State: Connecticut Filing Company: Unum Life Insurance Company of America

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.004 Partnership

Product Name: UNUM CT Partnership

Project Name/Number: 2019 Rate Filing/Unum 2019 Rate Filing

# Filing at a Glance

Company: Unum Life Insurance Company of America

Product Name: UNUM CT Partnership

State: Connecticut

TOI: LTC03G Group Long Term Care

Sub-TOI: LTC03G.004 Partnership

Filing Type: Rate

Date Submitted: 06/24/2019

SERFF Tr Num: MEAM-131987416

SERFF Status: Closed-Reduced - Approved

State Tr Num: 201903780

State Status:

Co Tr Num: UNUM 2019 RATE FILING

Implementation On Approval

Date Requested:

Author(s): Lisa Culhane, Christine Leavenworth, John Bischoff, John Patrick Kinney

Reviewer(s): Paul Lombardo (primary), Tricia Dave

Disposition Date: 10/21/2019

Disposition Status: Reduced - Approved

Implementation Date:

State Filing Description:

SERFF Tracking #: MEAM-131987416 State Tracking #: 201903780 Company Tracking #: UNUM 2019 RATE FILING

State: Connecticut Filing Company: Unum Life Insurance Company of America

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.004 Partnership

Product Name: UNUM CT Partnership

Project Name/Number: 2019 Rate Filing/Unum 2019 Rate Filing

#### **General Information**

Project Name: 2019 Rate Filing Status of Filing in Domicile: Not Filed

Project Number: Unum 2019 Rate Filing Date Approved in Domicile:

Requested Filing Mode: Review & Approval Domicile Status Comments: CT partnership filing is applicable

in CT only

Explanation for Combination/Other: Market Type: Group

Submission Type: New Submission Group Market Size: Large

Group Market Type: Other Explanation for Other Group Market Type: State of CT Group

Overall Rate Impact: 56.1% Filing Status Changed: 10/21/2019

State Status Changed:

Deemer Date: Created By: John Patrick Kinney

Submitted By: John Patrick Kinney Corresponding Filing Tracking Number:

#### Filing Description:

These are existing Connecticut Partnership policy form(s), and related non-partnership-eligible certificates issued to enrollees in other states, that provide long-term care coverage on a group basis. Unum issued certificates to eligible group members of the State of Connecticut between May 1997 and October 2004. Coverage is no longer marketed in any jurisdiction.

MedAmerica Insurance Company (MedAmerica) acquired this long-term care block of business via a reinsurance agreement with Employers Reinsurance Corporation, which had previously reinsured this block. MedAmerica has 100% of the risk on these forms, and it administers and manages the entire block.

MedAmerica is requesting a premium rate increase on the above-listed form(s), including all associated riders. The need for a premium rate increase is due to emerging and projected experience running more adverse than previously expected. Although a substantially larger increase would be needed to return this policy form to its expected loss ratio, the company is limiting its premium rate increase to 299%.

There have been no prior rate increases on the above-referenced form(s). The company is seeking this rate increase request to help alleviate the adverse performance on this block of business.

# **Company and Contact**

#### **Filing Contact Information**

John Patrick Kinney, MANAGING Patrick.Kinney@medamericaltc.com

**ACTUARY - LTC PRICING** 

165 Court Street 585-238-4379 [Phone]

Rochester, NY 14534

#### **Filing Company Information**

Unum Life Insurance Company of CoCode: 62235 State of Domicile: Maine

America Group Code: Company Type: 165 Court Street Group Name: State ID Number:

Rochester, NY 14647 FEIN Number: 01-0278678

(800) 544-0327 ext. [Phone]

# **Filing Fees**

Company Tracking #: UNUM 2019 RATE FILING

**SERFF Tracking #:** MEAM-131987416 **State Tracking #:** 201903780

State: Connecticut Filing Company: Unum Life Insurance Company of America

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.004 Partnership

Product Name: UNUM CT Partnership

Project Name/Number: 2019 Rate Filing/Unum 2019 Rate Filing

Fee Required? Yes

Fee Amount: \$20.00

Retaliatory? Yes

Fee Explanation: Maine filing fee

Per Company: Yes

CompanyAmountDate ProcessedTransaction #Unum Life Insurance Company of America\$20.0006/24/2019161717006

# **State Specific**

Individual, Small group and non-employer group health filings require rates to be filed. Does this filing comply with the requirements of item 17 of the general instructions?: N/A

A number of long standing Department positions have been reviewed and modified. As a result, some checklists have been amended, for your convenience we have summarized all of these modifications under General Instructions entitled "Amended Department Positions", have you reviewed this attachment at the bottom of the General Instructions?: N/A

SERFF Tracking #: MEAM-131987416 State Tracking #: 201903780 Company Tracking #: UNUM 2019 RATE FILING

State: Connecticut Filing Company: Unum Life Insurance Company of America

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.004 Partnership

Product Name: UNUM CT Partnership

Project Name/Number: 2019 Rate Filing/Unum 2019 Rate Filing

# **Correspondence Summary**

**Dispositions** 

| Status                | Created By  | Created On | Date Submitted |
|-----------------------|-------------|------------|----------------|
| Reduced -<br>Approved | Tricia Dave | 10/21/2019 | 10/21/2019     |

### **Objection Letters and Response Letters**

Objection Letters Response Letters

| Status                                  | Created By  | Created On | Date Submitted | Responded By        | Created On | Date Submitted |
|---|-------------|------------|----------------|---------------------|------------|----------------|
| Requesting<br>Additional<br>Information | Tricia Dave | 10/11/2019 | 10/11/2019     | John Patrick Kinney | 10/17/2019 | 10/21/2019     |

**Filing Notes** 

| Subject                     | Note Type        | Created By          | Created On | Date Submitted |
|-----------------------------|------------------|---------------------|------------|----------------|
| Response to 10/11 Objection | Note To Reviewer | John Patrick Kinney | 10/21/2019 | 10/21/2019     |

SERFF Tracking #: MEAM-131987416 State Tracking #: 201903780 Company Tracking #: UNUM 2019 RATE FILING

State: Connecticut Filing Company: Unum Life Insurance Company of America

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.004 Partnership

**Product Name:** UNUM CT Partnership

Project Name/Number: 2019 Rate Filing/Unum 2019 Rate Filing

# **Disposition**

Disposition Date: 10/21/2019

Implementation Date:

Status: Reduced - Approved

Comment: See attached file.

|   | Overall % | Overall % | Written Premium | <b>Number of Policy</b> | Written       | Maximum %      | Minimum %      |
|---|-----------|-----------|-----------------|-------------------------|---------------|----------------|----------------|
| Company                                   | Indicated | Rate      | Change for      | <b>Holders Affected</b> | Premium for   | Change         | Change         |
| Name:                                     | Change:   | Impact:   | this Program:   | for this Program:       | this Program: | (where req'd): | (where req'd): |
| Unum Life Insurance<br>Company of America | 56.100%   | 56.100%   | \$635,194       | 1,285                   | \$1,132,253   | 299.000%       | 299.000%       |

| Schedule            | Schedule Item                                | Schedule Item Status | Public Access |
|---------------------|--|----------------------|---------------|
| Supporting Document | Actuarial Memorandum                         |                      | Yes           |
| Supporting Document | Supplement to Actuarial Memorandum           |                      | Yes           |
| Supporting Document | Cover Letter 20190624                        |                      | Yes           |
| Supporting Document | Letter of Authorization                      |                      | Yes           |
| Supporting Document | CT_UNUM_Response 20191017_Objection 20191011 |                      | Yes           |

# STATE OF CONNECTICUT

#### INSURANCE DEPARTMENT

#### UNUM Life Insurance Company 2019 Group LTC Rate Filing

#### Finding of Facts

1. Connecticut specific experience: (Group LTC3G-CT Partnership)

| Calendar    | Earned         | Incurred      | Actual     | Expected      | Actual/         |
|-------------|----------------|---------------|------------|---------------|-----------------|
| <u>Year</u> | <u>Premium</u> | <u>Claims</u> | Loss Ratio | Loss Ratio    | <b>Expected</b> |
| 1997-2015   | 22,946,161     | 8,244,450     | 35.93%     | 14.98%        | 2.40            |
| 2016        | 1,186,362      | 550,336       | 46.39%     | 60.62%        | 0.77            |
| <u>2017</u> | 1,142,011      | 729,932       | 63.92%     | <u>72.23%</u> | 0.88            |
| Total       | 25,274,534     | 9,524,718     | 37.69%     | 19.20%        | 1.96            |

#### 2. Nationwide experience:

| Calendar    | Earned         | Incurred      | Actual        | Expected      | Actual/         |
|-------------|----------------|---------------|---------------|---------------|-----------------|
| <u>Year</u> | <u>Premium</u> | <u>Claims</u> | Loss Ratio    | Loss Ratio    | <b>Expected</b> |
| 1997-2015   | 23,459,520     | 9,013,647     | 38.42%        | 15.30%        | 2.51            |
| 2016        | 1,206,167      | 550,336       | 45.63%        | 61.83%        | 0.74            |
| <u>2017</u> | 1,159,691      | 735,387       | <u>63.41%</u> | <u>73.53%</u> | <u>0.86</u>     |
| Total       | 25,825,378     | 10,299,370    | 39.88%        | 19.20%        | 2.08            |

- 3. UNUM Life Insurance Company is requesting a rate increase of 299% on the Group policy formGMB96/CT (Connecticut Partnership).
- 4. There have been no prior rate increases on these forms.
- 5. This represents a closed block of business in Connecticut. Certificates were issued between May 1997 and October 2004.
- 6. As of 12/31/2017, there were 1,268 insureds in Connecticut and 1,285 nationwide.

- 7. MedAmerica Insurance Company acquired this block of business through a reinsurance agreement with the Employers Reinsurance Corporation (ERC). MedAmerica has 100% of the risk and it administers and manages the entire block.
- 8. The nationwide lifetime loss ratio with and without the rate increase request is projected at 87% and 141% respectively and for Connecticut it is 86% with the increase and 140% without the increase.
- 9. The early experience is estimated due to incomplete data prior to MedAmerica's acquisition and administration of the business. Premium, claims, and lives prior to 2004 are estimated by using the current assumptions described in the filed actuarial memorandum.
- 10. No public comments were received.

#### Department Summary

The inception-to-date loss ratios in Connecticut and on a nationwide basis are 37.69% and 39.88% respectively, while the expected loss ratio in Connecticut and nationwide is 19.20%. Connecticut insurance law requires a minimum 65% loss ratio over the lifetime of the policy forms.

Connecticut experience has been worse than originally expected, with an actual-to-expected ratio of 1.96. Nationwide experience of the above policy forms is also worse than expected with an actual-to-expected ratio of 2.08. There are currently 1,268 insureds impacted in Connecticut and this policy form is no longer sold in Connecticut. The Connecticut policies were issued from 1997-2004 in Connecticut.

#### **Department Disposition**

Based upon the finding of fact, and the summary information described above, the rate increase request of 299% is disapproved as submitted, but limited to a 50% increase.

While Connecticut and nationwide experience has been worse than expected, a significant amount of the early experience is estimated and the minimum lifetime loss ratio still needs to be met.

Pursuant to Connecticut General Statute 38a-501(b)(2)(A), any approved increase greater than or equal to 20% must be spread over a minimum of three years. The increase shall be periodic and actuarially equivalent to the approved 50% increase and a current interest rate for the period chosen. The periodic increase is 16.0% per year for three years.

The revised rates are neither excessive, nor inadequate nor unfairly discriminatory.

Dated October 21, 2019.

Tricia Davé, FSA, MAAA

Insurance Actuary

Connecticut Insurance Department

SERFF Tracking #: MEAM-131987416 State Tracking #: 201903780 Company Tracking #: UNUM 2019 RATE FILING

State: Connecticut Filing Company: Unum Life Insurance Company of America

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.004 Partnership

Product Name: UNUM CT Partnership

Project Name/Number: 2019 Rate Filing/Unum 2019 Rate Filing

# **Objection Letter**

Objection Letter Status Requesting Additional Information

Objection Letter Date 10/11/2019
Submitted Date 10/11/2019
Respond By Date 10/25/2019

Dear John Patrick Kinney,

#### Introduction:

The Department will be approving the 50% increase for this filing. A full explanation will be provided in the final disposition. Since the Department is approving an increase of 20% or more, UNUM must follow the following statutory requirement:

Section 38a-501(b)(2)(A) Any insurance company, fraternal benefit society, health service corporation, medical service corporation or health care center that files a rate filing for an increase in premium rates for a long-term care policy that is for twenty per cent or more shall spread the increase over a period of not less than three years. Such company, society, corporation or center shall use a periodic rate increase that is actuarially equivalent to a single rate increase and a current interest rate for the period chosen.

Please provide an equal annual increase, for at least three years, that is actuarially equivalent to the 50%.

Thank you in advance for your cooperation, we look forward to your response no later than 10/25/2019.

Tricia Davé, FSA, MAAA

#### Conclusion:

Sincerely,

Tricia Dave

SERFF Tracking #: MEAM-131987416 State Tracking #: 201903780 Company Tracking #: UNUM 2019 RATE FILING

State: Connecticut Filing Company: Unum Life Insurance Company of America

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.004 Partnership

Product Name: UNUM CT Partnership

Project Name/Number: 2019 Rate Filing/Unum 2019 Rate Filing

### **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 10/17/2019
Submitted Date 10/21/2019

Dear Paul Lombardo,

Introduction:

#### Response 1

#### Comments:

See response letter and supporting documents attached.

#### Changed Items:

| Supporting Document Schedule Item Changes |  |  |  |  |  |  |  |
|---|--|--|--|--|--|--|--|
| Satisfied - Item:                         | CT_UNUM_Response 20191017_Objection 20191011   |  |  |  |  |  |  |
| Comments:                                 |  |  |  |  |  |  |  |
| Attachment(s):                            | CT_UNUM_Response 20191017_Objection 20191011.pdf CT Seriatim List UNUM 20191017.pdf 2018 Experience Exhibit Unum After increase 50.pdf |  |  |  |  |  |  |

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

#### Conclusion:

Sincerely,

John Patrick Kinney

Company Tracking #: UNUM 2019 RATE FILING

**SERFF Tracking #:** MEAM-131987416 **State Tracking #:** 201903780

State: Connecticut Filing Company: Unum Life Insurance Company of America

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.004 Partnership

Product Name: UNUM CT Partnership

Project Name/Number: 2019 Rate Filing/Unum 2019 Rate Filing

#### **Note To Reviewer**

#### Created By:

John Patrick Kinney on 10/21/2019 09:12 AM

#### Last Edited By:

John Patrick Kinney

#### **Submitted On:**

10/21/2019 09:12 AM

#### Subject:

Response to 10/11 Objection

#### **Comments:**

I thought I had submitted the response dated 10/17 along with the post-submission update last week, but apparently I had messed something up. I have submitted it just now. Sorry for the oversight.

Company Tracking #: UNUM 2019 RATE FILING

State: Connecticut Filing Company: Unum Life Insurance Company of America

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.004 Partnership

Product Name: UNUM CT Partnership

Project Name/Number: 2019 Rate Filing/Unum 2019 Rate Filing

# Post Submission Update Request Processed On 10/21/2019

Status: Allowed

Created By: John Patrick Kinney

Processed By: Tricia Dave

Comments:

**General Information:** 

Field Name Requested Change Prior Value

Overall Rate Impact 56.1 299

**Company Rate Information:** 

Company Name: Unum Life Insurance Company of America

Field NameRequested ChangePrior ValueOverall % Indicated Change56.100%299.000%Overall % Rate Impact56.100%299.000%Written Premium Change for this Program \$635194\$3385436

SERFF Tracking #: MEAM-131987416 State Tracking #: 201903780 Company Tracking #: UNUM 2019 RATE FILING

State: Connecticut Filing Company: Unum Life Insurance Company of America

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.004 Partnership

**Product Name:** UNUM CT Partnership

Project Name/Number: 2019 Rate Filing/Unum 2019 Rate Filing

#### **Rate Information**

Rate data applies to filing.

Filing Method: SERFF

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: %

**Effective Date of Last Rate Revision:** 

Filing Method of Last Filing:

SERFF Tracking Number of Last Filing: Paper NAIC Filing Number 416-62235

#### **Company Rate Information**

|   |           |           | • •             |                         |               |                |                |
|---|-----------|-----------|-----------------|-------------------------|---------------|----------------|----------------|
|   | Overall % | Overall % | Written Premium | <b>Number of Policy</b> | Written       | Maximum %      | Minimum %      |
| Company                                   | Indicated | Rate      | Change for      | <b>Holders Affected</b> | Premium for   | Change         | Change         |
| Name:                                     | Change:   | Impact:   | this Program:   | for this Program:       | this Program: | (where req'd): | (where req'd): |
| Unum Life Insurance<br>Company of America | 56.100%   | 56.100%   | \$635,194       | 1,285                   | \$1,132,253   | 299.000%       | 299.000%       |

SERFF Tracking #: MEAM-131987416 State Tracking #: 201903780 Company Tracking #: UNUM 2019 RATE FILING

State: Connecticut Filing Company: Unum Life Insurance Company of America

TOI/Sub-TOI: LTC03G Group Long Term Care/LTC03G.004 Partnership

Product Name: UNUM CT Partnership

**Project Name/Number:** 2019 Rate Filing/Unum 2019 Rate Filing

# **Supporting Document Schedules**

| Satisfied - Item: | Actuarial Memorandum   |
|-------------------|--|
| Comments:         |  |
| Attachment(s):    | CT_ActMemo_UNUM_LR_20190624 with Appendix.pdf  |
| Item Status:      |  |
| Status Date:      |  |
| Satisfied - Item: | Cumplement to Actuarial Memorandum   |
| Comments:         | Supplement to Actuarial Memorandum   |
|                   | Complement to the Activarial Management of LINI IM OCCA and  |
| Attachment(s):    | Supplement to the Actuarial Memorandum_CT_UNUM_0624.pdf  |
| Item Status:      |  |
| Status Date:      |  |
| Satisfied - Item: | Cover Letter 20190624  |
| Comments:         |  |
| Attachment(s):    | CT_Cover Letter_Unum_LR_ 20190624.pdf  |
| Item Status:      |  |
| Status Date:      |  |
| Satisfied - Item: | Letter of Authorization  |
| Comments:         | Letter of AdditionZation   |
| Attachment(s):    | Unum Letter of Authorization 20180212.pdf  |
| Item Status:      | Ondin Letter of Authorization 20100212.pdf   |
| Status Date:      |  |
|                   |  |
| Satisfied - Item: | CT_UNUM_Response 20191017_Objection 20191011   |
| Comments:         |  |
| Attachment(s):    | CT_UNUM_Response 20191017_Objection 20191011.pdf CT Seriatim List UNUM 20191017.pdf 2018 Experience Exhibit Unum After increase 50.pdf |
| Item Status:      |  |
| Status Date:      |  |

Address: 2211 Congress Street, Portland, ME 04122

#### **Actuarial Memorandum**

June 24, 2019

<u>Product</u> <u>Number</u>

Connecticut Partnership Policy Form GMB96\CT Connecticut Partnership Certificate Forms STOCT

Non-Partnership Certificates Issued out of State

STOCT\_REV\_0101

NRCT Rev 01/01

RFL97

The company is requesting a rate increase on the above-listed long-term care policy form(s). The company issued Partnership certificates to eligible group members of the State of Connecticut between May 1997 and October 2004. A small number of similar, non-Partnership-eligible, certificates were issued in other states. The company is no longer marketing these forms in any jurisdiction.

As described in the cover letter, MedAmerica Insurance Company (MedAmerica) acquired this long-term care block of business via a reinsurance agreement with Employers Reinsurance Corporation, which had previously reinsured this block. MedAmerica has 100% of the risk on these forms, and it administers and manages the entire block.

#### 1. Purpose of Filing

This actuarial memorandum has been prepared for the purpose of demonstrating that the requested rate increase discussed in Section 2 meets the minimum requirements of the applicable (pre-rate stabilization) sections of the 2014 National Association of Insurance Commissioners (NAIC) Long-Term Care Insurance Model Regulation (Model Regulation). It may not be suitable for other purposes. The enclosed Supplement to the Actuarial Memorandum includes other commonly requested information for this jurisdiction.

#### 2. Requested Rate Increase

The company is requesting a premium rate increase of 299% on the above-listed form(s), including all associated riders. The company is seeking this current rate increase request to help alleviate the adverse performance on this block of business.

While the company does not currently anticipate additional rate increases, it will continue to monitor the business and reserves the right to request additional rate increases in the future.

The company understands that under Connecticut Insurance Regulation section 38a-528(b)(2)(A) any increase greater than 20% must be spread over a period of not less than three years. Upon reaching agreement with the Department on an approved rate increase schedule, the company will provide the actuarially equivalent rate increases and rate schedules. Please note that the actual rates implemented may vary slightly from those provided due to implementation rounding algorithms. The company will notify certificateholders of the series of rate increases and cumulative rate increase at the time of implementation of the first year's rate increase.

#### 3. Description of Benefits

This product provides long-term care coverage on a group basis. The product has benefit eligibility requirements that involve activities of daily living (ADL) deficiencies or cognitive impairment. A Maximum Daily Benefit, Maximum Benefit, and elimination period were selected at issue.

This product includes an Automatic Inflation Protection feature that provides for benefit levels that increase on each anniversary date by 5% compound annually for the life of the insured. The policyholder had the option of waiving this protection on the maximum benefit if the policyholder was age 65 or older at issue. If this waiver was elected, all other dollar benefit maximums continue to increase automatically. This automatic inflation protection option applies even when the insured is in claim status.

Address: 2211 Congress Street, Portland, ME 04122

#### **Actuarial Memorandum**

June 24, 2019

The available choices for maximum benefit, inflation option and elimination period are shown in Section 21.

At issue the insured may have had the option of selecting additional riders and benefits that provide the following types of coverage: 100% Home Health Care coverage, restoration of benefits, nonforfeiture, and return of premium death benefit. Premiums are waived whenever an insured is certified as chronically ill.

A contingent benefit upon lapse (CBUL) will be available to all insureds at the time of the rate increase as discussed in the enclosed cover letter.

#### 4. Renewability

Coverage is guaranteed renewable for life.

#### 5. Applicability

This rate increase applies to all certificates issued under the above-listed policy form(s) in this jurisdiction, or where the certificate specifies approval of premium rate increases by the Connecticut Department of Insurance. The rate changes will apply to the premium of the base certificate and all applicable options and riders associated with the base certificate.

#### 6. Actuarial Assumptions

The following assumptions are used to project the experience shown in this filing.

- a. Morbidity reflects claim costs developed using the 2014 Milliman Long-Term Care Guidelines (Guidelines) with adjustments for underwriting selection, an all-lives exposure basis, and three years of retrospective improvement to bring the Guidelines forward to 2017. The claim costs were further adjusted based on historical claim experience by attained age, duration, payment type, and coverage type, to the extent credible. These adjustment factors can be found in Exhibit A-4a of Appendix A to this memorandum.
- b. Mortality Rates reflect the 1994 Group Annuitant Mortality (GAM) Static gender-distinct table with retrospective improvement applied to bring this table forward to 2017. These mortality rates are further adjusted based on historical mortality experience by issue age band and duration as shown in the following table.

Address: 2211 Congress Street, Portland, ME 04122

#### **Actuarial Memorandum**

June 24, 2019

|           |     |       | N     | ortality | Duration |       |       | actors |       |       |       |     |
|-----------|-----|-------|-------|----------|----------|-------|-------|--------|-------|-------|-------|-----|
|           |     |       |       |          |          | Issue | Age   |        |       |       |       |     |
| Duration* | <25 | 25-29 | 30-34 | 35-39    | 40-44    | 45-49 | 50-54 | 55-59  | 60-64 | 65-69 | 70-74 | 75+ |
| 1         | 50% | 50%   | 50%   | 50%      | 50%      | 50%   | 50%   | 50%    | 50%   | 50%   | 50%   | 40% |
| 2         | 70  | 70    | 70    | 70       | 70       | 70    | 70    | 70     | 70    | 70    | 70    | 60  |
| 3         | 80  | 80    | 80    | 80       | 80       | 80    | 80    | 80     | 80    | 80    | 80    | 90  |
| 4         | 86  | 86    | 86    | 86       | 86       | 86    | 86    | 86     | 88    | 90    | 90    | 100 |
| 5         | 92  | 92    | 92    | 92       | 92       | 92    | 92    | 92     | 96    | 100   | 100   | 105 |
| 6         | 83  | 83    | 83    | 83       | 83       | 83    | 83    | 83     | 88    | 94    | 94    | 102 |
| 7         | 83  | 83    | 83    | 83       | 83       | 83    | 83    | 83     | 90    | 96    | 96    | 104 |
| 8         | 83  | 83    | 83    | 83       | 83       | 83    | 83    | 83     | 90    | 98    | 98    | 105 |
| 9         | 81  | 81    | 81    | 81       | 81       | 81    | 81    | 81     | 88    | 98    | 99    | 105 |
| 10        | 79  | 79    | 79    | 79       | 79       | 79    | 79    | 79     | 86    | 98    | 101   | 105 |
| 11        | 77  | 77    | 77    | 77       | 77       | 77    | 77    | 77     | 83    | 98    | 102   | 105 |
| 12        | 74  | 74    | 74    | 74       | 74       | 74    | 74    | 74     | 81    | 97    | 102   | 105 |
| 13        | 72  | 72    | 72    | 72       | 72       | 72    | 72    | 72     | 78    | 96    | 102   | 105 |
| 14        | 74  | 74    | 74    | 74       | 74       | 74    | 74    | 74     | 82    | 98    | 105   | 105 |
| 15        | 76  | 76    | 76    | 76       | 76       | 76    | 76    | 76     | 86    | 99    | 105   | 105 |
| 16        | 77  | 77    | 77    | 77       | 77       | 77    | 77    | 77     | 90    | 101   | 105   | 105 |
| 17        | 79  | 79    | 79    | 79       | 79       | 79    | 79    | 79     | 94    | 102   | 105   | 105 |
| 18        | 81  | 81    | 81    | 81       | 81       | 81    | 81    | 81     | 98    | 104   | 105   | 105 |
| 23        | 77  | 77    | 77    | 77       | 77       | 77    | 77    | 94     | 99    | 105   | 105   | 105 |
| 28        | 74  | 74    | 74    | 74       | 74       | 74    | 89    | 95     | 105   | 105   | 105   | 105 |
| 33        | 70  | 70    | 70    | 70       | 70       | 85    | 90    | 100    | 105   | 105   | 105   | 105 |
| 38        | 70  | 70    | 70    | 70       | 85       | 90    | 100   | 105    | 105   | 105   | 105   | 105 |
| 43        | 70  | 70    | 70    | 85       | 90       | 100   | 105   | 105    | 105   | 105   | 105   | 105 |
| 48        | 70  | 70    | 85    | 90       | 100      | 105   | 105   | 105    | 105   | 105   | 105   | 105 |
| 53        | 70  | 85    | 90    | 100      | 105      | 105   | 105   | 105    | 105   | 105   | 105   | 105 |
| 58        | 85  | 90    | 100   | 105      | 105      | 105   | 105   | 105    | 105   | 105   | 105   | 105 |
| 63        | 90  | 100   | 105   | 105      | 105      | 105   | 105   | 105    | 105   | 105   | 105   | 105 |
| 68        | 100 | 105   | 105   | 105      | 105      | 105   | 105   | 105    | 105   | 105   | 105   | 105 |
| 73+       | 105 | 105   | 105   | 105      | 105      | 105   | 105   | 105    | 105   | 105   | 105   | 105 |

<sup>\*</sup> The assumption varies by duration for 18+, but is shown every five years for display purposes.

c. <u>Voluntary Lapse Rates:</u> Due to the age of this block of business, all policies are using the ultimate lapse rate of 1.25%.

The voluntary lapse rates were adjusted for the limited-pay options:

- For the ten-pay option, a reduction of 65% of the above lapse rates is assumed for durations one through four, a reduction of 70% of the above lapse rates is assumed for durations five through eight, and 0% lapse thereafter;
- For the twenty-pay option, a reduction of 50% of the above lapse rates is assumed for durations one through eight, a reduction of 75% of the above lapse rates is assumed for durations nine through fifteen, and 0% lapse thereafter.
- d. <u>Benefit Expiry Rates</u> reflect assumed policy termination due to exhaustion of benefits on limited benefit period policies. The rates are based on the *Guidelines* with adjustments for historical benefit expiry experience and vary by gender, benefit period, and attained age as shown in the following table.

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|        | Benefit         |      |      |      |      |      | Attaine | d Age* |       |       |       |       |
|--------|-----------------|------|------|------|------|------|---------|--------|-------|-------|-------|-------|
| Gender | Period in Years | <65  | 65   | 70   | 75   | 80   | 85      | 90     | 95    | 100   | 105   | 110+  |
| Female | <1.5            | 0.0% | 0.1% | 0.1% | 0.3% | 0.7% | 2.5%    | 6.1%   | 10.7% | 13.4% | 16.7% | 33.0% |
|        | 1.5 – 2.5       | 0.0  | 0.0  | 0.1  | 0.2  | 0.5  | 1.6     | 4.5    | 8.7   | 11.7  | 16.3  | 33.0  |
|        | 2.5 - 3.5       | 0.0  | 0.0  | 0.1  | 0.1  | 0.4  | 1.2     | 3.4    | 6.9   | 9.7   | 15.0  | 33.0  |
|        | 3.5 - 4.5       | 0.0  | 0.0  | 0.0  | 0.1  | 0.3  | 1.0     | 2.5    | 5.0   | 7.8   | 13.2  | 33.0  |
|        | 4.5 - 6.0       | 0.0  | 0.0  | 0.0  | 0.1  | 0.2  | 0.7     | 1.7    | 3.8   | 6.3   | 11.2  | 33.0  |
|        | 6.0 - 8.5       | 0.0  | 0.0  | 0.0  | 0.0  | 0.1  | 0.3     | 0.9    | 2.5   | 4.3   | 6.9   | 33.0  |
|        | 8.5 – 12        | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.1     | 0.3    | 8.0   | 1.7   | 2.8   | 33.0  |
|        | 12+             | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0     | 0.0    | 0.0   | 0.0   | 0.0   | 0.0   |
| Male   | <1.5            | 0.0  | 0.0  | 0.1  | 0.2  | 0.5  | 1.5     | 3.9    | 6.3   | 7.8   | 9.4   | 33.0  |
|        | 1.5 – 2.5       | 0.0  | 0.0  | 0.1  | 0.1  | 0.3  | 1.0     | 2.5    | 4.3   | 5.4   | 7.3   | 33.0  |
|        | 2.5 - 3.5       | 0.0  | 0.0  | 0.1  | 0.1  | 0.2  | 0.7     | 1.7    | 3.0   | 4.0   | 5.8   | 33.0  |
|        | 3.5 - 4.5       | 0.0  | 0.0  | 0.0  | 0.1  | 0.1  | 0.4     | 1.1    | 2.0   | 2.8   | 4.6   | 33.0  |
|        | 4.5 - 6.0       | 0.0  | 0.0  | 0.0  | 0.0  | 0.1  | 0.3     | 8.0    | 1.5   | 2.3   | 3.6   | 33.0  |
|        | 6.0 - 8.5       | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.1     | 0.3    | 1.0   | 1.7   | 2.1   | 33.0  |
|        | 8.5 – 12        | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0     | 0.0    | 0.2   | 0.5   | 0.7   | 33.0  |
|        | 12+             | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0     | 0.0    | 0.0   | 0.0   | 0.0   | 0.0   |

<sup>\*</sup> The assumption varies by attained age, but is shown every five years for display purposes.

e. <u>Policyholder Behavior Due to the Rate Increase.</u> At the time of a rate increase, insureds have the option to elect a CBUL or reduced benefit options (RBO). An increase in morbidity for adverse selection due to the rate increase based on the percentage of policies that elect CBUL and RBO is assumed.

Insureds who elect a CBUL are modeled as a lapse (i.e., the CBUL benefit is not modeled), which results in a slightly lower lifetime loss ratio than if the CBUL benefit had been modeled. The following table provides the CBUL and RBO election rates, reduction to premiums and benefits due to the impact of RBO elections, and increase in morbidity based on the requested rate increase level.

**Policyholder Behavior Assumptions** 

| CBUL<br>Election<br>Rate | RBO<br>Election<br>Rate | Approximate<br>Reduction for<br>RBO | Morbidity<br>Increase for<br>Adverse<br>Selection |
|--------------------------|-------------------------|-------------------------------------|---|
| 12%                      | 25%                     | 21%                                 | 6.5%  |

- f. <u>Interest Rate</u> consistent with the maximum valuation interest rate applicable to the years of issue (4.5%) is used to demonstrate compliance with the minimum loss ratio requirements.
- g. Annual Improvement in the mortality and morbidity assumptions is assumed for 15 years starting in 2018. Annual mortality improvement factors vary by attained age based on the G2 improvement scale from the 2012 Individual Annuity Mortality table. Annual morbidity improvement is assumed to be 1.0%.
- h. <u>Expenses</u> have not been explicitly projected for the purpose of demonstrating compliance with minimum loss ratio requirements. MedAmerica's current expense assumptions are assumed to be appropriate. Commissions will not be paid on any increase in premium.

The above assumptions are based on the experience of the above-listed policy form(s) and similar forms issued by the company and, where appropriate, other similar business issued by MedAmerica (including its affinity partners and acquired blocks of business), industry experience, and actuarial

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judgment. The above assumptions are deemed reasonable for the particular policy form(s) in this filing and are considered "most likely" (without explicit margin).

In establishing the assumptions described in this section, the policy design, underwriting, and claims adjudication practices for the above-referenced policy form(s) were taken into consideration. Appendix A to this memorandum provides a description of the development of and justification for the assumptions used in this filing. Appendix A was prepared by Milliman to describe the development and justification of current assumptions adopted by MedAmerica for this and other rate increase filings.

#### 7. Marketing Method

The company issued certificates to eligible Connecticut state employees and their eligible family members.

#### 8. Underwriting Description

Group products were issued to eligible active employees and retirees of employer groups and eligible members of association groups. In addition, coverage was offered to spouses, parents and parents-in-law, and other family members of active employees in these groups. Coverage to active employees may have been issued on a modified guaranteed issue or a guaranteed issue basis. All others eligible were fully underwritten with a selective use of underwriting tools, which may have included the application, medical records, an attending physician's statement, cognitive screening, telephone interview and/or face-to-face assessment based on MedAmerica's underwriting for its other products during a similar era.

#### 9. Premiums

Premiums are unisex and payable for life. The premiums may vary by policy form, issue age, elimination period, maximum benefit, initial daily benefit, premium payment option, and the selection of any riders or extra benefits.

The policy form contained options for a single lump sum premium, a level 10-year premium, or a level 20-year premium. All remaining premium-paying policies have premiums payable for life.

#### 10. Issue Age Range

Issue ages are from 20 to 75 based on inforce certificates as of December 31, 2017. The policy form was originally priced for issue ages 18 and above.

#### 11. Area Factors

No changes are being made to any area factors that may have been used in original pricing.

#### 12. Premium Modalization Rules

The following modal factors and percent distributions (based on the nationwide in-force count as of December 31, 2017) are applied to the annual premium (AP):

| Premium<br>Mode | Modal<br>Factors | Percent<br>Distribution |
|-----------------|------------------|-------------------------|
| Annual          | 1.00*AP          | 19%                     |
| Semi-Annual     | 0.52*AP          | 7                       |
| Quarterly       | 0.27*AP          | 60                      |
| Monthly         | 0.09*AP          | 14                      |

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#### 13. Reserves

Active life reserves and reserves for the election of a CBUL have not been used in the experience exhibits for this rate increase analysis. Claim reserves as of December 31, 2017 have been discounted to the incurral date of each respective claim and included in historical incurred claims. An incurred but not reported (IBNR) reserve balance as of December 31, 2017 has been allocated to the 2017 calendar year and included in historical incurred claims.

#### 14. Trend Assumptions

As this is not medical insurance, an explicit medical cost trend is not included in the projections.

#### 15. Demonstration of Satisfaction of Loss Ratio Requirements

This filing uses nationwide experience of the above-listed policy form(s). Exhibit I provides actual and projected experience using current assumptions. Historical experience was estimated on a seriatim basis from inception to December 31, 2003. Actual experience is provided from 2004 through 2017. Future projected experience is on a seriatim basis from January 1, 2018 through 2075 using the current assumptions described above in Section 6. The actual and projected experience is based on nationwide premiums that reflect no prior rate increases. The after increase projected experience reflects the requested rate increase discussed in Section 2.

Values in Exhibit I are shown (a) before and (b) after the requested rate increase. Included are calendar year earned premiums, incurred claims, end of year lives, annual loss ratios, and cumulative loss ratios. As shown in Exhibit I-b, the anticipated lifetime loss ratio with the requested rate increase exceeds the minimum loss ratio required by pre-rate stability regulation.

Exhibit II shows similar experience and projections for Connecticut Partnership certificates only, representing over 98% of the inforce business.

The following table demonstrates that the lifetime loss ratios exceed the minimum loss ratio required by pre-rate stability regulation.

Lifetime Loss Ratios at the Maximum Valuation Interest Rate

|             | Before Increase | After Increase |
|-------------|-----------------|----------------|
| Nationwide  | 156%            | 94%            |
| Connecticut | 155%            | 93%            |

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#### 16. Actual-to-Expected Experience

The following table provides a comparison of actual and projected experience using current assumptions to that expected. Values in the following table are shown (a) before and (b) after the requested rate increase.

**Actual and Expected Loss Ratios** 

|             | Li       | fetime Loss Rat | Actual-to- | -Expected |          |
|-------------|----------|-----------------|------------|-----------|----------|
|             | Before   | After           |            | Before    | After    |
|             | Increase | Increase        | Expected   | Increase  | Increase |
| Nationwide  | 141%     | 87%             | 64%        | 2.20      | 1.36     |
| Connecticut | 140%     | 86%             | 64%        | 2.19      | 1.34     |

Actual and projected experience in the above table is identical to that described in Exhibit I, except uses the current most-likely interest rate assumption of 5.00%. This rate represents MedAmerica's expectation of its long-term investment earnings rate based on the average net investment earnings rate projected for MedAmerica's 2017 cash flow testing.

Expected experience uses the same policies at inception as in Exhibit I and projects from issue on a seriatim basis using the expected pricing assumptions for each form or, if not available, the expected pricing assumptions from another policy form that was priced during a similar era.

Exhibit III provides a comparison of the current and expected assumptions that underlie the actual and expected experience described above.

#### 17. History of Previous Rate Revisions

There have been no prior increases on the above-listed policy form(s) in this jurisdiction and nationwide since MedAmerica acquired the business.

In March 1999, prior to MedAmerica's acquisition, the company revised the above-listed policy form to keep the group policy in compliance with new regulations taking effect in April of that year. This revision included a reduction in premium rates and commissions. Information in this filing is based on MedAmerica's premium records.

#### 18. Analysis Performed to Consider a Rate Increase

The experience table in Section 16 above demonstrates that experience has been more adverse from that expected as the A:E loss ratios exceed 1.0. The adverse experience is due to a combination of higher persistency and lower interest.

#### 19. Average Annual Premium in Connecticut (Based on December 31, 2017 In-Force)

The number of insureds and the corresponding average annual premium that may be affected by this rate increase filing are shown in the table below. These figures exclude paid-up policies that will not be affected by the requested rate increase.

|             | Number of Insureds | Before<br>Increase<br>Premium | After<br>Increase<br>Premium |
|-------------|--------------------|-------------------------------|------------------------------|
| Nationwide  | 1,285              | \$881                         | \$3,515                      |
| Connecticut | 1,268              | \$879                         | \$3,507                      |

#### 20. Proposed Effective Date

This rate increase will apply to policies on their next premium payment date following at least a 60-day policyholder notification period following being filed for use by the department of insurance.

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#### 21. Distribution of Business as of December 31, 2017

| Issue | Percent Distribution |            |  |  |  |
|-------|----------------------|------------|--|--|--|
| Ages  | Connecticut          | Nationwide |  |  |  |
| <40   | 10%                  | 10%        |  |  |  |
| 40-44 | 13                   | 13         |  |  |  |
| 45-49 | 22                   | 22         |  |  |  |
| 50-54 | 29                   | 29         |  |  |  |
| 55-59 | 17                   | 17         |  |  |  |
| 60-64 | 5                    | 5          |  |  |  |
| 65-69 | 2                    | 3          |  |  |  |
| 70-74 | 1                    | 1          |  |  |  |
| 75+   | <1                   | <1         |  |  |  |

| Elimination       | Percent D   | Distribution |
|-------------------|-------------|--------------|
| Period            | Connecticut | Nationwide   |
| 20-Day            | 1%          | 1%           |
| 30-Day            | 6           | 6            |
| 60-Day            | 25          | 24           |
| 90-Day            | 65          | 65           |
| 90-Day<br>100-Day | 4           | 4            |

| Maximum Benefit | Percent Distribution |            |  |  |  |
|-----------------|----------------------|------------|--|--|--|
|                 | Connecticut          | Nationwide |  |  |  |
| \$60,000        | 23%                  | 23%        |  |  |  |
| \$100,000       | 39                   | 39         |  |  |  |
| \$150,000       | 24                   | 24         |  |  |  |
| \$200,000       | 6                    | 6          |  |  |  |
| \$300,000       | 2                    | 2          |  |  |  |
| \$500,000       | 6                    | 6          |  |  |  |

| Inflation                    | Percent Distribution |            |  |  |
|------------------------------|----------------------|------------|--|--|
| Protection                   | Connecticut          | Nationwide |  |  |
| 5% Compound                  | >99%                 | >99%       |  |  |
| Waiver on Maximum<br>Benefit | <1                   | <1         |  |  |

#### 22. Number of Insureds and Annualized Premium (Based on December 31, 2017 In-Force)

The number of insureds and annualized premium that may be affected by this rate increase filing are:

|             | Number of Insureds | Annualized Premium |
|-------------|--------------------|--------------------|
| Nationwide  | 1,285              | 1,132,253          |
| Connecticut | 1,268              | 1,114,573          |

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#### 23. Actuarial Certification

I, J. Patrick Kinney III, am the Managing Actuary, LTC Pricing for MedAmerica. I am a member of the American Academy of Actuaries. I meet the Academy's qualification standards to render this actuarial opinion and am familiar with the requirements for filing long-term care insurance premiums and rate increases.

This memorandum has been prepared in conformity with all applicable Actuarial Standards of Practice, including Actuarial Standards of Practice No. 8, "Regulatory Filings for Health Benefits, Accident and Health Insurance, and Entities Providing Health Benefits" and 18, "Long-Term Care Insurance".

I hereby certify that, to the best of my knowledge and judgment, this rate submission is in compliance with the applicable laws and regulations of this jurisdiction.

