks  | 7,364,539     |             | 7,364,539     |
| Mortgage loans on real estate                        |               |             |               |
| First liens  | 664,548       |             | 664,548       |
| Real estate  |               |             |               |
| Properties occupied by the company                   | 5,901,647     |             | 5,901,647     |
| Cash, cash equivalents and short-term investments    | 6,316,152     |             | 6,316,152     |
| Contract loans                                       | 6,600,816     |             | 6,600,816     |
| Other invested assets                                | 7,906,445     |             | 7,906,445     |
| Receivable for securities                            | 11            |             | 11            |
| Investment income due and accrued                    | 9,373,712     |             | 9,373,712     |
| Premiums and considerations:                         |               |             |               |
| Uncollected premium and agents' balances in the      |               |             |               |
| course of collection                                 | 574,326       |             | 574,326       |
| Deferred premiums, agents' balances and              |               |             |               |
| installments booked but deferred and not yet due     | 6,479,367     |             | 6,479,367     |
| Reinsurance:   |               |             |               |
| Amounts recoverable from reinsurers                  | 80,000        |             | 80,000        |
| Other amounts receivable under reinsurance           |               |             |               |
| contracts  | 1,370,828     |             | 1,370,828     |
| Current federal and foreign income tax recoverable   |               |             |               |
| and interest thereon                                 | 1,048,269     |             | 1,048,269     |
| Net deferred tax asset                               | 3,883,257     | \$ 312,018  | 3,571,239     |
| Electronic data processing equipment and software    | 1,453,993     | 1,409,965   | 44,028        |
| Furniture and equipment, including health care       |               | 40.4 (C)/   |               |
| delivery assets                                      | 612,492       | 612,492     |               |
| Receivables from parent, subsidiaries and affiliates | 136,490       |             | 136,490       |
| Aggregate write-ins for other than invested assets   | 40,626,051    | 1,124,753   | 39,501,298    |
| Total  | \$899,798,219 | \$3,459,228 | \$896,338,991 |
|  |               |             |               |

# LIABILITIES, SURPLUS AND OTHER FUNDS

| Aggregate reserve for life contracts   | \$757,521,364 |
|--|---------------|
| Aggregate reserve for accident and health contracts  | 21,818        |
| Liability for deposit-type contracts   | 33,420,435    |
| Contract claims:   |               |
| Life   | 7,179,135     |
| Provision for policyholders' dividends and coupons payable in following calendar year – estimated amounts: |               |
| Dividends apportioned for payment  | 167,544       |
| Dividends not yet apportioned  | 152,036       |
| Premiums and annuity considerations for life and accident and health contracts received in                 |               |
| advance  | 148,000       |
| Contract liabilities not included elsewhere:   |               |
| Other amounts payable on reinsurance   | 876,120       |
| Interest Maintenance Reserve   | 8,688,006     |
| Commissions to agents due or accrued   | 188,589       |
| General expenses due or accrued  | 375,035       |
| Taxes, licenses and fees due or accrued, excluding federal income taxes                                    | 46,559        |
| Current federal and foreign income taxes   | 681,834       |
| Amounts withheld or retained by company as agent or trustee  | 305,046       |
| Remittances and items not allocated  | 56,660        |
| Borrowed money   | 5,000,000     |
| Miscellaneous liabilities:   |               |
| Asset valuation reserve  | 4,631,081     |
| Aggregate write-ins for liabilities  | 5,156,221     |
| Total liabilities  | 824,615,483   |
|  | 2 107 (20     |
| Common capital stock   | 3,187,628     |
| Surplus notes  | 6,250,000     |
| Gross paid in and contributed surplus  | 1,000,000     |
| Unassigned funds (surplus)   | 61,285,880    |
| Surplus  | 68,535,880    |
| Total capital and surplus  | 71,723,508    |
| Total liabilities and surplus  | \$896,338,991 |
|  |               |