In my opinion, the rates are not excessive or unfairly discriminatory, and bear reasonable relationship to the benefits based on the loss ratio standards of this jurisdiction.

In forming my opinion, I have used actuarial assumptions and actuarial methods (which gave consideration to policy design, underwriting, and claim adjudication) and such tests of the actuarial calculations as I considered necessary. Based on these assumptions, or statutory requirements where necessary, the premium rate filing is in compliance with the loss ratio standards of this jurisdiction.

I have relied on data and information available to MedAmerica to develop this memorandum, including but not limited to management's view of when a rate change may be considered, underwriting and claim adjudication process, seriatim in-force data, claim data, and the company's long-term earnings rate. I have not audited or independently verified the data and information provided, but have reviewed it for reasonableness.

The basis for contract reserves has been previously filed and there is no anticipation of any changes.

J. Patrick Kinney, FSA, MAAA Managing Actuary, LTC Pricing MedAmerica Insurance Company

Date: June 24, 2019

# Exhibit I-a UNUM Experience by Calendar Year Combined Nationwide Experience Before Requested Rate Increase Policy Form: GMB96/CT

|                          |                | $\vdash$ | Α                      | Actual o             |     | ected E<br>B / A  | xperience<br>D | l E                  |
|--------------------------|----------------|----------|------------------------|----------------------|-----|-------------------|----------------|----------------------|
|                          |                |          | /3                     | ,                    |     | - D / A           |                |                      |
|                          |                |          |                        |                      |     |                   |                | Cumulative           |
|                          | Calendar       |          | Earned                 | Incurred             | In  | curred            | End of Year    | Loss Ratio with Max. |
|                          | Year           |          | Premium                | Claims               |     | s Ratio           | Lives          | Val. Interes         |
|                          | 1997*          |          | 76,630                 | 9,50                 |     | 12%               | 207            |                      |
|                          | 1998*<br>1999* |          | 339,597<br>502,069     | 51,28<br>76,96       |     | 15%<br>15%        | 429<br>554     |                      |
|                          | 2000*          |          | 909,101                | 121,16               |     | 13%               | 1,301          |                      |
|                          | 2001*          |          | 1,532,398              | 181,48               | -   | 12%               | 1,846          |                      |
|                          | 2002*          |          | 1,691,744              | 188,06               |     | 11%               | 1,818          | 1                    |
|                          | 2003*<br>2004  |          | 1,646,191<br>1,566,148 | 179,49<br>440,90     |     | 11%<br>28%        | 1,764<br>1,695 |                      |
|                          | 2005           |          | 1,519,393              | 357,21               |     | 24%               | 1,663          | 1                    |
|                          | 2006           |          | 1,490,433              | 73,82                | :1  | 5%                | 1,638          | 15%                  |
| Llintorional             | 2007           |          | 1,459,800              | 257,60               |     | 18%               | 1,607          | 1                    |
| Historical<br>Experience | 2008<br>2009   |          | 1,437,313<br>1,407,899 | 359,46<br>288,37     |     | 25%<br>20%        | 1,580<br>1,542 | 1                    |
| -,401101100              | 2010           |          | 1,378,138              | 621,84               |     | 45%               | 1,524          |                      |
|                          | 2011           |          | 1,354,182              | 606,12               |     | 45%               | 1,498          | 1                    |
|                          | 2012           |          | 1,335,155              | 1,983,93             |     | 149%              | 1,478          | 1                    |
|                          | 2013<br>2014   |          | 1,304,654<br>1,268,109 | 277,76<br>1,780,44   |     | 21%<br>140%       | 1,452<br>1,423 |                      |
|                          | 2015           |          | 1,240,566              | 1,262,67             |     | 102%              | 1,395          | 1                    |
|                          | 2016           |          | 1,206,167              | 553,98               |     | 46%               | 1,365          |                      |
|                          | 2017           |          | 1,159,691              | 736,47               | _   | 64%               | 1,287          |                      |
|                          | 2018<br>2019   |          | 1,091,401<br>1,050,519 | 1,040,64<br>1,169,08 |     | 95%<br>111%       | 1,250<br>1,212 | 1                    |
|                          | 2020           |          | 1,009,637              | 1,308,87             |     | 130%              | 1,174          | 1                    |
|                          | 2021           |          | 968,740                | 1,457,84             | 9   | 150%              | 1,136          | 1                    |
| Dunington                | 2022           |          | 927,873                | 1,620,29             |     | 175%              | 1,097          |                      |
| Projected<br>Future      | 2023<br>2024   |          | 887,046<br>846,239     | 1,812,92<br>2,007,90 |     | 204%<br>237%      | 1,059<br>1,019 | 1                    |
| Experience               |                |          | 805,492                | 2,218,26             |     | 275%              | 980            | 1                    |
|                          | 2026           |          | 764,856                | 2,440,61             |     | 319%              | 939            | 1                    |
|                          | 2027           |          | 724,366                | 2,701,56             |     | 373%              | 899            |                      |
|                          | 2028<br>2029   |          | 684,014<br>643,828     | 2,974,81<br>3,296,53 |     | 435%<br>512%      | 858<br>817     | 1                    |
|                          | 2030           |          | 603,960                | 3,642,44             |     | 603%              | 775            | 1                    |
|                          | 2031           |          | 564,364                | 4,006,28             | 2   | 710%              | 733            | 1                    |
|                          | 2032           |          | 524,933                | 4,387,83             |     | 836%              | 691            | 1                    |
|                          | 2033<br>2034   |          | 485,544<br>446,456     | 4,775,77<br>5,191,82 |     | 984%<br>1,163%    | 648<br>605     |                      |
|                          | 2035           |          | 407,891                | 5,555,98             |     | 1,362%            | 562            |                      |
|                          | 2036           |          | 370,126                | 5,892,70             |     | 1,592%            | 519            |                      |
|                          | 2037           |          | 333,471                | 6,156,93             |     | 1,846%            | 476            |                      |
|                          | 2038<br>2039   |          | 298,275<br>264,860     | 6,381,48<br>6,523,75 |     | 2,139%<br>2,463%  | 435<br>394     |                      |
|                          | 2040           |          | 233,441                | 6,567,09             |     | 2,813%            | 355            |                      |
|                          | 2041           |          | 204,198                | 6,519,34             |     | 3,193%            | 318            |                      |
|                          | 2042<br>2043   |          | 177,274                | 6,402,09             |     | 3,611%<br>4.064%  | 283<br>250     | 1                    |
|                          | 2043           |          | 152,794<br>130,791     | 6,209,14<br>5,965,24 |     | 4,064%<br>4,561%  | 220            |                      |
|                          | 2045           |          | 111,198                | 5,671,76             |     | 5,101%            | 192            |                      |
|                          | 2046           |          | 93,903                 | 5,348,74             |     | 5,696%            |                | 1                    |
|                          | 2047<br>2048   |          | 78,786<br>65,697       | 5,033,24<br>4,709,62 |     | 6,389%<br>7,169%  | 144<br>123     |                      |
|                          | 2048           |          | 54,471                 | 4,709,02             |     | 7,103%<br>8,031%  | 105            |                      |
|                          | 2050           |          | 44,909                 | 4,032,73             | 9   | 8,980%            | 89             | 1469                 |
|                          | 2051           |          | 36,807                 | 3,719,61             |     | 0,106%            | 74             | 1                    |
|                          | 2052<br>2053   |          | 29,990<br>24,284       | 3,398,37<br>3,101,44 |     | 1,332%<br>2,772%  | 62<br>52       | 1                    |
|                          | 2053           |          | 19,549                 | 2,807,65             |     | 4,362%            | 42             |                      |
|                          | 2055           |          | 15,631                 | 2,505,14             | 6 1 | 6,027%            | 35             | 152%                 |
|                          | 2056           |          | 12,408                 | 2,194,87             |     | 7,689%            | 28             |                      |
|                          | 2057<br>2058   |          | 9,770<br>7,636         | 1,892,10<br>1,613,83 |     | 9,366%<br>1,135%  | 22<br>18       | 1                    |
|                          | 2059           |          | 5,921                  | 1,357,93             |     | 1,135 %<br>2,935% | 14             |                      |
|                          | 2060           |          | 4,553                  | 1,125,40             | 2 2 | 4,718%            | 11             | 155%                 |
|                          | 2061           |          | 3,470                  | 919,02               |     | 6,486%            | 9              |                      |
|                          | 2062<br>2063   |          | 2,620<br>1,963         | 740,03<br>585,57     |     | 8,245%<br>9,833%  | 7<br>5         |                      |
|                          | 2064           |          | 1,460                  | 463,21               |     | 1,736%            | 4              |                      |
|                          | 2065           |          | 1,079                  | 362,42               | 8 3 | 3,602%            | 3              | 155%                 |
|                          | 2066           |          | 790                    | 280,95               |     | 5,564%            | 2              |                      |
|                          | 2067<br>2068   |          | 576<br>416             | 217,91<br>167,82     |     | 7,864%<br>0,330%  | 2              |                      |
|                          | 2069           |          | 299                    | 127,86               |     | 0,330%<br>2,731%  | 1              |                      |
|                          | 2070           |          | 214                    | 97,19                | 7 4 | 5,484%            | 1              | 156%                 |
|                          | 2071           |          | 151                    | 72,72                |     | 8,017%            | 0              |                      |
|                          | 2072<br>2073   |          | 107<br>75              | 54,02<br>39,98       |     | 0,669%<br>3 440%  | 0              |                      |
|                          | 2073           |          | 75<br>52               | 39,98<br>29,06       |     | 3,440%<br>6,127%  | 0              |                      |
|                          | 2075           |          | 35                     | 20,98                |     | 9,154%            | o o            |                      |

| History  | 25,825,378 | 10,408,605  | 40%    | 29,066 | 34%  |
|----------|------------|-------------|--------|--------|------|
| Future   | 16,231,313 | 165,355,906 | 1,019% | 20,917 | 608% |
| Lifetime | 42,056,691 | 175,764,511 | 418%   | 49,983 | 156% |

<sup>\*</sup>Estimated as described in Section 15 of the actuarial memorandum

#### Exhibit I-b UNUM

# Experience by Calendar Year Combined Nationwide Experience After Requested Rate Increase Policy Form: GMB96/CT

| Calendar Earned Incurred Incurred End of Year with   | E                                  |
|--|------------------------------------|
| Calendar   1997  |                                    |
| Calendar   Premium   Claims   Locurred   Locured   Loc | nulative                           |
| Year   | ss Ration                          |
| 1997   | Interes                            |
| 1999*  | 129                                |
| 2000   | 159                                |
| 2001+   1,532,398   181,486   12%   1,846   2003-   1,646,191   179,492   11%   1,764   1,566,148   440,908   22%   1,695   2005   1,919,393   373,211   24%   1,663   1,490,433   73,821   5%   1,638   2006   1,490,433   73,821   5%   1,638   2006   1,490,433   73,821   5%   1,638   2006   1,497,898   2257,605   18%   1,607   1,542   2011   1,378,138   621,840   45%   1,524   2011   1,378,138   621,840   45%   1,524   2011   1,378,138   621,840   45%   1,524   2011   1,345,182   606,127   45%   1,498   2015   1,240,566   1,260,6167   553,988   46%   1,365   2016   1,266,167   553,988   46%   1,365   2017   1,196,691   736,472   44%   1,287   2017   1,196,691   736,472   44%   1,287   2020   2,755,166   1,108,254   40%   1,000   2022   2,755,166   1,108,254   40%   1,000   2022   2,755,166   1,108,254   40%   1,000   2022   2,755,166   1,108,254   40%   1,000   2022   2,755,166   1,108,254   40%   1,000   2022   2,755,166   1,108,254   40%   1,000   2022   2,755,166   1,108,254   40%   1,000   2022   2,755,166   1,108,254   40%   1,000   2022   2,755,166   1,108,254   40%   1,000   2022   2,755,166   1,108,254   40%   1,000   2022   2,755,166   1,108,254   40%   1,000   2022   2,755,166   1,108,254   40%   1,000   2022   2,755,166   1,108,254   40%   1,000   2031   1,717,706   2,767,370   161%   862   2,207,389,398   1,331,369   2034   1,250,398   1,331,309,33   3,331,369   233   3,331,369   233   3,331,369   233   3,331,369   233   3,331,369   2,343,369   2,343,369   2,343,369   2,343,369   2,344,369   3,343,369   3 | 159                                |
| 2002   | 14 <sup>9</sup><br>13 <sup>9</sup> |
| 2003*  | 139                                |
| 2005   | 129                                |
| Historical 2006  | 159                                |
| Historical 2008  | 169                                |
| Historical 2008  | 15°                                |
| 2010   | 169                                |
| 2011   | 169                                |
| 2012   | 189                                |
| 2014   | 209                                |
| 2014   | 26°<br>26°                         |
| 2016   | 319                                |
| 2017   | 339                                |
| 2018   | 349                                |
| 2019   | 34°                                |
| 2020   | 36                                 |
| Projected 2022   | 369                                |
| Frojected Future 2024  | 369                                |
| Future Experience   2024   | 379                                |
| Experience         2025         2,290,878         1,685,811         74%         862           2026         2,175,304         1,854,666         85%         827           2028         2,060,149         2,052,855         100%         791           2028         1,945,386         2,260,359         116%         755           2029         1,831,093         2,504,687         137%         719           2030         1,717,706         2,767,370         161%         682           2031         1,605,092         3,043,651         190%         645           2032         1,492,946         3,333,369         223%         608           2033         1,380,923         3,627,926         263%         571           2034         1,269,753         3,943,788         311%         533           2035         1,160,071         4,220,218         364%         495           2037         948,417         4,676,300         493%         419           2038         848,316         4,846,662         571%         382           2039         753,281         4,954,41         658%         347           2041         580,753         4,950,873 <t< td=""><td>37°</td></t<>   | 37°                                |
| 2026         2,175,304         1,854,666         85%         827           2027         2,060,149         2,052,855         100%         791           2028         1,945,386         2,260,359         116%         755           2029         1,831,093         2,504,687         137%         719           2030         1,717,706         2,767,370         161%         682           2031         1,605,092         3,043,651         190%         645           2032         1,492,946         3,333,369         223%         608           2033         1,380,923         3,627,926         263%         571           2034         1,269,753         3,943,788         311%         533           2035         1,160,071         4,220,218         364%         495           2036         1,052,664         4,475,790         425%         457           2037         948,417         4,676,300         493%         419           2038         848,316         4,846,662         571%         382           2039         753,281         4,954,541         658%         347           2040         663,923         4,987,290         751%         31  | 399                                |
| 2028         1,945,386         2,260,359         116%         755           2029         1,831,093         2,504,687         137%         719           2030         1,717,706         2,767,370         161%         682           2031         1,605,092         3,043,651         190%         645           2032         1,492,946         3,333,369         223%         608           2033         1,380,923         3,627,926         263%         571           2034         1,269,753         3,943,788         311%         533           2035         1,160,071         4,220,218         364%         495           2036         1,052,664         4,475,790         425%         457           2037         948,417         4,676,300         493%         419           2038         848,316         4,986,621         571%         382           2039         753,281         4,951,441         658%         347           2040         663,923         4,987,290         751%         312           2041         580,753         4,950,873         852%         280           2042         2041         371,980         4,529,711         1,218  | 419                                |
| 2029         1,831,093         2,504,687         137%         719           2030         1,717,706         2,767,370         161%         682           2031         1,605,092         3,043,651         190%         645           2032         1,492,946         3,333,369         223%         608           2033         1,380,923         3,627,926         263%         571           2034         1,269,753         3,943,788         311%         533           2035         1,160,071         4,220,218         364%         495           2036         1,052,664         4,475,790         425%         457           2037         948,417         4,676,300         493%         419           2038         848,316         4,866,662         571%         382           2039         753,281         4,954,541         658%         347           2040         663,923         4,957,290         751%         312           2041         580,753         4,950,873         852%         280           2042         504,179         4,861,694         964%         249           2043         343,558         4,715,042         1,085%         220 </td <td>429</td>  | 429                                |
| 2030         1,717,706         2,767,370         161%         682           2031         1,605,092         3,043,651         190%         645           2032         1,492,946         3,333,369         223%         608           2033         1,380,923         3,627,926         263%         571           2034         1,269,753         3,943,788         311%         533           2035         1,160,071         4,220,218         364%         495           2036         1,052,664         4,475,790         425%         457           2037         948,417         4,676,300         493%         419           2038         848,316         4,846,662         571%         382           2039         753,281         4,954,541         658%         347           2040         663,923         4,987,290         751%         312           2041         580,753         4,950,873         852%         280           2042         504,179         4,861,694         964%         249           2043         434,558         4,715,042         1,085%         220           2044         371,980         4,529,711         1,218%         193 </td <td>439</td>  | 439                                |
| 2031         1,605,092         3,043,651         190%         645           2032         1,492,946         3,333,369         223%         608           2034         1,269,753         3,627,926         263%         571           2034         1,269,753         3,943,788         311%         533           2035         1,160,071         4,220,218         364%         495           2036         1,052,664         4,475,790         425%         457           2037         948,417         4,676,300         493%         419           2038         848,316         4,846,662         571%         382           2039         753,281         4,954,541         658%         347           2040         663,923         4,987,290         751%         312           2041         580,753         4,950,873         852%         280           2042         504,179         4,861,694         964%         249           2043         434,558         4,715,042         1,085%         220           2044         371,980         4,529,711         1,218%         193           2045         316,254         4,306,759         1,362%         169 </td <td>45°<br/>47°</td>  | 45°<br>47°                         |
| 2033         1,380,923         3,627,926         263%         571           2034         1,289,753         3,943,788         311%         533           2035         1,160,071         4,220,218         364%         495           2036         1,052,664         4,475,790         425%         457           2037         948,417         4,676,300         493%         419           2038         848,316         4,864,662         571%         382           2039         753,281         4,954,541         658%         347           2040         663,923         4,987,290         751%         312           2041         580,753         4,950,873         852%         280           2042         504,179         4,861,694         964%         249           2043         434,558         4,715,042         1,085%         220           2044         371,980         4,529,711         1,218%         193           2045         316,254         4,306,759         1,362%         169           2046         267,068         4,061,387         1,521%         146           2047         224,073         3,821,748         1,706%         126 </td <td>499</td>  | 499                                |
| 2034         1,269,753         3,943,788         311%         533           2035         1,160,071         4,220,218         364%         495           2036         1,052,664         4,475,790         425%         457           2037         948,417         4,676,300         493%         419           2038         848,316         4,846,662         571%         382           2039         753,281         4,954,541         658%         347           2040         663,923         4,987,290         751%         312           2041         580,753         4,950,873         852%         280           2042         504,179         4,861,694         964%         249           2043         434,558         4,715,042         1,085%         220           2044         371,980         4,529,711         1,218%         193           2045         316,254         4,306,759         1,362%         169           2046         267,068         4,061,387         1,521%         146           2047         224,073         3,821,748         1,706%         126           2048         186,848         3,575,952         1,914%         108 </td <td>519</td>  | 519                                |
| 2035         1,160,071         4,220,218         364%         495           2036         1,052,664         4,475,790         425%         457           2037         948,417         4,676,300         493%         419           2038         848,316         4,846,662         571%         382           2039         753,281         4,954,541         658%         347           2040         663,923         4,950,873         852%         280           2041         580,753         4,950,873         852%         280           2042         504,179         4,861,694         964%         249           2043         434,558         4,715,042         1,085%         220           2044         371,980         4,529,711         1,218%         193           2045         316,254         4,306,759         1,362%         169           2046         267,068         4,061,387         1,521%         146           2047         224,073         3,821,748         1,706%         126           2048         186,848         3,575,952         1,914%         108           2051         104,681         2,824,117         2,689%         66 <td>539</td>  | 539                                |
| 2036         1,052,664         4,475,790         425%         457           2037         948,417         4,676,300         493%         419           2038         848,316         4,846,662         571%         382           2039         753,281         4,954,541         658%         347           2040         663,923         4,987,290         751%         312           2041         580,753         4,950,873         852%         280           2042         504,179         4,861,694         964%         249           2043         434,558         4,715,042         1,085%         220           2044         371,980         4,529,711         1,218%         193           2045         316,254         4,306,759         1,362%         169           2046         267,068         4,061,387         1,521%         146           2047         224,073         3,821,748         1,706%         126           2048         186,848         3,575,952         1,914%         108           2049         154,919         3,321,287         2,144%         92           2051         104,681         2,824,117         2,698%         66 <td>56°<br/>58°</td>   | 56°<br>58°                         |
| 2037         948,417         4,676,300         493%         419           2038         848,316         4,846,662         571%         382           2039         753,281         4,954,541         658%         347           2040         663,923         4,987,290         751%         312           2041         580,753         4,950,873         852%         280           2042         504,179         4,861,694         964%         249           2043         434,558         4,715,042         1,085%         220           2044         371,980         4,529,711         1,218%         193           2045         316,254         4,306,759         1,362%         169           2046         267,068         4,061,387         1,521%         146           2047         224,073         3,821,748         1,706%         126           2048         186,848         3,575,952         1,914%         108           2049         154,919         3,321,287         2,144%         92           2050         127,724         3,061,901         2,397%         78           2051         104,681         2,824,117         2,698%         66   | 619                                |
| 2039         753,281         4,954,541         658%         347           2040         663,923         4,987,290         751%         312           2041         580,753         4,950,873         852%         280           2042         504,179         4,861,694         964%         249           2043         434,558         4,715,042         1,085%         220           2044         371,980         4,529,711         1,218%         193           2045         316,254         4,306,759         1,362%         169           2046         267,068         4,061,387         1,521%         146           2047         224,073         3,821,748         1,706%         126           2048         186,848         3,575,952         1,914%         108           2049         154,919         3,321,287         2,144%         92           2050         127,724         3,061,901         2,397%         78           2051         104,681         2,824,117         2,698%         66           2053         69,065         2,354,716         3,409%         45           2054         55,598         2,131,642         3,834%         37   | 649                                |
| 2040         663,923         4,987,290         751%         312           2041         580,753         4,950,873         852%         280           2042         504,179         4,861,694         964%         249           2043         434,558         4,715,042         1,085%         220           2044         371,980         4,529,711         1,218%         193           2045         316,254         4,306,759         1,362%         169           2046         267,068         4,061,387         1,521%         146           2047         224,073         3,821,748         1,706%         126           2048         186,848         3,575,952         1,914%         108           2049         154,919         3,321,287         2,144%         92           2050         127,724         3,061,901         2,397%         78           2051         104,681         2,2824,117         2,689%         66           2052         85,294         2,580,185         3,025%         55           2053         69,065         2,354,716         3,409%         45           2054         55,598         2,131,642         3,834%         37 <td>66°</td>   | 66°                                |
| 2041         580,753         4,950,873         852%         280           2042         504,179         4,861,694         964%         249           2043         434,558         4,715,042         1,085%         220           2044         371,980         4,529,711         1,218%         193           2045         316,254         4,306,759         1,362%         169           2046         267,068         4,061,387         1,521%         146           2047         224,073         3,821,748         1,706%         126           2048         186,848         3,575,952         1,914%         108           2049         154,919         3,321,287         2,144%         92           2050         127,724         3,061,901         2,397%         78           2051         104,681         2,824,117         2,698%         66           2052         285,294         2,580,185         3,025%         55           2053         69,065         2,354,716         3,409%         45           2054         55,598         2,131,642         3,834%         37           2055         44,455         1,901,950         4,278%         30 <td>69°</td>   | 69°                                |
| 2042         504,179         4,861,694         964%         249           2043         434,558         4,715,042         1,085%         220           2044         371,980         4,529,711         1,218%         193           2045         316,254         4,306,759         1,362%         169           2046         267,068         4,061,387         1,521%         146           2047         224,073         3,821,748         1,706%         126           2048         186,848         3,575,952         1,914%         108           2049         154,919         3,321,287         2,144%         92           2050         127,724         3,061,901         2,397%         78           2051         104,681         2,824,117         2,698%         66           2052         85,294         2,580,185         3,025%         55           2053         69,065         2,354,716         3,409%         45           2054         55,598         2,131,642         3,834%         37           2055         44,455         1,901,950         4,278%         30           2057         27,788         1,436,495         5,170%         20   | 71°<br>74°                         |
| 2044         371,980         4,529,711         1,218%         193           2045         316,254         4,306,759         1,362%         169           2046         267,068         4,061,387         1,521%         146           2047         224,073         3,821,748         1,706%         126           2048         186,848         3,575,952         1,914%         108           2049         154,919         3,321,287         2,144%         92           2050         127,724         3,061,901         2,397%         78           2051         104,681         2,824,117         2,688%         66           2052         85,294         2,580,185         3,025%         55           2053         69,065         2,354,716         3,409%         45           2054         55,598         2,131,642         3,834%         37           2055         44,455         1,901,950         4,278%         30           2056         35,289         1,666,376         4,722%         25           2057         27,788         1,436,495         5,170%         20           2058         21,717         1,225,227         5,642%         16   | 769                                |
| 2045         316,254         4,300,759         1,362%         169           2046         267,068         4,061,387         1,521%         146           2047         224,073         3,821,748         1,706%         126           2048         186,848         3,575,952         1,914%         108           2049         154,919         3,321,287         2,144%         92           2050         127,724         3,061,901         2,397%         78           2051         104,681         2,824,117         2,698%         66           2052         85,294         2,580,185         3,025%         55           2053         69,065         2,354,716         3,409%         45           2054         55,598         2,131,642         3,834%         37           2055         44,455         1,901,950         4,278%         30           2056         35,289         1,666,376         4,722%         25           2057         27,788         1,436,495         5,170%         20           2058         21,717         1,225,277         5,642%         16           2059         16,839         1,030,940         6,122%         12   | 789                                |
| 2046         267,068         4,061,387         1,521%         146           2047         224,073         3,821,748         1,706%         126           2048         186,848         3,575,952         1,914%         108           2049         154,919         3,321,287         2,144%         92           2050         127,724         3,061,901         2,397%         78           2051         104,681         2,824,117         2,698%         66           2052         85,294         2,580,185         3,025%         55           2053         69,065         2,354,716         3,409%         45           2054         55,598         2,131,642         3,834%         37           2055         44,455         1,901,950         4,278%         30           2056         35,289         1,666,376         4,722%         25           2057         27,788         1,436,495         5,170%         20           2058         21,717         1,225,227         5,642%         16           2059         16,839         1,030,940         6,122%         12           2061         9,869         697,711         7,070%         8   | 80                                 |
| 2047         224,073         3,821,748         1,706%         126           2048         186,848         3,575,952         1,914%         108           2049         154,919         3,321,287         2,144%         92           2050         127,724         3,061,901         2,397%         78           2051         104,681         2,824,117         2,698%         66           2052         85,294         2,580,185         3,025%         55           2053         69,065         2,354,716         3,409%         45           2054         55,598         2,131,642         3,834%         37           2055         44,455         1,901,950         4,278%         30           2056         35,289         1,666,376         4,722%         25           2057         27,788         1,436,495         5,170%         20           2058         21,717         1,225,227         5,642%         16           2059         16,839         1,030,940         6,122%         12           2060         12,949         854,396         6,598%         10           2061         9,869         697,711         7,070%         8   | 82°                                |
| 2048         186,848         3,575,952         1,914%         108           2049         154,919         3,321,287         2,144%         92           2050         127,724         3,061,901         2,397%         78           2051         104,681         2,824,117         2,698%         66           2052         85,294         2,580,185         3,025%         55           2053         69,065         2,354,716         3,409%         45           2054         55,598         2,131,642         3,834%         37           2055         44,455         1,901,950         4,278%         30           2056         35,289         1,666,376         4,722%         25           2057         27,788         1,436,495         5,170%         20           2058         21,717         1,225,227         5,642%         16           2059         16,839         1,030,940         6,122%         12           2060         12,949         854,396         6,598%         10           2061         9,869         697,711         7,070%         8           2063         5,582         444,555         7,963%         4   | 85                                 |
| 2050         127,724         3,061,901         2,397%         78           2051         104,681         2,824,117         2,698%         66           2052         85,294         2,580,185         3,025%         55           2053         69,065         2,354,716         3,409%         45           2054         55,598         2,131,642         3,834%         37           2055         44,455         1,901,950         4,278%         30           2056         35,289         1,666,376         4,722%         25           2057         27,788         1,436,495         5,170%         20           2058         21,717         1,225,227         5,642%         16           2059         16,839         1,030,940         6,122%         12           2060         12,949         854,396         6,598%         10           2061         9,869         697,711         7,070%         8           2062         7,452         561,823         7,540%         6           2063         5,582         444,555         7,963%         4           2064         4,151         351,665         8,471%         3 <td< td=""><td>86</td></td<>   | 86                                 |
| 2051         104,681         2,824,117         2,698%         66           2052         85,294         2,580,185         3,025%         55           2053         69,065         2,354,716         3,409%         45           2054         55,598         2,131,642         3,834%         37           2055         44,455         1,901,950         4,278%         30           2056         35,289         1,666,376         4,722%         25           2057         27,788         1,436,495         5,170%         20           2058         21,717         1,225,227         5,642%         16           2059         16,839         1,030,940         6,122%         12           2060         12,949         854,396         6,598%         10           2061         9,869         697,711         7,070%         8           2062         7,452         561,823         7,540%         6           2063         5,582         444,555         7,963%         4           2064         4,151         351,665         8,471%         3           2065         3,068         275,147         8,969%         3           2066  | 879                                |
| 2052         85,294         2,580,185         3,025%         55           2053         69,065         2,354,716         3,409%         45           2054         55,598         2,131,642         3,834%         37           2055         44,455         1,901,950         4,278%         30           2056         35,289         1,666,376         4,722%         25           2057         27,788         1,436,495         5,170%         20           2058         21,717         1,225,227         5,642%         16           2059         16,839         1,030,940         6,122%         12           2060         12,949         854,396         6,598%         10           2061         9,869         697,711         7,070%         8           2063         5,582         444,555         7,963%         4           2064         4,151         351,665         8,471%         3           2065         3,068         275,147         8,969%         3           2066         2,247         213,294         9,493%         2           2067         1,637         165,432         10,107%         1           2068 <td>889</td>   | 889                                |
| 2053         69,065         2,354,716         3,409%         45           2054         55,598         2,131,642         3,834%         37           2055         44,455         1,901,950         4,278%         30           2056         35,289         1,666,376         4,722%         25           2057         27,788         1,436,495         5,170%         20           2058         21,717         1,225,227         5,642%         16           2059         16,839         1,030,940         6,122%         12           2060         12,949         854,396         6,598%         10           2061         9,869         697,711         7,070%         8           2063         5,582         444,555         7,963%         4           2064         4,151         351,665         8,471%         3           2065         3,068         275,147         8,969%         3           2066         2,247         213,294         9,493%         2           2067         1,637         165,432         10,107%         1           2068         1,184         127,407         10,765%         1           2069   | 89°                                |
| 2054         55,598         2,131,642         3,834%         37           2055         44,455         1,901,950         4,278%         30           2056         35,289         1,666,376         4,722%         25           2057         27,788         1,436,495         5,170%         20           2058         21,717         1,225,227         5,642%         16           2059         16,839         1,030,940         6,122%         12           2060         12,949         854,396         6,598%         10           2061         9,869         697,711         7,070%         8           2062         7,452         561,823         7,540%         6           2063         5,582         444,555         7,963%         4           2064         4,151         351,665         8,471%         3           2065         3,068         275,147         8,969%         3           2066         2,247         213,294         9,493%         2           2067         1,637         165,432         10,107%         1           2068         1,184         127,407         10,765%         1           2069   | 919                                |
| 2056         35,289         1,666,376         4,722%         25           2057         27,788         1,436,495         5,170%         20           2058         21,717         1,225,227         5,642%         16           2059         16,839         1,030,940         6,122%         12           2060         12,949         854,396         6,598%         10           2061         9,869         697,711         7,070%         8           2062         7,452         561,823         7,540%         6           2063         5,582         444,555         7,963%         4           2064         4,151         351,665         8,471%         3           2065         3,068         275,147         8,969%         3           2066         2,247         13,294         9,493%         2           2067         1,637         165,432         10,107%         1           2068         1,184         127,407         10,765%         1           2069         851         97,067         11,406%         1           2070         608         73,788         12,141%         1           2071         431 <td>919</td>   | 919                                |
| 2057         27,788         1,436,495         5,170%         20           2058         21,717         1,225,227         5,642%         16           2059         16,839         1,030,940         6,122%         12           2060         12,949         854,396         6,598%         10           2061         9,869         697,711         7,070%         8           2062         7,452         561,823         7,540%         6           2063         5,582         444,555         7,963%         4           2064         4,151         351,665         8,471%         3           2065         3,068         275,147         8,969%         3           2066         2,247         213,294         9,493%         2           2067         1,637         165,432         10,107%         1           2068         1,184         127,407         10,765%         1           2069         851         97,067         11,406%         1           2070         608         73,788         12,141%         1           2071         431         55,213         12,817%         0           2072         303   | 929                                |
| 2058         21,717         1,225,227         5,642%         16           2059         16,839         1,030,940         6,122%         12           2060         12,949         854,396         6,598%         10           2061         9,869         697,711         7,070%         8           2062         7,452         561,823         7,540%         6           2063         5,582         444,555         7,963%         4           2065         3,068         275,147         8,969%         3           2066         2,247         213,294         9,493%         2           2067         1,637         165,432         0,107%         1           2068         1,184         127,407         10,765%         1           2069         851         97,067         11,406%         1           2070         608         73,788         12,141%         1           2071         431         55,213         12,817%         0           2072         303         41,013         13,525%         0           2073         213         30,558         14,265%         0   | 92                                 |
| 2059         16,839         1,030,940         6,122%         12           2060         12,949         854,396         6,598%         10           2061         9,869         697,711         7,070%         8           2062         7,452         561,823         7,540%         6           2063         5,582         444,555         7,963%         4           2064         4,151         351,665         8,471%         3           2065         3,068         275,147         8,969%         3           2066         2,247         213,294         9,493%         2           2067         1,637         165,432         10,107%         1           2068         1,184         127,407         10,765%         1           2069         851         97,067         11,406%         1           2070         608         73,788         12,141%         1           2071         431         55,213         12,817%         0           2072         303         41,013         13,525%         0           2073         213         30,358         14,265%         0  | 93°                                |
| 2060         12,949         854,396         6,598%         10           2061         9,869         697,711         7,070%         8           2062         7,452         561,823         7,540%         6           2063         5,582         444,555         7,963%         4           2064         4,151         351,665         8,471%         3           2065         3,068         275,147         8,969%         3           2066         2,247         213,294         9,493%         2           2067         1,637         165,432         10,107%         1           2068         1,184         127,407         10,765%         1           2069         851         97,067         11,406%         1           2070         608         73,788         12,141%         1           2071         431         55,213         12,817%         0           2072         303         41,013         13,525%         0           2073         213         30,358         14,265%         0  | 939                                |
| 2062         7,452         561,823         7,540%         6           2063         5,582         444,555         7,963%         4           2064         4,151         351,665         8,471%         3           2065         3,068         275,147         8,969%         3           2066         2,247         213,294         9,493%         2           2067         1,637         165,432         10,107%         1           2068         1,184         127,407         10,765%         1           2069         851         97,067         11,406%         1           2070         608         73,788         12,141%         1           2071         431         55,213         12,817%         0           2072         303         41,013         13,525%         0           2073         213         30,558         14,265%         0  | 939                                |
| 2063         5,582         444,555         7,963%         4           2064         4,151         351,665         8,471%         3           2065         3,068         275,147         8,969%         3           2066         2,247         213,294         9,493%         2           2067         1,637         165,432         10,107%         1           2068         1,184         127,407         10,765%         1           2069         851         97,067         11,406%         1           2070         608         73,788         12,141%         1           2071         431         55,213         12,817%         0           2072         303         41,013         13,525%         0           2073         213         30,358         14,265%         0  | 939                                |
| 2064         4,151         351,665         8,471%         3           2065         3,068         275,147         8,969%         3           2066         2,247         213,294         9,493%         2           2067         1,637         165,432         10,107%         1           2068         1,184         127,407         10,765%         1           2069         851         97,067         11,406%         1           2070         608         73,788         12,141%         1           2071         431         55,213         12,817%         0           2072         303         41,013         13,525%         0           2073         213         30,358         14,265%         0  | 94°<br>94°                         |
| 2065         3,068         275,147         8,969%         3           2066         2,247         213,294         9,493%         2           2067         1,637         165,432         10,107%         1           2068         1,184         127,407         10,765%         1           2069         851         97,067         11,406%         1           2070         608         73,788         12,141%         1           2071         431         55,213         12,817%         0           2072         303         41,013         13,525%         0           2073         213         30,558         14,265%         0  | 94                                 |
| 2066         2,247         213,294         9,493%         2           2067         1,637         165,432         10,107%         1           2068         1,184         127,407         10,765%         1           2069         851         97,067         11,406%         1           2070         608         73,788         12,141%         1           2071         431         55,213         12,817%         0           2072         303         41,013         13,525%         0           2073         213         30,358         14,265%         0  | 949                                |
| 2068         1,184         127,407         10,765%         1           2069         851         97,067         11,406%         1           2070         608         73,788         12,141%         1           2071         431         55,213         12,817%         0           2072         303         41,013         13,525%         0           2073         213         30,358         14,265%         0   | 949                                |
| 2069         851         97,067         11,406%         1           2070         608         73,788         12,141%         1           2071         431         55,213         12,817%         0           2072         303         41,013         13,525%         0           2073         213         30,358         14,265%         0  | 94                                 |
| 2070     608     73,788     12,141%     1       2071     431     55,213     12,817%     0       2072     303     41,013     13,525%     0       2073     213     30,358     14,265%     0  | 94                                 |
| 2071   431   55,213   12,817%   0  | 94°<br>94°                         |
| 2072   303   41,013   13,525%   0  | 94                                 |
| 2073 213 30,358 14,265% 0  | 949                                |
| 2074   | 949                                |
| 2074 147 22,007 14,362 6 0   | 94°<br>94°                         |

 History
 25,825,378
 10,408,605
 40%
 29,066
 34%

 Future
 43,224,154
 125,836,473
 291%
 18,557
 180%

 Lifetime
 69,049,532
 136,245,078
 197%
 47,623
 94%

<sup>\*</sup>Estimated as described in Section 15 of the actuarial memorandum

# Exhibit II-a UNUM Experience by Calendar Year Connecticut-Specific Experience Before Requested Rate Increase Policy Form: GMB96/CT

|                     |                | A                      | _                      | Projected E<br>C = B / A | xperience<br>D       | E                                    |
|---------------------|----------------|------------------------|------------------------|--------------------------|----------------------|--------------------------------------|
|                     |                | A                      | В                      | C=B/A                    | ט                    | E                                    |
|                     |                |                        |                        |                          |                      | Cumulative                           |
|                     | Calendar       | Famous                 |                        | In account of            | F = 1 = ( \ \ - = =  | Loss Ratio<br>with Max.              |
|                     | Year           | Earned<br>Premium      | Incurred<br>Claims     | Incurred<br>Loss Ratio   | End of Year<br>Lives | Val. Interes                         |
|                     | 1997*          | 74,611                 | 9,332                  | 13%                      | 203                  | 139                                  |
|                     | 1998*          | 328,077                | 49,673                 | 15%                      | 412                  | 159                                  |
|                     | 1999*          | 479,727                | 72,570                 | 15%                      | 536                  | 159                                  |
|                     | 2000*          | 881,641                | 115,667                | 13%                      | 1,274<br>1,817       | 149                                  |
|                     | 2001*<br>2002* | 1,497,392<br>1,656,410 | 174,835<br>181,322     | 12%<br>11%               | 1,788                | 139<br>129                           |
|                     | 2003*          | 1,609,871              | 171,835                | 11%                      | 1,735                | 129                                  |
|                     | 2004           | 1,532,154              | 440,908                | 29%                      | 1,667                | 159                                  |
|                     | 2005           | 1,486,029              | 162,664                | 11%                      | 1,635                | 149                                  |
|                     | 2006<br>2007   | 1,457,179<br>1,428,897 | 73,821<br>257,605      | 5%<br>18%                | 1,611<br>1,581       | 139<br>149                           |
| Historical          | 2007           | 1,428,697              | 192,804                | 14%                      | 1,555                | 149                                  |
| xperience           |                | 1,379,988              | 288,375                | 21%                      | 1,518                | 149                                  |
|                     | 2010           | 1,350,377              | 621,840                | 46%                      | 1,500                | 169                                  |
|                     | 2011           | 1,326,421              | 606,127                | 46%                      | 1,474                | 189                                  |
|                     | 2012<br>2013   | 1,308,060<br>1,278,639 | 1,794,748<br>277,769   | 137%<br>22%              | 1,456<br>1,431       | 249<br>249                           |
|                     | 2014           | 1,244,158              | 1,779,226              | 143%                     | 1,402                | 299                                  |
|                     | 2015           | 1,218,385              | 1,071,204              | 88%                      | 1,376                | 319                                  |
|                     | 2016           | 1,186,362              | 553,988                | 47%                      | 1,348                | 319                                  |
|                     | 2017           | 1,142,011              | 731,017                | 64%<br>94%               | 1,270                | 329                                  |
|                     | 2018<br>2019   | 1,074,947<br>1,035,281 | 1,005,748<br>1,131,725 | 109%                     | 1,234<br>1,197       | 349<br>369                           |
|                     | 2020           | 995,589                | 1,269,027              | 127%                     | 1,160                | 389                                  |
|                     | 2021           | 955,857                | 1,415,345              | 148%                     | 1,123                | 409                                  |
|                     | 2022           | 916,120                |                        | 172%                     | 1,085                | 429                                  |
| Projected<br>Future | 2023<br>2024   | 876,379<br>836,607     | 1,764,997<br>1,960,149 | 201%<br>234%             | 1,047<br>1,009       | 449<br>479                           |
| Experience          |                | 796,839                |                        | 272%                     | 970                  | 509                                  |
|                     | 2026           | 757,116                | 2,393,650              | 316%                     | 931                  | 539                                  |
|                     | 2027           | 717,470                | 2,656,642              | 370%                     | 891                  | 569                                  |
|                     | 2028           | 677,887                | 2,931,813              | 432%                     | 851                  | 599                                  |
|                     | 2029<br>2030   | 638,394<br>599,151     | 3,255,812<br>3,604,276 | 510%<br>602%             | 810<br>769           | 639<br>679                           |
|                     | 2031           | 560,106                | 3,969,732              | 709%                     | 728                  | 719                                  |
|                     | 2032           | 521,157                | 4,352,756              | 835%                     | 686                  | 759                                  |
|                     | 2033           | 482,191                | 4,741,328              | 983%                     | 643                  | 809                                  |
|                     | 2034           | 443,472                | 5,157,869              | 1,163%                   | 601                  | 859                                  |
|                     | 2035<br>2036   | 405,234<br>367,757     | 5,522,193<br>5,859,005 | 1,363%<br>1,593%         | 558<br>515           | 899<br>949                           |
|                     | 2037           | 331,360                | 6,123,625              | 1,848%                   | 473                  | 999                                  |
|                     | 2038           | 296,393                | 6,347,413              | 2,142%                   | 431                  | 1049                                 |
|                     | 2039           | 263,186                | 6,489,126              | 2,466%                   | 391                  | 1099                                 |
|                     | 2040<br>2041   | 231,955<br>202,884     | 6,531,954<br>6,483,377 | 2,816%<br>3,196%         | 352<br>315           | 1149<br>1189                         |
|                     | 2041           | 176,117                | 6,366,867              | 3,615%                   | 281                  | 1229                                 |
|                     | 2043           | 151,781                | 6,175,939              | 4,069%                   | 248                  | 1269                                 |
|                     | 2044           | 129,908                | 5,933,749              | 4,568%                   | 218                  | 1309                                 |
|                     | 2045           | 110,432                | 5,641,483              | 5,109%                   | 190                  | 1339                                 |
|                     | 2046<br>2047   | 93,243<br>78,219       | 5,319,833<br>5,004,914 | 5,705%<br>6,399%         | 165<br>142           | 136°<br>139°                         |
|                     | 2047           | 65,214                 |                        | 7,180%                   | 122                  | 1419                                 |
|                     | 2049           | 54,061                 | 4,348,470              | 8,044%                   | 104                  | 1439                                 |
|                     | 2050           | 44,563                 | 4,008,413              | 8,995%                   | 88                   | 1459                                 |
|                     | 2051           | 36,517                 | 3,696,125              | 10,122%                  | 74<br>62             | 1479                                 |
|                     | 2052<br>2053   | 29,749<br>24,085       | 3,375,962<br>3,081,069 | 11,348%<br>12,793%       | 62<br>51             | 1489<br>1499                         |
|                     | 2054           | 19,386                 | 2,789,337              | 14,388%                  | 42                   | 1509                                 |
|                     | 2055           | 15,499                 | 2,489,045              | 16,059%                  | 34                   | 1519                                 |
|                     | 2056           | 12,303                 | 2,180,711              | 17,725%                  | 28                   | 1529                                 |
|                     | 2057           | 9,688                  | 1,879,926              | 19,405%                  | 22<br>18             | 1539                                 |
|                     | 2058<br>2059   | 7,572<br>5,872         | 1,603,557<br>1,349,670 | 21,179%<br>22,986%       | 14                   | 153 <sup>9</sup><br>154 <sup>9</sup> |
|                     | 2060           | 4,516                  | 1,118,820              | 24,773%                  | 11                   | 1549                                 |
|                     | 2061           | 3,443                  | 913,951                | 26,546%                  | 9                    | 1549                                 |
|                     | 2062           | 2,601                  | 736,128                | 28,307%                  | 7                    | 1559                                 |
|                     | 2063           | 1,949                  | 582,672                | 29,896%                  | 5                    | 1559                                 |
|                     | 2064<br>2065   | 1,450<br>1,072         | 461,105<br>360,888     | 31,800%<br>33,662%       | 4                    | 1559<br>1559                         |
|                     | 2066           | 786                    | 279,849                | 35,621%                  | 2                    | 1559                                 |
|                     | 2067           | 573                    | 217,144                | 37,918%                  | 2                    | 1559                                 |
|                     | 2068           | 414                    | 167,313                | 40,382%                  | 1                    | 1559                                 |
|                     | 2069           | 298                    | 127,529                | 42,779%                  | 1                    | 1559                                 |
|                     | 2070<br>2071   | 213<br>151             | 96,989<br>72,604       | 45,527%<br>48,055%       | 1 0                  | 1559<br>1559                         |
|                     | 2071           | 106                    | 53,950                 | 48,055%<br>50,701%       | 0                    | 1559                                 |
|                     | 2073           | 75                     | 39,945                 | 53,467%                  | 0                    | 1559                                 |
|                     | 2074           | 52                     | 29,043                 | 56,148%                  | 0                    | 1559                                 |
|                     | 2075           | 35                     | 20,983                 | 59,154%                  | 0                    | 1559                                 |

| ĺ | History  | 25,274,536 | 9,627,330   | 38%    | 28,590 | 32%  |
|---|----------|------------|-------------|--------|--------|------|
|   | Future   | 16,065,381 | 163,982,020 | 1,021% | 20,718 | 609% |
| Į | Lifetime | 41,339,917 | 173,609,350 | 420%   | 49,308 | 155% |

<sup>\*</sup>Estimated as described in Section 15 of the actuarial memorandum

# Exhibit II-b UNUM Experience by Calendar Year CT-Specific Experience After Requested Rate Increase Policy Form: GMB96/CT

|                     |                      |                            |             | Projected E       |                | -                                  |
|---------------------|----------------------|----------------------------|-------------|-------------------|----------------|------------------------------------|
|                     |                      | Α                          | В           | C = B / A         | D              | E                                  |
|                     |                      |                            |             |                   |                | Cumulative                         |
|                     |                      |                            |             |                   |                | Loss Ratio                         |
|                     | Calendar             | Earned                     | Incurred    | Incurred          | End of Year    |                                    |
|                     | Year                 | Premium                    | Claims      | Loss Ratio        | Lives          | Val. Interes                       |
|                     | 1997*                | 74,611                     |             | 13%               | 203            | 13'                                |
|                     | 1998*<br>1999*       | 328,077<br>479,727         |             | 15%<br>15%        | 412<br>536     | 15°                                |
|                     | 2000*                | 881,641                    |             | 13%               | 1,274          | 14                                 |
|                     | 2001*                | 1,497,392                  |             | 12%               | 1,817          | 139                                |
|                     | 2002*                | 1,656,410                  |             | 11%               | 1,788          | 129                                |
|                     | 2003*                | 1,609,871                  |             | 11%               | 1,735          | 129                                |
|                     | 2004                 | 1,532,154                  |             | 29%               | 1,667          | 15                                 |
|                     | 2005<br>2006         | 1,486,029                  |             | 11%<br>5%         | 1,635<br>1,611 | 14 <sup>4</sup>                    |
|                     | 2007                 | 1,457,179<br>1,428,897     |             | 18%               | 1,581          | 14                                 |
| Historical          | 2008                 | 1,408,145                  |             | 14%               | 1,555          | 14                                 |
| xperience           | 2009                 | 1,379,988                  |             | 21%               | 1,518          | 14                                 |
|                     | 2010                 | 1,350,377                  | 621,840     | 46%               | 1,500          | 169                                |
|                     | 2011                 | 1,326,421                  |             | 46%               | 1,474          | 189                                |
|                     | 2012                 | 1,308,060                  |             | 137%              | 1,456          | 24                                 |
|                     | 2013                 | 1,278,639                  |             | 22%               | 1,431          | 24                                 |
|                     | 2014<br>2015         | 1,244,158                  |             | 143%<br>88%       | 1,402<br>1,376 | 29 <sup>4</sup><br>31 <sup>4</sup> |
|                     | 2015                 | 1,186,362                  |             | 47%               | 1,376          | 319                                |
|                     | 2017                 | 1,142,011                  |             | 64%               | 1,270          | 32                                 |
|                     | 2018                 | 1,074,947                  |             | 94%               | 1,234          | 34                                 |
|                     | 2019                 | 2,031,602                  | 860,488     | 42%               | 1,053          | 34                                 |
|                     | 2020                 | 2,831,528                  |             | 34%               | 1,021          | 34                                 |
|                     | 2021                 | 2,718,525                  |             | 40%               | 988            | 35                                 |
| Droinatad           | 2022                 | 2,605,511                  |             | 46%<br>54%        | 955<br>922     | 35°                                |
| Projected<br>Future | 2023<br>2024         | 2,492,485<br>2,379,371     |             | 63%               | 922<br>888     | 37                                 |
| xperience           | 2025                 | 2,266,268                  |             | 73%               | 854            | 38'                                |
|                     | 2026                 | 2,153,293                  |             | 84%               | 819            | 399                                |
|                     | 2027                 | 2,040,537                  |             | 99%               | 784            | 409                                |
|                     | 2028                 | 1,927,958                  | 3 2,227,678 | 116%              | 748            | 429                                |
|                     | 2029                 | 1,815,639                  |             | 136%              | 713            | 44                                 |
|                     | 2030                 | 1,704,028                  |             | 161%              | 677            | 459                                |
|                     | 2031<br>2032         | 1,592,982<br>1,482,207     |             | 189%<br>223%      | 640<br>604     | 48°<br>50°                         |
|                     | 2032                 | 1,371,386                  |             | 263%              | 566            | 52°                                |
|                     | 2034                 | 1,261,267                  |             | 311%              | 529            | 55                                 |
|                     | 2035                 | 1,152,513                  |             | 364%              | 491            | 579                                |
|                     | 2036                 | 1,045,929                  | 4,450,198   | 425%              | 453            | 609                                |
|                     | 2037                 | 942,410                    |             | 494%              | 416            | 629                                |
|                     | 2038                 | 842,964                    |             | 572%              | 380            | 659                                |
|                     | 2039<br>2040         | 748,519<br>659,697         |             | 658%<br>752%      | 344<br>310     | 68°                                |
|                     | 2040                 | 577,017                    |             | 853%              | 278            | 73                                 |
|                     | 2042                 | 500,889                    |             | 965%              | 247            | 75                                 |
|                     | 2043                 | 431,675                    |             | 1,086%            | 218            | 77                                 |
|                     | 2044                 | 369,468                    | 4,505,800   | 1,220%            | 192            | 79                                 |
|                     | 2045                 | 314,076                    |             | 1,364%            | 167            | 819                                |
|                     | 2046                 | 265,190                    |             |                   | 145            | 82                                 |
|                     | 2047<br>2048         | 222,461<br>185,473         |             | 1,708%<br>1,917%  | 125<br>107     | 84'<br>85'                         |
|                     | 2048                 | 153,753                    |             |                   | 91             | 86                                 |
|                     | 2050                 | 126,74                     |             | 2,401%            | 77             | 87                                 |
|                     | 2051                 | 103,858                    |             | 2,702%            | 65             | 88                                 |
|                     | 2052                 | 84,608                     |             | 3,029%            | 54             | 89                                 |
|                     | 2053                 | 68,498                     |             | 3,415%            | 45             | 90'                                |
|                     | 2054                 | 55,135                     |             | 3,841%            | 37             | 90                                 |
|                     | 2055                 | 44,082                     |             | 4,287%            | 30             | 911                                |
|                     | 2056<br>2057         | 34,99°<br>27,553           |             | 4,732%<br>5,180%  | 24<br>20       | 91°<br>92°                         |
|                     | 2057                 | 21,534                     |             | 5,653%            | 16             | 92                                 |
|                     | 2059                 | 16,700                     |             | 6,136%            | 12             | 92                                 |
|                     | 2060                 | 12,845                     |             | 6,613%            | 10             | 92                                 |
|                     | 2061                 | 9,792                      | 693,861     | 7,086%            | 7              | 93                                 |
|                     | 2062                 | 7,396                      |             | 7,556%            | 6              | 93                                 |
|                     | 2063                 | 5,543                      |             | 7,980%            | 4              | 93'                                |
|                     | 2064                 | 4,124                      |             | 8,488%            | 3              | 93'                                |
|                     | 2065                 | 3,049                      |             | 8,986%<br>9.508%  | 3<br>2         | 93'                                |
|                     | 2066<br>2067         | 2,23 <sup>2</sup><br>1,629 |             | 9,508%<br>10,122% | 1              | 93 <sup>1</sup>                    |
|                     | 2067                 | 1,178                      |             | 10,122%           | 1              | 93                                 |
|                     | 2069                 | 848                        |             | 11,419%           | 1              | 93                                 |
|                     | 2070                 | 606                        |             | 12,153%           | 1              | 93'                                |
|                     | 2071                 | 430                        |             | 12,827%           | 0              | 93                                 |
| ļ                   |                      |                            | 40,956      | 13,534%           | 0              | 93                                 |
|                     | 2072                 | 303                        |             |                   |                |                                    |
|                     | 2072<br>2073<br>2074 | 212<br>147                 | 30,325      | 14,272%           | 0              | 93'                                |

History Future 25,274,536 9,627,330 42,796,009 124,784,324 68,070,545 134,411,654 38% 292% 28,590 18,380 46,970 32% 180% 93% Lifetime

\*Estimated as described in Section 15 of the actuarial memorandum

#### Exhibit III

### UNUM Life Insurance Company

#### **Comparison of Current and Expected Assumptions**

**Current Assumptions** 

Mortality

**Expected Pricing Assumptions** 

1994 Group Annuitant Mortality (GAM) Static gender-distinct table with retrospective improvement applied to bring this table forward to 2017. These mortality rates are further adjusted based on historical mortality experience by individual/group, issue age band, and duration. Tables providing these adjustment factors are provided in Section 6 of the actuarial memorandum.

1983 Group Annuitant Mortality Table

#### **Lapse Rates**

Due to the age of this block of business, all policies are using the ultimate lapse rate of 1.25%.

Lapse rates vary by policy duration and issue age.

|             | Voluntary Lapse Rates |       |       |     |  |  |  |  |  |
|-------------|-----------------------|-------|-------|-----|--|--|--|--|--|
|             | Issue Age             |       |       |     |  |  |  |  |  |
| Policy Year | <65                   | 65-75 | 75-85 | >85 |  |  |  |  |  |
| 1           | 11.2%                 | 7.1%  | 7.5   | 7.7 |  |  |  |  |  |
| 2           | 9.2                   | 5.2   | 5.4   | 5.6 |  |  |  |  |  |
| 3           | 7.3                   | 4.0   | 4.2   | 4.2 |  |  |  |  |  |
| 4           | 6.0                   | 3.1   | 3.2   | 3.2 |  |  |  |  |  |
| 5           | 5.3                   | 2.7   | 2.8   | 2.8 |  |  |  |  |  |
| 6           | 4.9                   | 2.4   | 2.5   | 2.5 |  |  |  |  |  |
| 7           | 3.5                   | 2.2   | 2.3   | 2.3 |  |  |  |  |  |
| 8           | 2.8                   | 2.1   | 2.2   | 2.2 |  |  |  |  |  |
| 9           | 2.3                   | 2.0   | 2.1   | 2.1 |  |  |  |  |  |
| 10+         | 2.0                   | 2.0   | 2.0   | 2.0 |  |  |  |  |  |

#### Morbidity

Claim costs are developed using the 2014 Milliman Long-Term Care Guidelines (Guidelines) with adjustments for individual vs. group underwriting selection, an all-lives exposure basis, and three years of retrospective improvement to bring the Guidelines forward to 2017. The claim costs were further adjusted based on historical claim experience by attained age, duration, individual vs. group, payment type, and coverage type, to the extent credible.

Claim costs were derived from expected pricing proxy claim cost, with adjustments as needed to replicate group policy forms priced during a similar era.

Interest Rate

5.00% earnings rate 7.00% earnings rate

#### Benefit Expiry Rates

Benefit expiry rates reflect assumed policy termination due to exhaustion of benefits on limited benefit period policies. The rates are based on the *Guidelines* with adjustments for historical benefit expiry experience and vary by gender, benefit period, and attained age. A table containing the benefit expiry rates is provided in Section 6 of the actuarial memorandum.

Benefit expiry was not separated from the lapse assumption.

Improvement

Annual improvement in the mortality and morbidity assumptions is assumed for 15 years starting in 2018.

Annual mortality improvement factors vary by attained age based on the G2 improvement scale from the 2012 Individual Annuity Mortality table. Annual morbidity improvement is assumed to be 1.0%.

No mortality or morbidity improvement was assumed.

Actuarial Memorandum Exhibits

Milliman developed the current actuarial assumptions used in this filing.

The persistency and morbidity assumptions were developed using historical experience. Where actual experience had low credibility or did not exist, industry experience and actuarial judgement was also used. The experience used to develop these assumptions includes historical experience of 23 separate blocks of business that were reinsured by Employers Reinsurance Corporation (ERC), which MedAmerica Insurance Company (MedAmerica) acquired and are collectively referred to as the block of business "acquired from ERC". Additionally, MedAmerica and its affinity partners' experience is used where appropriate to develop and supplement experience. For persistency, policy termination experience through December 31, 2015 was used. For morbidity, claim experience through June 30, 2016 was used with six months of runout.

Improvement (mortality and morbidity) was developed based on individual annuitant or industry experience, along with actuarial judgment. The rate increase dependent assumptions were developed using historical experience, and actuarial judgement where experience had low credibility or did not exist.

Predictive analytics was used in the development of the morbidity assumption. The persistency assumption utilized traditional techniques and credibility measures.

The rest of this appendix provides details on the development and justification of the current assumptions.

#### Persistency

The assumptions for mortality and lifetime-pay voluntary lapse were developed based on detailed historical experience through December 31, 2015 for MedAmerica's organic (including affinity partners) and acquired business. For the acquired business, experience prior to acquisition was excluded as it predates MedAmerica's administration of the block. The assumptions for limited-pay voluntary lapse were developed based on experience through March 31, 2015.

The benefit expiry assumption was developed using the 2014 Milliman *Long-Term Care Guidelines (Guidelines)* with adjustments based on MedAmerica's actual benefit expiry experience through December 31, 2015 on its organic business.

Mortality Durational Factors for Individual Policies

Exhibit A-1a supports the individual business mortality assumption and provides the following information for all companies and products (both individual and group) combined, but separately for issue age bands (i) 75 and older, (ii) 70 to 74, (iii) 65 to 69, and (iv) 60 to 64:

- Exposure that reflects a full year of exposure for each death and the length of time a covered life is exposed
  to the risk of death during the year for each life that does not die.
- Mortality rates for actual, expected, and an additional standard table for comparison. All of these rates were brought forward to 2015 for consistency with the basis of the expected table by applying mortality improvement factors that reflect annual improvement of 0.5% for females and 1.0% for males.
  - Actual mortality rates equal the number of deaths divided by exposure. The number of deaths includes a scalar to capture improvement between the year of death and 2015. For example, if 10 males died in 2010, then the number of deaths (10) would be multiplied by 5 years of improvement (0.951).
  - 2015GAM mortality rates equal 94GAM with 21 years of improvement, which results in scalars of 90% for females and 81% for males. These are the expected mortality rates to which the factors in Section 6 of the actuarial memorandum are applied.
  - 2015IAM is equal to 2012 Individual Annuity Mortality (2012IAM) Period standard table mortality rates with 3 years of improvement (scalars of 98.5% for females and 97% for males).
- Ratios of actual and standard table mortality rates to the 2015GAM expected (A:E) mortality rates.

Appendix A 1

- Credibility percentage based on the number of deaths (with improvement scalars described above) and the credibility measure described at the end of this appendix.
- A:E ratio that is credibility weighted with the two standard table options for a complement.
- Smoothed durational factors that correspond to that shown in Section 6 of the actuarial memorandum.

We developed the smoothed factors by issue age band and duration. We started with the older issue ages to develop an ultimate factor and then worked backward to younger issue age bands, making experience adjustments for the first 20 durations. In developing these experience adjustments, we considered the A:E ratios, level of credibility, whether in the select or ultimate period, and A:E credibility-weighted ratios.

An ultimate level of 105% of 2015GAM was assumed based on the combined experience of issue ages 70 and older for attained ages older than 95 to the extent credible. For the first 20 durations, the factors were pegged for the midpoint of a quinquennial durational band and then interpolated in between to develop smoothed factors. The smoothed factors were determined such that the bands of quinquennial durations reproduced the actual experience, to the extent credible.

Theoretical adjustments are made, following the diagonal, according to the adjustments made for older issue age bands to maintain mortality relationships across attained ages. For example, we assume an 85% factor for attained age 80, which appears in duration 18 for issue age 62 and duration 23 for issue age 57 as shown in Section 6 of the actuarial memorandum; following along this diagonal the assumption is consistent.

Exhibit A-1b provides similar information as Exhibit A-1a for individual business only with issue ages under 60. For development of the mortality assumption for issue ages under 60, the experience was split between individual and group because there is a material amount of group experience under 60. Mortality can differ between individual and group business because of adverse selection associated with group underwriting.

For projection purposes, two years of additional improvement was applied to the 2015GAM mortality rates to bring them forward to 2017 using the G2 improvement scale from the 2012IAM table. The G2 scale is discussed further in the Improvement section below.

#### Mortality Durational Factors for Group Certificates

Exhibit A-1c supports the group business mortality assumption and provides exposure, actual and expected mortality rates, mortality A:E ratios, credibility percent, and smoothed scalars. The expected mortality rates include the individual durational mortality factors described above. The smoothed scalars were developed based on group products for issue ages under 60 only because it captures most of the group experience. We did not analyze group experience for other issue ages. These scalars are applied to the individual mortality durational factors, but capped at 105%, to produce the group mortality durational factors shown in Section 6 of the actuarial memorandum.

#### Lifetime-Pay Voluntary Lapse Rates

Exhibit A-2 provides total exposure, composite termination rates, expected mortality rates, derived voluntary lapse rates, credibility percent, and smoothed voluntary lapse rates by duration for lifetime-pay policies of the block acquired from ERC.

In general, the smoothed voluntary lapse rates were set in such a way that the combined duration smoothed rates were close to the derived voluntary lapse rates (see the rows at the bottom of the exhibits). The smoothed voluntary lapse rates in the early durations were chosen to reproduce actual history, to the extent possible, so that the transition from historical to projected policy persistency was smooth. In developing the ultimate voluntary lapse rate, the level of credibility of the actual voluntary lapse experience and the experience of other forms were considered, as applicable. The degree of closeness of the smoothed voluntary lapse rate compared to actual experience depends on the level of credibility.

Appendix A 2

The actual composite (mortality and voluntary lapse) termination rates were calculated by duration as follows:

Annualized Composite Termination Rate = Number of Deaths and Voluntary Lapses during the Year

Number of Lives Exposed during the Year

A death or voluntary lapse (excluding benefit expiry) was assigned to the duration in which it occurred, or the preceding duration, if the termination was on the anniversary date. Each death or voluntary lapse contributes 1.0 to the numerator and a full year to the denominator. For lives whose benefits expire or do not terminate, the number of lives exposed to termination is based on the length of time a covered life is exposed to the risk of termination due to death or voluntary lapse during the year. This calculation logic is consistent with that used in the LTC Insurance Persistency Experience reports sponsored by LIMRA International and the SOA LTC Experience Committee.

The expected mortality rate assumes the gender-distinct 2015GAM table with the durational factors shown in Section 6 of the actuarial memorandum applied by duration.

The derived voluntary lapse rate is then calculated according to the following formula:

Derived Voluntary Lapse Rate = 1 -  $\frac{1 - \text{Composite Termination Rate}}{1 - \text{Expected Mortality Rate}}$ .

Limited-Pay Voluntary Lapse Rates

The algorithm for the limited-pay options is similar to that expected to have been used in pricing. The smoothed lapse rates are a scalar of the lifetime-pay lapse rates. Less than 1% of the in-force policies on these blocks of business have a limited-pay option and thus the impact of these assumptions on the projections is assumed to be immaterial.

For the limited payment options, the scalars were developed from a comparison of the lifetime-pay derived lapse rates to the limited-pay option's derived lapse rates based on MedAmerica and its affinity partners' experience on all products combined. The relationships derived from this analysis were used to develop the smoothed lapse assumptions as shown in Section 6 of the actuarial memorandum.

#### Benefit Expiry

Benefit expiry rates reflect assumed policy lapses due to exhaustion of benefits based on the 2014 *Guidelines* with adjustments for historical benefit expiry experience and vary by attained age, gender, and benefit period. Policies with lifetime benefits do not have an expiry assumption (i.e., rate of 0%).

We compared MedAmerica's actual benefit expiry experience through December 31, 2015 to that expected by the 2014 *Guidelines*. We developed adjustment factors by attained age based on the experience of a subset of MedAmerica's organic business. Factors were developed by quinquennial attained age band and then interpolated to produce scalars for each attained age. These scalars were then applied to the benefit expiry rates developed by the 2014 *Guidelines* in order to produce the final benefit expiry assumptions shown in Section 6 of the actuarial memorandum.

Exhibit A-3 provides exposure, actual and expected benefit expiry rates, A:E ratios, credibility percent, credibility-weighted A:E ratios, and smoothed adjustment factors. The exposure used reflects a full year of exposure for each benefit expiry and the length of time a covered life is exposed to the risk of benefit expiry during the year for each life that does not expire benefits.

#### Morbidity

The claim costs were developed using the 2014 *Guidelines* with experience-adjustment factors based on all products of MedAmerica, its affinity partners, and any acquired business from January 1, 2004 through June 30, 2016, with runout through December 31, 2016. The experience-adjustment factors were developed using predictive analytics as described in the Predictive Analytics section below.

Appendix A 3

- Exhibit A-4a provides the adjustment factors that are to be applied to the 2014 *Guidelines* claim costs for the block acquired from ERC.
- Exhibit A-4b provides a summary of A:E experience for the block acquired from ERC.
  - o Exposure [A] reflects the length of time a covered life is in force (i.e., an exact exposure basis).
  - o Actual incurred claim counts [B] and dollars [C] are based on historical claim experience from inception through June 30, 2016, with runout through December 31, 2016. Actual incurred claim dollars were valued as paid claims plus claim reserves. Paid claims and claim reserves were discounted to the year of incurral.
  - o 2014 Guidelines expected incurred claims [D] are valued as the 2014 Guidelines claim costs multiplied by actual all-lives exposure. The claim costs vary by gender, attained age, policy duration, benefit period, elimination period, payment type, level of home care coverage, inflation type, and coverage type (comprehensive/facility only/home health care only). Policy design, claims adjudication, and degree of underwriting were considered in developing the claim costs.
  - Adjusted expected incurred claims [E] are calculated by applying each applicable adjustment from Exhibit A-4a to the 2014 *Guidelines* expected incurred claims [D].
  - A:E ratios are calculated as actual incurred claims to the 2014 *Guidelines* expected incurred claims [F] and adjusted expected incurred claims [G]. The adjusted A:E [G] provides an indication of fit. This fit will not be perfect (i.e., ratio deviates from 1.0) because the main goal is to develop an assumption that generalizes well to new data by balancing assumption complexity and fit on the historical experience.
- Exhibit A-4c provides information similar to Exhibit A-4b, except provides the experience for all products of MedAmerica, its affinity partners, and any acquired business.

Prior to developing the experience-adjustment factors, the 2014 *Guidelines* were adjusted for an assumed level of morbidity improvement. The 2014 *Guidelines* claim costs reflect morbidity improvement such that they are as of calendar year 2014. We assume this improvement has also occurred in the actual historical experience. Therefore, a backward or forward projection of morbidity improvement was applied to the expected claim costs on a seriatim basis based on the calendar year in which a given policy's duration fell. An annual improvement level of 1.0% was used in the backward or forward projections.

For projection purposes, three years of 1.0% improvement was applied to the 2014 *Guidelines* to bring them forward to 2017.

#### **Improvement**

For projected mortality improvement, the G2 improvement scale from the 2012IAM mortality table was used. The G2 improvement scale varies by attained age and is applied beginning in the first projection year and continues for 15 projection years.

For projected morbidity improvement, a level of 1.0% is assumed for 15 years beginning January 1, 2018. This assumption is set based on the underlying morbidity improvement from the 2014 *Guidelines*. This level is also reasonable based on the Society of Actuaries (SOA) July 2016 study, *Long Term Care Morbidity Improvement Study: Estimates for the Non-Insured U.S. Elderly Population Based on the National Long Term Care Survey 1984-2004.* This study reported population annual morbidity improvement of 2.3% for unisex, 2.5% for males, and 2.1% for females. The SOA July 2016 study uses population data, so it is uncertain how well these findings will translate to an insured population. The SOA June 2011 study, *Global Mortality Improvement Experience and Projection Techniques*, suggests that an annuitant cohort has more mortality improvement over the general population, so it is possible that this could be true for morbidity as well. Based on these studies, a reasonable range for morbidity improvement is between 0.0% to 2.5% for males and 0.0% to 2.1% for females for 10 to 20 years.

#### Rate Increase Dependent Assumptions

At the time of a rate increase, insureds have options to elect a contingent benefit upon lapse (CBUL) or reduced benefit options (RBO). Adverse selection is assumed relative to CBUL and RBO elections. These insured behavior

Appendix A 4

assumptions are provided in Section 6 of the actuarial memorandum. These assumptions are based on MedAmerica and the block acquired from ERC combined actual CBUL and RBO election rate experience to the extent it exists and is credible, and actuarial judgment, particularly at the higher rate increase magnitudes where little experience exists.

#### Contingent Benefit Upon Lapse Election

The assumed CBUL election rate is based on the cumulative rate increase. The assumption is applied on a seriatim basis and prorated for the requested increase needed to achieve the cumulative rate increase amounts. No CBUL elections are assumed for limited-pay policies.

#### Reduced Benefit Options

We assume that those electing RBO will reduce their benefits so that premiums after the increase are closer to those before the increase. We assume that the percent reduction in premium corresponds to an equivalent percent reduction in claims. We assume a RBO election rate based on the cumulative rate increase. The assumption is applied on a seriatim basis and prorated for the requested increase needed to achieve the cumulative rate increase amounts. No RBO elections are assumed for limited-pay policies.

The reduction to premium and claims then varies based on the level of the rate increase and can then be determined as follows:

Reduction to premium and claims due to the election of RBO

= 1 – (Average premium level after the rate increase with RBO election / Premium level after the full rate increase without any RBO election), where

Average premium level after the rate increase with RBO election

= weighted average premium level of those assumed to elect RBO with those assumed to accept the full rate increase

#### Adverse Selection

The adverse selection assumption is a function of the CBUL and RBO election rates, such that the relative increase to morbidity due to adverse selection varies by the rate increase's magnitude. The increase to morbidity due to adverse selection was developed from the following formula and actuarial judgment. We assume that at the time of the rate increase, insureds that elect a CBUL will be selective in that their relative morbidity is 25% lower than that of the remaining pool. Similarly, we assume that at the time of the rate increase, insureds that elect an RBO will be selective in that their relative morbidity is 12.5% lower than that of the remaining pool.

PoolMorb = AdvSelMorb x (1 - CBUL - RBO) + [(1 - 25%) x AdvSelMorb] x CBUL + [(1 - 12.5%) x AdvSelMorb] x RBO, where

PoolMorb = morbidity of the pool before the rate increase = 1.0

AdvSelMorb = adverse morbidity of the remaining pool after the rate increase due to selective lapses

CBUL = percentage of policies that elect CBUL RBO = percentage of policies that elect RBO

Solving the above for the adverse selection component results in the following formula for lifetime-pay policies:

Adverse Selection = 1 / (1 - 25% x CBUL - 12.5% x RBO)

#### **Predictive Analytics**

In developing the morbidity experience-adjustment factors, predictive analytics was employed in the form of a penalized generalized linear model (GLM).

A penalized GLM is similar to a traditional GLM. The only difference is that it adds an additional constraint that penalizes the size of the model's coefficients in order to control overfitting the model to the historical data. This Appendix A

penalty placed on the coefficients can be seen as a credibility lever, which controls how much weight is given to the company's actual experience. A high penalty would give no weight to the data, leaving the benchmark assumption (i.e., the 2014 *Guidelines* for morbidity) unadjusted. No penalty would give full weight to the company's actual data potentially making large adjustments to the benchmark, which could be overfitting the actual experience. When using a penalized GLM it is important to choose a penalty that gives the right amount of weight to the actual data to avoid underfitting or overfitting the experience.

A standard approach for choosing such a penalty is to use a k-fold cross-validation to test a series of penalty values. A k-fold cross-validation splits the data into k subsets and iteratively trains and tests the model independently on each subset of the data. This process gives an estimation of how well a model will generalize to new data that was not used to develop the assumption. Through the k-fold cross-validation we evaluated the impact the penalty had on the model's generalizability by testing a range of 100 penalties. We selected the penalty that minimized the k-fold cross-validation prediction error. Using this approach, we were able to determine the amount of weight to give actual experience versus the benchmark assumption through a statistically robust and automated process.

#### Credibility

The methodology employed to develop the persistency assumptions considers actual historical experience and its associated credibility. Credibility percentage for the persistency assumptions was determined as (Number of Events / Credibility Threshold)<sup>1/2</sup>, with events defined as deaths, voluntary lapses, or benefit expiries. A credibility standard of a 90% confidence interval for the number of events with an error of plus or minus 7.5% was chosen. Based on these parameters, 481 events is the criterion for full credibility.

Appendix A 6

Exhibit A-1a Actual-to-Expected (A:E) Mortality Experience through December 31, 2015 All Products

|          |          |        | Mortality Rate |         | Ratios to     | 2015GAM |             | A:E Credibility- | Weighted with: | Smoothed   |
|----------|----------|--------|----------------|---------|---------------|---------|-------------|------------------|----------------|------------|
|          |          | Actual | 2015GAM        | 2015IAM | Actual        | 2015IAM | Credibility | 2015GAM          | 2015IAM        | Durational |
| Duration | Exposure | (A)    | (E)            | (X)     | (A:E)         | (X:E)   | Percent     | (E:E=1.00)       | (X:E)          | Factors    |
|          |          | , ,    | ` ,            | . ,     | , ,           | , ,     |             | ,                | , , ,          |            |
|          |          |        |                |         | Issue Age 7   |         |             |                  |                |            |
| 1-5      | 24,998   | 1.8%   | 4.4%           | 3.1%    | 0.40          | 0.70    | 95%         | 0.43             | 0.41           | 0.41       |
| 6-10     | 20,553   | 5.0%   | 7.0%           | 5.5%    | 0.71          | 0.78    | 100%        | 0.71             | 0.71           | 0.71       |
| 11-15    | 11,268   | 10.1%  | 10.5%          | 8.8%    | 0.96          | 0.84    | 100%        | 0.96             | 0.96           | 0.96       |
| 16-20    | 3,330    | 16.3%  | 16.1%          | 14.2%   | 1.02          | 0.88    | 100%        | 1.02             | 1.02           | 1.04       |
| 21-25    | 415      | 25.3%  | 22.2%          | 20.6%   | 1.14          | 0.93    | 47%         | 1.07             | 1.03           | 1.05       |
| 26+      | 25       | 7.8%   | 32.1%          | 30.8%   | 0.24          | 0.96    | 6%          | 0.95             | 0.91           | 1.05       |
| 21+      | 440      | 24.3%  | 22.8%          | 21.2%   | 1.07          | 0.93    | 47%         | 1.03             | 0.99           | 1.05       |
| All      | 60,589   | 5.4%   | 7.2%           | 5.7%    | 0.75          | 0.79    | 100%        | 0.75             | 0.75           | 0.75       |
|          |          |        |                |         |               |         |             |                  |                |            |
| <u> </u> |          |        |                |         | Issue Ages 70 |         |             |                  |                |            |
| 1-5      | 39,706   | 0.9%   | 2.2%           | 1.4%    | 0.41          | 0.64    | 87%         | 0.49             | 0.45           | 0.40       |
| 6-10     | 38,186   | 2.4%   | 3.7%           | 2.5%    | 0.66          | 0.67    | 100%        | 0.66             | 0.66           | 0.65       |
| 11-15    | 27,286   | 4.9%   | 6.0%           | 4.4%    | 0.83          | 0.74    | 100%        | 0.83             | 0.83           | 0.84       |
| 16-20    | 10,157   | 9.1%   | 9.4%           | 7.7%    | 0.98          | 0.82    | 100%        | 0.98             | 0.98           | 0.98       |
| 21-25    | 2,029    | 14.6%  | 14.3%          | 12.3%   | 1.02          | 0.86    | 78%         | 1.02             | 0.99           | 1.04       |
| 26+      | 138      | 25.8%  | 20.4%          | 18.6%   | 1.27          | 0.91    | 27%         | 1.07             | 1.01           | 1.05       |
| 21+      | 2,167    | 15.3%  | 14.7%          | 12.7%   | 1.04          | 0.87    | 83%         | 1.03             | 1.01           | 1.04       |
| All      | 117,501  | 3.3%   | 4.4%           | 3.2%    | 0.75          | 0.73    | 100%        | 0.75             | 0.75           | 0.75       |
|          |          |        |                |         | Issue Ages 65 | - 69    |             |                  |                |            |
| 1-5      | 67,094   | 0.6%   | 1.4%           | 0.9%    | 0.42          | 0.65    | 90%         | 0.48             | 0.44           | 0.40       |
| 6-10     | 65,409   | 1.4%   | 2.2%           | 1.4%    | 0.64          | 0.64    | 100%        | 0.64             | 0.64           | 0.65       |
| 11-15    | 50,103   | 2.9%   | 3.7%           | 2.4%    | 0.78          | 0.66    | 100%        | 0.78             | 0.78           | 0.79       |
| 16-20    | 23,101   | 5.3%   | 5.9%           | 4.3%    | 0.90          | 0.74    | 100%        | 0.90             | 0.90           | 0.90       |
| 21-25    | 6,829    | 9.5%   | 9.3%           | 7.6%    | 1.03          | 0.82    | 100%        | 1.03             | 1.03           | 0.99       |
| 26+      | 533      | 13.8%  | 13.6%          | 11.6%   | 1.01          | 0.86    | 39%         | 1.01             | 0.92           | 1.04       |
| 21+      | 7,362    | 9.8%   | 9.6%           | 7.9%    | 1.03          | 0.82    | 100%        | 1.03             | 1.03           | 0.99       |
| All      | 213,069  | 2.2%   | 3.0%           | 2.0%    | 0.75          | 0.69    | 100%        | 0.75             | 0.75           | 0.74       |
|          | •        |        |                |         |               |         |             |                  | •              |            |
|          |          |        |                |         | Issue Ages 60 |         |             |                  |                |            |
| 1-5      | 93,335   | 0.3%   | 0.9%           | 0.6%    | 0.41          | 0.72    | 82%         | 0.51             | 0.46           | 0.39       |
| 6-10     | 85,284   | 0.8%   | 1.4%           | 0.9%    | 0.57          | 0.65    | 100%        | 0.57             | 0.57           | 0.59       |
| 11-15    | 58,636   | 1.5%   | 2.3%           | 1.5%    | 0.68          | 0.65    | 100%        | 0.68             | 0.68           | 0.67       |
| 16-20    | 27,386   | 3.2%   | 3.8%           | 2.5%    | 0.85          | 0.67    | 100%        | 0.85             | 0.85           | 0.83       |
| 21-25    | 9,435    | 5.5%   | 6.1%           | 4.5%    | 0.90          | 0.75    | 100%        | 0.90             | 0.90           | 0.90       |
| 26+      | 782      | 9.5%   | 9.1%           | 7.5%    | 1.05          | 0.82    | 39%         | 1.02             | 0.91           | 0.97       |
| 21+      | 10,217   | 5.8%   | 6.3%           | 4.8%    | 0.92          | 0.76    | 100%        | 0.92             | 0.92           | 0.91       |
| All      | 274,857  | 1.2%   | 1.8%           | 1.2%    | 0.68          | 0.68    | 100%        | 0.68             | 0.68           | 0.67       |

Appendix A Exhibits

Exhibit A-1b Actual-to-Expected (A:E) Mortality Experience through December 31, 2015 Individual Products

|          |          |        | Mortality Rate |         | Ratios to   | 2015GAM |             | A:E Credibility- | Weighted with: | Smoothed   |
|----------|----------|--------|----------------|---------|-------------|---------|-------------|------------------|----------------|------------|
|          |          | Actual | 2015GAM        | 2015IAM | Actual      | 2015IAM | Credibility | 2015GAM          | 2015IAM        | Durational |
| Duration | Exposure | (A)    | (E)            | (X)     | (A:E)       | (X:E)   | Percent     | (E:E=1.00)       | (X:E)          | Factors    |
|          |          |        |                |         |             | 00      |             |                  |                |            |
|          |          |        |                |         | Issue Age < |         |             |                  |                |            |
| 1-5      | 213,822  | 0.1%   | 0.3%           | 0.2%    | 0.39        | 0.86    | 66%         | 0.59             | 0.55           | 0.38       |
| 6-10     | 134,800  | 0.3%   | 0.5%           | 0.4%    | 0.54        | 0.77    | 88%         | 0.59             | 0.56           | 0.54       |
| 11-15    | 57,646   | 0.6%   | 0.9%           | 0.7%    | 0.61        | 0.69    | 83%         | 0.67             | 0.62           | 0.60       |
| 16-20    | 24,577   | 1.1%   | 1.5%           | 1.0%    | 0.70        | 0.67    | 74%         | 0.78             | 0.69           | 0.70       |
| 21-25    | 9,193    | 1.7%   | 2.4%           | 1.6%    | 0.70        | 0.67    | 57%         | 0.83             | 0.68           | 0.79       |
| 26+      | 759      | 2.9%   | 4.4%           | 3.1%    | 0.65        | 0.72    | 21%         | 0.93             | 0.70           | 0.87       |
| 21+      | 9,952    | 1.8%   | 2.6%           | 1.7%    | 0.69        | 0.68    | 61%         | 0.81             | 0.68           | 0.80       |
| All      | 440,797  | 0.3%   | 0.6%           | 0.4%    | 0.56        | 0.75    | 100%        | 0.56             | 0.56           | 0.57       |

Appendix A Exhibits

Exhibit A-1c Actual-to-Expected (A:E) Mortality Experience through December 31, 2015 Group Products

|          |          | Actual    | Expected            |           |             |          |
|----------|----------|-----------|---------------------|-----------|-------------|----------|
|          |          | Mortality | Mortality           | Mortality | Credibility | Smoothed |
| Duration | Exposure | Rate      | Rate <sup>[1]</sup> | A:E       | Percent     | Scalars  |

|       | Issue Age <60 |      |      |      |     |      |  |  |  |  |  |
|-------|---------------|------|------|------|-----|------|--|--|--|--|--|
| 1-5   | 120,598       | 0.2% | 0.1% | 2.00 | 65% | 2.00 |  |  |  |  |  |
| 6-10  | 109,681       | 0.3% | 0.2% | 1.48 | 85% | 1.50 |  |  |  |  |  |
| 11-15 | 71,689        | 0.5% | 0.4% | 1.20 | 83% | 1.20 |  |  |  |  |  |
| 16-20 | 25,556        | 0.7% | 0.6% | 1.15 | 59% | 1.15 |  |  |  |  |  |
| 21-25 | 11,926        | 0.8% | 0.9% | 0.93 | 45% | 1.10 |  |  |  |  |  |
| 26-30 | 305           | 1.3% | 1.2% | 1.06 | 9%  | 1.05 |  |  |  |  |  |
| 31+   | 0             | N/A  | N/A  | N/A  | 0%  | 1.00 |  |  |  |  |  |

<sup>[1]</sup> Includes the durational adjustment factors developed for individual business.