# SUMMARY OF OPERATIONS

| Premium and annuity considerations for life and accident and health contracts             | \$34,414,602 |
|---|--------------|
| Considerations for supplementary contracts with life contingencies                        | 1,392,940    |
| Net investment income   | 39,064,555   |
| Amortization of Interest Maintenance Reserve  | 2,695,161    |
| Commissions and expense allowances on reinsurance ceded                                   | 304,794      |
| Miscellaneous income - Aggregate write-ins for miscellaneous income                       | 1,997,627    |
| Totals  | 79,869,679   |
| Death benefits  | 7,061,464    |
| Matured endowments  | 22,702       |
| Annuity benefits  | 19,001,414   |
| Disability benefits and benefits under accident and health contracts                      | 108,765      |
| Surrender benefits and withdrawals for life contracts                                     | 33,320,416   |
| Interest and adjustments on contract or deposit-type contract funds                       | 1,615,617    |
| Payments on supplementary contracts with life contingencies                               | 1,091,202    |
| Increase in aggregate reserves for life and accident and health contracts                 | (3,585,850)  |
| Totals  | 58,635,730   |
| Commissions on premiums, annuity consideration and deposit-type contract funds            | 3,034,758    |
| General insurance expenses  | 13,927,574   |
| Insurance taxes, licenses and fees, excluding federal income taxes                        | 1,514,957    |
| Increase in loading on deferred and uncollected premiums                                  | 596,698      |
| Aggregate write-ins for deductions  | 268,998      |
| Totals  | 77,978,715   |
| Net gain from operations before dividends to policyholders and federal income taxes       | 1,890,964    |
| Dividends to policyholders  | 312,857      |
| Net gain from operations after dividends to policyholders and before federal income taxes | 1,578,107    |
| Federal and foreign income taxes incurred (excluding tax on capital gains)                | (456,346)    |
| Net gain from operations after dividends to policyholders and federal income taxes and    |              |
| before realized capital gains or (losses)   | 2,034,453    |
| Net realized capital gains or (losses), less capital gains tax                            | (249,348)    |
| Net income  | \$1,785,105  |
| CAPITAL AND SURPLUS   |              |
| Capital and surplus, December 31, prior year  | 70,323,865   |
| Net income  | 1,785,105    |
| Change in net unrealized capital gains (losses) less capital gains tax                    | (789,123)    |
| Change in net deferred income tax   | (158,196)    |
| Change in nonadmitted assets  | (757,555)    |
| Change in asset valuation reserve   | (627,060)    |
| Dividends to stockholders   | (318,763)    |
| Aggregate write-in for gains and losses in surplus  | 2,265,235    |
|   | 1,399,643    |
| Net change in capital and surplus for the year  | 1,599,045    |
| Capital and surplus, December 31, current year  | \$71,723,508 |
|   |              |

# AGGREGATE RESERVE FOR LIFE CONTRACTS\$757,521,364LIABILITY FOR DEPOSIT-TYPE CONTRACTS\$33,420,435

AB&A performed a review of the actuarial risks of the Company, including reserve risk and a review of the Company's asset adequacy analysis. Within the captioned accounts, AB&A focused on the following reserves based on the 2013 Asset Adequacy Testing (in millions):

| Line of Business                  | Tested Reserves |
|-----------------------------------|-----------------|
| Individual Fixed Deferred Annuity | \$645.4         |
| SuperTerm                         | \$10.9          |
| Dividend Accumulations            | \$21.7          |
| Supplemental Contracts            | \$20.7          |
| Single Premium Whole Life         | \$7.4           |
| Claim Liabilities                 | \$7.2           |
| Other Miscellaneous               | \$0.4           |
| Total Tested Reserves             | <u>\$713.7</u>  |

In performing the review, AB&A relied upon information supplied by the Company and the Department. The information included the following:

- 2013 Statement of Actuarial Opinion;
- 2013 Actuarial Opinion Memorandum and supporting documentation;
- Work performed by PwC;
- 2013 Annual Statement; and
- Additional information requested and obtained during the course of the review.

#### Conclusion

Based upon the risk assessment review, no material findings were noted in the manner in which the Company addresses actuarial reserving and asset adequacy risks.

#### UNASSIGNED FUNDS (SURPLUS)

#### \$61,285,880

The following exhibit reflects the balance of this account for the years under examination. The increase in 2013 was mainly attributable to net income for the year.

| \$59,886,237 |
|--------------|
| \$57,974,829 |
| \$59,044,593 |
| \$58,744,406 |
| \$59,351,537 |
|              |

#### **CONCLUSION**

During the period under examination, admitted assets increased \$226,877,755, liabilities increased \$219,755,884, and capital and surplus increased \$7,121,871.

#### SIGNATURE

In addition to the undersigned, William Arfanis, CFE; Phillip Barrett, AFE; Andrew Rarus, ASA, MAAA; Robert Linnell, CFE; Daniel Levine, AFE; Grace Jiang, CFE; Tricia A. Davé, FSA, MAAA of the Department; and the actuarial consulting firm of AB&A participated in this examination.

I, Jeffrey A. Prosperi, CFE, CPA, do solemnly swear that the foregoing report of examination is hereby represented to be a full and true statement of the condition and affairs of the subject insurer as of December 31, 2013, to the best of my information, knowledge and belief.

Respectfully submitted,

A. Prosperi, CLE

Insurance Certified Financial Examiner State of Connecticut Insurance Department

State of Connecticut

SS

County of Hartford

Subscribed and sworn to before me, <u>Patricia</u> A. Butter, Notary Public/Commissioner of the Superior Court, on this <u>18th</u>, day of <u>December</u>, 2014.

Notary Public/Commissioner of the Superior Court

My commission expires September 30, 2018.