Exhibit A-2
Derived Lifetime-Pay Voluntary Lapse Experience through December 31, 2015
Business Acquired from ERC
Lifetime-Pay Policies

|          |          | Composite   | Expected  | Derived |             | Smoothed |
|----------|----------|-------------|-----------|---------|-------------|----------|
|          |          | Termination | Mortality | Lapse   | Credibility | Lapse    |
| Duration | Exposure | Rates       | Rates     | Rates   | Percent     | Rates    |
| 7        | 5,530    | 3.2%        | 0.9%      | 2.2%    | 48%         | 2.50%    |
| 8        | 5,768    | 2.9%        | 1.1%      | 1.7%    | 48%         | 2.00%    |
| 9        | 6,227    | 3.0%        | 1.2%      | 1.7%    | 46%         | 1.75%    |
| 10       | 6,225    | 3.1%        | 1.4%      | 1.6%    | 48%         | 1.50%    |
| 11       | 6,100    | 2.9%        | 1.6%      | 1.2%    | 40%         | 1.25%    |
| 12       | 5,891    | 3.2%        | 1.9%      | 1.2%    | 41%         | 1.25%    |
| 13       | 5,639    | 3.0%        | 2.3%      | 0.6%    | 29%         | 1.25%    |
| 14       | 5,330    | 2.8%        | 2.8%      | -0.1%   | 29%         | 1.25%    |
| 15       | 5,329    | 4.7%        | 3.4%      | 1.1%    | 36%         | 1.25%    |
| 16       | 5,390    | 5.1%        | 4.0%      | 1.0%    | 42%         | 1.25%    |
| 17       | 5,170    | 6.1%        | 4.5%      | 1.5%    | 43%         | 1.25%    |
| 18       | 4,521    | 6.0%        | 4.9%      | 0.9%    | 31%         | 1.25%    |
| 19       | 3,823    | 7.6%        | 5.3%      | 2.1%    | 34%         | 1.25%    |
| 20       | 3,166    | 7.0%        | 5.7%      | 1.2%    | 30%         | 1.25%    |
| 21       | 2,692    | 7.7%        | 6.0%      | 1.5%    | 31%         | 1.25%    |
| 22       | 2,080    | 9.8%        | 6.7%      | 3.0%    | 28%         | 1.25%    |
| 23       | 1,702    | 8.9%        | 7.1%      | 1.7%    | 28%         | 1.25%    |
| 24       | 1,409    | 9.5%        | 7.7%      | 1.8%    | 22%         | 1.25%    |
| 25       | 1,112    | 10.6%       | 8.2%      | 2.4%    | 19%         | 1.25%    |
| 26       | 781      | 10.4%       | 9.0%      | 1.4%    | 16%         | 1.25%    |
| 27       | 520      | 9.8%        | 9.9%      | -0.2%   | 8%          | 1.25%    |
| 28       | 259      | 12.7%       | 11.1%     | 1.8%    | 8%          | 1.25%    |
| 29       | 78       | 5.1%        | 12.0%     | -7.8%   | 5%          | 1.25%    |
| 30       | 8        | 24.0%       | 13.6%     | 12.0%   | 5%          | 1.25%    |
| 31       | 1        | 0.0%        | 19.1%     | -23.7%  | 0%          | 1.25%    |
| 32       | 1        | 100.0%      | 20.8%     | 99.4%   | 0%          | 1.25%    |
| 7-9      | 17,526   | 3.0%        | 1.1%      | 1.8%    | 82%         | 2.07%    |
| 7+       | 84,753   | 4.7%        | 3.3%      | 1.3%    | 100%        | 1.44%    |
| 8+       | 79,223   | 4.8%        | 3.5%      | 1.3%    | 100%        | 1.36%    |
| 9+       | 73,454   | 5.0%        | 3.6%      | 1.3%    | 100%        | 1.31%    |
| 10+      | 67,227   | 5.2%        | 3.9%      | 1.2%    | 100%        | 1.27%    |

Exhibit A-3
Actual-to-Expected (A:E) Benefit Expiration Experience through December 31, 2015
Subset of MedAmerica Organic Business

|          |          | Actual | Expected |        |             | Credibility- | Smoothed   |
|----------|----------|--------|----------|--------|-------------|--------------|------------|
| Attained |          | Expiry | Expiry   | Expiry | Credibility | Weighted     | Adjustment |
| Age Band | Exposure | Rate   | Rate     | A:E    | Percent     | A:E          | Factors    |
| <80      | 528,089  | 0.03%  | 0.04%    | 0.70   | 56%         | 0.83         | 0.85       |
| 80-84    | 50,683   | 0.52%  | 0.41%    | 1.27   | 74%         | 1.20         | 1.25       |
| 85-89    | 22,568   | 1.52%  | 1.04%    | 1.46   | 85%         | 1.39         | 1.45       |
| 90+      | 6,638    | 4.43%  | 2.47%    | 1.79   | 78%         | 1.62         | 1.65       |
| All      | 607,979  | 0.17%  | 0.14%    | 1.28   | 100%        | 1.28         | 1.28       |

Exhibit A-4a MedAmerica and Acquired Business Morbidity Adjustment Factors **Business Acquired from ERC** 

|          | Tax Status Adju | ustment Factors |
|----------|-----------------|-----------------|
|          | Non-Tax-        | Tax-            |
| Duration | Qualified (NTQ) | Qualified (TQ)  |
| 1        | 1.00            | 0.95            |
| 2        | 1.00            | 0.89            |
| 3        | 1.00            | 0.83            |
| 4        | 0.98            | 0.78            |
| 5        | 0.96            | 0.78            |
| 6        | 0.91            | 0.79            |
| 7        | 0.85            | 0.84            |
| 8        | 0.79            | 0.89            |
| 9        | 0.76            | 0.99            |
| 10       | 0.75            | 0.97            |
| 11       | 0.78            | 1.00            |
| 12       | 0.80            | 1.00            |
| 13       | 0.85            | 1.01            |
| 14       | 0.90            | 0.97            |
| 15       | 0.99            | 0.99            |
| 16       | 0.99            | 0.99            |
| 17       | 1.04            | 1.00            |
| 18       | 1.05            | 0.99            |
| 19       | 1.05            | 1.00            |
| 20+      | 0.99            | 1.00            |

|          | Tax 9              | Status |  |  |  |
|----------|--------------------|--------|--|--|--|
| Attained | Adjustment Factors |        |  |  |  |
| Age      | NTQ                | TQ     |  |  |  |
| <55      | 0.99               | 1.06   |  |  |  |
| 55       | 0.99               | 1.06   |  |  |  |
| I        |                    | 1      |  |  |  |
| 56       | 0.99               | 1.06   |  |  |  |
| 57       | 1.00               | 1.15   |  |  |  |
| 58       | 1.01               | 1.21   |  |  |  |
| 59       | 1.02               | 1.27   |  |  |  |
| 60       | 1.05               | 1.23   |  |  |  |
| 61       | 1.04               | 1.23   |  |  |  |
| 62       | 1.01               | 1.10   |  |  |  |
| 63       | 0.98               | 1.01   |  |  |  |
| 64       | 0.96               | 0.94   |  |  |  |
| 65       | 0.95               | 0.88   |  |  |  |
| 66       | 0.97               | 0.86   |  |  |  |
| 67       | 1.01               | 0.87   |  |  |  |
| 68       | 1.07               | 0.89   |  |  |  |
| 69       | 1.14               | 0.92   |  |  |  |
| 70       | 1.14               | 0.93   |  |  |  |
| 71       | 1.13               | 0.92   |  |  |  |
| 72       | 1.05               | 0.93   |  |  |  |
| 73       | 0.97               | 0.94   |  |  |  |
| 74       | 0.87               | 0.97   |  |  |  |
| 75       | 0.87               | 1.02   |  |  |  |
| 76       | 0.86               | 1.05   |  |  |  |
| 77       | 0.88               | 1.04   |  |  |  |
| 78       | 0.88               | 1.00   |  |  |  |
| 79       | 0.92               | 0.94   |  |  |  |
|          |                    |        |  |  |  |
| 80       | 0.95               | 0.88   |  |  |  |
| 81       | 0.94               | 0.84   |  |  |  |
| 82       | 0.97               | 0.84   |  |  |  |
| 83       | 0.93               | 0.85   |  |  |  |
| 84       | 0.93               | 0.88   |  |  |  |
| 85       | 0.90               | 0.91   |  |  |  |
| 86       | 0.89               | 0.94   |  |  |  |
| 87       | 0.85               | 0.97   |  |  |  |
| 88       | 0.86               | 0.97   |  |  |  |
| 89       | 0.85               | 0.97   |  |  |  |
| 90       | 0.80               | 0.99   |  |  |  |
| 91       | 0.81               | 0.98   |  |  |  |
| 92       | 0.84               | 0.99   |  |  |  |
| 93       | 0.85               | 1.00   |  |  |  |
| 94       | 0.86               | 1.02   |  |  |  |
| 95       | 0.90               | 1.01   |  |  |  |
| 96       | 0.93               | 1.01   |  |  |  |
| 97       | 0.94               | 1.01   |  |  |  |
| 98       | 0.94               | 1.01   |  |  |  |
| 99       | 0.96               | 1.01   |  |  |  |
| 100      | 0.96               | 1.00   |  |  |  |
| 101+     | 0.95               | 1.00   |  |  |  |

| Attained   |      | tus Adjustmen<br>⁄idual | t Factors<br>Group | -   | Attained   | Adjustma     | nt Factors   |
|------------|------|-------------------------|--------------------|-----|------------|--------------|--------------|
| H          | NTQ  | TQ                      | All                | -   |            | Individual   | Group        |
| Age<br><55 | 0.99 | 0.94                    |                    | -   | Age<br><55 |              |              |
| 55         | 0.99 | 0.94                    | 1.07<br>1.07       | -   | 55         | 0.93<br>0.93 | 1.01<br>1.01 |
|            |      |                         |                    |     |            |              |              |
| 56         | 0.99 | 0.94                    | 1.07               |     | 56<br>57   | 0.93         | 1.01         |
| 57         | 0.94 | 0.92                    | 1.12               |     | 57         | 0.89         | 1.06         |
| 58         | 0.88 | 0.92                    | 1.11               |     | 58         | 0.86         | 1.09         |
| 59         | 0.90 | 0.88                    | 1.11               | -   | 59         | 0.83         | 1.09         |
| 60         | 0.91 | 0.91                    | 1.04               |     | 60         | 0.85         | 1.06         |
| 61         | 0.91 | 0.90                    | 1.02               |     | 61         | 0.83         | 1.01         |
| 62         | 0.96 | 0.87                    | 0.92               |     | 62         | 0.82         | 0.92         |
| 63         | 1.05 | 0.81                    | 0.90               |     | 63         | 0.83         | 0.83         |
| 64         | 0.96 | 0.81                    | 0.90               | 4   | 64         | 0.84         | 0.80         |
| 65         | 0.89 | 0.85                    | 0.91               |     | 65         | 0.84         | 0.80         |
| 66         | 0.89 | 0.82                    | 0.93               |     | 66         | 0.81         | 0.83         |
| 67         | 0.90 | 0.87                    | 1.01               |     | 67         | 0.81         | 0.88         |
| 68         | 0.83 | 0.95                    | 1.07               |     | 68         | 0.78         | 0.96         |
| 69         | 0.88 | 1.01                    | 1.04               |     | 69         | 0.77         | 0.99         |
| 70         | 0.94 | 0.99                    | 1.01               |     | 70         | 0.80         | 1.01         |
| 71         | 0.98 | 1.03                    | 0.99               |     | 71         | 0.93         | 1.02         |
| 72         | 1.00 | 1.05                    | 0.96               |     | 72         | 0.98         | 0.99         |
| 73         | 1.06 | 1.05                    | 0.96               |     | 73         | 1.08         | 1.00         |
| 74         | 1.11 | 1.04                    | 0.97               |     | 74         | 1.14         | 0.99         |
| 75         | 1.14 | 1.04                    | 0.93               |     | 75         | 1.13         | 0.97         |
| 76         | 1.10 | 1.08                    | 0.93               |     | 76         | 1.02         | 0.98         |
| 77         | 1.08 | 1.07                    | 0.88               |     | 77         | 1.06         | 1.01         |
| 78         | 1.07 | 1.09                    | 0.82               |     | 78         | 1.05         | 0.97         |
| 79         | 1.06 | 1.12                    | 0.77               |     | 79         | 1.07         | 0.93         |
| 80         | 1.03 | 1.19                    | 0.79               |     | 80         | 1.10         | 0.92         |
| 81         | 1.06 | 1.15                    | 0.78               |     | 81         | 1.14         | 0.87         |
| 82         | 1.08 | 1.14                    | 0.82               |     | 82         | 1.08         | 0.86         |
| 83         | 1.14 | 1.14                    | 0.87               |     | 83         | 1.09         | 0.88         |
| 84         | 1.08 | 1.10                    | 0.94               |     | 84         | 1.05         | 0.94         |
| 85         | 1.10 | 1.07                    | 0.95               | 1   | 85         | 1.07         | 0.96         |
| 86         | 1.09 | 1.09                    | 0.98               |     | 86         | 1.08         | 1.01         |
| 87         | 1.10 | 1.17                    | 0.98               |     | 87         | 1.14         | 1.03         |
| 88         | 1.06 | 1.18                    | 0.97               |     | 88         | 1.17         | 1.04         |
| 89         | 1.09 | 1.22                    | 0.97               |     | 89         | 1.17         | 1.04         |
| 90         | 1.06 | 1.24                    | 0.96               | 1   | 90         | 1.16         | 1.03         |
| 91         | 1.04 | 1.24                    | 0.97               |     | 91         | 1.16         | 1.02         |
| 92         | 1.02 | 1.15                    | 0.98               |     | 92         | 1.10         | 1.01         |
| 93         | 1.02 | 1.11                    | 0.99               |     | 93         | 1.08         | 1.02         |
| 94         | 1.01 | 1.06                    | 0.99               |     | 94         | 1.09         | 1.01         |
| 95         | 1.03 | 1.04                    | 0.99               | 1 . | 95         | 1.10         | 1.00         |
| 96         | 1.02 | 1.01                    | 0.98               |     | 96         | 1.09         | 0.99         |
| 97         | 1.03 | 1.01                    | 0.98               |     | 97         | 1.09         | 0.99         |
| 98         | 1.00 | 1.01                    | 0.97               |     | 98         | 1.07         | 0.98         |
| 99         | 1.00 | 1.01                    | 0.97               |     | 99         | 1.05         | 0.98         |
| 100        | 1.00 | 1.02                    | 0.98               | 1 . | 100        | 1.03         | 0.98         |
| 101+       | 1.00 | 1.02                    | 0.98               |     | 101+       | 1.03         | 0.99         |

| Coverage<br>Type  | Adjustment<br>Factor |
|-------------------|----------------------|
| Comprehensive     | 0.90                 |
| Nursing Home Only | 1.03                 |
| Home Care Only    | 1.10                 |

Exhibit A-4b

MedAmerica and Acquired Business

Actual-to-Expected (A:E) Morbidity Experience through June 30, 2016 with Claim Runout

Business Acquired from ERC

| Policy or                     |                      | Actual Incur        | red Claims  | Expected Inc    | urred Claims | A:E Incurre     | ed Claims       |
|-------------------------------|----------------------|---------------------|-------------|-----------------|--------------|-----------------|-----------------|
| Policyowner                   | Exposure             | Count               | Dollars     | 2014 Guidelines | New          | 2014 Guidelines | New             |
| Characteristic                | [A]                  | [B]                 | [C]         | [D]             | [E]          | [F] = [C] / [D] | [G] = [C] / [E] |
| Group / Individual            | -                    | -                   |             |                 |              |                 |                 |
| Individual                    | 74,701               | 1,836               | 100,554,123 | 112,027,310     | 108,284,569  | 0.90            | 0.93            |
| Group                         | 44,656               | 180                 | 16,867,667  | 18,397,760      | 13,860,601   | 0.92            | 1.22            |
| Payment-Type / Tax Status (TQ | = Tax-Qualified, NTC | Q = Non-Tax-Qualifi | ed)         |                 |              |                 |                 |
| Cash / TQ                     | -                    | -                   | -           | -               | -            | -               | -               |
| Reimbursement / NTQ           | 48,718               | 1,625               | 83,105,602  | 91,206,762      | 86,274,022   | 0.91            | 0.96            |
| Reimbursement / TQ            | 70,639               | 391                 | 34,316,188  | 39,218,308      | 35,871,149   | 0.88            | 0.96            |
| Coverage Type                 |                      |                     |             |                 |              |                 |                 |
| Comprehensive                 | 95,676               | 1,401               | 86,686,914  | 96,239,971      | 85,649,308   | 0.90            | 1.01            |
| Nursing Home Only             | 23,670               | 614                 | 30,707,126  | 34,181,720      | 36,491,982   | 0.90            | 0.84            |
| Home Care Only                | 12                   | 1                   | 27,750      | 3,379           | 3,880        | 8.21            | 7.15            |
| Attained Age                  | -                    |                     |             |                 |              |                 |                 |
| < 60                          | 28,992               | 24                  | 3,135,199   | 2,744,953       | 2,644,674    | 1.14            | 1.19            |
| 60 - 69                       | 30,349               | 59                  | 5,210,038   | 8,389,296       | 5,679,377    | 0.62            | 0.92            |
| 70 - 79                       | 30,879               | 349                 | 26,856,347  | 29,713,733      | 27,036,380   | 0.90            | 0.99            |
| 80 - 89                       | 24,812               | 1,128               | 65,382,231  | 69,745,547      | 68,458,567   | 0.94            | 0.96            |
| 90 +                          | 4,326                | 456                 | 16,837,976  | 19,831,542      | 18,326,174   | 0.85            | 0.92            |
| Policy Duration               |                      |                     |             |                 |              |                 |                 |
| < 7                           | 23,303               | 42                  | 2,547,810   | 5,124,207       | 3,833,438    | 0.50            | 0.66            |
| 7 - 10                        | 27,908               | 121                 | 9,829,141   | 14,683,779      | 12,308,504   | 0.67            | 0.80            |
| 11 - 15                       | 34,080               | 434                 | 30,923,950  | 34,082,601      | 31,167,276   | 0.91            | 0.99            |
| 16 - 20                       | 23,060               | 818                 | 45,707,104  | 44,004,951      | 44,094,675   | 1.04            | 1.04            |
| 21 +                          | 11,007               | 601                 | 28,413,786  | 32,529,532      | 30,741,278   | 0.87            | 0.92            |
| Total                         | 119,358              | 2,016               | 117,421,790 | 130,425,070     | 122,145,171  | 0.90            | 0.96            |

Exhibit A-4c
MedAmerica, Affinity Partners, and Acquired Business
Actual-to-Expected (A:E) Morbidity Experience through June 30, 2016 with Claim Runout
All Products

| Policy or                     |                      | Actual Incur        | red Claims  | Expected Inci   | urred Claims | A:E Incurre     | ed Claims       |
|-------------------------------|----------------------|---------------------|-------------|-----------------|--------------|-----------------|-----------------|
| Policyowner                   | Exposure             | Count               | Dollars     | 2014 Guidelines | New          | 2014 Guidelines | New             |
| Characteristic                | [A]                  | [B]                 | [C]         | [D]             | [E]          | [F] = [C] / [D] | [G] = [C] / [E] |
| Group / Individual            |                      |                     |             |                 | -            |                 |                 |
| Individual                    | 912,916              | 9,926               | 800,367,697 | 733,049,215     | 794,361,129  | 1.09            | 1.01            |
| Group                         | 346,699              | 1,374               | 130,339,904 | 156,675,596     | 133,888,114  | 0.83            | 0.97            |
| Payment-Type / Tax Status (TQ | = Tax-Qualified, NTC | Q = Non-Tax-Qualifi | ed)         |                 |              |                 |                 |
| Cash / TQ                     | 343,731              | 558                 | 62,039,510  | 57,638,053      | 59,620,193   | 1.08            | 1.04            |
| Reimbursement / NTQ           | 300,053              | 6,653               | 510,365,552 | 479,343,318     | 507,745,230  | 1.06            | 1.01            |
| Reimbursement / TQ            | 615,831              | 4,089               | 358,302,538 | 352,743,439     | 360,883,820  | 1.02            | 0.99            |
| Coverage Type                 |                      |                     |             |                 |              |                 |                 |
| Comprehensive                 | 1,136,716            | 8,789               | 756,597,258 | 749,849,298     | 758,592,612  | 1.01            | 1.00            |
| Nursing Home Only             | 106,185              | 2,145               | 154,205,174 | 127,829,789     | 153,061,713  | 1.21            | 1.01            |
| Home Care Only                | 16,715               | 366                 | 19,905,169  | 12,045,724      | 16,594,918   | 1.65            | 1.20            |
| Attained Age                  |                      |                     |             |                 | -            |                 |                 |
| < 60                          | 453,624              | 244                 | 33,805,437  | 30,149,268      | 30,328,735   | 1.12            | 1.11            |
| 60 - 69                       | 360,462              | 666                 | 78,589,161  | 88,054,403      | 75,788,341   | 0.89            | 1.04            |
| 70 - 79                       | 291,092              | 2,748               | 262,147,876 | 268,144,812     | 267,494,038  | 0.98            | 0.98            |
| 80 - 89                       | 138,826              | 5,979               | 465,876,836 | 417,634,186     | 464,847,833  | 1.12            | 1.00            |
| 90 +                          | 15,611               | 1,663               | 90,288,290  | 85,742,142      | 89,790,297   | 1.05            | 1.01            |
| Policy Duration               |                      |                     |             |                 | -            |                 |                 |
| < 7                           | 497,039              | 823                 | 75,787,355  | 82,648,988      | 79,201,077   | 0.92            | 0.96            |
| 7 - 10                        | 307,411              | 1,867               | 174,015,180 | 164,578,241     | 170,058,801  | 1.06            | 1.02            |
| 11 - 15                       | 278,526              | 3,765               | 317,411,016 | 297,015,693     | 316,181,994  | 1.07            | 1.00            |
| 16 - 20                       | 129,643              | 3,188               | 245,115,546 | 230,142,856     | 242,291,028  | 1.07            | 1.01            |
| 21 +                          | 46,996               | 1,657               | 118,378,503 | 115,339,033     | 120,516,343  | 1.03            | 0.98            |
| Total                         | 1,259,615            | 11,300              | 930,707,601 | 889,724,811     | 928,249,243  | 1.05            | 1.00            |

#### **UNUM Life Insurance Company**

Address: 2211 Congress Street, Portland, ME 04122

#### **Supplement to the Actuarial Memorandum**

June 24, 2019

<u>Product</u> <u>Number</u>

Connecticut Partnership Policy Form GMB96\CT

Connecticut Partnership Certificate Forms STOCT

Non-Partnership Certificates Issued out of State

STOCT\_REV\_0101

NRCT Rev 01/01

RFL97

This Supplement contains additional items generally requested by the Department when reviewing long-term care rate increase requests. The remainder of this supplement provides information regarding the request on the above listed policy form(s) as listed in the enclosed Actuarial Memorandum. It may not be appropriate for other purposes.

The above-listed form(s) were acquired by MedAmerica Insurance Company (MedAmerica) through a reinsurance agreement with the Employers Reinsurance Corporation (ERC), which had previously reinsured this block of long-term care business. MedAmerica has 100% of the risk on these forms, and it administers and manages the entire block.

#### Separate Nationwide and Connecticut-Specific Actual-to-Expected Experience

Attachment 1 to this supplement provides a nationwide comparison of actual and projected experience using current assumptions to that expected using expected pricing assumptions. Values in Attachment 1 are shown (a) before and (b) after the requested rate increase. Included are calendar year earned premiums, incurred claims, end of year lives, annual loss ratios, cumulative loss ratios, and the ratio of actual-to-expected loss ratios.

Attachment 2 to this supplement provides similar information as Attachment 1, except uses Connecticut-specific experience. Almost all of the nationwide experience is from certificates issued in Connecticut.

Exhibit III of the Actuarial Memorandum provides a comparison of the current and expected assumptions that underlie the actual and expected experience for the above listed form(s). Expected experience in Attachments 1 and 2 uses the same policies at inception as in Exhibit I and projects from issue on a seriatim basis using the expected pricing assumptions for each form or, if not available, the expected pricing assumptions from another policy form that was priced during a similar era.

#### **Description of Attachments**

Attachment 1: Nationwide Actual-to-Expected Experience

Attachment 2: Connecticut-Specific Actual-to-Expected Experience

## UNUM Actual and Projected Experience by Calendar Year Nationwide Experience Before Requested Rate Increase

| Calendar   Earned   Incurred   Lincurred   End of Year   Year   Premium   Claims   Lives   End of Year   Lives   1998"   339,597   51,266   15%   5   2000"   999,101   121,161   13%   1,3   2001"   1,532,388   181,486   12%   1,8   2003"   1,646,191   179,492   111%   1,7   2004   1,566,148   429,791   27%   1,6   2005   1,519,383   352,767   23%   1,6   2006   1,490,433   73,219   5%   1,6   2006   1,490,433   73,219   5%   1,6   2006   1,490,433   73,219   5%   1,6   2006   1,497,313   355,003   25%   1,5   3,3   352,767   23%   1,6   2006   1,497,313   355,003   25%   1,5   2010   1,378,139   613,452   45%   1,5   2011   1,364,182   598,420   44%   1,4   2011   1,364,182   598,420   44%   1,4   2012   1,351,555   1,955,963   1,46%   1,4   2013   1,304,554   275,391   21%   1,4   2014   1,268,109   1,775,643   139%   1,4   2015   1,201,666   1,204,666   1,254,429   101%   1,3   3,3     |            |         | Actual or Pro | ojected Experienc | e Using Current A | Assumptions |
|--|------------|---------|---------------|-------------------|-------------------|-------------|
| Vest   |            |         |               |                   |                   |             |
| Vest   |            |         |               |                   |                   |             |
| Vest   |            |         |               |                   |                   |             |
| Vest   |            | Colondo | Earnad        | Inquesod          | Inquesed          | End of Voor |
| 1997   |            |         |               |                   |                   |             |
| 1998   |            |         |               |                   |                   | Lives 207   |
| 1999"   S02,069   76,965   15%   5,000"   909,101   121,161   13%   13.8   13.9   13   |            |         |               |                   |                   | 429         |
| 2000   |            |         |               |                   |                   | 554         |
| 2001   |            |         | ,             | -                 |                   | 1,301       |
| 2002*  |            |         |               |                   |                   | 1,846       |
| 2003   |            |         |               |                   |                   | 1,818       |
| 2004   |            |         |               |                   |                   | 1,764       |
| 2005   |            |         |               |                   |                   | 1,695       |
| Mistorical   2006  |            |         |               |                   | 23%               | 1,663       |
| Historical 2008  |            |         |               |                   | 5%                | 1,638       |
| Historical 2008  |            |         |               |                   |                   | 1,607       |
| Experience 2009  | Historical | 2008    |               |                   | 25%               | 1,580       |
| 2011   1,354,182   598,420   44%   1,4   2012   1,335,155   1,955,963   146%   1,4   2014   1,268,109   1,757,643   139%   1,4   2016   1,206,167   550,336   46%   1,3   2017   1,159,991   753,837   63%   1,2   2018   1,091,401   1,040,647   95%   1,2   2020   1,009,637   1,308,878   130%   1,1   2021   968,740   1,457,849   150%   1,1   2022   927,873   1,800,878   130%   1,1   2021   986,740   1,457,849   150%   1,1   2022   927,873   1,800,295   175%   1,0   2021   986,740   1,457,849   150%   1,1   2022   927,873   1,800,295   175%   1,0   2024   846,239   2,007,903   227%   1,0   2025   805,492   2,218,267   275%   1,0   2026   764,856   2,701,569   373%   86   2029   443,822   3,296,538   512%   88   2030   603,960   3,642,446   603%   70   2031   564,364   4,006,282   710%   603%   70   2032   524,933   4,387,830   836%   60   2033   446,456   5,191,821   1,163%   60   2034   446,456   5,191,821   1,163%   60   2037   333,471   6,156,937   1,846%   4   2038   298,270   6,389%   1,362%   55   2039   2040   233,441   6,567,094   2,113%   33   2044   10,721   2,574   6,20,988   3,611%   204   2044   130,791   5,565,944   1,062%   55   2046   93,903   5,348,744   6,66%   6,523,756   2,463%   204   2044   130,791   5,565,944   1,062%   50   2046   93,903   5,348,744   6,66%   6,523,756   2,463%   204   2046   93,903   5,348,744   5,696%   1,362%   50   2056   1,77,774   6,402,088   3,611%   204   2046   93,903   5,348,744   5,696%   1,362%   50   2056   1,663,877   1,797,768   5,003,449   1,362%   50   2057   9,770   1,982,103   1,366%   1,362%   1,3 | Experience | 2009    |               | 284,938           | 20%               | 1,542       |
| 2012   |            | 2010    | 1,378,138     | 613,452           | 45%               | 1,524       |
| 2014   |            | 2011    |               | 598,420           | 44%               | 1,498       |
| 2014   |            | 2012    | 1,335,155     | 1,955,963         | 146%              | 1,478       |
| 2014   |            |         |               |                   |                   | 1,452       |
| 2016   |            | 2014    | 1,268,109     | 1,757,643         | 139%              | 1,423       |
| 2016   |            |         |               |                   |                   | 1,395       |
| 2018   |            | 2016    |               |                   | 46%               | 1,365       |
| 2018   |            | 2017    |               |                   | 63%               | 1,287       |
| 2019   |            |         |               |                   |                   | 1,250       |
| 2020   |            | 2019    |               |                   | 111%              | 1,212       |
| Projected 2023   |            | 2020    | 1,009,637     | 1,308,878         | 130%              | 1,174       |
| Projected Future 2024 849,239 2,007,903 237% 1,0   Experience 2025 805,492 2,007,903 237% 9,0   2026 764,856 2,404,610 319% 9   2027 724,366 2,701,569 373% 88   2028 684,014 2,974,813 455% 88   2029 643,828 3,296,538 512% 88   2030 603,960 3,624,446 603% 7   2031 564,364 4,006,282 710% 7   2032 524,933 4,387,830 836% 6   2033 485,544 4,775,774 984% 6   2035 407,891 5,555,984 1,362% 5   2036 370,126 5,892,701 1,582% 5   2039 264,860 6,523,756 2,463% 3   2039 264,860 6,523,756 2,463% 3   2039 264,860 6,523,756 2,463% 3   2040 233,441 6,567,094 2,813% 3   2041 2041 204,198 6,519,344 3,193% 3   2042 177,274 6,402,098 3,611% 2   2044 130,791 5,965,240 4,561% 2   2046 93,903 5,348,744 5,699% 1   2047 78,786 5,033,249 6,389% 1   2046 93,903 5,348,744 1,010,68% 2   2047 78,786 5,033,249 6,389% 1   2049 54,471 4,374,300 8,031% 1   2050 44,909 4,032,739 8,980%   2051 36,807 3,719,614 10,106% 2   2052 29,990 3,398,378 11,356% 2   2058 7,636 12,408 2,194,879 17,689% 2   2059 2059 5,921 1,352,936 2   2060 4,553 1,254,739 2,205,5146 16,027% 2   2056 12,408 2,194,879 17,689% 1   2057 9,770 1,892,103 19,366% 7   2058 7,636 1,613,839 21,135% 2   2059 5,921 1,357,936 22,935% 2   2060 4,553 1,079 362,248 3   3,173,864% 2   2067 576 217,911 37,864% 2   2068 416 16,027% 2   2068 416 16,027% 2   2069 299 127,860 42,731% 2   2070 214 97,197 4,544% 2   2071 151 72,724 4,005 50,669% 1   2069 299 127,860 42,731% 2   2060 4,553 1,135,939 2   2053 2,4284 3,101,446 12,772% 2   2060 4,553 1,135,939 2   2053 2,4284 3,101,446 12,772% 2   2060 4,553 1,125,402 2   2077 770 1,892,103 19,366% 7   2060 4,553 1,135,939 2   2060 4,553 1,135,939 3   2060 4,553 1,135,939 3   2060 4,553 1,135,939 3   2070 224 9,990 3,3090 3,3496 3,564% 2   2060 4,553 1,179 3,989 5,344% 2   2070 2070 214 97,197 4,544% 2   2071 151 72,724 4,005 50,669% 1   2071 151 72,725 4,005 50,669% 1   2071 2072 107 54,025 50,669% 56,127% 2   2073 775 39,998 53,440% 50,507% 2   2074 52 29,668 56,127% 2   2074 52 29,668 56,127% 2   2075 2076 55 50,669% 50,127% 2   2077 2074 52 29,668  |            | 2021    | 968,740       | 1,457,849         | 150%              | 1,136       |
| Projected Future 2024 846,239 2,007,903 237% 1,0 Experience 2025 805,492 2,007,903 237% 1,0 Experience 2026 764,856 2,440,610 319% 9 2027 724,366 2,701,569 373% 88 2028 684,014 2,974,813 435% 88 2029 643,828 3,296,538 512% 88 2030 603,960 3,642,446 603% 7 2031 564,364 4,006,282 710% 7 2032 524,933 4,387,830 836% 66 2033 448,544 4,775,774 984% 66 2035 407,891 5,555,984 1,362% 55 2036 370,126 5,892,701 1,562% 5 2039 264,860 6,523,756 2,463% 3 2039 264,860 6,523,756 2,463% 3 2039 264,860 6,523,756 2,463% 3 2044 2044 2041 204,198 6,519,344 3,193% 3 2044 152,794 6,209,48 3,193% 3 3,294 2044 130,791 5,965,240 4,561% 2044 2044 130,791 5,965,240 4,561% 2046 2049 54,471 43,74,300 8,031% 1,106% 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 2051 2054 19,549 2,849 2,955 1,362% 2053 24,284 3,101,446 12,772% 2049 54,471 4,374,300 8,031% 1 2050 44,909 4,032,739 8,980% 2051 36,807 3,719,614 10,106% 2050 44,909 4,032,739 8,980% 2051 36,807 3,719,614 10,106% 2050 44,909 4,032,739 8,980% 2051 36,807 3,719,614 10,106% 2050 44,909 4,032,739 8,980% 2051 36,807 3,719,614 10,106% 2050 44,909 4,032,739 8,980% 2051 36,807 3,719,614 10,106% 2050 44,909 4,032,739 8,980% 2051 36,807 3,719,614 10,106% 2050 44,909 4,032,739 8,980% 2050 55,921 1,357,936 22,935% 2060 4,553 1,125,402 20,135,564% 2066 7,090 3,340 4,300 3,313% 1 1,325% 2066 7,636 1,613,839 21,135% 2066 2069 299 127,860 42,731% 2070 214 97,197 34,649 20,938 3,649% 2066 2069 299 127,860 42,731% 2071 151 72,729 48,017% 2072 107 54,025 50,669% 2071 1751 72,729 48,017% 2072 107 54,025 50,669% 2071 107 54,025 50,669% 2071 107 54,025 50,669% 2071 107 54,025 50,669% 2071 107 54,025 50,669% 2071 107 54,025 50,669% 2071 107 54,025 50,669% 2071 107 54,025 50,669% 2071 107 54,025 50,669% 2071 107 54,025 50,669% 2071 107 54,025 50,669% 2071 107 54,025 50,669% 2071 1 |            |         | 927,873       |                   |                   | 1,097       |
| Future   2024  | Projected  | 2023    |               |                   | 204%              | 1,059       |
| Experience 2025 806.492 2,218,267 275% 9 2026 764,856 2,440,610 319% 9 2027 724,366 2,701,569 373% 8 2028 684,014 2,974,813 435% 8 2029 643,828 3,296,538 512% 8 2030 603,960 3,642,446 603% 7 2031 564,364 4,006,282 710% 7 2032 524,933 4,387,830 836% 6 2033 448,4565 5,191,821 1,163% 6 2035 407,891 5,555,984 1,362% 5 2036 370,126 5,892,701 1,592% 5 2037 333,471 6,156,937 1,846% 4 2039 264,860 6,523,756 2,463% 3 2040 233,441 6,567,934 3,193% 3 2041 2041 204,198 6,519,344 3,193% 3 2041 2042 177,274 6,402,098 3,611% 2 2042 177,274 6,402,098 3,611% 2 2044 130,791 5,965,240 4,561% 2 2045 111,199 5,667,1766 5,101% 1 2046 93,903 5,348,744 5,669% 1 2047 78,786 5,033,249 6,389% 1 2048 65,697 4,709,626 7,169% 1 2049 54,471 4,374,300 8,031% 1 2050 44,909 4,032,739 8,980% 1 2051 36,807 3,719,614 10,106% 2 2052 29,990 3,398,379 11,352% 2 2053 12,284 3,101,446 12,772% 2 2056 7,690 29 127,860 42,718% 2 2057 9,770 1,692 7,1699% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2050 44,909 4,032,739 8,980% 1 2060 4,553 1,125,402 24,718% 2 2066 7,696 7,709,626 7,1699 1,335% 2 2069 5,921 1,357,396 22,295% 2 2060 4,563 1,172,600 42,731% 2 2060 4,563 1,172,600 42,731% 2 2060 4,563 1,079 36,2428 33,602% 2 2060 4,563 1,079 36,2428 33,602% 2 2060 4,563 1,079 36,2428 33,602% 2 2060 4,563 1,079 36,2428 33,602% 2 2066 7,90 280,956 35,564% 5 2066 7,90 280,956 35,564% 5 2067 5,76 217,911 37,864% 5 2068 416 167,825 50,669% 1 2071 151 72,729 48,017% 5 2072 107 54,025 50,669% 5 2074 552 29,968 56,127%   | Future     |         | 846,239       |                   |                   | 1,019       |
| 2027         724,366         2,701,569         373%         8           2028         684,014         2,974,813         435%         8           2029         643,828         3,296,538         512%         8           2030         603,960         3,642,466         603%         7           2031         564,364         4,006,282         710%         7           2032         524,933         4,387,830         836%         6           2034         446,456         5,191,821         1,163%         6           2035         407,891         5,555,944         1,362%         5           2036         370,126         5,892,701         1,592%         5           2037         333,471         6,156,937         1,846%         4           2038         298,275         6,381,483         2,139%         4           2040         233,441         6,567,094         2,813%         3           2041         204,198         6,519,344         3,193%         3           2042         177,274         6,402,098         3,611%         2           2043         152,794         6,209,148         4,064%         2  | Experience | 2025    | 805,492       | 2,218,267         | 275%              | 980         |
| 2028         684,014         2,974,813         435%         8           2030         603,960         3,642,446         603%         7           2031         564,364         4,006,282         710%         7           2032         524,933         4,387,830         836%         6           2033         485,544         4,775,774         984%         6           2034         446,456         5,191,821         1,163%         6           2035         407,891         5,555,984         1,362%         5           2036         370,126         5,892,701         1,562%         5           2037         333,471         6,156,937         1,846%         4           2038         298,275         6,381,483         2,139%         4           2040         233,441         6,567,094         2,813%         3           2041         204,198         6,519,344         3,193%         3           2042         177,274         6,402,098         3,611%         2           2043         152,794         6,209,148         4,064%         2           2044         130,791         5,965,240         4,561%         2  |            | 2026    | 764,856       | 2,440,610         | 319%              | 939         |
| 2029         643,828         3,296,538         512%         8           2030         603,960         3,642,446         603%         7           2031         564,364         4,006,282         710%         7           2032         524,933         4,387,830         836%         6           2034         446,456         5,191,821         1,163%         6           2035         407,891         5,555,994         1,362%         5           2036         370,126         5,892,701         1,592%         5           2037         333,471         6,156,937         1,846%         4           2038         298,275         6,381,483         2,139%         4           2040         233,441         6,570,94         2,813%         3           2041         204,198         6,519,344         3,193%         3           2042         177,274         6,402,098         3,611%         2           2043         152,794         6,209,148         4,064%         2           2044         130,791         5,965,240         4,561%         2           2045         111,198         5,671,766         5,103,249         1  |            | 2027    | 724,366       | 2,701,569         | 373%              | 899         |
| 2030         603,960         3,642,446         603%         7           2031         564,364         4,006,282         710%         7           2032         524,933         4,387,830         836%         6           2034         446,456         5,191,821         1,163%         6           2035         407,891         5,555,984         1,362%         5           2036         370,126         5,892,701         1,592%         5           2037         333,471         6,156,937         1,846%         4           2038         298,275         6,381,483         2,139%         4           2039         264,860         6,523,756         2,463%         3           2040         233,441         6,567,094         2,813%         3           2041         204,198         6,519,344         3,193%         3           2042         177,274         6,402,098         3,611%         2           2043         152,794         6,209,148         4,064%         2           2044         130,791         5,965,240         4,561%         2           2045         111,198         5,671,766         5,101%         1  |            | 2028    | 684,014       | 2,974,813         | 435%              | 858         |
| 2031         564,364         4,006,282         710%         7           2032         524,933         4,387,830         836%         6           2033         485,544         4,775,774         984%         6           2034         446,456         5,191,821         1,163%         6           2036         370,126         5,555,984         1,362%         5           2037         333,471         6,156,937         1,846%         4           2038         298,275         6,381,483         2,139%         4           2039         264,860         6,523,766         2,463%         3           2040         233,441         6,567,094         2,813%         3           2041         204,198         6,519,344         3,193%         3           2042         177,274         6,402,098         3,611%         2           2043         152,794         6,209,148         4,064%         2           2044         130,791         5,965,240         4,561%         2           2045         111,198         5,671,766         5,101%         1           2046         93,903         5,348,744         5,696%         1   |            | 2029    | 643,828       | 3,296,538         | 512%              | 817         |
| 2032         524,933         4,387,830         836%         6           2033         445,544         4,775,774         984%         6           2034         446,456         5,191,821         1,163%         6           2035         407,891         5,555,984         1,362%         5           2036         370,126         5,892,701         1,592%         5           2037         333,471         6,156,937         1,846%         4           2038         298,275         6,381,483         2,139%         4           2040         233,441         6,567,094         2,813%         3           2041         204,198         6,519,344         3,193%         3           2042         177,274         6,402,098         3,611%         2           2043         152,794         6,209,148         4,064%         2           2044         130,791         5,965,240         4,561%         2           2045         111,198         5,671,766         5,101%         1           2046         93,903         5,348,744         5,696%         1           2047         78,786         5,033,249         6,389%         1  |            | 2030    | 603,960       | 3,642,446         | 603%              | 775         |
| 2033   |            | 2031    | 564,364       | 4,006,282         | 710%              | 733         |
| 2034         446,456         5,191,821         1,163%         6           2035         407,891         5,555,984         1,362%         5           2036         370,126         5,892,701         1,562%         5           2037         333,471         6,156,937         1,846%         4           2038         298,275         6,381,483         2,139%         4           2040         233,441         6,567,094         2,813%         3           2041         204,198         6,519,344         3,193%         3           2042         177,274         6,402,098         3,611%         2           2043         152,794         6,209,148         4,064%         2           2044         130,791         5,965,240         4,561%         2           2045         111,198         5,671,766         5,101%         1           2046         93,903         5,348,744         5,696%         1           2047         78,786         5,033,249         6,389%         1           2048         65,697         4,709,626         7,169%         1           2050         44,909         4,032,739         8,990%           2051 </td <td></td> <td>2032</td> <td>524,933</td> <td>4,387,830</td> <td>836%</td> <td>691</td>   |            | 2032    | 524,933       | 4,387,830         | 836%              | 691         |
| 2035         407,891         5,555,994         1,362%         5           2036         370,126         5,892,701         1,592%         5           2037         333,471         6,156,937         1,846%         4           2038         298,275         6,381,483         2,139%         4           2040         233,441         6,567,094         2,813%         3           2041         204,198         6,519,344         3,193%         3           2042         177,274         6,402,098         3,611%         2           2043         152,794         6,209,148         4,064%         2           2044         130,791         5,965,240         4,561%         2           2045         111,198         5,671,766         5,101%         1           2046         93,903         5,348,744         5,696%         1           2047         78,786         5,033,249         1         6,696%         1           2048         65,897         4,709,626         7,169%         1           2050         44,909         4,032,739         8,90%         1           2051         36,807         3,719,614         10,106%         1   |            | 2033    | 485,544       | 4,775,774         | 984%              | 648         |
| 2036 370,126 5,882,701 1,592% 5 2037 33,471 6,156,937 1,846% 4 2038 298,275 6,381,483 2,139% 4 2039 264,860 6,523,756 2,463% 3 2040 233,441 6,567,094 2,813% 3 2041 2004,198 6,519,344 3,193% 3 2042 177,274 6,402,098 3,611% 2 2043 152,794 6,209,148 4,064% 2 2044 130,791 5,965,240 4,561% 1 2045 111,198 5,671,766 5,101% 1 2046 93,903 5,348,744 5,696% 1 2047 78,786 5,033,249 6,389% 1 2048 65,697 4,709,626 7,169% 1 2048 65,697 4,709,626 7,169% 1 2050 44,909 4,032,739 8,980% 1 2051 36,807 3,719,614 10,106% 2 2052 29,990 3,398,378 11,332% 2 2053 24,284 3,101,446 12,772% 2 2054 19,549 2,807,659 11,362% 2 2055 15,631 2,505,146 16,027% 2 2056 12,408 2,194,879 17,689% 2 2057 9,770 1,892,103 17,689% 2 2058 7,636 1,613,839 21,135% 2 2069 5,921 1,357,936 22,935% 2 2060 4,553 1,125,402 24,718% 2 2061 3,470 919,023 26,486% 2 2062 2,620 740,035 28,245% 2 2063 1,963 585,572 29,833% 2 2064 1,460 463,218 31,736% 2 2066 790 280,996 35,564% 2 2067 576 217,911 37,864% 2 2069 299 127,800 42,731% 2 2071 151 72,729 48,017% 2 2072 107 54,025 29,068 56,127%   |            | 2034    | 446,456       |                   | 1,163%            | 605         |
| 2036 370,126 5,882,701 1,592% 5 2037 33,471 6,156,937 1,846% 4 2038 298,275 6,381,483 2,139% 4 2039 264,860 6,523,756 2,463% 3 2040 233,441 6,567,094 2,813% 3 2041 2004,198 6,519,344 3,193% 3 2042 177,274 6,402,098 3,611% 2 2043 152,794 6,209,148 4,064% 2 2044 130,791 5,965,240 4,561% 1 2045 111,198 5,671,766 5,101% 1 2046 93,903 5,348,744 5,696% 1 2047 78,786 5,033,249 6,389% 1 2048 65,697 4,709,626 7,169% 1 2048 65,697 4,709,626 7,169% 1 2050 44,909 4,032,739 8,980% 1 2051 36,807 3,719,614 10,106% 2 2052 29,990 3,398,378 11,332% 2 2053 24,284 3,101,446 12,772% 2 2054 19,549 2,807,659 11,362% 2 2055 15,631 2,505,146 16,027% 2 2056 12,408 2,194,879 17,689% 2 2057 9,770 1,892,103 17,689% 2 2058 7,636 1,613,839 21,135% 2 2069 5,921 1,357,936 22,935% 2 2060 4,553 1,125,402 24,718% 2 2061 3,470 919,023 26,486% 2 2062 2,620 740,035 28,245% 2 2063 1,963 585,572 29,833% 2 2064 1,460 463,218 31,736% 2 2066 790 280,996 35,564% 2 2067 576 217,911 37,864% 2 2069 299 127,800 42,731% 2 2071 151 72,729 48,017% 2 2072 107 54,025 29,068 56,127%   |            | 2035    | 407,891       | 5,555,984         | 1,362%            | 562         |
| 2038         298,275         6,381,483         2,139%         4           2039         264,660         6,523,756         2,463%         3           2040         233,441         6,567,094         2,813%         3           2041         204,198         6,519,344         3,193%         3           2042         177,274         6,402,098         3,611%         2           2043         152,794         6,209,148         4,064%         2           2044         130,791         5,965,240         4,561%         2           2045         111,198         5,671,766         5,101%         1           2046         93,903         5,348,744         5,696%         1           2047         78,786         5,033,249         6,389%         1           2048         65,697         4,709,626         7,169%         1           2049         54,471         4,374,300         8,031%         1           2050         44,909         4,032,739         8,90%         1           2051         36,807         3,719,614         10,106%         1           2052         29,990         3,398,378         11,332%         1  |            | 2036    |               |                   |                   | 519         |
| 2038         298,275         6,381,483         2,139%         4           2040         233,441         6,567,094         2,813%         3           2041         204,198         6,519,344         3,193%         3           2042         177,274         6,402,098         3,611%         2           2043         152,794         6,209,148         4,064%         2           2044         130,791         5,965,240         4,561%         2           2045         111,198         5,671,766         5,101%         1           2046         93,903         5,348,744         5,696%         1           2047         78,786         5,033,249         6,389%         1           2048         66,597         4,709,626         7,169%         1           2049         54,471         4,374,300         8,031%         1           2050         44,909         4,032,739         8,980%         1           2051         36,807         3,719,614         10,106%         1           2052         29,990         3,388,378         11,332%         1           2054         19,549         2,807,699         14,362%           2055 <td></td> <td>2037</td> <td>333,471</td> <td>6,156,937</td> <td>1,846%</td> <td>476</td>   |            | 2037    | 333,471       | 6,156,937         | 1,846%            | 476         |
| 2040         233,441         6,567,094         2,813%         3           2041         204,198         6,519,344         3,193%         3           2042         177,274         6,402,098         3,611%         2           2043         152,794         6,209,148         4,064%         2           2044         130,791         5,965,240         4,561%         2           2045         111,198         5,671,766         5,101%         1           2046         93,903         5,348,744         5,696%         1           2047         78,786         5,033,249         6,389%         1           2048         65,697         4,709,626         7,169%         1           2049         54,471         4,374,300         8,031%         1           2050         44,909         4,032,739         8,980%         1           2051         36,807         3,719,614         10,106%         2053         24,284         3,101,446         12,772%           2053         24,284         3,101,446         12,772%         14,362%         1,362%           2054         19,549         2,807,659         14,362%         16,027%         14,89         17,68  |            | 2038    | 298,275       | 6,381,483         | 2,139%            | 435         |
| 2040   |            | 2039    | 264,860       | 6,523,756         | 2,463%            | 394         |
| 2042   |            | 2040    | 233,441       | 6,567,094         | 2,813%            | 355         |
| 2043         152,794         6,209,148         4,064%         2           2044         130,791         5,995,240         4,561%         2           2045         1111,198         5,671,766         5,101%         1           2046         39,303         5,348,744         5,696%         1           2047         78,786         5,033,249         6,389%         1           2048         65,697         4,709,626         7,169%         1           2049         54,471         4,374,300         8,031%         1           2050         44,909         4,032,739         8,980%         3           2051         36,807         3,719,614         10,106%         2052         29,990         3,398,378         11,332%         1           2052         29,990         3,398,378         11,332%         12,772%         1         2054         19,549         2,807,659         14,362%         12,505         14,362%         1         2055         15,631         2,505,146         16,027%         2056         12,408         2,194,879         17,689%         1         1,362%         2057         9,770         1,892,103         19,366%         1,357,936         22,935%         2058  |            | 2041    | 204,198       | 6,519,344         | 3,193%            | 318         |
| 2044   |            | 2042    | 177,274       | 6,402,098         | 3,611%            | 283         |
| 2045         111,198         5,671,766         5,101%         1           2046         93,903         5,348,744         5,696%         1           2047         78,786         5,033,249         6,389%         1           2048         65,697         4,709,626         7,169%         1           2050         44,909         4,032,739         8,990%           2051         36,807         3,719,614         10,106%           2052         29,990         3,398,378         11,332%           2053         24,284         3,101,446         12,772%           2054         19,549         2,807,659         14,362%           2055         15,631         2,505,146         16,027%           2056         12,408         2,194,879         17,689%           2057         9,770         1,892,103         19,366%           2058         7,636         1,613,839         21,135%           2059         5,921         1,357,936         22,935%           2060         4,553         1,125,402         24,718%           2061         3,470         919,023         26,486%           2062         2,620         740,035         28,245%  |            | 2043    | 152,794       | 6,209,148         | 4,064%            | 250         |
| 2046         93,903         5,348,744         5,696%         1           2047         78,786         5,033,249         6,389%         1           2048         65,697         4,709,626         7,169%         1           2049         54,471         4,374,300         8,031%         1           2050         44,909         4,032,739         8,980%         3           2051         36,807         3,719,614         10,106%         2052           2052         29,990         3,388,378         11,332%         12,772%           2054         19,549         2,807,699         14,362%         16,027%           2055         15,631         2,505,146         16,027%         17,689%           2056         12,408         2,194,879         17,689%         19,203         21,135%           2058         7,636         1,613,839         21,135%         2059         20,914,879         17,689%           2059         5,921         1,357,936         22,335%         2069         24,718%         2069%         24,718%           2060         4,553         1,125,402         24,718%         26,486%         26,486%         26,486%         26,486%         26,486%   |            | 2044    | 130,791       | 5,965,240         | 4,561%            | 220         |
| 2047         78,786         5,033,249         6,389%         1           2048         65,697         4,709,626         7,169%         1           2049         54,471         4,374,300         8,031%         1           2050         44,909         4,032,739         8,980%         1           2051         36,807         3,719,614         10,106%         1           2052         29,990         3,398,378         11,332%         12,772%           2053         24,284         3,101,446         12,772%         12,772%           2054         19,549         2,807,659         14,362%         16,027%           2055         15,631         2,505,146         16,027%         17,689%           2057         9,770         1,892,103         19,366%         17,689%           2058         7,636         1,613,839         21,135%         22,935%           2059         5,921         1,357,936         22,935%         22,935%         2060         4,553         1,125,402         24,718%         466%         2661         3,470         919,023         26,486%         26,486%         26,620         740,035         28,245%         26,620         740,035         28,245%  |            | 2045    | 111,198       | 5,671,766         | 5,101%            | 192         |
| 2048         65,697         4,709,626         7,169%         1           2049         54,471         4,374,300         8,031%         1           2050         44,909         4,032,739         8,980%         1           2051         36,807         3,719,614         10,106%         1           2052         29,990         3,398,378         11,332%         11,332%           2053         24,284         3,101,446         12,772%         14,362%           2054         19,549         2,807,659         14,362%         16,027%           2055         15,631         2,505,146         16,027%         16,027%           2056         12,408         2,194,879         17,689%         19,366%           2057         9,770         1,892,103         19,366%         21,135%         2059         2,935%         2069         22,935%         2060         4,553         1,125,402         24,718%         2059         5,921         1,357,936         22,935%         2060         26,247         20,325%         2062         26,486%         26,486%         26,486%         26,486%         26,486%         26,486%         26,486%         26,486%         26,486%         27,4718%         20,486%   |            |         | 93,903        | 5,348,744         | 5,696%            | 166         |
| 2049         54,471         4,374,300         8,031%         1           2050         44,909         4,322,739         8,980%         3,980%           2051         36,807         3,719,614         10,106%           2052         29,990         3,388,378         11,332%           2053         24,284         3,101,446         12,772%           2054         19,549         2,807,659         14,362%           2055         15,631         2,505,146         16,027%           2056         12,408         2,194,879         17,689%           2057         9,770         1,892,103         19,366%           2058         7,636         1,613,839         21,135%           2059         5,921         1,357,936         22,335%           2060         4,553         1,125,402         24,718%           2061         3,470         919,023         26,486%           2062         2,620         740,035         28,245%           2063         1,963         585,572         29,833%           2064         1,460         463,218         31,736%           2065         10,079         362,428         35,564%           2066  |            | 2047    | 78,786        | 5,033,249         | 6,389%            | 144         |
| 2050         44,909         4,032,739         8,980%           2051         36,807         3,719,614         10,106%           2052         29,990         3,398,378         11,332%           2053         24,284         3,101,446         12,772%           2054         19,549         2,807,659         14,362%           2055         15,631         2,505,146         16,027%           2056         12,408         2,194,879         17,689%           2057         9,770         1,892,103         19,366%           2058         7,636         1,613,839         21,135%           2059         5,921         1,357,936         22,935%           2060         4,553         1,125,402         24,718%           2061         3,470         919,023         26,486%           2062         2,620         740,035         28,245%           2063         1,963         585,572         29,833%           2064         1,460         463,218         31,736%           2065         1,079         362,428         33,602%           2066         790         280,956         35,564%           2067         576         217,911  |            |         |               |                   |                   | 123         |
| 2051         36,807         3,719,614         10,106%           2052         29,990         3,398,378         11,332%           2053         24,284         3,101,446         12,772%           2054         19,549         2,807,659         14,362%           2055         15,631         2,505,146         16,027%           2056         12,408         2,194,879         17,689%           2057         9,770         1,892,103         19,366%           2058         7,636         1,613,839         21,135%           2059         5,921         1,357,936         22,935%           2060         4,553         1,125,402         24,718%           2061         3,470         919,023         26,486%           2062         2,620         740,035         28,245%           2063         1,963         585,572         29,833%           2064         1,460         463,218         31,736%           2065         10,079         362,428         33,602%           2066         790         280,956         35,564%           2067         576         217,911         37,864%           2068         416         167,825   |            | 2049    | 54,471        |                   | 8,031%            | 105         |
| 2052 29,990 3,398,378 11,332% 12,053 24,284 3,101,446 12,772% 2054 19,549 2,807,659 14,362% 2055 15,631 2,505,146 16,027% 2056 12,408 2,194,879 17,689% 2057 9,770 1,892,103 19,366% 2058 7,636 1,613,839 21,135% 2059 5,921 1,357,936 22,935% 2060 4,553 1,125,402 24,718% 2061 3,470 919,023 26,486% 2062 2,620 740,035 28,245% 2063 1,963 585,572 29,833% 2064 1,460 463,218 31,736% 2066 1,079 362,428 33,602% 2066 790 280,956 35,564% 2067 576 217,911 37,864% 2068 416 167,825 40,330% 2069 299 127,860 42,731% 2070 214 97,197 45,484% 2071 151 72,729 48,017% 2072 107 54,025 50,669% 2074 552 29,068 56,127%   |            |         |               |                   |                   | 89          |
| 2053   |            |         |               |                   |                   | 74          |
| 2054   |            |         |               |                   |                   | 62          |
| 2055         15,631         2,505,146         16,027%           2056         12,408         2,194,879         17,689%           2057         9,770         1,892,103         19,366%           2058         7,636         1,613,839         21,135%           2059         5,921         1,357,936         22,935%           2060         4,553         1,125,402         24,718%           2061         3,470         919,023         26,486%           2062         2,620         740,035         28,245%           2063         1,963         585,572         29,833%           2064         1,460         463,218         31,736%           2065         1,079         362,428         33,602%           2066         790         280,956         35,564%           2067         576         217,911         37,864%           2068         416         167,825         40,330%           2069         299         127,860         42,731%           2070         214         97,197         45,484%           2071         151         72,729         48,017%           2072         107         54,025         50,669%     <   |            |         |               |                   |                   | 52          |
| 2056         12,408         2,194,879         17,689%           2057         9,770         1,892,103         19,366%           2058         7,636         1,613,839         21,135%           2059         5,921         1,357,936         22,935%           2060         4,553         1,125,402         24,718%           2061         3,470         919,023         26,486%           2062         2,620         740,035         28,245%           2063         1,963         585,572         29,833%           2064         1,460         463,218         31,736%           2065         1,079         362,428         33,602%           2066         790         280,956         35,564%           2067         576         217,911         37,864%           2068         416         167,825         40,330%           2069         299         127,860         42,731%           2070         214         97,197         45,484%           2071         151         72,729         48,017%           2072         107         54,025         50,669%           2073         75         39,989         53,440%  |            |         |               |                   |                   | 42          |
| 2057         9,770         1,892,103         19,366%           2058         7,636         1,613,839         21,135%           2059         5,921         1,357,936         22,935%           2060         4,553         1,125,402         24,718%           2061         3,470         919,023         26,486%           2062         2,620         740,035         28,245%           2063         1,963         585,572         29,833%           2064         1,460         463,218         31,736%           2065         1,079         362,428         33,602%           2066         790         280,956         35,564%           2067         576         217,911         37,864%           2068         416         167,825         40,330%           2069         299         127,860         42,731%           2070         214         97,197         45,484%           2071         151         72,729         48,017%           2072         107         54,025         50,669%           2073         75         39,989         53,440%           2074         52         29,068         56,127%   |            |         |               |                   |                   | 35          |
| 2058         7,636         1,613,839         21,135%           2059         5,921         1,357,936         22,935%           2060         4,553         1,125,402         24,718%           2061         3,470         919,023         26,486%           2062         2,620         740,035         28,245%           2063         1,963         585,572         29,833%           2064         1,460         463,218         31,736%           2065         1,079         362,428         33,602%           2066         790         280,956         35,564%           2067         576         217,911         37,864%           2068         416         167,825         40,330%           2069         299         127,860         42,731%           2070         214         97,197         45,484%           2071         151         72,729         48,017%           2072         107         54,025         50,669%           2073         75         39,989         53,440%           2074         52         29,068         56,127%  |            | 2000    |               |                   |                   | 28          |
| 2059         5,921         1,357,936         22,935%           2060         4,553         1,125,402         24,718%           2061         3,470         919,023         26,486%           2062         2,620         740,035         28,245%           2063         1,963         585,572         29,833%           2064         1,460         463,218         31,736%           2065         1,079         362,428         33,602%           2066         790         280,956         35,564%           2067         576         217,911         37,864%           2068         416         167,825         40,330%           2069         299         127,860         42,731%           2070         214         97,197         45,444%           2071         151         72,729         48,017%           2072         107         54,025         50,669%           2073         75         39,989         53,440%           2074         52         29,068         56,127%   |            |         |               |                   |                   | 22          |
| 2060         4,553         1,125,402         24,718%           2061         3,470         919,023         26,486%           2062         2,620         740,035         28,245%           2063         1,963         585,572         29,833%           2064         1,460         463,218         31,736%           2065         1,079         362,428         33,602%           2066         790         280,956         35,564%           2067         576         217,911         37,864%           2068         416         167,825         40,330%           2069         299         127,860         42,731%           2070         214         97,197         45,484%           2071         151         72,729         48,017%           2072         107         54,025         50,669%           2073         75         39,989         53,440%           2074         52         29,068         56,127%  |            |         |               |                   |                   | 18          |
| 2061         3,470         919,023         26,486%           2062         2,620         740,035         28,245%           2063         1,963         585,572         29,833%           2064         1,460         463,218         31,736%           2065         1,079         362,428         33,602%           2066         790         280,956         35,564%           2067         576         217,911         37,864%           2068         416         167,825         40,330%           2069         299         127,860         42,731%           2070         214         97,197         45,484%           2071         151         72,729         48,017%           2072         107         54,025         50,669%           2073         75         39,999         53,440%           2074         52         29,668         56,127%   |            |         |               |                   |                   | 14          |
| 2062         2,620         740,035         28,245%           2063         1,963         585,572         29,833%           2064         1,460         463,218         31,736%           2065         1,079         362,428         33,602%           2066         790         280,956         35,564%           2067         576         217,911         37,864%           2068         416         167,825         40,330%           2069         299         127,860         42,731%           2070         214         97,197         45,484%           2071         151         72,729         48,017%           2072         107         54,025         50,669%           2073         75         39,989         53,440%           2074         52         29,068         56,127%  |            |         |               |                   |                   | 11          |
| 2063 1,963 585,572 29,833% 2064 1,460 483,218 31,736% 2065 1,079 362,428 33,602% 2066 790 280,956 35,564% 2067 576 217,911 37,864% 2068 416 167,825 40,330% 2069 299 127,860 42,731% 2070 214 97,197 45,484% 2071 151 72,729 48,017% 2072 107 54,025 50,669% 2073 75 39,989 53,440% 2074 52 29,068 56,127%   |            |         |               |                   |                   | 9           |
| 2064         1,460         463,218         31,736%           2065         1,079         362,428         33,602%           2066         790         280,966         35,564%           2067         576         217,911         37,864%           2068         416         167,825         40,330%           2069         299         127,860         42,731%           2070         214         97,197         45,484%           2071         151         72,729         48,017%           2072         107         54,025         50,669%           2073         75         39,399         53,440%           2074         52         29,068         56,127%  |            |         |               |                   |                   | 7           |
| 2065         1,079         362,428         33,602%           2066         790         280,956         35,564%           2067         576         217,911         37,864%           2068         416         167,825         40,330%           2069         299         127,860         42,731%           2070         214         97,197         45,484%           2071         151         72,729         48,017%           2072         107         54,025         50,669%           2073         75         39,989         53,440%           2074         52         29,068         56,127%   |            |         |               |                   |                   | 5           |
| 2066         790         280,956         35,564%           2067         576         217,911         37,864%           2068         446         167,825         40,330%           2069         299         127,860         42,731%           2070         214         97,197         45,484%           2071         151         72,729         48,017%           2072         107         54,025         50,669%           2073         75         39,989         53,440%           2074         52         29,068         56,127%  |            |         |               |                   |                   | 4           |
| 2067         576         217,911         37,864%           2068         416         167,825         40,330%           2069         299         127,860         42,731%           2070         214         97,197         45,484%           2071         151         72,729         48,017%           2072         107         54,025         50,669%           2073         75         39,989         53,440%           2074         52         29,068         56,127%   |            |         |               |                   |                   | 3           |
| 2068         416         167,825         40,330%           2069         299         127,860         42,731%           2070         214         97,197         45,484%           2071         151         72,729         48,017%           2072         107         54,025         50,669%           2073         75         39,989         53,440%           2074         52         29,068         56,127%  |            |         |               |                   |                   | 3<br>2<br>2 |
| 2069         299         127,860         42,731%           2070         214         97,197         45,484%           2071         151         72,729         48,017%           2072         107         54,025         50,669%           2073         75         39,999         53,440%           2074         52         29,068         56,127%   |            |         |               |                   |                   | 2           |
| 2070         214         97,197         45,484%           2071         151         72,729         48,017%           2072         107         54,025         50,669%           2073         75         39,989         53,440%           2074         52         29,068         56,127%  |            |         |               |                   |                   | 1           |
| 2071         151         72,729         48,017%           2072         107         54,025         50,669%           2073         75         39,989         53,440%           2074         52         29,068         56,127%  |            |         |               |                   |                   | 1           |
| 2072     107     54,025     50,669%       2073     75     39,989     53,440%       2074     52     29,068     56,127%  |            |         |               |                   |                   | 1           |
| 2073 75 39,989 53,440%<br>2074 52 29,068 56,127%   |            |         |               |                   |                   | (           |
| 2074 52 29,068 56,127%   |            | -       |               |                   |                   | (           |
|  |            |         |               |                   |                   | C           |
| 2075 35 20,983 59,154%   |            |         |               |                   | 56,127%           | (           |
|  |            | 2075    | 35            | 20,983            | 59,154%           | C           |

| Expect                 | ed Experience Us<br>F  | ing Pricing Assun<br>G=F/E | nptions<br>H |
|------------------------|------------------------|----------------------------|--------------|
| _                      | r                      | G=F/E                      | -            |
|                        |                        |                            |              |
|                        |                        |                            |              |
| Earned                 | Incurred               | Incurred                   | End of Year  |
| Premium<br>77,428      | Claims<br>990          | Loss Ratio<br>1%           | Lives<br>20  |
| 324,052                | 6,478                  | 2%                         | 42           |
| 462,545                | 13,152                 | 3%                         | 52           |
| 857,300                | 21,678                 | 3%                         | 1,26         |
| 1,425,307              | 34,176                 | 2%                         | 1,75         |
| 1,493,125              | 47,903                 | 3%                         | 1,63         |
| 1,388,495<br>1,295,743 | 62,316<br>78,090       | 4%<br>6%                   | 1,50<br>1,40 |
| 1,220,067              | 96,132                 | 8%                         | 1,3          |
| 1,153,262              | 115,901                | 10%                        | 1,2          |
| 1,097,066              | 136,732                | 12%                        | 1,1          |
| 1,050,032              | 159,034                | 15%                        | 1,1          |
| 1,008,253              | 183,404                | 18%                        | 1,1          |
| 969,555<br>932,097     | 210,551<br>241,557     | 22%<br>26%                 | 1,0°<br>1,0  |
| 894,937                | 276,955                | 31%                        | 1,0          |
| 858,017                | 316,706                | 37%                        | 9            |
| 821,367                | 360,492                | 44%                        | 9:           |
| 785,015                | 408,825                | 52%                        | 9            |
| 748,994                | 463,118                | 62%                        | 8            |
| 713,123                | 524,367                | 74%<br>88%                 | 8            |
| 677,078<br>642,265     | 593,864<br>670,978     | 104%                       | 7            |
| 607,929                | 758,420                | 125%                       | 7            |
| 574,110                | 856,104                | 149%                       | 7            |
| 540,855                | 963,641                | 178%                       | 6            |
| 508,214                | 1,083,288              | 213%                       | 6            |
| 476,244                | 1,216,714              | 255%                       | 6            |
| 445,003<br>414,550     | 1,368,407<br>1,535,983 | 308%<br>371%               | 5<br>5       |
| 384,949                | 1,717,171              | 446%                       | 5            |
| 356,263                | 1,914,545              | 537%                       | 4            |
| 328,553                | 2,123,073              | 646%                       | 4-           |
| 301,880                | 2,343,979              | 776%                       | 4            |
| 276,297                | 2,552,934              | 924%                       | 3            |
| 251,857<br>228,603     | 2,726,703<br>2,892,129 | 1,083%<br>1,265%           | 3            |
| 206,574                | 3,052,383              | 1,478%                     | 2            |
| 185,799                | 3,207,588              | 1,726%                     | 2            |
| 166,298                | 3,331,746              | 2,003%                     | 2            |
| 148,085                | 3,400,994              | 2,297%                     | 2            |
| 131,164                | 3,448,658              | 2,629%                     | 2            |
| 115,536<br>101,187     | 3,472,466<br>3,473,208 | 3,006%<br>3,432%           | 1.           |
| 88,097                 | 3,416,796              | 3,878%                     | 1-           |
| 76,235                 | 3,282,212              | 4,305%                     | 1:           |
| 65,563                 | 3,118,559              | 4,757%                     | 1            |
| 56,033                 | 2,937,009              | 5,242%                     | !            |
| 47,589                 | 2,743,054              | 5,764%                     |              |
| 40,166<br>33,692       | 2,525,019<br>2,282,724 | 6,286%<br>6,775%           |              |
| 28,091                 | 2,282,724              | 7,278%                     |              |
| 23,283                 | 1,817,271              | 7,805%                     |              |
| 19,188                 | 1,603,030              | 8,355%                     |              |
| 15,724                 | 1,400,785              | 8,909%                     |              |
| 12,814                 | 1,211,597              | 9,455%<br>10,006%          |              |
| 10,387<br>8,374        | 1,039,369<br>882,285   | 10,006%<br>10,536%         |              |
| 6.715                  | 740.314                | 11.025%                    |              |
| 5,354                  | 609,725                | 11,389%                    |              |
| 4,244                  | 489,497                | 11,535%                    |              |
| 3,343                  | 382,905                | 11,453%                    |              |
| 2,617                  | 292,559                | 11,179%                    |              |
| 2,035<br>1,571         | 214,365<br>150,943     | 10,536%<br>9,611%          |              |
| 1,203                  | 116,726                | 9,703%                     |              |
| 914                    | 61,903                 | 6,773%                     |              |
| 688                    | 11,490                 | 1,669%                     |              |
| 514                    | 408                    | 80%                        |              |
| 379                    | 0                      | 0%                         |              |
| 277                    | 0                      | 0%                         |              |
| 200<br>143             | 0                      | 0%<br>0%                   |              |
| 101                    | 0                      | 0%                         |              |
| 70                     | 0                      | 0%                         |              |
| 48                     | 0                      | 0%                         |              |
| 33                     | 0                      | 0%                         |              |
|                        |                        |                            |              |
| 22<br>14               | 0                      | 0%<br>0%                   |              |

| Cumulati         | ve Loss Ratio Wit | n Interest<br>K=I/J |
|------------------|-------------------|---------------------|
| •                |                   |                     |
| Actual           | Expected          |                     |
| Column C         | Column G          | Actual-to-          |
| with             | with              | Expected            |
| Current Interest | Pricing Interest  | Ratio               |
| 12%              | 1%                | 9.70                |
| 15%<br>15%       | 2%<br>2%          | 7.87                |
| 14%              | 2%                | 6.34<br>5.81        |
| 13%              | 2%                | 5.44                |
| 13%              | 3%                | 4.72                |
| 12%              | 3%                | 4.02                |
| 15%              | 3%                | 4.24                |
| 16%              | 4%                | 3.98                |
| 15%              | 5%                | 3.22                |
| 15%              | 5%                | 2.89<br>2.71        |
| 16%<br>16%       | 6%<br>6%          | 2.48                |
| 18%              | 7%                | 2.48                |
| 19%              | 8%                | 2.42                |
| 25%              | 9%                | 2.91                |
| 25%              | 10%               | 2.63                |
| 30%              | 11%               | 2.82                |
| 32%              | 11%               | 2.80                |
| 33%              | 12%               | 2.61                |
| 33%<br>35%       | 14%<br>15%        | 2.47<br>2.38        |
| 35%<br>37%       | 16%               | 2.38                |
| 38%              | 17%               | 2.24                |
| 40%              | 19%               | 2.18                |
| 43%              | 20%               | 2.13                |
| 45%              | 21%               | 2.09                |
| 47%              | 23%               | 2.05                |
| 50%              | 25%               | 2.01                |
| 53%              | 27%<br>28%        | 1.98                |
| 56%<br>59%       | 28%<br>30%        | 1.96<br>1.93        |
| 62%              | 32%               | 1.92                |
| 65%              | 34%               | 1.90                |
| 69%              | 37%               | 1.89                |
| 73%              | 39%               | 1.89                |
| 77%              | 41%               | 1.89                |
| 81%              | 43%               | 1.89                |
| 85%              | 45%               | 1.90                |
| 90%<br>94%       | 47%<br>49%        | 1.91<br>1.93        |
| 98%              | 51%               | 1.94                |
| 102%             | 52%               | 1.96                |
| 106%             | 54%               | 1.97                |
| 110%             | 55%               | 1.99                |
| 114%             | 57%               | 2.01                |
| 117%             | 58%               | 2.02                |
| 120%<br>123%     | 59%<br>60%        | 2.04                |
| 123%<br>125%     | 60%<br>61%        | 2.05<br>2.07        |
| 127%             | 61%               | 2.07                |
| 129%             | 62%               | 2.09                |
| 131%             | 62%               | 2.11                |
| 133%             | 63%               | 2.12                |
| 134%             | 63%               | 2.13                |
| 135%             | 63%               | 2.14                |
| 136%             | 63%<br>63%        | 2.15                |
| 137%<br>138%     | 63%<br>64%        | 2.16<br>2.17        |
| 138%             | 64%               | 2.17                |
| 139%             | 64%               | 2.17                |
| 139%             | 64%               | 2.18                |
| 140%             | 64%               | 2.19                |
| 140%             | 64%               | 2.19                |
| 140%             | 64%               | 2.19                |
| 140%             | 64%               | 2.19                |
| 140%             | 64%<br>64%        | 2.20                |
| 140%<br>140%     | 64%<br>64%        | 2.20<br>2.20        |
| 141%             | 64%               | 2.20                |
| 141%             | 64%               | 2.20                |
| 141%             | 64%               | 2.20                |
| 141%             | 64%               | 2.20                |
| 141%             | 64%               | 2.20                |
| 141%             | 64%               | 2.20                |
| 141%             | 64%               | 2.20                |
| 141%             | 64%               | 2.20                |
| 141%<br>141%     | 64%<br>64%        | 2.20<br>2.20        |
| 141%             | 04%               | 2.20                |

\*Estimated as described in Section 15 of the actuarial memorandum

| History  |
|----------|
| Future   |
| Lifetime |

History Future Lifetime

| Without interest Accum./Disc. |             |        |  |  |  |
|-------------------------------|-------------|--------|--|--|--|
| 25,825,378                    | 10,299,369  | 40%    |  |  |  |
| 16,231,207                    | 165,292,956 | 1,018% |  |  |  |
| 42,056,584                    | 175,592,325 | 418%   |  |  |  |

| rest | 117 at Current Inte | Disc. To 12/31/20 | ith Interest Accum. | Wit |
|------|---------------------|-------------------|---------------------|-----|
| 1    | 33%                 | 14,287,476        | 42,728,909          |     |
| 1    | E700/               | 60 520 241        | 10 462 924          |     |

| t | h Interest Accum. | /Disc. To 12/31/20 | 17 at Current Inter | es |
|---|-------------------|--------------------|---------------------|----|
|   | 42,728,909        | 14,287,476         | 33%                 |    |
|   | 10,462,824        | 60,530,341         | 579%                |    |
|   | 53,191,733        | 74,817,817         | 141%                |    |
|   |                   |                    |                     |    |

| 19,575,779 | 3,758,558  | 19%  |  |  |
|------------|------------|------|--|--|
| 8,625,014  | 82,080,003 | 952% |  |  |
| 28,200,793 | 85,838,561 | 304% |  |  |

| Wit | h Interest Accum | /Disc. To 12/31/20 | 117 at Pricing Inter | est |
|-----|------------------|--------------------|----------------------|-----|
|     | 10,123,935       | 1,372,236          | 14%                  |     |
|     | 1,227,240        | 5,880,405          | 479%                 |     |
|     | 11,351,175       | 7,252,641          | 64%                  |     |

## Attachment 1-b UNUM Actual and Projected Experience by Calendar Year Nationwide Experience After Requested Rate Increase

|            |                |   | Actual as D                | ningtod Europic        | o Heina Current  | \eeumntiene      |
|------------|----------------|---|----------------------------|------------------------|------------------|------------------|
|            |                |   | Actual or Pro              | ojected Experienc<br>B | C=B/A            | Assumptions<br>D |
|            |                |   |                            |                        |                  |                  |
|            |                |   |                            |                        |                  |                  |
|            | Calendar       |   | Earned                     | Incurred               | Incurred         | End of Year      |
|            | Year           |   | Premium                    | Claims                 | Loss Ratio       | Lives            |
|            | 1997*          |   | 76,630                     | 9,502                  | 12%              | 20               |
|            | 1998*          |   | 339,597                    | 51,286                 | 15%              | 429              |
|            | 1999*          |   | 502,069                    | 76,965                 | 15%              | 55-              |
|            | 2000*          |   | 909,101                    | 121,161                | 13%              | 1,30             |
|            | 2001*          |   | 1,532,398                  | 181,486                | 12%              | 1,840            |
|            | 2002*<br>2003* |   | 1,691,744<br>1,646,191     | 188,065<br>179,492     | 11%<br>11%       | 1,818<br>1,764   |
|            | 2003           |   | 1,566,148                  | 429,791                | 27%              | 1,69             |
|            | 2005           |   | 1,519,393                  | 352,767                | 23%              | 1,66             |
|            | 2006           |   | 1,490,433                  | 73,219                 | 5%               | 1,63             |
|            | 2007           |   | 1,459,800                  | 254,674                | 17%              | 1,60             |
| Historical | 2008           |   | 1,437,313                  | 355,003                | 25%              | 1,580            |
| xperience  | 2009           |   | 1,407,899                  | 284,938                | 20%              | 1,542            |
|            | 2010           |   | 1,378,138                  | 613,452                | 45%              | 1,52             |
|            | 2011           |   | 1,354,182                  | 598,420                | 44%              | 1,49             |
|            | 2012<br>2013   |   | 1,335,155<br>1,304,654     | 1,955,963<br>275,391   | 146%<br>21%      | 1,478<br>1,452   |
|            | 2013           |   | 1,268,109                  | 1,757,643              | 139%             | 1,45             |
|            | 2014           |   | 1,240,566                  | 1,254,429              | 101%             | 1,39             |
|            | 2016           |   | 1,206,167                  | 550,336                | 46%              | 1,36             |
|            | 2017           |   | 1,159,691                  | 735,387                | 63%              | 1,28             |
|            | 2018           |   | 1,091,401                  | 1,040,647              | 95%              | 1,25             |
|            | 2019           |   | 2,061,505                  | 888,897                | 43%              | 1,06             |
|            | 2020           |   | 2,871,479                  | 995,099                | 35%              | 1,03             |
|            | 2021           |   | 2,755,166                  | 1,108,254              | 40%              | 1,00             |
|            | 2022           |   | 2,638,938                  | 1,231,640              | 47%              | 96               |
| Projected  | 2023           |   | 2,522,824                  | 1,377,952              | 55%              | 93:              |
| Future     | 2024           |   | 2,406,764                  | 1,526,043              | 63%              | 89               |
| xperience  | 2025           |   | 2,290,878                  | 1,685,811              | 74%              | 86               |
|            | 2026           |   | 2,175,304                  | 1,854,666              | 85%              | 82               |
|            | 2027           |   | 2,060,149                  | 2,052,855              | 100%             | 79<br>75         |
|            | 2028<br>2029   |   | 1,945,386                  | 2,260,359              | 116%<br>137%     | 75:              |
|            | 2029           |   | 1,831,093<br>1,717,706     | 2,504,687<br>2,767,370 | 161%             | 68               |
|            | 2031           |   | 1,605,092                  | 3,043,651              | 190%             | 64               |
|            | 2032           |   | 1,492,946                  | 3,333,369              | 223%             | 60               |
|            | 2033           |   | 1,380,923                  | 3,627,926              | 263%             | 57               |
|            | 2034           |   | 1,269,753                  | 3,943,788              | 311%             | 53               |
|            | 2035           |   | 1,160,071                  | 4,220,218              | 364%             | 49               |
|            | 2036           |   | 1,052,664                  | 4,475,790              | 425%             | 45               |
|            | 2037           |   | 948,417                    | 4,676,300              | 493%             | 41               |
|            | 2038           |   | 848,316                    | 4,846,662              | 571%             | 38:              |
|            | 2039           |   | 753,281                    | 4,954,541              | 658%             | 34               |
|            | 2040           |   | 663,923                    | 4,987,290              | 751%             | 31:              |
|            | 2041<br>2042   |   | 580,753                    | 4,950,873              | 852%             | 28<br>24         |
|            | 2042           |   | 504,179<br>434,558         | 4,861,694<br>4,715,042 | 964%<br>1,085%   | 22               |
|            | 2043           |   | 371,980                    | 4,529,711              | 1,218%           | 19               |
|            | 2045           |   | 316,254                    | 4,306,759              | 1,362%           | 16               |
|            | 2046           |   | 267,068                    | 4,061,387              | 1,521%           | 14               |
|            | 2047           |   | 224,073                    | 3,821,748              | 1,706%           | 12               |
|            | 2048           |   | 186,848                    | 3,575,952              | 1,914%           | 10               |
|            | 2049           |   | 154,919                    | 3,321,287              | 2,144%           | 9                |
|            | 2050           |   | 127,724                    | 3,061,901              | 2,397%           | 7                |
|            | 2051           |   | 104,681                    | 2,824,117              | 2,698%           | 6                |
|            | 2052           |   | 85,294                     | 2,580,185              | 3,025%           | 5                |
|            | 2053           |   | 69,065                     | 2,354,716              | 3,409%           | 4                |
|            | 2054           |   | 55,598                     | 2,131,642              | 3,834%           | 3                |
|            | 2055           |   | 44,455                     | 1,901,950              | 4,278%           | 3                |
|            | 2056<br>2057   |   | 35,289<br>27,788           | 1,666,376<br>1,436,495 | 4,722%<br>5,170% | 2 2              |
|            | 2057           |   | 21,788                     | 1,436,495              | 5,170%           | 1                |
|            | 2059           |   | 16,839                     | 1,030,940              | 6,122%           | 1                |
|            | 2060           |   | 12,949                     | 854,396                | 6,598%           | 1                |
|            | 2061           |   | 9,869                      | 697,711                | 7,070%           |                  |
|            | 2062           |   | 7,452                      | 561,823                | 7,540%           |                  |
|            | 2063           |   | 5,582                      | 444,555                | 7,963%           |                  |
|            | 2064           |   | 4,151                      | 351,665                | 8,471%           |                  |
|            | 2065           |   | 3,068                      | 275,147                | 8,969%           |                  |
|            | 2066           |   | 2,247                      | 213,294                | 9,493%           |                  |
|            | 2067           |   | 1,637                      | 165,432                | 10,107%          |                  |
|            | 2068           |   | 1,184                      | 127,407                | 10,765%          |                  |
|            | 2069           |   | 851                        | 97,067                 | 11,406%          |                  |
|            | 2070           |   | 608                        | 73,788                 | 12,141%          |                  |
|            | 2071           |   | 431                        | 55,213                 | 12,817%          |                  |
|            | 2072           |   | 303                        | 41,013                 | 13,525%          |                  |
|            | 2073           |   | 213                        | 30,358                 | 14,265%          |                  |
|            | 2074           |   | 147                        | 22,067                 | 14,982%          |                  |
|            | 2075           | l | 101<br>15 of the actuarial | 15,930                 | 15,790%          |                  |

|                        | ed Experience Us       | ing Pricing Assur  | nptions<br>H |
|------------------------|------------------------|--------------------|--------------|
| E                      | F                      | G=F/E              | н            |
|                        |                        |                    |              |
|                        |                        |                    |              |
| Earned                 | Incurred               | Incurred           | End of Year  |
| Premium<br>77,428      | Claims<br>990          | Loss Ratio<br>1%   | Lives<br>20  |
| 324,052                | 6,478                  | 2%                 | 42           |
| 462,545                | 13,152                 | 3%                 | 52           |
| 857,300                | 21,678                 | 3%                 | 1,26         |
| 1,425,307              | 34,176                 | 2%                 | 1,75         |
| 1,493,125<br>1,388,495 | 47,903<br>62,316       | 3%<br>4%           | 1,63<br>1,50 |
| 1,295,743              | 78,090                 | 6%                 | 1,40         |
| 1,220,067              | 96,132                 | 8%                 | 1,32         |
| 1,153,262              | 115,901                | 10%                | 1,25         |
| 1,097,066<br>1,050,032 | 136,732<br>159,034     | 12%<br>15%         | 1,19<br>1,15 |
| 1,000,032              | 183,404                | 18%                | 1,11         |
| 969,555                | 210,551                | 22%                | 1,07         |
| 932,097                | 241,557                | 26%                | 1,04         |
| 894,937                | 276,955                | 31%                | 1,00         |
| 858,017<br>821,367     | 316,706<br>360,492     | 37%<br>44%         | 97<br>93     |
| 785,015                | 408,825                | 52%                | 90           |
| 748,994                | 463,118                | 62%                | 87           |
| 713,123                | 524,367                | 74%                | 83           |
| 677,078                | 593,864                | 88%                | 80           |
| 642,265                | 670,978                | 104%               | 76           |
| 607,929<br>574,110     | 758,420<br>856,104     | 125%<br>149%       | 73<br>70     |
| 540,855                | 963,641                | 178%               | 66           |
| 508,214                | 1,083,288              | 213%               | 63           |
| 476,244                | 1,216,714              | 255%               | 60           |
| 445,003                | 1,368,407              | 308%               | 56           |
| 414,550<br>384,949     | 1,535,983<br>1,717,171 | 371%<br>446%       | 53<br>50     |
| 356,263                | 1,914,545              | 537%               | 47           |
| 328,553                | 2,123,073              | 646%               | 44           |
| 301,880                | 2,343,979              | 776%               | 41           |
| 276,297                | 2,552,934              | 924%               | 38           |
| 251,857<br>228,603     | 2,726,703<br>2,892,129 | 1,083%<br>1,265%   | 35<br>32     |
| 206,574                | 3,052,383              | 1,478%             | 29           |
| 185,799                | 3,207,588              | 1,726%             | 27           |
| 166,298                | 3,331,746              | 2,003%             | 24           |
| 148,085                | 3,400,994              | 2,297%             | 22           |
| 131,164<br>115,536     | 3,448,658<br>3,472,466 | 2,629%<br>3,006%   | 20<br>18     |
| 101,187                | 3,473,208              | 3,432%             | 16           |
| 88,097                 | 3,416,796              | 3,878%             | 14           |
| 76,235                 | 3,282,212              | 4,305%             | 12           |
| 65,563                 | 3,118,559              | 4,757%             | 11           |
| 56,033<br>47,589       | 2,937,009<br>2,743,054 | 5,242%<br>5,764%   | 8            |
| 40,166                 | 2,525,019              | 6,286%             | 7            |
| 33,692                 | 2,282,724              | 6,775%             | 6            |
| 28,091                 | 2,044,482              | 7,278%             | 5            |
| 23,283                 | 1,817,271<br>1,603,030 | 7,805%             | 4            |
| 19,188<br>15,724       | 1,603,030              | 8,355%<br>8,909%   | 3            |
| 12,814                 | 1,211,597              | 9,455%             | 2            |
| 10,387                 | 1,039,369              | 10,006%            | 2            |
| 8,374                  | 882,285<br>740 314     | 10,536%            | 1            |
| 6,715<br>5,354         | , 10,011               | 11,025%<br>11,389% | 1            |
| 5,354<br>4,244         | 609,725<br>489,497     | 11,389%            | 1            |
| 3,343                  | 382,905                | 11,453%            |              |
| 2,617                  | 292,559                | 11,179%            |              |
| 2,035                  | 214,365                | 10,536%            |              |
| 1,571<br>1,203         | 150,943<br>116,726     | 9,611%<br>9,703%   |              |
| 914                    | 61,903                 | 9,703%<br>6,773%   |              |
| 688                    | 11,490                 | 1,669%             |              |
| 514                    | 408                    | 80%                |              |
| 379                    | 0                      | 0%                 |              |
| 277                    | 0                      | 0%                 |              |
| 200<br>143             | 0                      | 0%<br>0%           |              |
| 101                    | 0                      | 0%                 |              |
| 70                     | 0                      | 0%                 |              |
| 48                     | 0                      | 0%                 |              |
|                        | 0                      | 0%                 |              |
| 33                     |                        |                    |              |
| 33<br>22<br>14         | 0                      | 0%<br>0%           |              |

| Cumulative Loss Ratio With Interest |                      |                     |  |
|-------------------------------------|----------------------|---------------------|--|
| l                                   | ve Loss Ratio Wit    | n Interest<br>K=I/J |  |
|                                     |                      |                     |  |
| Actual<br>Column C                  | Expected<br>Column G | Actual-to-          |  |
| with                                | with                 | Expected            |  |
| Current Interest                    | Pricing Interest     | Ratio               |  |
| 12%<br>15%                          | 1%<br>2%             | 9.70                |  |
| 15%                                 | 2%<br>2%             | 7.87<br>6.34        |  |
| 14%                                 | 2%                   | 5.81                |  |
| 13%                                 | 2%                   | 5.44                |  |
| 13%<br>12%                          | 3%<br>3%             | 4.72<br>4.02        |  |
| 15%                                 | 3%                   | 4.24                |  |
| 16%                                 | 4%                   | 3.98                |  |
| 15%<br>15%                          | 5%<br>5%             | 3.22<br>2.89        |  |
| 16%                                 | 6%                   | 2.71                |  |
| 16%                                 | 6%                   | 2.48                |  |
| 18%                                 | 7%                   | 2.48                |  |
| 19%<br>25%                          | 8%<br>9%             | 2.42<br>2.91        |  |
| 25%                                 | 10%                  | 2.63                |  |
| 30%                                 | 11%                  | 2.82                |  |
| 32%<br>33%                          | 11%<br>12%           | 2.80<br>2.61        |  |
| 33%                                 | 12%                  | 2.61                |  |
| 35%                                 | 15%                  | 2.38                |  |
| 35%                                 | 16%                  | 2.22                |  |
| 35%<br>35%                          | 17%<br>19%           | 2.05<br>1.91        |  |
| 36%                                 | 20%                  | 1.80                |  |
| 37%                                 | 21%                  | 1.70                |  |
| 37%                                 | 23%<br>25%           | 1.62                |  |
| 38%<br>40%                          | 25%<br>27%           | 1.55<br>1.49        |  |
| 41%                                 | 28%                  | 1.44                |  |
| 42%                                 | 30%                  | 1.39                |  |
| 44%<br>46%                          | 32%<br>34%           | 1.36<br>1.32        |  |
| 47%                                 | 37%                  | 1.30                |  |
| 49%                                 | 39%                  | 1.28                |  |
| 51%                                 | 41%                  | 1.26                |  |
| 54%<br>56%                          | 43%<br>45%           | 1.25<br>1.25        |  |
| 58%                                 | 47%                  | 1.24                |  |
| 61%                                 | 49%                  | 1.24                |  |
| 63%<br>65%                          | 51%<br>52%           | 1.25<br>1.25        |  |
| 67%                                 | 54%                  | 1.25                |  |
| 70%                                 | 55%                  | 1.26                |  |
| 72%                                 | 57%                  | 1.26                |  |
| 73%<br>75%                          | 58%<br>59%           | 1.27<br>1.28        |  |
| 77%                                 | 60%                  | 1.28                |  |
| 78%                                 | 61%                  | 1.29                |  |
| 79%<br>80%                          | 61%<br>62%           | 1.30<br>1.30        |  |
| 80%<br>81%                          | 62%                  | 1.30                |  |
| 82%                                 | 63%                  | 1.31                |  |
| 83%                                 | 63%                  | 1.32                |  |
| 84%<br>84%                          | 63%<br>63%           | 1.33<br>1.33        |  |
| 85%                                 | 63%                  | 1.34                |  |
| 85%                                 | 64%                  | 1.34                |  |
| 86%<br>86%                          | 64%<br>64%           | 1.34<br>1.35        |  |
| 86%<br>86%                          | 64%                  | 1.35                |  |
| 86%                                 | 64%                  | 1.35                |  |
| 86%                                 | 64%                  | 1.35                |  |
| 87%<br>87%                          | 64%<br>64%           | 1.35<br>1.36        |  |
| 87%<br>87%                          | 64%                  | 1.36                |  |
| 87%                                 | 64%                  | 1.36                |  |
| 87%                                 | 64%                  | 1.36                |  |
| 87%<br>87%                          | 64%<br>64%           | 1.36<br>1.36        |  |
| 87%                                 | 64%                  | 1.36                |  |
| 87%                                 | 64%                  | 1.36                |  |
| 87%<br>87%                          | 64%<br>64%           | 1.36<br>1.36        |  |
| 87%<br>87%                          | 64%                  | 1.36                |  |
| 87%                                 | 64%                  | 1.36                |  |
| 87%                                 | 64%                  | 1.36                |  |

|          | WILLIO     | ut interest Accum. | ,/1 |
|----------|------------|--------------------|-----|
| History  | 25,825,378 | 10,299,369         |     |
| Future   | 43,223,851 | 125,788,684        |     |
| Lifetime | 69,049,229 | 136,088,053        |     |

History Future Lifetime

| Wit | h Interest Accum. | /Disc. To 12/31/20 | 17 at Current Inte | rest |
|-----|-------------------|--------------------|--------------------|------|
|     | 42,728,909        | 14,287,476         | 33%                |      |

| AIL | with interest Accum/Disc. 10 12/31/2017 at Current interest |            |      |  |  |  |  |
|-----|---|------------|------|--|--|--|--|
|     | 42,728,909  | 14,287,476 | 33%  |  |  |  |  |
|     | 26,932,026  | 46,223,854 | 172% |  |  |  |  |
|     | 69,660,936  | 60,511,331 | 87%  |  |  |  |  |
|     |   |            |      |  |  |  |  |

40% 291% 197%

| Trition tritoroot / toodiiii Dico. |            |      |  |  |  |
|------------------------------------|------------|------|--|--|--|
| 19,575,779                         | 3,758,558  | 19%  |  |  |  |
| 8,625,014                          | 82,080,003 | 952% |  |  |  |
| 28,200,793                         | 85,838,561 | 304% |  |  |  |

| it | h Interest Accum | /Disc. To 12/31/20 | 17 at Pricing Inter | est |
|----|------------------|--------------------|---------------------|-----|
|    | 10,123,935       | 1,372,236          | 14%                 |     |
|    | 1,227,240        | 5,880,405          | 479%                |     |
|    | 11.351.175       | 7,252,641          | 64%                 |     |

## UNUM Actual and Projected Experience by Calendar Year Connecticut-Specific Experience Before Requested Rate Increase

|            |                  | Actual or Projected Experience Using Current Assumptions |                    |                   |                      |
|------------|------------------|--|--------------------|-------------------|----------------------|
|            |                  | Α  | В                  | C=B/A             | D                    |
|            |                  |  |                    |                   |                      |
|            |                  |  |                    |                   |                      |
|            | 0-1              | Formed   | In account         | In account of     | F-4-6V               |
|            | Calendar<br>Year | Earned<br>Premium  | Incurred<br>Claims | Incurred          | End of Year<br>Lives |
|            | 1997*            | 74,611   | 9,332              | Loss Ratio<br>13% | 203                  |
|            | 1997             | 328,077  | 49,673             | 15%               | 412                  |
|            | 1999*            | 479,727  | 72,570             | 15%               | 536                  |
|            | 2000*            | 881,641  | 115,667            | 13%               | 1,274                |
|            | 2001*            | 1,497,392  | 174,835            | 12%               | 1,817                |
|            | 2002*            | 1,656,410  | 181,322            | 11%               | 1,788                |
|            | 2003*            | 1,609,871  | 171,835            | 11%               | 1,735                |
|            | 2004             | 1,532,154  | 429,791            | 28%               | 1,667                |
|            | 2005             | 1,486,029  | 159,759            | 11%               | 1,635                |
|            | 2006             | 1,457,179  | 73,219             | 5%                | 1,611                |
|            | 2007             | 1,428,897  | 254,674            | 18%               | 1,581                |
| Historical | 2008             | 1,408,145  | 190,225            | 14%               | 1,555                |
| Experience | 2009             | 1,379,988  | 284,938            | 21%               | 1,518                |
|            | 2010             | 1,350,377  | 613,452            | 45%               | 1,500                |
|            | 2011             | 1,326,421  | 598,420            | 45%               | 1,474                |
|            | 2012             | 1,308,060  | 1,768,630          | 135%              | 1,456                |
|            | 2013             | 1,278,639  | 275,391            | 22%               | 1,431                |
|            | 2014             | 1,244,158  | 1,756,423          | 141%              | 1,402                |
|            | 2015             | 1,218,385  | 1,064,294          | 87%               | 1,376                |
|            | 2016             | 1,186,362  | 550,336            | 46%               | 1,348                |
|            | 2017             | 1,142,011  | 729,932            | 64%               | 1,270                |
|            | 2018             | 1,074,947  | 1,005,748          | 94%               | 1,234                |
|            | 2019             | 1,035,281  | 1,131,725          | 109%              | 1,197                |
|            | 2019             | 995,589  | 1,269,027          | 127%              | 1,160                |
|            | 2020             | 955,857  | 1,415,345          | 148%              | 1,123                |
|            | 2021             | 916,120  | 1,574,666          | 172%              | 1,085                |
| Projected  | 2022             | 876,379  | 1,764,997          | 201%              | 1,047                |
| Future     | 2023             | 836.607  | 1,960,149          | 234%              | 1,009                |
| Experience |                  | ,  |                    |                   |                      |
| Experience | 2025             | 796,839  | 2,170,503          | 272%<br>316%      | 970                  |
|            | 2026             | 757,116  | 2,393,650          |                   | 931                  |
|            | 2027             | 717,470  | 2,656,642          | 370%              | 891                  |
|            | 2028             | 677,887  | 2,931,813          | 432%              | 851                  |
|            | 2029             | 638,394  | 3,255,812          | 510%              | 810                  |
|            | 2030             | 599,151  | 3,604,276          | 602%              | 769                  |
|            | 2031             | 560,106  | 3,969,732          | 709%              | 728                  |
|            | 2032             | 521,157  | 4,352,756          | 835%              | 686                  |
|            | 2033             | 482,191  | 4,741,328          | 983%              | 643                  |
|            | 2034             | 443,472  | 5,157,869          | 1,163%            | 601                  |
|            | 2035             | 405,234  | 5,522,193          | 1,363%            | 558                  |
|            | 2036             | 367,757  | 5,859,005          | 1,593%            | 515                  |
|            | 2037             | 331,360  | 6,123,625          | 1,848%            | 473                  |
|            | 2038             | 296,393  | 6,347,413          | 2,142%            | 431                  |
|            | 2039             | 263,186  | 6,489,126          | 2,466%            | 391                  |
|            | 2040             | 231,955  | 6,531,954          | 2,816%            | 352                  |
|            | 2041             | 202,884  | 6,483,377          | 3,196%            | 315                  |
|            | 2042             | 176,117  | 6,366,867          | 3,615%            | 281                  |
|            | 2043             | 151,781  | 6,175,939          | 4,069%            | 248                  |
|            | 2044             | 129,908  | 5,933,749          | 4,568%            | 218                  |
|            | 2045             | 110,432  | 5,641,483          | 5,109%            | 190                  |
|            | 2046             | 93,243   | 5,319,833          | 5,705%            | 165                  |
|            | 2047             | 78,219   | 5,004,914          | 6,399%            | 142                  |
|            | 2048             | 65,214   | 4,682,358          | 7,180%            | 122                  |
|            | 2049             | 54,061   | 4,348,470          | 8,044%            | 104                  |
|            | 2050             | 44,563   | 4,008,413          | 8,995%            | 88                   |
|            | 2051             | 36,517   | 3,696,125          | 10,122%           | 74                   |
|            | 2052             | 29,749   | 3,375,962          | 11,348%           | 62                   |
|            | 2053             | 24,085   | 3,081,069          | 12,793%           | 51                   |
|            | 2054             | 19,386   | 2,789,337          | 14,388%           | 42                   |
|            | 2055             | 15,499   | 2,489,045          | 16,059%           | 34                   |
|            | 2056             | 12,303   | 2,180,711          | 17,725%           | 28                   |
|            | 2057             | 9,688  | 1,879,926          | 19,405%           | 22                   |
|            | 2058             | 7,572  | 1,603,557          | 21,179%           | 18                   |
|            | 2059             | 5,872  | 1,349,670          | 22,986%           | 14                   |
|            | 2060             | 4,516  | 1,118,820          | 24,773%           | 11                   |
|            | 2061             | 3,443  | 913,951            | 26,546%           | 9                    |
|            | 2062             | 2,601  | 736,128            | 28,307%           | 7                    |
|            | 2063             | 1,949  | 582,672            | 29,896%           | 5                    |
|            | 2064             | 1,450  | 461,105            | 31,800%           | 4                    |
|            | 2065             | 1,072  | 360,888            | 33,662%           | 3                    |
|            | 2066             | 786  | 279,849            | 35,621%           | 2                    |
|            | 2067             | 573  | 217,144            | 37,918%           | 2                    |
|            | 2068             | 414  | 167,313            | 40,382%           | 1                    |
|            | 2069             | 298  | 127,529            | 42,779%           | 1                    |
|            | 2070             | 213  | 96,989             | 45,527%           | 1                    |
|            | 2071             | 151  | 72,604             | 48,055%           |                      |
|            | 2072             | 106  | 53,950             | 50,701%           | C                    |
|            | 2072             | 75   | 39,945             | 53,467%           | C                    |
|            | 2073             | 52   | 29,043             | 56,148%           | (                    |
|            |                  | 35   | 20,983             | 59,154%           | C                    |
|            | 2075             |  |                    |                   |                      |

|                        | ed Experience Us       |                  |              |
|------------------------|------------------------|------------------|--------------|
| E                      | F                      | G=F/E            | Н            |
|                        |                        |                  |              |
|                        |                        |                  |              |
| Earned                 | Incurred               | Incurred         | End of Year  |
| Premium                | Claims                 | Loss Ratio       | Lives        |
| 75,361                 | 940                    | 1%               | 20           |
| 312,955                | 6,288                  | 2%               | 40           |
| 441,728                | 12,734                 | 3%<br>3%         | 50           |
| 831,881<br>1,393,461   | 20,844<br>32,836       | 2%               | 1,23<br>1,72 |
| 1,461,877              | 45,980                 | 3%               | 1,60         |
| 1,357,166              | 59,704                 | 4%               | 1,47         |
| 1,266,337              | 74,693                 | 6%               | 1,38         |
| 1,192,360              | 91,834                 | 8%               | 1,30         |
| 1,127,124              | 110,619                | 10%              | 1,23         |
| 1,072,382              | 130,399                | 12%              | 1,17         |
| 1,026,735<br>986,307   | 151,569<br>174,785     | 15%<br>18%       | 1,13<br>1,09 |
| 948,934                | 200,750                | 21%              | 1,06         |
| 912,785                | 230,571                | 25%              | 1,02         |
| 876,919                | 264,722                | 30%              | 99           |
| 841,271                | 303,171                | 36%              | 96           |
| 805,865                | 345,685                | 43%              | 92           |
| 770,723                | 392,791                | 51%              | 89           |
| 735,872                | 446,050                | 61%              | 85           |
| 701,128<br>666,159     | 506,456<br>575,093     | 72%<br>86%       | 82<br>79     |
| 632,369                | 651,290                | 103%             | 75           |
| 598,998                | 737,784                | 123%             | 72           |
| 566,084                | 834,604                | 147%             | 69           |
| 533,672                | 941,465                | 176%             | 65           |
| 501,812                | 1,060,344              | 211%             | 62           |
| 470,562                | 1,192,923              | 254%             | 59           |
| 439,980                | 1,343,642              | 305%             | 56           |
| 410,129<br>381,074     | 1,510,019<br>1,689,867 | 368%<br>443%     | 53<br>49     |
| 352,881                | 1,885,816              | 534%             | 46           |
| 325,615                | 2,092,951              | 643%             | 43           |
| 299,337                | 2,312,268              | 772%             | 40           |
| 274,108                | 2,519,643              | 919%             | 37           |
| 249,980                | 2,692,228              | 1,077%           | 35           |
| 227,000                | 2,856,798              | 1,259%           | 32           |
| 205,208                | 3,016,381              | 1,470%           | 29           |
| 184,639<br>165,315     | 3,170,874<br>3,294,650 | 1,717%<br>1,993% | 27<br>24     |
| 147,251                | 3,364,128              | 2,285%           | 22           |
| 130,457                | 3,412,383              | 2,616%           | 20           |
| 114,935                | 3,436,925              | 2,990%           | 18           |
| 100,676                | 3,438,401              | 3,415%           | 16           |
| 87,661                 | 3,383,194              | 3,859%           | 14           |
| 75,862                 | 3,250,539              | 4,285%           | 12           |
| 65,245<br>55,761       | 3,089,004<br>2,909,569 | 4,734%<br>5,218% | 11           |
| 47,358                 | 2,717,691              | 5,739%           | 8            |
| 39,969                 | 2,501,886              | 6,260%           | 7            |
| 33,526                 | 2,262,021              | 6,747%           | 6            |
| 27,951                 | 2,026,076              | 7,249%           | 5            |
| 23,166                 | 1,800,991              | 7,774%           | 4            |
| 19,090                 | 1,588,709              | 8,322%           | 4            |
| 15,644<br>12,749       | 1,388,277              | 8,874%           | 3            |
| 12,749<br>10,334       | 1,200,784<br>1,030,074 | 9,419%<br>9,968% | 2 2          |
| 8,332                  | 874,356                | 10,494%          | 1            |
| 6,682                  | 733,617                | 10,980%          | 1            |
| 5,328                  | 604,160                | 11,340%          | 1            |
| 4,224                  | 484,994                | 11,483%          | 1            |
| 3,328                  | 379,357                | 11,398%          |              |
| 2,606                  | 289,862                | 11,123%          |              |
| 2,027                  | 212,418<br>149,557     | 10,481%          |              |
| 1,565<br>1,199         | 115,609                | 9,557%<br>9,641% |              |
| 911                    | 61,221                 | 6,718%           |              |
| 687                    | 11,490                 | 1,673%           |              |
| 512                    | 408                    | 80%              |              |
| 379                    | 0                      | 0%               |              |
| 277                    | 0                      | 0%               |              |
|                        | 0                      | 0%               |              |
| 200                    | 0                      | 0%               |              |
| 143                    |                        | 0%               |              |
| 143<br>101             | 0                      |                  |              |
| 143<br>101<br>70       | 0                      | 0%               |              |
| 143<br>101<br>70<br>48 | 0                      | 0%<br>0%         |              |
| 143<br>101<br>70       | 0                      | 0%               |              |

| Cumulative Loss Ratio With Interest                          |   |  |  |  |
|--|---|--|--|--|
| I  | J   | K=I/J  |  |  |
|  |   |  |  |  |
| Actual   | Expected  |  |  |  |
| Column C   | Column G  | Actual-to-   |  |  |
| with   | with  | Expected   |  |  |
| Current Interest   | Pricing Interest  | Ratio  |  |  |
| 13%  | 1%  | 10.03  |  |  |
| 15%  | 2%  | 7.90   |  |  |
| 15%  | 2%  | 6.26   |  |  |
| 14%  | 2%  | 5.76   |  |  |
| 13%  | 2%  | 5.41   |  |  |
| 12%  | 3%  | 4.71   |  |  |
| 12%  | 3%  | 4.01   |  |  |
| 15%  | 3%  | 4.30   |  |  |
| 14%  | 4%  | 3.61   |  |  |
| 13%  | 4%  | 2.94   |  |  |
| 14%  | 5%  | 2.68   |  |  |
|  | 6%  |  |  |  |
| 14%  |   | 2.39   |  |  |
| 14%  | 6%  | 2.22   |  |  |
| 16%  | 7%  | 2.28   |  |  |
| 18%  | 8%  | 2.27   |  |  |
| 23%  | 9%  | 2.73   |  |  |
| 23%  | 9%  | 2.48   |  |  |
| 28%  | 10%   | 2.71   |  |  |
| 30%  | 11%   | 2.67   |  |  |
| 30%  | 12%   | 2.49   |  |  |
| 31%  | 13%   | 2.36   |  |  |
| 33%  | 14%   | 2.28   |  |  |
| 35%  | 16%   | 2.22   |  |  |
| 36%  | 17%   | 2.16   |  |  |
| 38%  | 18%   | 2.11   |  |  |
| 41%  | 20%   | 2.06   |  |  |
|  |   |  |  |  |
| 43%  | 21%   | 2.02   |  |  |
| 45%  | 23%   | 1.99   |  |  |
| 48%  | 24%   | 1.96   |  |  |
| 51%  | 26%   | 1.93   |  |  |
| 54%  | 28%   | 1.91   |  |  |
| 57%  | 30%   | 1.89   |  |  |
| 60%  | 32%   | 1.87   |  |  |
| 64%  | 34%   | 1.86   |  |  |
| 67%  | 36%   | 1.85   |  |  |
| 71%  | 38%   | 1.85   |  |  |
| 75%  | 41%   | 1.85   |  |  |
| 79%  | 43%   | 1.86   |  |  |
| 84%  | 45%   | 1.87   |  |  |
| 88%  | 47%   | 1.88   |  |  |
| 93%  | 49%   | 1.90   |  |  |
| 97%  | 51%   | 1.92   |  |  |
| 101%   | 52%   | 1.93   |  |  |
|  |   |  |  |  |
| 105%   | 54%   | 1.95   |  |  |
| 109%   | 55%   | 1.97   |  |  |
| 113%   | 57%   | 1.99   |  |  |
| 116%   | 58%   | 2.00   |  |  |
| 119%   | 59%   | 2.02   |  |  |
| 122%   | 60%   | 2.03   |  |  |
| 124%   | 61%   | 2.05   |  |  |
| 126%   | 61%   | 2.06   |  |  |
| 128%   | 62%   | 2.08   |  |  |
| 130%   | 62%   | 2.09   |  |  |
| 132%   | 63%   | 2.10   |  |  |
| 133%   | 63%   | 2.11   |  |  |
| 134%   | 63%   | 2.12   |  |  |
| 135%   | 63%   | 2.12   |  |  |
| 136%   | 64%   |  |  |  |
| 136%   | 64%   | 2.14   |  |  |
|  |   | 2.15   |  |  |
| 138%   | 64%   | 2.16   |  |  |
| 138%   | 64%   | 2.16   |  |  |
| 139%   | 64%   | 2.17   |  |  |
| 139%   | 64%   | 2.17   |  |  |
| 139%   | 64%   | 2.17   |  |  |
|  | 64%   | 2.18   |  |  |
| 139%   |   | 2.18   |  |  |
| 139%<br>140%   | 64%   |  |  |  |
|  | 64%<br>64%  | 2.18   |  |  |
| 140%   |   |  |  |  |
| 140%<br>140%<br>140%   | 64%<br>64%  | 2.18   |  |  |
| 140%<br>140%<br>140%<br>140%                                 | 64%<br>64%<br>64%   | 2.18<br>2.18   |  |  |
| 140%<br>140%<br>140%<br>140%<br>140%                         | 64%<br>64%<br>64%<br>64%                                    | 2.18<br>2.18<br>2.18   |  |  |
| 140%<br>140%<br>140%<br>140%<br>140%                         | 64%<br>64%<br>64%<br>64%                                    | 2.18<br>2.18<br>2.18<br>2.18   |  |  |
| 140%<br>140%<br>140%<br>140%<br>140%<br>140%                 | 64%<br>64%<br>64%<br>64%<br>64%                             | 2.18<br>2.18<br>2.18<br>2.18<br>2.19                                 |  |  |
| 140%<br>140%<br>140%<br>140%<br>140%<br>140%<br>140%         | 64%<br>64%<br>64%<br>64%<br>64%<br>64%                      | 2.18<br>2.18<br>2.18<br>2.18<br>2.19<br>2.19                         |  |  |
| 140%<br>140%<br>140%<br>140%<br>140%<br>140%<br>140%<br>140% | 64%<br>64%<br>64%<br>64%<br>64%<br>64%<br>64%               | 2.18<br>2.18<br>2.18<br>2.18<br>2.19<br>2.19<br>2.19                 |  |  |
| 140%<br>140%<br>140%<br>140%<br>140%<br>140%<br>140%<br>140% | 64%<br>64%<br>64%<br>64%<br>64%<br>64%<br>64%<br>64%        | 2.18<br>2.18<br>2.18<br>2.18<br>2.19<br>2.19<br>2.19                 |  |  |
| 140%<br>140%<br>140%<br>140%<br>140%<br>140%<br>140%<br>140% | 64%<br>64%<br>64%<br>64%<br>64%<br>64%<br>64%<br>64%<br>64% | 2.18<br>2.18<br>2.18<br>2.19<br>2.19<br>2.19<br>2.19<br>2.19         |  |  |
| 140%<br>140%<br>140%<br>140%<br>140%<br>140%<br>140%<br>140% | 64%<br>64%<br>64%<br>64%<br>64%<br>64%<br>64%<br>64%<br>64% | 2.18<br>2.18<br>2.18<br>2.19<br>2.19<br>2.19<br>2.19<br>2.19<br>2.19 |  |  |
| 140%<br>140%<br>140%<br>140%<br>140%<br>140%<br>140%<br>140% | 64%<br>64%<br>64%<br>64%<br>64%<br>64%<br>64%<br>64%<br>64% | 2.18 2.18 2.18 2.18 2.19 2.19 2.19 2.19 2.19 2.19 2.19 2.19          |  |  |

\*Estimated as described in Section 15 of the actuarial memorandum

|          |   | Without Interest Accum./Disc. |             |        |
|----------|---|-------------------------------|-------------|--------|
| History  | 1 | 25,274,536                    | 9,524,719   | 38%    |
| Future   | 1 | 16,065,275                    | 163,919,070 | 1,020% |
| Lifetime | 1 | 41,339,811                    | 173,443,789 | 420%   |
|          |   |                               |             |        |

| Wit | h Interest Accum. | /Disc. To 12/31/20 | 17 at Current Interes |
|-----|-------------------|--------------------|-----------------------|
|     | 41,782,302        | 13,130,380         | 31%                   |
|     | 10,345,899        | 59,869,250         | 579%                  |
|     | 52,128,201        | 72,999,629         | 140%                  |

| Without Interest Accumization. |            |      |  |  |  |  |
|--------------------------------|------------|------|--|--|--|--|
| 19,139,169                     | 19%        |      |  |  |  |  |
| 8,531,244                      | 81,096,343 | 951% |  |  |  |  |
| 27,670,413                     | 306%       |      |  |  |  |  |

| /it | h Interest Accum | /Disc. To 12/31/20 | 17 at Pricing Interest |
|-----|------------------|--------------------|------------------------|
|     | 9,887,132        | 1,314,602          | 13%                    |
|     | 1,212,098        | 5,794,707          | 478%                   |
|     | 11.099.231       | 7.109.309          | 64%                    |

## Attachment 2-b UNUM Actual and Projected Experience by Calendar Year Connecticut-Specific Experience After Requested Rate Increase

|             |                  |              | Actual or Pro          | ojected Experienc      | e Using Current A      | ssumptions           |
|-------------|------------------|--------------|------------------------|------------------------|------------------------|----------------------|
|             |                  |              | A                      | В                      | C=B/A                  | D                    |
|             |                  |              |                        |                        |                        |                      |
|             |                  |              |                        |                        |                        |                      |
|             | Colordo-         |              | Earnad                 | Incurred               | Incurred               | End of Voor          |
|             | Calendar<br>Year |              | Earned<br>Premium      | Incurred<br>Claims     | Incurred<br>Loss Ratio | End of Year<br>Lives |
|             | 1997*            |              | 74,611                 | 9,332                  | Loss Ratio<br>13%      | Lives 203            |
|             | 1998*            |              | 328,077                | 49,673                 | 15%                    | 412                  |
|             | 1999*            |              | 479,727                | 72,570                 | 15%                    | 536                  |
|             | 2000*            |              | 881,641                | 115,667                | 13%                    | 1,274                |
|             | 2001*            |              | 1,497,392              | 174,835                | 12%                    | 1,817                |
|             | 2002*            |              | 1,656,410              | 181,322                | 11%                    | 1,788                |
|             | 2003*            |              | 1,609,871              | 171,835                | 11%                    | 1,735                |
|             | 2004             |              | 1,532,154              | 429,791                | 28%                    | 1,667                |
|             | 2005             |              | 1,486,029              | 159,759                | 11%                    | 1,635                |
|             | 2006             |              | 1,457,179              | 73,219                 | 5%                     | 1,611                |
|             | 2007             |              | 1,428,897              | 254,674                | 18%                    | 1,581                |
| Historical  | 2008             |              | 1,408,145              | 190,225                | 14%                    | 1,555                |
| Experience  | 2009             |              | 1,379,988              | 284,938                | 21%                    | 1,518                |
| •           | 2010             |              | 1,350,377              | 613,452                | 45%                    | 1,500                |
|             | 2011             |              | 1,326,421              | 598,420                | 45%                    | 1,474                |
|             | 2012             |              | 1,308,060              | 1,768,630              | 135%                   | 1,456                |
|             | 2013             |              | 1,278,639              | 275,391                | 22%                    | 1,431                |
|             | 2014             |              | 1,244,158              | 1,756,423              | 141%                   | 1,402                |
|             | 2015             |              | 1,218,385              | 1,064,294              | 87%                    | 1,376                |
|             | 2016             |              | 1,186,362              | 550,336                | 46%                    | 1,348                |
|             | 2017             |              | 1,142,011              | 729,932                | 64%                    | 1,270                |
|             | 2018             |              | 1,074,947              | 1,005,748              | 94%                    | 1,234                |
|             | 2019             |              | 2,031,602              | 860,488                | 42%                    | 1,053                |
|             | 2020             |              | 2,831,528              | 964,793                | 34%                    | 1,021                |
|             | 2021             |              | 2,718,525              | 1,075,933              | 40%                    | 988                  |
|             | 2022             |              | 2,605,511              | 1,196,943              | 46%                    | 955                  |
| Projected   | 2023             |              | 2,492,485              | 1,341,514              | 54%                    | 922                  |
| Future      | 2024             |              | 2,379,371              | 1,489,737              | 63%                    | 888                  |
| Experience  | 2025             |              | 2,266,268              | 1,649,501              | 73%                    | 854                  |
| Lxpciiciicc | 2026             |              | 2,153,293              | 1,818,969              | 84%                    | 819                  |
|             | 2027             |              | 2,040,537              | 2,018,706              | 99%                    | 784                  |
|             | 2028             |              | 1,927,958              | 2,227,678              | 116%                   | 748                  |
|             | 2029             |              | 1,815,639              | 2,473,737              | 136%                   | 713                  |
|             | 2030             |              | 1,704,028              | 2,738,365              | 161%                   | 677                  |
|             | 2030             |              |                        | 3,015,880              | 189%                   | 640                  |
|             | 2032             |              | 1,592,982<br>1,482,207 | 3,306,722              | 223%                   | 604                  |
|             |                  |              |                        |                        |                        | 566                  |
|             | 2033             |              | 1,371,386              | 3,601,758              | 263%                   |                      |
|             | 2034             |              | 1,261,267              | 3,917,997              | 311%                   | 529                  |
|             | 2035             |              | 1,152,513              | 4,194,552              | 364%                   | 491                  |
|             | 2036             |              | 1,045,929              | 4,450,198              | 425%                   | 453                  |
|             | 2037             |              | 942,410                | 4,651,001              | 494%                   | 416                  |
|             | 2038             |              | 842,964                | 4,820,788              | 572%                   | 380                  |
|             | 2039             |              | 748,519                | 4,928,243              | 658%                   | 344                  |
|             | 2040<br>2041     |              | 659,697<br>577,017     | 4,960,606<br>4,923,561 | 752%<br>853%           | 310<br>278           |
|             |                  |              |                        |                        |                        |                      |
|             | 2042             |              | 500,889                | 4,834,942              | 965%                   | 247                  |
|             | 2043             |              | 431,675                | 4,689,826              | 1,086%                 | 218                  |
|             | 2044<br>2045     |              | 369,468<br>314,076     | 4,505,800<br>4,283,765 | 1,220%<br>1,364%       | 192<br>167           |
|             | 2045             |              | 265,190                | 4,283,765              | 1,364%                 | 145                  |
|             | 2046             |              | 222,461                | 3,800,234              | 1,708%                 | 125                  |
|             |                  |              |                        |                        |                        |                      |
|             | 2048<br>2049     |              | 185,473<br>153,753     | 3,555,249<br>3,301,676 | 1,917%<br>2,147%       | 107<br>91            |
|             | 2049             |              | 126,741                | 3,301,676              | 2,147%<br>2,401%       | 77                   |
|             | 2050             |              | 126,741                | 2,806,283              | 2,401%                 | 65                   |
|             | 2051             |              | 84,608                 | 2,563,166              | 3,029%                 | 54                   |
|             | 2052             |              | 68,498                 | 2,339,245              | 3,029%<br>3,415%       | 54<br>45             |
|             | 2053             |              | 55,135                 | 2,117,732              | 3,841%                 | 37                   |
|             | 2054             |              | 44,082                 | 1,889,725              | 4,287%                 | 30                   |
|             | 2055             |              | 34,991                 | 1,655,620              | 4,732%                 | 24                   |
|             | 2056             |              | 27,553                 | 1,427,250              | 5,180%                 | 20                   |
|             | 2057             |              | 21,534                 | 1,217,421              | 5,653%                 | 16                   |
|             | 2058             |              | 21,534<br>16,700       | 1,217,421              | 6,136%                 | 12                   |
|             | 2059             |              |                        | 849,399                |                        | 10                   |
|             |                  |              | 12,845                 | 693,861                | 6,613%                 | 7                    |
|             | 2061             |              | 9,792                  |                        | 7,086%<br>7,556%       |                      |
|             | 2062             |              | 7,396                  | 558,857                |                        | 6                    |
|             | 2063             |              | 5,543                  | 442,354                | 7,980%                 | 4                    |
|             | 2064             |              | 4,124                  | 350,061                | 8,488%                 | 3                    |
|             | 2065             |              | 3,049                  | 273,977                | 8,986%                 | 3<br>2<br>1          |
|             | 2066             |              | 2,234                  | 212,453                | 9,508%                 | 2                    |
|             | 2067             |              | 1,629                  | 164,849                | 10,122%                |                      |
|             | 2068             |              | 1,178                  | 127,018                | 10,779%                | 1                    |
|             | 2069             |              | 848                    | 96,815                 | 11,419%                | 1                    |
|             | 2070             |              | 606                    | 73,631                 | 12,153%                | 1                    |
|             | 2071             |              | 430                    | 55,118                 | 12,827%                | C                    |
|             | 2072             |              | 303                    | 40,956                 | 13,534%                | C                    |
|             | 2073             |              | 212                    | 30,325                 | 14,272%                | C                    |
|             | 2074             |              | 147                    | 22,048                 | 14,987%                | 0                    |
|             | 2075             |              | 101                    | 15,930                 | 15,790%                | 0                    |
| Entimated   | ae deecribe      | d in Section | 15 of the actuarial    | memorandum             |                        |                      |

|                        | ed Experience Us       | ing Pricing Assun  |                |
|------------------------|------------------------|--------------------|----------------|
| E                      | F                      | G=F/E              | Н              |
|                        |                        |                    |                |
|                        |                        |                    |                |
| Earned                 | Incurred               | Incurred           | End of Year    |
| Premium                | Claims                 | Loss Ratio         | Lives          |
| 75,361<br>312,955      | 940<br>6,288           | 1%<br>2%           | 204<br>405     |
| 441,728                | 12,734                 | 3%                 | 509            |
| 831,881                | 20,844                 | 3%                 | 1,237          |
| 1,393,461              | 32,836                 | 2%                 | 1,727          |
| 1,461,877              | 45,980                 | 3%                 | 1,603          |
| 1,357,166<br>1,266,337 | 59,704<br>74,693       | 4%<br>6%           | 1,477<br>1,381 |
| 1,192,360              | 91,834                 | 8%                 | 1,302          |
| 1,127,124              | 110,619                | 10%                | 1,235          |
| 1,072,382              | 130,399                | 12%                | 1,179          |
| 1,026,735              | 151,569                | 15%                | 1,135          |
| 986,307<br>948,934     | 174,785<br>200,750     | 18%<br>21%         | 1,096<br>1,061 |
| 912,785                | 230,571                | 25%                | 1,027          |
| 876,919                | 264,722                | 30%                | 993            |
| 841,271                | 303,171                | 36%                | 960            |
| 805,865                | 345,685                | 43%                | 926            |
| 770,723<br>735,872     | 392,791<br>446,050     | 51%<br>61%         | 892<br>859     |
| 701,128                | 506,456                | 72%                | 825            |
| 666,159                | 575,093                | 86%                | 792            |
| 632,369                | 651,290                | 103%               | 759            |
| 598,998                | 737,784                | 123%               | 726            |
| 566,084<br>533,672     | 834,604<br>941,465     | 147%<br>176%       | 692<br>659     |
| 501,812                | 1,060,344              | 211%               | 627            |
| 470,562                | 1,192,923              | 254%               | 594            |
| 439,980                | 1,343,642              | 305%               | 562            |
| 410,129                | 1,510,019              | 368%               | 530            |
| 381,074<br>352,881     | 1,689,867<br>1,885,816 | 443%<br>534%       | 499<br>468     |
| 325,615                | 2,092,951              | 643%               | 437            |
| 299,337                | 2,312,268              | 772%               | 407            |
| 274,108                | 2,519,643              | 919%               | 378            |
| 249,980                | 2,692,228              | 1,077%             | 350            |
| 227,000<br>205,208     | 2,856,798<br>3,016,381 | 1,259%<br>1,470%   | 323<br>297     |
| 184,639                | 3,170,874              | 1,717%             | 271            |
| 165,315                | 3,294,650              | 1,993%             | 247            |
| 147,251                | 3,364,128              | 2,285%             | 224            |
| 130,457                | 3,412,383              | 2,616%             | 202            |
| 114,935<br>100,676     | 3,436,925<br>3,438,401 | 2,990%<br>3,415%   | 182<br>162     |
| 87,661                 | 3,383,194              | 3,859%             | 145            |
| 75,862                 | 3,250,539              | 4,285%             | 128            |
| 65,245                 | 3,089,004              | 4,734%             | 113            |
| 55,761                 | 2,909,569<br>2,717,691 | 5,218%<br>5,739%   | 99             |
| 47,358<br>39,969       | 2,501,886              | 6,260%             | 74             |
| 33,526                 | 2,262,021              | 6,747%             | 64             |
| 27,951                 | 2,026,076              | 7,249%             | 55             |
| 23,166                 | 1,800,991              | 7,774%             | 47             |
| 19,090<br>15,644       | 1,588,709<br>1,388,277 | 8,322%<br>8,874%   | 40<br>33       |
| 12,749                 | 1,200,784              | 9,419%             | 28             |
| 10,334                 | 1,030,074              | 9,968%             | 23             |
| 8,332                  | 874,356                | 10,494%            | 19             |
| 6,682                  | 733,617                | 10,980%            | 16             |
| 5,328<br>4,224         | 604,160<br>484,994     | 11,340%<br>11,483% | 13<br>10       |
| 3,328                  | 379,357                | 11,398%            | 8              |
| 2,606                  | 289,862                | 11,123%            | 7              |
| 2,027                  | 212,418                | 10,481%            | 5              |
| 1,565                  | 149,557                | 9,557%             | 4              |
| 1,199<br>911           | 115,609<br>61,221      | 9,641%<br>6,718%   | 3              |
| 687                    | 11,490                 | 1,673%             | 2              |
| 512                    | 408                    | 80%                | 1              |
| 379                    | 0                      | 0%                 | 1              |
| 277                    | 0                      | 0%                 | 1              |
| 200<br>143             | 0                      | 0%<br>0%           | 1              |
| 101                    | 0                      | 0%                 | 0              |
| 70                     | 0                      | 0%                 | C              |
| 48                     | 0                      | 0%                 | 0              |
| 33                     | 0                      | 0%                 | 0              |
| 22                     | 0                      | 0%<br>0%           | 0              |
| 14                     |                        |                    |                |

| 0                | I D-41- M/4       | h Interest             |
|------------------|-------------------|------------------------|
| l                | ve Loss Ratio Wit | K=I/J                  |
|                  |                   |                        |
| Actual           | Expected          |                        |
| Column C<br>with | Column G<br>with  | Actual-to-<br>Expected |
| Current Interest | Pricing Interest  | Ratio                  |
| 13%              | 1%                | 10.03                  |
| 15%              | 2%                | 7.90                   |
| 15%              | 2%                | 6.26                   |
| 14%              | 2%                | 5.76                   |
| 13%<br>12%       | 2%<br>3%          | 5.41<br>4.71           |
| 12%              | 3%                | 4.71                   |
| 15%              | 3%                | 4.30                   |
| 14%              | 4%                | 3.61                   |
| 13%              | 4%                | 2.94                   |
| 14%              | 5%                | 2.68                   |
| 14%              | 6%                | 2.39                   |
| 14%<br>16%       | 6%<br>7%          | 2.22<br>2.28           |
| 18%              | 8%                | 2.27                   |
| 23%              | 9%                | 2.73                   |
| 23%              | 9%                | 2.48                   |
| 28%              | 10%               | 2.71                   |
| 30%              | 11%               | 2.67                   |
| 30%<br>31%       | 12%<br>13%        | 2.49                   |
| 31%              | 13%<br>14%        | 2.36<br>2.28           |
| 33%              | 16%               | 2.13                   |
| 33%              | 17%               | 1.98                   |
| 34%              | 18%               | 1.84                   |
| 34%              | 20%               | 1.74                   |
| 35%              | 21%               | 1.64                   |
| 36%              | 23%               | 1.57                   |
| 37%<br>38%       | 24%<br>26%        | 1.50<br>1.44           |
| 39%              | 28%               | 1.40                   |
| 41%              | 30%               | 1.35                   |
| 42%              | 32%               | 1.32                   |
| 44%              | 34%               | 1.29                   |
| 46%              | 36%               | 1.26                   |
| 48%              | 38%               | 1.25                   |
| 50%<br>52%       | 41%<br>43%        | 1.23<br>1.23           |
| 52%<br>55%       | 43%<br>45%        | 1.23                   |
| 57%              | 47%               | 1.22                   |
| 59%              | 49%               | 1.22                   |
| 62%              | 51%               | 1.22                   |
| 64%              | 52%               | 1.23                   |
| 66%              | 54%               | 1.23                   |
| 68%<br>70%       | 55%<br>57%        | 1.24<br>1.24           |
| 72%              | 58%               | 1.25                   |
| 74%              | 59%               | 1.26                   |
| 76%              | 60%               | 1.26                   |
| 77%              | 61%               | 1.27                   |
| 78%              | 61%               | 1.28                   |
| 79%<br>80%       | 62%<br>62%        | 1.28                   |
| 80%<br>81%       | 62%               | 1.29<br>1.30           |
| 82%              | 63%               | 1.30                   |
| 83%              | 63%               | 1.31                   |
| 83%              | 63%               | 1.31                   |
| 84%              | 64%               | 1.32                   |
| 84%              | 64%               | 1.32                   |
| 85%<br>85%       | 64%<br>64%        | 1.33<br>1.33           |
| 85%<br>85%       | 64%               | 1.33                   |
| 85%              | 64%               | 1.33                   |
| 86%              | 64%               | 1.34                   |
| 86%              | 64%               | 1.34                   |
| 86%              | 64%               | 1.34                   |
| 86%              | 64%               | 1.34                   |
| 86%<br>86%       | 64%<br>64%        | 1.34<br>1.34           |
| 86%<br>86%       | 64%<br>64%        | 1.34<br>1.34           |
| 86%              | 64%               | 1.34                   |
| 86%              | 64%               | 1.34                   |
| 86%              | 64%               | 1.34                   |
| 86%              | 64%               | 1.34                   |
| 86%              | 64%               | 1.34                   |
| 86%              | 64%               | 1.34                   |
| 86%<br>86%       | 64%<br>64%        | 1.34<br>1.34           |
| 86%              | 64%               | 1.34                   |
| 2370             | 2170              |                        |

\*Estimated as described in Section 15 of the actuarial memorandum

|   | without   | Interest Accum                         | JDISC.   |
|---|-----------|--|--|
| 2 | 5,274,536 | 9,524,719                              | 38%  |
| 4 | 2,795,707 | 124,736,535                            | 291%   |
| 6 | 8,070,243 | 134,261,254                            | 197%   |
|   | 4         | 25,274,536<br>42,795,707<br>68,070,243 | 25,274,536 9,524,719<br>42,795,707 124,736,535 |

|         | Wit | h Interest Accum. | /Disc. To 12/31/20 | 17 at Current Interes | st |
|---------|-----|-------------------|--------------------|-----------------------|----|
| History |     | 41,782,302        | 13,130,380         | 31%                   |    |
| Euturo  |     | 26 641 592        | 4E 712 202         | 1720/                 |    |

|          | TTILL THILOTOOL 7100UII |              |      |
|----------|-------------------------|--------------|------|
| History  | 41,782,30               | 2 13,130,380 | 31%  |
| Future   | 26,641,58               | 2 45,713,292 | 172% |
| Lifetime | 68,423,88               | 4 58,843,671 | 86%  |

| *******    | at         | ., 5.00. |
|------------|------------|----------|
| 19,139,169 | 3,603,421  | 19%      |
| 8,531,244  | 81,096,343 | 951%     |
| 27,670,413 | 84,699,764 | 306%     |

| Wit | h Interest Accum          | /Disc. To 12/31/20 | 17 at Pricing Intere | est |
|-----|---------------------------|--------------------|----------------------|-----|
|     | 9,887,132                 | 1,314,602          | 13%                  |     |
|     | 1,212,098                 | 5,794,707          | 478%                 |     |
|     | 11,099,231                | 7,109,309          | 64%                  |     |
|     | , , , , , , , , , , , , , | -, -, -            |                      |     |



An Excellus Company

MedAmerica Insurance Company

Home Office: Pittsburgh, PA

MedAmerica Insurance Company of New York

Home Office: Rochester, NY

MedAmerica Insurance Company of Florida

Home Office: Orlando, FL

June 24, 2019

Honorable Andrew N. Mais
Insurance Commissioner
Connecticut Department of Insurance (Department)

Via SERFF

Re: Unum Life Insurance Company of America (Unum)

Company NAIC # 62235

SERFF Tracking # MEAM-131987416

Connecticut Partnership Policy Form GMB96\CT

Connecticut Partnership Certificate Forms STOCT

STOCT REV 0101

Non-Partnership Certificates Issued out of State NRCT Rev.01/01

RFL97

#### **Dear Commissioner Mais:**

On behalf of Unum, we are submitting the referenced rate filing for your review. These are existing Connecticut Partnership policy form(s), and related non-partnership-eligible certificates issued to enrollees in other states, that provide long-term care coverage on a group basis. Unum issued certificates to eligible group members of the State of Connecticut between May 1997 and October 2004. Coverage is no longer marketed in any jurisdiction.

MedAmerica Insurance Company (MedAmerica) acquired this long-term care block of business via a reinsurance agreement with Employers Reinsurance Corporation, which had previously reinsured this block. MedAmerica has 100% of the risk on these forms, and it administers and manages the entire block.

MedAmerica is requesting a premium rate increase on the above-listed form(s), including all associated riders. The need for a premium rate increase is due to emerging and projected experience running more adverse than previously expected. Although a substantially larger increase would be needed to return this policy form to its expected loss ratio, the company is limiting its premium rate increase to 299%.

There have been no prior rate increases on the above-referenced form(s). The company is seeking this rate increase request to help alleviate the adverse performance on this block of business.

#### www.MedAmericaLTC.com

The company understands that under Connecticut Insurance Regulation section 38a-528(b)(2)(A) any increase greater than 20% must be spread over a period of not less than three years. Upon reaching agreement with the Department on an approved rate increase, the company will provide the actuarially equivalent rate increases and rate schedules. The company will notify policyholders of the series of rate increases and cumulative rate increase at the time of implementation of the first year's rate increase.

The company will offer insureds affected by the premium increase the option of reducing their policy benefits to provide flexibility of choice for those insureds who wish to maintain a premium level reasonably similar to what they were paying prior to the rate increase. The company will offer a contingent benefit upon lapse to insureds that trigger a substantial rate increase. Additionally, the company will voluntarily offer a contingent benefit upon lapse to insureds affected by the rate increase, even if the increase is not considered substantial. Where MedAmerica does not have complete historical premium information, it will make a consumer-friendly estimate of the historical premiums paid in calculating a contingent benefit upon lapse or nonforfeiture benefit.

The following electronic items are included with this submission:

- Cover letter
- Letter from the company authorizing submission of this filing by MedAmerica on its behalf
- Actuarial Memorandum
- Supplement to Actuarial Memorandum.

The required \$20 filing fee will be paid via Electronic Funds Transfer (EFT).

Thank you for your assistance in reviewing this filing. You can reach me directly at (585) 238-4379 or by e-mail at: patrick.kinney@medamericaltc.com.

Respectfully,

J. Patrick Kinney, FSA, MAAA Managing Actuary, LTC Pricing MedAmerica Insurance Company

**Enclosures** 





Letter of Authorization

To: Department of Insurance

MedAmerica Insurance Company ("MedAmerica") has entered into a service agreement with Milliman, Inc. ("Milliman") effective October 3, 2016, that includes long-term care rate filing services on our behalf. The agreement provides, in part, that Milliman is responsible for preparing and filing for approval with state insurance departments MedAmerica's long-term care rate increase filings as directed by MedAmerica. Milliman is also authorized to receive, on MedAmerica's behalf, written and oral communication from each state department of insurance for the purpose of completing the rate increase filing process.

Please accept this letter of authorization for the purpose stated above. Should you have any questions regarding the above, please forward your comments to:

MedAmerica Insurance Company 165 Court Street Rochester, NY 14647

|        | DIS.            |            |         |
|--------|-----------------|------------|---------|
| Name:  | Ronaldxuc       | <b>2</b> 2 | 2-12-18 |
| Title: | VP, Closed Bloc | k Pricing  | Date    |
| Compar | ny: Unum        | J          |         |



MedAmerica Insurance Company

Home Office: Pittsburgh, PA

MedAmerica Insurance Company of New York

Home Office: Rochester, NY

MedAmerica Insurance Company of Florida

Home Office: Orlando, FL.

October 17, 2019

Ms. Tricia Davé, FSA, MAAA

Connecticut Insurance Department (Department)

Via SERFF

Re: Unum Life Insurance Company of America (Unum)

Company NAIC # 62235

SERFF Tracking # MEAM-131987416

Connecticut Partnership Policy Form GMB96\CT

Connecticut Partnership Certificate Forms STOCT

STOCT\_REV\_0101

Non-Partnership Certificates Issued out of State NRCT Rev.01/01

RFL97

Dear Ms. Davé:

Thank you for reviewing this filing. This letter is in response to your letter dated October 11, 2019 regarding the above-referenced filing. Your request is restated in italics for reference.

The Department will be approving the 50% increase for this filing. A full explanation will be provided in the final disposition. Since the Department is approving an increase of 20% or more, UNUM must follow the following statutory requirement:

Section 38a-501(b)(2)(A) Any insurance company, fraternal benefit society, health service corporation, medical service corporation or health care center that files a rate filing for an increase in premium rates for a long-term care policy that is for twenty per cent or more shall spread the increase over a period of not less than three years. Such company, society, corporation or center shall use a periodic rate increase that is actuarially equivalent to a single rate increase and a current interest rate for the period chosen.

Please provide an equal annual increase, for at least three years, that is actuarially equivalent to the 50%.

We understand that the Department will be approving a 50% rate increase, to be phased in over a period of not less than three years. We have calculated the equal annual increase, over three years, actuarially equivalent to this amount to be 16% per year. The attached projections, comparing a one-time 50% rate increase to the three consecutive increases of 16%, demonstrate that the lifetime loss ratio after the rate increases is equivalent.

#### www.MedAmericaLTC.com

On behalf of Unum, as 100% reinsurer and administrator, MedAmerica accepts the Division's offer for the phased-in premium rate increase to be implemented on this block of business. Although the company believes that our full requested rate increase is reasonable, needed, and justified under applicable regulation in Connecticut, it acknowledges that the Department may not be able to approve the full request at this time. We reserve the right to request additional rate increases in Connecticut until the cumulative rate increase approved is actuarially equivalent to our full request.

Enclosed are revised rate tables, in the form of a seriatim listing of Connecticut insureds, reflecting the phased-in increase. Please note that the actual rates implemented may vary slightly from those in the enclosed rate tables due to implementation rounding algorithms. Implementation schedules will be designed so that no policyholder receives more than one rate increase in any twelve-month period. Through a SERFF post-submission update, we revised the Rate/Rule Schedule tab to reflect the total 56.1% accepted rate increase. We respectfully request that the Department acknowledge the post-submission update prior to issuing the disposition in order for the disposition to capture this change.

Thank you for your assistance in reviewing this filing. You can reach me directly at (585) 238-4379 or by e-mail at: patrick.kinney@medamericaltc.com.

Respectfully,

J. Patrick Kinney, FSA, MAAA Managing Actuary, LTC Pricing

MedAmerica Insurance Company

Enclosures Actuarial equivalence projections

Rate Tables with approved increases

| Connecticut  | Form           | Issue | Issue Year | Inflation Protection             | Maximum    | Elimination | Original Daily |    | Current<br>Annualized | Proposed<br>Annualized | Proposed<br>Annualized | Proposed<br>Annualized   | Proposed<br>Cumulative |
|--------------|----------------|-------|------------|----------------------------------|------------|-------------|----------------|----|-----------------------|------------------------|------------------------|--------------------------|------------------------|
| Policy Count | Tom            | Age   | issue real | illiation riotection             | Benefit    | Period      | Benefit (\$)   | ′  | Premium               | Premium Year 1         | Premium Year 2         | Premium Year 3           | Percentage<br>Increase |
| 1            | STOCT          | 53    | 2001       | Auto-Inflation                   | \$ 100,000 | 90-day      | 150            | \$ | 729.00                | \$845.64               | \$980.94               | \$1,137.89               | 56.1%                  |
| 2            | STOCT          | 48    | 2001       | Auto-Inflation                   | \$ 60,000  | 90-day      | 130            | \$ | 365.04                | \$423.45               | \$491.20               | \$569.79                 | 56.1%                  |
| 3            | STOCT          | 54    | 2000       | Auto-Inflation                   | \$ 100,000 | 90-day      | 150            | \$ | 874.80                | \$1,014.77             | \$1,177.13             | \$1,365.47               | 56.1%                  |
| 4            | STOCT          | 48    | 2001       | Auto-Inflation                   | \$ 60,000  | 60-day      | 150            | \$ | 393.72                | \$456.72               | \$529.79               | \$614.56                 | 56.1%                  |
| 5            | STOCT          | 47    | 2000       | Auto-Inflation                   | \$ 100,000 | 90-day      | 150            | \$ | 510.32                | \$591.97               | \$686.69               | \$796.56                 | 56.1%                  |
| 6            | STOCT          | 49    | 1997       | Auto-Inflation                   | \$ 60,000  | 90-day      | 120            | \$ | 332.00                | \$385.12               | \$446.74               | \$518.22                 | 56.1%                  |
| 7            | STOCT          | 49    | 2000       | Auto-Inflation                   | \$ 300,000 | 90-day      | 200            | \$ | 1,360.80              | \$1,578.53             | \$1,831.09             | \$2,124.07               | 56.1%                  |
| 8            | STOCT          | 48    | 1998       | Auto-Inflation                   | \$ 60,000  | 90-day      | 120            | \$ | 304.20                | \$352.87               | \$409.33               | \$474.82                 | 56.1%                  |
| 9            | STOCT          | 51    | 1998       | Auto-Inflation                   | \$ 100,000 | 90-day      | 150            | \$ | 716.52                | \$831.16               | \$964.15               | \$1,118.41               | 56.1%                  |
| 10           | STOCT          | 44    | 2000       | Auto-Inflation                   | \$ 200,000 | 20-day      | 160            | Ś  | 928.00                | \$1,076.48             | \$1,248.72             | \$1,448.51               | 56.1%                  |
| 11           | STOCT          | 47    | 1999       | Auto-Inflation                   | \$ 100,000 | 90-day      | 150            | \$ | 567.12                | \$657.86               | \$763.12               | \$885.22                 | 56.1%                  |
| 12           | STOCT          | 40    | 2000       | Auto-Inflation                   | \$ 300,000 | 60-day      | 200            | \$ | 800.00                | \$928.00               | \$1,076.48             | \$1,248.72               | 56.1%                  |
| 13           | STOCT          | 47    | 2001       | Auto-Inflation                   | \$ 150,000 | 90-day      | 180            | \$ | 874.80                | \$1,014.77             | \$1,177.13             | \$1,365.47               | 56.1%                  |
| 14           | STOCT          | 51    | 2000       | Auto-Inflation                   | \$ 300,000 | 60-day      | 210            | \$ | 1,398.60              | \$1,622.38             | \$1,881.96             | \$2,183.07               | 56.1%                  |
| 15           | STOCT          | 39    | 2000       | Auto-Inflation                   | \$ 200,000 | 60-day      | 200            | \$ | 686.40                | \$796.22               | \$923.62               | \$1,071.40               | 56.1%                  |
| 16           | STOCT_REV_0101 | 55    | 2001       | Auto-Inflation                   | \$ 100,000 | 90-day      | 150            | \$ | 923.40                | \$1,071.14             | \$1,242.53             | \$1,441.33               | 56.1%                  |
| 17           | STOCT_NEV_0101 | 50    | 2001       | Auto-Inflation                   | \$ 100,000 | 90-day      | 150            | \$ | 680.40                | \$789.26               | \$915.55               | \$1,062.03               | 56.1%                  |
| 18           | STOCT          | 48    | 2001       | Auto-Inflation                   | \$ 200,000 | 60-day      | 180            | \$ | 962.28                | \$1,116.24             | \$1,294.84             | \$1,502.02               | 56.1%                  |
| 19           | STOCT          | 50    | 2001       | Auto-Inflation                   | \$ 100,000 |             | 150            | \$ | 612.36                | \$710.34               | \$823.99               | \$955.83                 | 56.1%                  |
|              |                | 46    | 2000       |                                  |            | 90-day      |                | \$ | 767.28                |                        |                        |                          |                        |
| 20<br>21     | STOCT          | 56    | 2001       | Auto-Inflation                   | \$ 150,000 | 90-day      | 180<br>120     | \$ |                       | \$890.04               | \$1,032.45             | \$1,197.64               | 56.1%                  |
|              | STOCT          |       |            | Auto-Inflation                   | \$ 60,000  | 90-day      |                |    | 489.88                | \$568.26               | \$659.18               | \$764.65                 | 56.1%                  |
| 22           | STOCT          | 53    | 2000       | Auto-Inflation                   | \$ 60,000  | 90-day      | 120            | \$ | 408.24                | \$473.56               | \$549.33               | \$637.22                 | 56.1%                  |
| 23           | STOCT          | 59    | 2000       | Auto-Inflation                   | \$ 150,000 | 90-day      | 180            | \$ | 1,885.68              | \$2,187.39             | \$2,537.37             | \$2,943.35               | 56.1%                  |
| 24           | STOCT          | 44    | 1998       | Auto-Inflation                   | \$ 150,000 | 20-day      | 180            | \$ | 890.76                | \$1,033.28             | \$1,198.61             | \$1,390.38               | 56.1%                  |
| 25           | STOCT          | 36    | 2001       | Auto-Inflation                   | \$ 100,000 | 90-day      | 150            | \$ | 307.80                | \$357.05               | \$414.18               | \$480.44                 | 56.1%                  |
| 26           | STOCT          | 49    | 1999       | Auto-Inflation                   | \$ 300,000 | 30-day      | 250            | \$ | 1,917.00              | \$2,223.72             | \$2,579.52             | \$2,992.24               | 56.1%                  |
| 27           | STOCT          | 49    | 1998       | Auto-Inflation                   | \$ 60,000  | 30-day      | 160            | \$ | 503.64                | \$584.22               | \$677.70               | \$786.13                 | 56.1%                  |
| 28           | STOCT          | 56    | 2001       | Auto-Inflation                   | \$ 60,000  | 90-day      | 130            | \$ | 589.68                | \$684.03               | \$793.47               | \$920.43                 | 56.1%                  |
| 29           | STOCT          | 39    | 1997       | Auto-Inflation                   | \$ 60,000  | 90-day      | 120            | \$ | 699.84                | \$811.81               | \$941.70               | \$1,092.38               | 56.1%                  |
| 30           | STOCT          | 47    | 2000       | Auto-Inflation                   | \$ 100,000 | 90-day      | 150            | \$ | 510.32                | \$591.97               | \$686.69               | \$796.56                 | 56.1%                  |
| 31           | STOCT          | 43    | 1997       | Auto-Inflation                   | \$ 150,000 | 90-day      | 180            | \$ | 706.44                | \$819.47               | \$950.59               | \$1,102.68               | 56.1%                  |
| 32           | STOCT          | 43    | 2001       | Auto-Inflation                   | \$ 150,000 | 90-day      | 180            | \$ | 749.52                | \$869.44               | \$1,008.55             | \$1,169.92               | 56.1%                  |
| 33           | STOCT          | 48    | 2000       | Auto-Inflation                   | \$ 60,000  | 60-day      | 140            | \$ | 408.24                | \$473.56               | \$549.33               | \$637.22                 | 56.1%                  |
| 34           | STOCT          | 46    | 1998       | Auto-Inflation                   | \$ 100,000 | 30-day      | 180            | \$ | 664.84                | \$771.21               | \$894.61               | \$1,037.75               | 56.1%                  |
| 35           | STOCT          | 42    | 2000       | Auto-Inflation                   | \$ 500,000 | 20-day      | 160            | \$ | 892.94                | \$1,035.81             | \$1,201.54             | \$1,393.79               | 56.1%                  |
| 36           | STOCT          | 35    | 2000       | Auto-Inflation                   | \$ 60,000  | 30-day      | 120            | \$ | 192.00                | \$222.72               | \$258.36               | \$299.69                 | 56.1%                  |
| 37           | STOCT          | 29    | 2000       | Auto-Inflation                   | \$ 150,000 | 90-day      | 180            | \$ | 447.12                | \$518.66               | \$601.64               | \$697.91                 | 56.1%                  |
| 38           | STOCT          | 59    | 2000       | Auto-Inflation                   | \$ 60,000  | 60-day      | 150            | \$ | 729.00                | \$845.64               | \$980.94               | \$1,137.89               | 56.1%                  |
| 39           | STOCT          | 54    | 2000       | Auto-Inflation                   | \$ 150,000 | 90-day      | 180            | \$ | 1,207.20              | \$1,400.35             | \$1,624.41             | \$1,884.31               | 56.1%                  |
| 40           | STOCT          | 49    | 1998       | Auto-Inflation                   | \$ 200,000 | 30-day      | 180            | \$ | 1,020.60              | \$1,183.90             | \$1,373.32             | \$1,593.05               | 56.1%                  |
| 41           | STOCT          | 51    | 2000       | Auto-Inflation                   | \$ 60,000  | 90-day      | 120            | \$ | 495.24                | \$574.48               | \$666.39               | \$773.02                 | 56.1%                  |
| 42           | STOCT          | 55    | 2000       | Auto-Inflation                   | \$ 200,000 | 60-day      | 150            | \$ | 1,207.44              | \$1,400.63             | \$1,624.73             | \$1,884.69               | 56.1%                  |
| 43           | STOCT          | 49    | 1998       | Auto-Inflation                   | \$ 60,000  | 90-day      | 120            | \$ | 342.92                | \$397.79               | \$461.43               | \$535.26                 | 56.1%                  |
| 44           | STOCT          | 47    | 2000       | Auto-Inflation                   | \$ 150,000 | 90-day      | 180            | \$ | 918.60                | \$1,065.58             | \$1,236.07             | \$1,433.84               | 56.1%                  |
| 45           | STOCT          | 47    | 2000       | Auto-Inflation                   | \$ 100,000 | 90-day      | 150            | \$ | 546.00                | \$633.36               | \$734.70               | \$852.25                 | 56.1%                  |
| 46           | STOCT          | 43    | 2000       | Auto-Inflation                   | \$ 150,000 | 90-day      | 180            | \$ | 629.84                | \$730.61               | \$847.51               | \$983.11                 | 56.1%                  |
| 46           | STOCT          | 56    | 2000       | Auto-Inflation                   | \$ 200,000 | 100-day     | 150            | \$ | 1,239.32              | \$1,437.61             | \$1,667.63             | \$1,934.45               | 56.1%                  |
| 47           | STOCT          | 50    | 2001       | Auto-Inflation<br>Auto-Inflation | \$ 200,000 | 90-day      | 180            | \$ | 1,239.32              | \$1,437.61 \$1,217.72  | \$1,667.63             | \$1,934.45<br>\$1,638.57 | 56.1%                  |
|              |                |       | 2001       |                                  |            |             |                | \$ |                       |                        |                        |                          |                        |
| 49           | STOCT          | 48    |            | Auto-Inflation                   | \$ 150,000 | 90-day      | 180            | \$ | 839.80                | \$974.17               | \$1,130.03             | \$1,310.84               | 56.1%                  |
| 50           | STOCT          | 48    | 2000       | Auto-Inflation                   | \$ 60,000  | 90-day      | 120            | \$ | 312.00                | \$361.92               | \$419.83               | \$487.00                 | 56.1%                  |

| Connecticut<br>Policy Count | Form           | Issue<br>Age | Issue Year | Inflation Protection             | Maximum<br>Benefit       | Elimination<br>Period | Original Daily<br>Benefit (\$) | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|----------------|--------------|------------|----------------------------------|--------------------------|-----------------------|--------------------------------|----------------------------------|--|--|--|--|
| 51                          | STOCT          | 56           | 2001       | Auto-Inflation                   | \$ 100,000               | 90-day                | 150                            | \$<br>988.20                     | \$1,146.31                               | \$1,329.72                               | \$1,542.48                               | 56.1%  |
| 52                          | STOCT          | 50           | 2000       | Auto-Inflation                   | \$ 100,000               | 90-day                | 150                            | \$<br>612.36                     | \$710.34                                 | \$823.99                                 | \$955.83                                 | 56.1%  |
| 53                          | STOCT          | 62           | 1999       | Auto-Inflation                   | \$ 60,000                | 90-day                | 120                            | \$<br>744.00                     | \$863.04                                 | \$1,001.13                               | \$1,161.31                               | 56.1%  |
| 54                          | STOCT          | 40           | 1998       | Auto-Inflation                   | \$ 60,000                | 90-day                | 120                            | \$<br>195.48                     | \$226.76                                 | \$263.04                                 | \$305.12                                 | 56.1%  |
| 55                          | STOCT_REV_0101 | 65           | 2001       | Auto-Inflation                   | \$ 100,000               | 60-day                | 200                            | \$<br>2,484.00                   | \$2,881.44                               | \$3,342.47                               | \$3,877.27                               | 56.1%  |
| 56                          | STOCT          | 70           | 2001       | Auto-Inflation                   | \$ 150,000               | 100-day               | 180                            | \$<br>3,868.56                   | \$4,487.53                               | \$5,205.53                               | \$6,038.42                               | 56.1%  |
| 57                          | STOCT          | 61           | 2000       | Auto-Inflation                   | \$ 100,000               | 90-day                | 150                            | \$<br>1,275.00                   | \$1,479.00                               | \$1,715.64                               | \$1,990.14                               | 56.1%  |
| 58                          | STOCT          | 53           | 2000       | Auto-Inflation                   | \$ 200,000               | 60-day                | 250                            | \$<br>1,687.50                   | \$1,957.50                               | \$2,270.70                               | \$2,634.01                               | 56.1%  |
| 59                          | STOCT          | 53           | 1997       | Auto-Inflation                   | \$ 150,000               | 90-day                | 180                            | \$<br>1,312.36                   | \$1,522.34                               | \$1,765.91                               | \$2,048.46                               | 56.1%  |
| 60                          | STOCT          | 59           | 2001       | Auto-Inflation                   | \$ 100,000               | 90-day                | 150                            | \$<br>1,640.24                   | \$1,902.68                               | \$2,207.11                               | \$2,560.24                               | 56.1%  |
| 61                          | STOCT          | 54           | 1997       | Auto-Inflation                   | \$ 150,000               | 90-day                | 180                            | \$<br>1,207.24                   | \$1,400.40                               | \$1,624.46                               | \$1,884.38                               | 56.1%  |
| 62                          | STOCT          | 50           | 2001       | Auto-Inflation                   | \$ 100,000               | 90-day                | 150                            | \$<br>612.36                     | \$710.34                                 | \$823.99                                 | \$955.83                                 | 56.1%  |
| 63                          | STOCT          | 50           | 1997       | Auto-Inflation                   | \$ 60,000                | 20-day                | 200                            | \$<br>774.20                     | \$898.07                                 | \$1,041.76                               | \$1,208.45                               | 56.1%  |
| 64                          | STOCT          | 45           | 2000       | Auto-Inflation                   | \$ 150,000               | 90-day                | 180                            | \$<br>720.00                     | \$835.20                                 | \$968.83                                 | \$1,123.85                               | 56.1%  |
| 65                          | STOCT          | 34           | 2000       | Auto-Inflation                   | \$ 150,000               | 90-day                | 180                            | \$<br>414.00                     | \$480.24                                 | \$557.08                                 | \$646.21                                 | 56.1%  |
| 66                          | STOCT          | 52           | 2000       | Auto-Inflation                   | \$ 60,000                | 90-day                | 120                            | \$<br>396.00                     | \$459.36                                 | \$532.86                                 | \$618.11                                 | 56.1%  |
| 67                          | STOCT          | 33           | 2001       | Auto-Inflation                   | \$ 150,000               | 90-day                | 180                            | \$<br>447.12                     | \$518.66                                 | \$601.64                                 | \$697.91                                 | 56.1%  |
| 68                          | STOCT          | 66           | 1998       | Auto-Inflation                   | \$ 150,000               | 90-day                | 180                            | \$<br>2,787.12                   | \$3,233.06                               | \$3,750.35                               | \$4,350.40                               | 56.1%  |
| 69                          | STOCT          | 64           | 2000       | Auto-Inflation                   | \$ 100,000               | 90-day                | 150                            | \$<br>1,501.76                   | \$1,742.04                               | \$2,020.77                               | \$2,344.09                               | 56.1%  |
| 70                          | STOCT          | 52           | 2000       | Auto-Inflation                   | \$ 500,000               | 60-day                | 200                            | \$<br>1,842.76                   | \$2,137.60                               | \$2,479.62                               | \$2,876.36                               | 56.1%  |
| 71                          | STOCT          | 51           | 1998       | Auto-Inflation                   | \$ 60,000                | 90-day                | 120                            | \$<br>401.76                     | \$466.04                                 | \$540.61                                 | \$627.11                                 | 56.1%  |
| 72                          | STOCT          | 61           | 1997       | Auto-Inflation                   | \$ 100,000               | 60-day                | 150                            | \$<br>1,441.80                   | \$1,672.49                               | \$1,940.09                               | \$2,250.50                               | 56.1%  |
| 73                          | STOCT          | 57           | 1997       | Auto-Inflation                   | \$ 60,000                | 90-day                | 120                            | \$<br>540.00                     | \$626.40                                 | \$726.62                                 | \$842.88                                 | 56.1%  |
| 74                          | STOCT          | 56           | 2001       | Auto-Inflation                   | \$ 200,000               | 100-day               | 150                            | \$<br>1,239.32                   | \$1,437.61                               | \$1,667.63                               | \$1,934.45                               | 56.1%  |
| 75                          | STOCT          | 54           | 2000       | Auto-Inflation                   | \$ 500,000               | 90-day                | 200                            | \$<br>1,730.16                   | \$2,006.99                               | \$2,328.10                               | \$2,700.60                               | 56.1%  |
| 76                          | STOCT          | 49           | 2000       | Auto-Inflation                   | \$ 150,000               | 60-day                | 180                            | \$<br>909.80                     | \$1,055.37                               | \$1,224.23                               | \$1,420.10                               | 56.1%  |
| 77                          | STOCT          | 46           | 1998       | Auto-Inflation                   | \$ 150,000               | 90-day                | 180                            | \$<br>870.72                     | \$1,010.04                               | \$1,171.64                               | \$1,359.10                               | 56.1%  |
| 78                          | STOCT          | 49           | 2000       | Auto-Inflation                   | \$ 150,000               | 90-day                | 270                            | \$<br>1,694.16                   | \$1,965.23                               | \$2,279.66                               | \$2,644.41                               | 56.1%  |
| 79                          | STOCT          | 45           | 2000       | Auto-Inflation                   | \$ 200,000               | 60-day                | 200                            | \$<br>1,187.64                   | \$1,377.66                               | \$1,598.09                               | \$1,853.78                               | 56.1%  |
| 80                          | STOCT          | 58           | 2000       | Auto-Inflation                   | \$ 100,000               | 90-day                | 150                            | \$<br>1,020.60                   | \$1,183.90                               | \$1,373.32                               | \$1,593.05                               | 56.1%  |
| 81                          | STOCT          | 53           | 1998       | Auto-Inflation                   | \$ 150,000               | 90-day                | 180                            | \$<br>1,133.40                   | \$1,314.74                               | \$1,525.10                               | \$1,769.12                               | 56.1%  |
| 82                          | STOCT          | 54           | 2001       | Auto-Inflation                   | \$ 150,000               | 60-day                | 200                            | \$<br>1,516.32                   | \$1,758.93                               | \$2,040.36                               | \$2,366.82                               | 56.1%  |
| 83                          | STOCT          | 47           | 2001       | Auto-Inflation                   | \$ 100,000               | 90-day                | 150                            | \$<br>567.00                     | \$657.72                                 | \$762.96                                 | \$885.03                                 | 56.1%  |
| 84                          | STOCT          | 47           | 2000       | Auto-Inflation                   | \$ 100,000               | 60-day                | 200                            | \$<br>544.32                     | \$631.41                                 | \$732.44                                 | \$849.63                                 | 56.1%  |
| 85                          | STOCT          | 42           | 1998       | Auto-Inflation                   | \$ 60,000                | 90-day                | 120                            | \$<br>246.24                     | \$285.64                                 | \$331.34                                 | \$384.36                                 | 56.1%  |
| 86                          | STOCT          | 50           | 2001       | Auto-Inflation                   | \$ 100,000               | 60-day                | 220                            | \$<br>1,021.68                   | \$1,185.15                               | \$1,374.77                               | \$1,594.74                               | 56.1%  |
| 87                          | STOCT          | 49           | 2001       |                                  | \$ 100,000               |                       | 150                            | \$<br>585.00                     | \$678.60                                 | \$787.18                                 | \$1,594.74                               | 56.1%  |
| 87<br>88                    | STOCT          | 51           | 2000       | Auto-Inflation<br>Auto-Inflation | \$ 100,000               | 90-day<br>60-day      | 150                            | \$<br>776.64                     | \$900.90                                 |  |  | 56.1%  |
| 88<br>89                    | STOCT          | 43           | 2001       |                                  | \$ 100,000               | •                     | 210                            | \$                               | \$900.90                                 | \$1,045.05<br>\$1,126.11                 | \$1,212.25<br>\$1,306.28                 | 56.1%  |
| 89<br>90                    | STOCT          | 53           | 2001       | Auto-Inflation<br>Auto-Inflation | \$ 200,000               | 90-day                | 150                            | \$<br>836.88<br>729.00           | \$970.78<br>\$845.64                     | \$1,126.11                               |  |  |
| 90                          | STOCT          | 40           | 2001       |                                  | \$ 100,000               | 90-day                | 170                            | \$<br>495.72                     | \$845.64                                 |  | \$1,137.89<br>\$773.77                   | 56.1%<br>56.1%                                   |
| 91<br>92                    | STOCT          | 53           | 2000       | Auto-Inflation<br>Auto-Inflation |                          | 30-day                |                                | \$<br>1,263.60                   |  | \$667.04                                 |  | 56.1%  |
| 92<br>93                    | STOCT          | 53           | 2000       |                                  | \$ 150,000<br>\$ 150,000 | 90-day                | 180<br>180                     | \$<br>,                          | \$1,465.78<br>\$1,238.00                 | \$1,700.30<br>\$1,436.08                 | \$1,972.35<br>\$1,665.85                 |  |
| 93<br>94                    | STOCT          | 52<br>52     | 2000       | Auto-Inflation<br>Auto-Inflation | \$ 150,000               | 90-day<br>90-day      | 150                            | \$<br>1,067.24<br>784.24         | \$1,238.00<br>\$909.72                   |  | \$1,665.85                               | 56.1%<br>56.1%                                   |
| -                           |                |              |            |                                  |                          | •                     |                                | \$                               |  | \$1,055.27                               |  |  |
| 95                          | STOCT          | 35           | 2000       | Auto-Inflation                   | \$ 100,000               | 90-day                | 150                            | \$<br>262.44                     | \$304.43                                 | \$353.14                                 | \$409.64                                 | 56.1%  |
| 96                          | STOCT          | 36           | 1997       | Auto-Inflation                   | \$ 60,000                | 90-day                | 120                            | 196.56                           | \$228.01                                 | \$264.49                                 | \$306.81                                 | 56.1%  |
| 97                          | STOCT          | 54           | 2001       | Auto-Inflation                   | \$ 100,000               | 90-day                | 150                            | \$<br>787.32                     | \$913.29                                 | \$1,059.42                               | \$1,228.92                               | 56.1%  |
| 98                          | STOCT          | 38           | 2000       | Auto-Inflation                   | \$ 100,000               | 90-day                | 150                            | \$<br>356.40                     | \$413.42                                 | \$479.57                                 | \$556.30                                 | 56.1%  |
| 99                          | STOCT          | 45           | 2000       | Auto-Inflation                   | \$ 100,000               | 90-day                | 150                            | \$<br>432.00                     | \$501.12                                 | \$581.30                                 | \$674.31                                 | 56.1%  |
| 100                         | STOCT          | 38           | 2001       | Auto-Inflation                   | \$ 100,000               | 30-day                | 150                            | \$<br>349.92                     | \$405.91                                 | \$470.85                                 | \$546.19                                 | 56.1%  |

| Connecticut<br>Policy Count | Form           | Issue<br>Age | Issue Year | Inflation Protection | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) |     | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|----------------|--------------|------------|----------------------|--------------------|-----------------------|--------------------------------|-----|----------------------------------|--|--|--|--|
| 101                         | STOCT          | 35           | 2000       | Auto-Inflation       | \$ 60,000          | 60-day                | 120                            | \$  | 163.32                           | \$189.45                                 | \$219.76                                 | \$254.93                                 | 56.1%  |
| 102                         | STOCT          | 51           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 712.80                           | \$826.85                                 | \$959.14                                 | \$1,112.61                               | 56.1%  |
| 103                         | STOCT          | 51           | 1998       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 716.52                           | \$831.16                                 | \$964.15                                 | \$1,118.41                               | 56.1%  |
| 104                         | STOCT          | 44           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 486.00                           | \$563.76                                 | \$653.96                                 | \$758.60                                 | 56.1%  |
| 105                         | STOCT          | 57           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 583.20                           | \$676.51                                 | \$784.75                                 | \$910.31                                 | 56.1%  |
| 106                         | STOCT          | 55           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 855.00                           | \$991.80                                 | \$1,150.49                               | \$1,334.57                               | 56.1%  |
| 107                         | STOCT          | 46           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$  | 510.32                           | \$591.97                                 | \$686.69                                 | \$796.56                                 | 56.1%  |
| 108                         | STOCT          | 46           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$  | 835.92                           | \$969.67                                 | \$1,124.81                               | \$1,304.78                               | 56.1%  |
| 109                         | STOCT          | 46           | 1999       | Auto-Inflation       | \$ 60,000          | 60-day                | 120                            | \$  | 324.00                           | \$375.84                                 | \$435.97                                 | \$505.73                                 | 56.1%  |
| 110                         | STOCT          | 42           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 393.68                           | \$456.67                                 | \$529.74                                 | \$614.49                                 | 56.1%  |
| 111                         | STOCT          | 45           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$  | 734.88                           | \$852.46                                 | \$988.85                                 | \$1,147.07                               | 56.1%  |
| 112                         | STOCT          | 49           | 1998       | Auto-Inflation       | \$ 150,000         | 60-day                | 180                            | \$  | 1,020.72                         | \$1,184.04                               | \$1,373.48                               | \$1,593.24                               | 56.1%  |
| 113                         | STOCT          | 40           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 349.92                           | \$405.91                                 | \$470.85                                 | \$546.19                                 | 56.1%  |
| 114                         | STOCT          | 45           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 432.00                           | \$501.12                                 | \$581.30                                 | \$674.31                                 | 56.1%  |
| 115                         | STOCT          | 55           | 2000       | Auto-Inflation       | \$ 60,000          | 60-day                | 120                            | \$  | 489.88                           | \$568.26                                 | \$659.18                                 | \$764.65                                 | 56.1%  |
| 116                         | STOCT_REV_0101 | 38           | 2002       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$  | 524.88                           | \$608.86                                 | \$706.28                                 | \$819.28                                 | 56.1%  |
| 117                         | STOCT          | 42           | 1997       | Auto-Inflation       | \$ 200,000         | 20-day                | 220                            | \$  | 1,411.08                         | \$1,636.85                               | \$1,898.75                               | \$2,202.55                               | 56.1%  |
| 118                         | STOCT          | 49           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$  | 874.80                           | \$1,014.77                               | \$1,177.13                               | \$1,365.47                               | 56.1%  |
| 119                         | STOCT          | 40           | 2000       | Auto-Inflation       | \$ 60,000          | 60-day                | 120                            | \$  | 233.28                           | \$270.60                                 | \$313.90                                 | \$364.13                                 | 56.1%  |
| 120                         | STOCT          | 29           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | Ś   | 163.28                           | \$189.40                                 | \$219.71                                 | \$254.86                                 | 56.1%  |
| 121                         | STOCT          | 58           | 1998       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 1,097.88                         | \$1,273.54                               | \$1,477.31                               | \$1,713.68                               | 56.1%  |
| 121                         | STOCT          | 55           | 1999       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 466.56                           | \$541.21                                 | \$627.80                                 | \$728.25                                 | 56.1%  |
|                             |                |              | 2001       |                      | \$ 100,000         |                       |                                | \$  |                                  | -  |  |  |  |
| 123                         | STOCT_REV_0101 | 60           | 1998       | Auto-Inflation       |                    | 90-day                | 150                            |     | 1,080.00                         | \$1,252.80                               | \$1,453.25                               | \$1,685.77                               | 56.1%  |
| 124                         | STOCT          | 43           |            | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 224.64                           | \$260.58                                 | \$302.28                                 | \$350.64                                 | 56.1%  |
| 125                         | STOCT          | 48           | 2000       | Auto-Inflation       | \$ 200,000         | 60-day                | 180                            | \$  | 891.00                           | \$1,033.56                               | \$1,198.93                               | \$1,390.76                               | 56.1%  |
| 126                         | STOCT          | 52           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$  | 417.00                           | \$483.72                                 | \$561.12                                 | \$650.89                                 | 56.1%  |
| 127                         | STOCT          | 49           | 1999       | Auto-Inflation       | \$ 500,000         | 90-day                | 180                            | \$  | 1,259.16                         | \$1,460.63                               | \$1,694.33                               | \$1,965.42                               | 56.1%  |
| 128                         | STOCT          | 36           | 2000       | Auto-Inflation       | \$ 500,000         | 60-day                | 270                            | \$  | 891.00                           | \$1,033.56                               | \$1,198.93                               | \$1,390.76                               | 56.1%  |
| 129                         | STOCT          | 58           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 1,050.00                         | \$1,218.00                               | \$1,412.88                               | \$1,638.94                               | 56.1%  |
| 130                         | STOCT          | 56           | 1997       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 985.32                           | \$1,142.97                               | \$1,325.85                               | \$1,537.98                               | 56.1%  |
| 131                         | STOCT          | 55           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$  | 810.00                           | \$939.60                                 | \$1,089.94                               | \$1,264.33                               | 56.1%  |
| 132                         | STOCT          | 56           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$  | 511.06                           | \$592.83                                 | \$687.68                                 | \$797.71                                 | 56.1%  |
| 133                         | STOCT_REV_0101 | 59           | 2002       | Auto-Inflation       | \$ 500,000         | 30-day                | 220                            | \$  | 2,772.00                         | \$3,215.52                               | \$3,730.00                               | \$4,326.80                               | 56.1%  |
| 134                         | STOCT          | 37           | 2000       | Auto-Inflation       | \$ 500,000         | 60-day                | 190                            | \$  | 700.25                           | \$812.29                                 | \$942.26                                 | \$1,093.02                               | 56.1%  |
| 135                         | STOCT          | 51           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 660.00                           | \$765.60                                 | \$888.10                                 | \$1,030.19                               | 56.1%  |
| 136                         | STOCT          | 47           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 491.40                           | \$570.02                                 | \$661.23                                 | \$767.02                                 | 56.1%  |
| 137                         | STOCT          | 54           | 1997       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 461.76                           | \$535.64                                 | \$621.34                                 | \$720.76                                 | 56.1%  |
| 138                         | STOCT          | 58           | 1999       | Auto-Inflation       | \$ 500,000         | 100-day               | 180                            | \$  | 1,865.22                         | \$2,163.66                               | \$2,509.84                               | \$2,911.41                               | 56.1%  |
| 139                         | STOCT          | 58           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$  | 1,703.52                         | \$1,976.08                               | \$2,292.26                               | \$2,659.02                               | 56.1%  |
| 140                         | STOCT          | 56           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$  | 1,279.80                         | \$1,484.57                               | \$1,722.10                               | \$1,997.63                               | 56.1%  |
| 141                         | STOCT          | 56           | 1999       | Auto-Inflation       | \$ 500,000         | 100-day               | 180                            | \$  | 1,885.68                         | \$2,187.39                               | \$2,537.37                               | \$2,943.35                               | 56.1%  |
| 142                         | STOCT          | 68           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 1,015.20                         | \$1,177.63                               | \$1,366.05                               | \$1,584.62                               | 56.1%  |
| 143                         | STOCT          | 47           | 2001       | Auto-Inflation       | \$ 300,000         | 30-day                | 200                            | \$  | 1,360.80                         | \$1,578.53                               | \$1,831.09                               | \$2,124.07                               | 56.1%  |
| 144                         | STOCT          | 60           | 2001       | Auto-Inflation       | \$ 200,000         | 60-day                | 220                            | \$  | 2,851.20                         | \$3,307.39                               | \$3,836.57                               | \$4,450.43                               | 56.1%  |
| 145                         | STOCT          | 60           | 1997       | Auto-Inflation       | \$ 100,000         | 90-day                | 120                            | \$  | 1,036.80                         | \$1,202.69                               | \$1,395.12                               | \$1,618.34                               | 56.1%  |
| 146                         | STOCT          | 54           | 2000       | Auto-Inflation       | \$ 60,000          | 60-day                | 120                            | \$  | 421.20                           | \$488.59                                 | \$566.77                                 | \$657.45                                 | 56.1%  |
| 147                         | STOCT          | 59           | 2000       | Auto-Inflation       | \$ 100,000         | 100-day               | 200                            | \$  | 1,642.84                         | \$1,905.69                               | \$2,210.61                               | \$2,564.30                               | 56.1%  |
| 147                         | STOCT          | 48           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 180                            | \$  | 758.16                           | \$1,903.09                               | \$1,020.18                               | \$1,183.41                               | 56.1%  |
| 149                         | STOCT          | 55           | 1998       |                      | \$ 100,000         | 90-day                |                                | \$  | 923.40                           | \$1,071.14                               |  | 1 1                                      | 56.1%  |
|                             | SIUCI          | . 55         | 1990       | Auto-Inflation       | 2 TOO:000          | 90-uay                | 150                            | 1 > | 923.40                           | ş1,U/1.14                                | \$1,242.53                               | \$1,441.33                               | 50.1%  |

| Connecticut<br>Policy Count | Form                    | Issue<br>Age | Issue Year | Inflation Protection | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|-------------------------|--------------|------------|----------------------|--------------------|-----------------------|--------------------------------|----------------------------------|--|--|--|--|
| 151                         | STOCT                   | 43           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$<br>240.00                     | \$278.40                                 | \$322.94                                 | \$374.62                                 | 56.1%  |
| 152                         | STOCT                   | 32           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>262.44                     | \$304.43                                 | \$353.14                                 | \$409.64                                 | 56.1%  |
| 153                         | STOCT                   | 32           | 1999       | Auto-Inflation       | \$ 150,000         | 30-day                | 200                            | \$<br>572.84                     | \$664.49                                 | \$770.81                                 | \$894.14                                 | 56.1%  |
| 154                         | STOCT                   | 61           | 2000       | Auto-Inflation       | \$ 300,000         | 60-day                | 200                            | \$<br>2,860.00                   | \$3,317.60                               | \$3,848.42                               | \$4,464.16                               | 56.1%  |
| 155                         | STOCT                   | 56           | 2000       | Auto-Inflation       | \$ 500,000         | 90-day                | 200                            | \$<br>1,963.44                   | \$2,277.59                               | \$2,642.00                               | \$3,064.73                               | 56.1%  |
| 156                         | STOCT                   | 52           | 1999       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>634.50                     | \$736.02                                 | \$853.78                                 | \$990.39                                 | 56.1%  |
| 157                         | STOCT                   | 42           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$<br>221.64                     | \$257.10                                 | \$298.24                                 | \$345.96                                 | 56.1%  |
| 158                         | STOCT                   | 54           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$<br>519.48                     | \$602.60                                 | \$699.01                                 | \$810.85                                 | 56.1%  |
| 159                         | STOCT                   | 34           | 1998       | Auto-Inflation       | \$ 100,000         | 20-day                | 180                            | \$<br>440.72                     | \$511.24                                 | \$593.03                                 | \$687.92                                 | 56.1%  |
| 160                         |                         | 47           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$<br>351.00                     | \$407.16                                 | \$472.31                                 | \$547.87                                 |  |
| 161                         | STOCT_REV_0101<br>STOCT | 47           | 2001       |                      | \$ 60,000          | 90-day<br>90-day      | 130                            | \$<br>272.16                     | \$407.16                                 | \$366.22                                 | \$424.81                                 | 56.1%<br>56.1%                                   |
|                             |                         |              |            | Auto-Inflation       |                    | -                     |                                |                                  |  | -  |  |  |
| 162                         | STOCT                   | 43           | 2000       | Auto-Inflation       | \$ 200,000         | 90-day                | 180                            | \$<br>797.04                     | \$924.57                                 | \$1,072.50                               | \$1,244.10                               | 56.1%  |
| 163                         | STOCT                   | 31           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$<br>402.36                     | \$466.74                                 | \$541.42                                 | \$628.04                                 | 56.1%  |
| 164                         | STOCT                   | 46           | 1998       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$<br>266.12                     | \$308.70                                 | \$358.09                                 | \$415.39                                 | 56.1%  |
| 165                         | STOCT                   | 47           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>510.32                     | \$591.97                                 | \$686.69                                 | \$796.56                                 | 56.1%  |
| 166                         | STOCT                   | 32           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 180                            | \$<br>332.44                     | \$385.63                                 | \$447.33                                 | \$518.90                                 | 56.1%  |
| 167                         | STOCT                   | 50           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$<br>627.00                     | \$727.32                                 | \$843.69                                 | \$978.68                                 | 56.1%  |
| 168                         | STOCT                   | 37           | 1999       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>380.16                     | \$440.99                                 | \$511.54                                 | \$593.39                                 | 56.1%  |
| 169                         | STOCT                   | 47           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$<br>315.92                     | \$366.47                                 | \$425.10                                 | \$493.12                                 | 56.1%  |
| 170                         | STOCT                   | 40           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$<br>542.36                     | \$629.14                                 | \$729.80                                 | \$846.57                                 | 56.1%  |
| 171                         | STOCT                   | 38           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>330.40                     | \$383.26                                 | \$444.59                                 | \$515.72                                 | 56.1%  |
| 172                         | STOCT                   | 41           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$<br>227.44                     | \$263.83                                 | \$306.04                                 | \$355.01                                 | 56.1%  |
| 173                         | STOCT                   | 34           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$<br>478.88                     | \$555.50                                 | \$644.38                                 | \$747.48                                 | 56.1%  |
| 174                         | STOCT                   | 49           | 2000       | Auto-Inflation       | \$ 150,000         | 20-day                | 210                            | \$<br>1,548.25                   | \$1,795.97                               | \$2,083.33                               | \$2,416.66                               | 56.1%  |
| 175                         | STOCT                   | 44           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>500.60                     | \$580.70                                 | \$673.61                                 | \$781.38                                 | 56.1%  |
| 176                         | STOCT                   | 50           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>680.40                     | \$789.26                                 | \$915.55                                 | \$1,062.03                               | 56.1%  |
| 177                         | STOCT                   | 50           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$<br>874.80                     | \$1,014.77                               | \$1,177.13                               | \$1,365.47                               | 56.1%  |
| 178                         | STOCT                   | 58           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>1,134.00                   | \$1,315.44                               | \$1,525.91                               | \$1,770.06                               | 56.1%  |
| 179                         | STOCT                   | 55           | 2001       | Auto-Inflation       | \$ 150,000         | 60-day                | 180                            | \$<br>1,347.20                   | \$1,562.75                               | \$1,812.79                               | \$2,102.84                               | 56.1%  |
| 180                         | STOCT                   | 47           | 2001       | Auto-Inflation       | \$ 150,000         | 60-day                | 200                            | \$<br>1,065.36                   | \$1,235.82                               | \$1,433.55                               | \$1,662.92                               | 56.1%  |
| 181                         | STOCT                   | 38           | 1997       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>345.60                     | \$400.90                                 | \$465.04                                 | \$539.45                                 | 56.1%  |
| 182                         | STOCT                   | 53           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>810.00                     | \$939.60                                 | \$1,089.94                               | \$1,264.33                               | 56.1%  |
| 183                         | STOCT                   | 47           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>567.00                     | \$657.72                                 | \$762.96                                 | \$885.03                                 | 56.1%  |
| 184                         | STOCT                   | 51           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>641.52                     | \$744.16                                 | \$863.23                                 | \$1,001.35                               | 56.1%  |
| 185                         | STOCT                   | 44           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>486.00                     | \$563.76                                 | \$653.96                                 | \$758.60                                 | 56.1%  |
|                             |                         |              | 2001       |                      | ,                  | 90-day                |                                | \$                               |  | -  | 1  |  |
| 186<br>187                  | STOCT                   | 41<br>43     | 2000       | Auto-Inflation       | \$ 100,000         | -                     | 150<br>200                     | \$<br>375.00                     | \$435.00                                 | \$504.60                                 | \$585.34                                 | 56.1%  |
| -                           | STOCT                   | _            | 1998       | Auto-Inflation       | \$ 150,000         | 60-day                |                                | \$<br>719.28                     | \$834.36                                 | \$967.86                                 | \$1,122.72                               | 56.1%  |
| 188                         | STOCT                   | 37           |            | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$<br>340.20                     | \$394.63                                 | \$457.77                                 | \$531.02                                 | 56.1%  |
| 189                         | STOCT                   | 47           | 2001       | Auto-Inflation       | \$ 200,000         | 60-day                | 200                            | 1,010.88                         | \$1,172.62                               | \$1,360.24                               | \$1,577.88                               | 56.1%  |
| 190                         | STOCT                   | 44           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>500.60                     | \$580.70                                 | \$673.61                                 | \$781.38                                 | 56.1%  |
| 191                         | STOCT                   | 39           | 1997       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$<br>215.04                     | \$249.45                                 | \$289.36                                 | \$335.66                                 | 56.1%  |
| 192                         | STOCT                   | 52           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$<br>384.92                     | \$446.51                                 | \$517.95                                 | \$600.82                                 | 56.1%  |
| 193                         | STOCT                   | 44           | 2001       | Auto-Inflation       | \$ 500,000         | 60-day                | 220                            | \$<br>1,252.82                   | \$1,453.27                               | \$1,685.79                               | \$1,955.52                               | 56.1%  |
| 194                         | STOCT                   | 45           | 2001       | Auto-Inflation       | \$ 500,000         | 60-day                | 200                            | \$<br>1,158.30                   | \$1,343.63                               | \$1,558.61                               | \$1,807.99                               | 56.1%  |
| 195                         | STOCT                   | 50           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$<br>693.59                     | \$804.56                                 | \$933.29                                 | \$1,082.62                               | 56.1%  |
| 196                         | STOCT                   | 44           | 2000       | Auto-Inflation       | \$ 500,000         | 60-day                | 210                            | \$<br>982.80                     | \$1,140.05                               | \$1,322.46                               | \$1,534.05                               | 56.1%  |
| 197                         | STOCT                   | 52           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>634.50                     | \$736.02                                 | \$853.78                                 | \$990.39                                 | 56.1%  |
| 198                         | STOCT                   | 54           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$<br>899.80                     | \$1,043.77                               | \$1,210.77                               | \$1,404.49                               | 56.1%  |
| 199                         | STOCT                   | 55           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>923.40                     | \$1,071.14                               | \$1,242.53                               | \$1,441.33                               | 56.1%  |
| 200                         | STOCT                   | 48           | 2000       | Auto-Inflation       | \$ 500,000         | 60-day                | 250                            | \$<br>1,555.20                   | \$1,804.03                               | \$2,092.68                               | \$2,427.51                               | 56.1%  |

| Connecticut<br>Policy Count | Form           | Issue<br>Age | Issue Year | Inflation Protection          | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) | ı      | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|----------------|--------------|------------|-------------------------------|--------------------|-----------------------|--------------------------------|--------|----------------------------------|--|--|--|--|
| 201                         | STOCT          | 50           | 2000       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$     | 944.88                           | \$1,096.06                               | \$1,271.43                               | \$1,474.86                               | 56.1%  |
| 202                         | STOCT          | 51           | 2001       | Auto-Inflation                | \$ 60,000          | 90-day                | 130                            | \$     | 391.72                           | \$454.40                                 | \$527.10                                 | \$611.43                                 | 56.1%  |
| 203                         | STOCT          | 54           | 1999       | Auto-Inflation                | \$ 100,000         | 60-day                | 150                            | \$     | 907.20                           | \$1,052.35                               | \$1,220.73                               | \$1,416.04                               | 56.1%  |
| 204                         | STOCT REV 0101 | 40           | 2001       | Auto-Inflation                | \$ 60,000          | 90-day                | 130                            | \$     | 221.00                           | \$256.36                                 | \$297.38                                 | \$344.96                                 | 56.1%  |
| 205                         | STOCT          | 44           | 2001       | Auto-Inflation                | \$ 60,000          | 90-day                | 130                            | \$     | 294.84                           | \$342.01                                 | \$396.74                                 | \$460.21                                 | 56.1%  |
| 206                         | STOCT          | 51           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$     | 712.92                           | \$826.99                                 | \$959.31                                 | \$1,112.79                               | 56.1%  |
| 207                         | STOCT          | 36           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | Ś      | 296.40                           | \$343.82                                 | \$398.84                                 | \$462.65                                 | 56.1%  |
| 208                         | STOCT          | 57           | 1998       | Auto-Inflation                | \$ 60,000          | 100-day               | 160                            | \$     | 657.31                           | \$762.48                                 | \$884.48                                 | \$1,025.99                               | 56.1%  |
| 209                         | STOCT          | 59           | 1997       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$     | 1,215.00                         | \$1,409.40                               | \$1,634.90                               | \$1,896.49                               | 56.1%  |
| 210                         | STOCT          | 54           | 1997       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | Ś      | 479.52                           | \$556.24                                 | \$645.24                                 | \$748.48                                 | 56.1%  |
| 211                         | STOCT          | 53           | 2001       | Auto-Inflation                | \$ 60,000          | 90-day                | 130                            | \$     | 442.28                           | \$513.04                                 | \$595.13                                 | \$690.35                                 | 56.1%  |
| 212                         | STOCT          | 52           | 2000       | Auto-Inflation                | \$ 200,000         | 60-day                | 200                            | \$     | 1,533.60                         | \$1,778.98                               | \$2,063.61                               | \$2,393.79                               | 56.1%  |
| 213                         | STOCT          | 52           | 1997       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$     | 1,094.94                         | \$1,270.13                               | \$1,473.35                               | \$1,709.09                               | 56.1%  |
| 214                         | STOCT          | 47           | 2001       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$     | 944.46                           | \$1,095.57                               | \$1,270.87                               | \$1,474.20                               | 56.1%  |
| 215                         | STOCT          | 60           | 2000       | Auto-Inflation                | \$ 500,000         | 60-day                | 120                            | \$     | 2,024.16                         | \$2,348.03                               | \$2,723.71                               | \$3,159.50                               | 56.1%  |
| 216                         | STOCT          | 52           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$     | 685.32                           | \$794.97                                 | \$922.17                                 | \$1,069.71                               | 56.1%  |
| 217                         | STOCT          | 56           | 2001       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$     | 1,382.20                         | \$1,603.35                               | \$1,859.89                               | \$2,157.47                               | 56.1%  |
| 217                         | STOCT          | 53           | 2000       | Auto-Inflation Auto-Inflation | \$ 60,000          | 90-day                | 130                            | \$     | 442.28                           | \$1,005.55                               | \$1,659.69                               |  |  |
| _                           |                | 55           | 2001       |                               | \$ 150,000         | 90-day<br>90-day      | 180                            | \$     | -                                | \$1,668.73                               | \$595.13                                 | \$690.35<br>\$2,245.44                   | 56.1%  |
| 219                         | STOCT          |              | 2001       | Auto-Inflation                |                    |                       |                                | ş<br>S | 1,438.56                         |  |  |  | 56.1%  |
| 220                         | STOCT          | 55           | 2000       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | -      | 499.20                           | \$579.07                                 | \$671.72                                 | \$779.20                                 | 56.1%  |
| 221                         | STOCT          | 54           |            | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$     | 842.40                           | \$977.18                                 | \$1,133.53                               | \$1,314.90                               | 56.1%  |
| 222                         | STOCT          | 54           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$     | 874.80                           | \$1,014.77                               | \$1,177.13                               | \$1,365.47                               | 56.1%  |
| 223                         | STOCT          | 57           | 2000       | Auto-Inflation                | \$ 150,000         | 60-day                | 180                            | \$     | 1,425.60                         | \$1,653.70                               | \$1,918.29                               | \$2,225.21                               | 56.1%  |
| 224                         | STOCT          | 50           | 1997       | Auto-Inflation                | \$ 500,000         | 100-day               | 200                            | \$     | 1,194.48                         | \$1,385.60                               | \$1,607.29                               | \$1,864.46                               | 56.1%  |
| 225                         | STOCT          | 57           | 2000       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$     | 1,377.00                         | \$1,597.32                               | \$1,852.89                               | \$2,149.35                               | 56.1%  |
| 226                         | STOCT          | 48           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$     | 617.40                           | \$716.18                                 | \$830.77                                 | \$963.70                                 | 56.1%  |
| 227                         | STOCT          | 53           | 1997       | Auto-Inflation                | \$ 100,000         | 90-day                | 120                            | \$     | 540.00                           | \$626.40                                 | \$726.62                                 | \$842.88                                 | 56.1%  |
| 228                         | STOCT_REV_0101 | 56           | 2002       | Auto-Inflation                | \$ 60,000          | 60-day                | 150                            | \$     | 729.00                           | \$845.64                                 | \$980.94                                 | \$1,137.89                               | 56.1%  |
| 229                         | STOCT          | 54           | 1997       | Auto-Inflation                | \$ 60,000          | 90-day                | 150                            | \$     | 599.40                           | \$695.30                                 | \$806.55                                 | \$935.60                                 | 56.1%  |
| 230                         | STOCT_REV_0101 | 43           | 2002       | Auto-Inflation                | \$ 150,000         | 60-day                | 180                            | \$     | 719.28                           | \$834.36                                 | \$967.86                                 | \$1,122.72                               | 56.1%  |
| 231                         | STOCT          | 63           | 1998       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$     | 849.72                           | \$985.68                                 | \$1,143.38                               | \$1,326.32                               | 56.1%  |
| 232                         | STOCT          | 50           | 2001       | Auto-Inflation                | \$ 100,000         | 60-day                | 150                            | \$     | 626.96                           | \$727.27                                 | \$843.64                                 | \$978.62                                 | 56.1%  |
| 233                         | STOCT          | 52           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$     | 761.40                           | \$883.22                                 | \$1,024.54                               | \$1,188.47                               | 56.1%  |
| 234                         | STOCT          | 49           | 2001       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$     | 972.00                           | \$1,127.52                               | \$1,307.92                               | \$1,517.19                               | 56.1%  |
| 235                         | STOCT          | 57           | 2001       | Auto-Inflation                | \$ 60,000          | 30-day                | 130                            | \$     | 795.32                           | \$922.57                                 | \$1,070.18                               | \$1,241.41                               | 56.1%  |
| 236                         | STOCT          | 48           | 2000       | Auto-Inflation                | \$ 150,000         | 60-day                | 200                            | \$     | 1,058.40                         | \$1,227.74                               | \$1,424.18                               | \$1,652.05                               | 56.1%  |
| 237                         | STOCT          | 51           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$     | 712.80                           | \$826.85                                 | \$959.14                                 | \$1,112.61                               | 56.1%  |
| 238                         | STOCT          | 45           | 1997       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$     | 538.44                           | \$624.59                                 | \$724.52                                 | \$840.45                                 | 56.1%  |
| 239                         | STOCT          | 54           | 2001       | Auto-Inflation                | \$ 60,000          | 90-day                | 130                            | \$     | 467.52                           | \$542.32                                 | \$629.09                                 | \$729.75                                 | 56.1%  |
| 240                         | STOCT          | 43           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$     | 453.60                           | \$526.18                                 | \$610.36                                 | \$708.02                                 | 56.1%  |
| 241                         | STOCT          | 49           | 2001       | Auto-Inflation                | \$ 100,000         | 60-day                | 150                            | \$     | 553.50                           | \$642.06                                 | \$744.79                                 | \$863.96                                 | 56.1%  |
| 242                         | STOCT          | 42           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$     | 393.68                           | \$456.67                                 | \$529.74                                 | \$614.49                                 | 56.1%  |
| 243                         | STOCT_REV_0101 | 54           | 2001       | Auto-Inflation                | \$ 500,000         | 60-day                | 250                            | \$     | 2,511.00                         | \$2,912.76                               | \$3,378.80                               | \$3,919.41                               | 56.1%  |
| 244                         | STOCT          | 32           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$     | 262.44                           | \$304.43                                 | \$353.14                                 | \$409.64                                 | 56.1%  |
| 245                         | STOCT          | 55           | 1999       | Auto-Inflation                | \$ 100,000         | 90-day                | 200                            | \$     | 1,228.80                         | \$1,425.41                               | \$1,653.47                               | \$1,918.03                               | 56.1%  |
| 246                         | STOCT          | 51           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$     | 712.80                           | \$826.85                                 | \$959.14                                 | \$1,112.61                               | 56.1%  |
| 247                         | STOCT          | 46           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$     | 514.80                           | \$597.17                                 | \$692.71                                 | \$803.55                                 | 56.1%  |
| 247                         | STOCT          | 46           | 2000       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$     | 835.92                           | \$969.67                                 | \$1,124.81                               | \$1,304.78                               | 56.1%  |
| 248                         | STOCT          |              | 1998       |                               |                    | 90-day<br>90-day      |                                | \$     |                                  |  |  |  |  |
| 249                         | 21001          | 43           | 1998       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | >      | 706.44                           | \$819.47                                 | \$950.59                                 | \$1,102.68<br>\$809.17                   | 56.1%  |

| 254<br>255<br>256<br>257<br>258<br>259<br>260   | \$TOCT \$TOCT_REV_0101 \$TOCT   | 39<br>54<br>51<br>42<br>50<br>34<br>56<br>46<br>40<br>50<br>58<br>33<br>48<br>46<br>45<br>55<br>40<br>53<br>37<br>45 | 2000<br>2001<br>2001<br>2000<br>2000<br>2000<br>1998<br>2000<br>2000<br>1999<br>2002<br>2000<br>2001<br>1998<br>1998<br>2001<br>2001<br>2001 | Auto-Inflation | \$ 100,000<br>\$ 150,000<br>\$ 150,000<br>\$ 150,000<br>\$ 60,000<br>\$ 60,000<br>\$ 150,000<br>\$ 100,000<br>\$ 60,000<br>\$ 150,000<br>\$ 150,000<br>\$ 150,000<br>\$ 150,000<br>\$ 150,000<br>\$ 150,000 | 60-day 90-day 30-day 90-day 90-day 60-day 90-day 90-day 60-day 90-day 90-day 90-day                        | 150<br>180<br>150<br>180<br>120<br>130<br>150<br>180<br>150<br>120<br>120<br>180<br>150 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 388.80<br>1,341.36<br>743.60<br>660.96<br>338.24<br>196.56<br>1,036.80<br>710.53<br>349.92<br>401.76<br>622.20<br>447.12 | \$451.01<br>\$1,555.98<br>\$862.58<br>\$766.71<br>\$392.36<br>\$228.01<br>\$1,202.69<br>\$824.21<br>\$405.91<br>\$466.04<br>\$721.75<br>\$518.66 | \$523.17<br>\$1,804.93<br>\$1,000.59<br>\$889.39<br>\$455.14<br>\$264.49<br>\$1,395.12<br>\$956.09<br>\$470.85<br>\$540.61<br>\$837.23<br>\$601.64 | \$606.88<br>\$2,093.72<br>\$1,160.68<br>\$1,031.69<br>\$527.96<br>\$306.81<br>\$1,618.34<br>\$1,109.06<br>\$546.19<br>\$627.11 | 56.1%<br>56.1%<br>56.1%<br>56.1%<br>56.1%<br>56.1%<br>56.1%<br>56.1%<br>56.1% |
|---|---|--|--|--|---|--|---|-------------------------------------|--|--|--|--|---|
| 253   | \$TOCT_REV_0101 \$TOCT   | 51<br>42<br>50<br>34<br>56<br>46<br>40<br>50<br>58<br>33<br>48<br>46<br>45<br>55<br>40<br>53<br>37<br>45             | 2001<br>2000<br>2000<br>2001<br>2000<br>1998<br>2000<br>2000<br>1999<br>2002<br>2000<br>2001<br>1998<br>1998<br>2001<br>2001                 | Auto-Inflation   | \$ 100,000<br>\$ 150,000<br>\$ 60,000<br>\$ 60,000<br>\$ 100,000<br>\$ 150,000<br>\$ 60,000<br>\$ 50,000<br>\$ 150,000<br>\$ 150,000<br>\$ 150,000<br>\$ 150,000  | 30-day<br>90-day<br>90-day<br>90-day<br>60-day<br>90-day<br>90-day<br>90-day<br>90-day<br>60-day<br>60-day | 150<br>180<br>120<br>130<br>150<br>180<br>150<br>120<br>120<br>180<br>150               | \$ \$ \$ \$ \$ \$ \$                | 743.60<br>660.96<br>338.24<br>196.56<br>1,036.80<br>710.53<br>349.92<br>401.76<br>622.20                                 | \$862.58<br>\$766.71<br>\$392.36<br>\$228.01<br>\$1,202.69<br>\$824.21<br>\$405.91<br>\$466.04   | \$1,000.59<br>\$889.39<br>\$455.14<br>\$264.49<br>\$1,395.12<br>\$956.09<br>\$470.85<br>\$540.61   | \$1,160.68<br>\$1,031.69<br>\$527.96<br>\$306.81<br>\$1,618.34<br>\$1,109.06<br>\$546.19<br>\$627.11                           | 56.1%<br>56.1%<br>56.1%<br>56.1%<br>56.1%<br>56.1%<br>56.1%<br>56.1%          |
| 254<br>255<br>256<br>257<br>258<br>259<br>260<br>261<br>262<br>263<br>264<br>265<br>266<br>267<br>268<br>269<br>270<br>271<br>272<br>273<br>274<br>275<br>276<br>277<br>278 | \$TOCT   \$TOCT | 42<br>50<br>34<br>56<br>46<br>40<br>50<br>58<br>33<br>48<br>46<br>45<br>55<br>40<br>53<br>37<br>45                   | 2000<br>2000<br>2001<br>2000<br>1998<br>2000<br>2000<br>1999<br>2002<br>2000<br>2001<br>1998<br>1998<br>2001<br>2001                         | Auto-Inflation   | \$ 150,000<br>\$ 60,000<br>\$ 100,000<br>\$ 150,000<br>\$ 150,000<br>\$ 60,000<br>\$ 60,000<br>\$ 150,000<br>\$ 150,000<br>\$ 150,000   | 90-day<br>90-day<br>90-day<br>60-day<br>90-day<br>90-day<br>90-day<br>90-day<br>90-day<br>60-day<br>60-day | 180<br>120<br>130<br>150<br>180<br>150<br>120<br>120                                    | \$ \$ \$ \$ \$ \$ \$                | 660.96<br>338.24<br>196.56<br>1,036.80<br>710.53<br>349.92<br>401.76<br>622.20   | \$766.71<br>\$392.36<br>\$228.01<br>\$1,202.69<br>\$824.21<br>\$405.91<br>\$466.04   | \$889.39<br>\$455.14<br>\$264.49<br>\$1,395.12<br>\$956.09<br>\$470.85<br>\$540.61<br>\$837.23   | \$1,031.69<br>\$527.96<br>\$306.81<br>\$1,618.34<br>\$1,109.06<br>\$546.19<br>\$627.11   | 56.1%<br>56.1%<br>56.1%<br>56.1%<br>56.1%<br>56.1%<br>56.1%                   |
| 255<br>256<br>257<br>258<br>259<br>260<br>261<br>262<br>263<br>264<br>265<br>266<br>267<br>268<br>269<br>270<br>271<br>272<br>273<br>274<br>275<br>276<br>277<br>278        | \$TOCT   | 50<br>34<br>56<br>46<br>40<br>50<br>58<br>33<br>48<br>46<br>45<br>55<br>40<br>53<br>37<br>45                         | 2000<br>2001<br>2000<br>1998<br>2000<br>2000<br>1999<br>2002<br>2000<br>2001<br>1998<br>1998<br>2001<br>2001                                 | Auto-Inflation   | \$ 60,000<br>\$ 60,000<br>\$ 100,000<br>\$ 150,000<br>\$ 100,000<br>\$ 60,000<br>\$ 500,000<br>\$ 150,000<br>\$ 150,000<br>\$ 100,000   | 90-day<br>90-day<br>60-day<br>90-day<br>90-day<br>60-day<br>90-day<br>90-day<br>60-day<br>60-day           | 120<br>130<br>150<br>180<br>150<br>120<br>120<br>180<br>150                             | \$<br>\$<br>\$<br>\$<br>\$          | 338.24<br>196.56<br>1,036.80<br>710.53<br>349.92<br>401.76<br>622.20   | \$392.36<br>\$228.01<br>\$1,202.69<br>\$824.21<br>\$405.91<br>\$466.04<br>\$721.75   | \$455.14<br>\$264.49<br>\$1,395.12<br>\$956.09<br>\$470.85<br>\$540.61<br>\$837.23   | \$527.96<br>\$306.81<br>\$1,618.34<br>\$1,109.06<br>\$546.19<br>\$627.11<br>\$971.19   | 56.1%<br>56.1%<br>56.1%<br>56.1%<br>56.1%<br>56.1%                            |
| 256<br>257<br>258<br>259<br>260<br>261<br>262<br>263<br>264<br>265<br>266<br>267<br>268<br>269<br>270<br>271<br>272<br>273<br>274<br>275<br>276<br>277<br>278               | \$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT  | 34<br>56<br>46<br>40<br>50<br>58<br>33<br>48<br>46<br>45<br>55<br>40<br>53<br>37<br>45                               | 2001<br>2000<br>1998<br>2000<br>2000<br>1999<br>2002<br>2000<br>2001<br>1998<br>1998<br>2001<br>2001   | Auto-Inflation   | \$ 60,000<br>\$ 100,000<br>\$ 150,000<br>\$ 100,000<br>\$ 60,000<br>\$ 150,000<br>\$ 500,000<br>\$ 150,000<br>\$ 100,000  | 90-day<br>60-day<br>90-day<br>90-day<br>60-day<br>90-day<br>90-day<br>60-day<br>60-day                     | 130<br>150<br>180<br>150<br>120<br>120<br>180<br>150                                    | \$ \$ \$ \$                         | 196.56<br>1,036.80<br>710.53<br>349.92<br>401.76<br>622.20   | \$228.01<br>\$1,202.69<br>\$824.21<br>\$405.91<br>\$466.04<br>\$721.75   | \$264.49<br>\$1,395.12<br>\$956.09<br>\$470.85<br>\$540.61<br>\$837.23   | \$306.81<br>\$1,618.34<br>\$1,109.06<br>\$546.19<br>\$627.11<br>\$971.19   | 56.1%<br>56.1%<br>56.1%<br>56.1%<br>56.1%                                     |
| 257<br>258<br>259<br>260<br>261<br>262<br>263<br>264<br>265<br>266<br>267<br>268<br>269<br>270<br>271<br>272<br>273<br>274<br>275<br>276<br>277<br>278                      | \$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT_REV_0101<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT   | 56<br>46<br>40<br>50<br>58<br>33<br>48<br>46<br>45<br>55<br>40<br>53<br>37<br>45                                     | 2000<br>1998<br>2000<br>2000<br>1999<br>2002<br>2000<br>2001<br>1998<br>1998<br>2001<br>2001   | Auto-Inflation   | \$ 100,000<br>\$ 150,000<br>\$ 100,000<br>\$ 60,000<br>\$ 150,000<br>\$ 500,000<br>\$ 150,000<br>\$ 100,000   | 60-day<br>90-day<br>90-day<br>60-day<br>90-day<br>90-day<br>60-day<br>60-day                               | 150<br>180<br>150<br>120<br>120<br>180<br>150   | \$<br>\$<br>\$<br>\$                | 1,036.80<br>710.53<br>349.92<br>401.76<br>622.20   | \$1,202.69<br>\$824.21<br>\$405.91<br>\$466.04<br>\$721.75   | \$1,395.12<br>\$956.09<br>\$470.85<br>\$540.61<br>\$837.23   | \$1,618.34<br>\$1,109.06<br>\$546.19<br>\$627.11<br>\$971.19   | 56.1%<br>56.1%<br>56.1%<br>56.1%  |
| 258<br>259<br>260<br>261<br>262<br>263<br>264<br>265<br>266<br>267<br>268<br>269<br>270<br>271<br>272<br>273<br>274<br>275<br>276<br>277<br>278                             | \$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT_REV_0101<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT   | 46<br>40<br>50<br>58<br>33<br>48<br>46<br>45<br>55<br>40<br>53<br>37<br>45   | 1998<br>2000<br>2000<br>1999<br>2002<br>2000<br>2001<br>1998<br>1998<br>2001<br>2001   | Auto-Inflation  | \$ 100,000<br>\$ 150,000<br>\$ 100,000<br>\$ 60,000<br>\$ 150,000<br>\$ 500,000<br>\$ 150,000<br>\$ 100,000   | 90-day<br>90-day<br>60-day<br>90-day<br>90-day<br>60-day<br>60-day   | 180<br>150<br>120<br>120<br>180<br>150  | \$<br>\$<br>\$<br>\$                | 710.53<br>349.92<br>401.76<br>622.20   | \$1,202.69<br>\$824.21<br>\$405.91<br>\$466.04<br>\$721.75   | \$1,395.12<br>\$956.09<br>\$470.85<br>\$540.61<br>\$837.23   | \$1,618.34<br>\$1,109.06<br>\$546.19<br>\$627.11<br>\$971.19   | 56.1%<br>56.1%<br>56.1%   |
| 258<br>259<br>260<br>261<br>262<br>263<br>264<br>265<br>266<br>267<br>268<br>269<br>270<br>271<br>272<br>273<br>274<br>275<br>276<br>277<br>278                             | \$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT_REV_0101<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT   | 46<br>40<br>50<br>58<br>33<br>48<br>46<br>45<br>55<br>40<br>53<br>37<br>45   | 2000<br>2000<br>1999<br>2002<br>2000<br>2001<br>1998<br>1998<br>2001<br>2001   | Auto-Inflation  | \$ 150,000<br>\$ 100,000<br>\$ 60,000<br>\$ 60,000<br>\$ 150,000<br>\$ 500,000<br>\$ 150,000<br>\$ 100,000  | 90-day<br>90-day<br>60-day<br>90-day<br>90-day<br>60-day<br>60-day   | 180<br>150<br>120<br>120<br>180<br>150  | \$<br>\$<br>\$<br>\$                | 710.53<br>349.92<br>401.76<br>622.20   | \$824.21<br>\$405.91<br>\$466.04<br>\$721.75   | \$956.09<br>\$470.85<br>\$540.61<br>\$837.23   | \$1,109.06<br>\$546.19<br>\$627.11<br>\$971.19   | 56.1%<br>56.1%<br>56.1%   |
| 259<br>260<br>261<br>262<br>263<br>264<br>265<br>266<br>267<br>268<br>269<br>270<br>271<br>272<br>273<br>274<br>275<br>276<br>277<br>278                                    | \$TOCT<br>\$TOCT<br>\$TOCT_REV_0101<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT   | 40<br>50<br>58<br>33<br>48<br>46<br>45<br>55<br>40<br>53<br>37<br>45   | 2000<br>1999<br>2002<br>2000<br>2001<br>1998<br>1998<br>2001<br>2001   | Auto-Inflation Auto-Inflation Auto-Inflation Auto-Inflation Auto-Inflation Auto-Inflation Auto-Inflation Auto-Inflation Auto-Inflation   | \$ 100,000<br>\$ 60,000<br>\$ 60,000<br>\$ 150,000<br>\$ 500,000<br>\$ 150,000<br>\$ 100,000  | 90-day<br>60-day<br>90-day<br>90-day<br>60-day   | 150<br>120<br>120<br>180<br>150   | \$<br>\$<br>\$                      | 349.92<br>401.76<br>622.20   | \$405.91<br>\$466.04<br>\$721.75   | \$470.85<br>\$540.61<br>\$837.23   | \$546.19<br>\$627.11<br>\$971.19   | 56.1%<br>56.1%<br>56.1%   |
| 260  261  262  263  264  265  266  267  268  269  270  271  272  273  274  275  276  277  278   | STOCT STOCT_REV_0101 STOCT  | 50<br>58<br>33<br>48<br>46<br>45<br>55<br>40<br>53<br>37<br>45   | 1999<br>2002<br>2000<br>2001<br>1998<br>1998<br>2001<br>2001   | Auto-Inflation Auto-Inflation Auto-Inflation Auto-Inflation Auto-Inflation Auto-Inflation Auto-Inflation Auto-Inflation  | \$ 60,000<br>\$ 60,000<br>\$ 150,000<br>\$ 500,000<br>\$ 150,000<br>\$ 100,000  | 60-day<br>90-day<br>90-day<br>60-day<br>60-day   | 120<br>120<br>180<br>150  | \$                                  | 401.76<br>622.20   | \$466.04<br>\$721.75   | \$540.61<br>\$837.23   | \$627.11<br>\$971.19   | 56.1%<br>56.1%  |
| 261<br>262<br>263<br>264<br>265<br>266<br>267<br>268<br>269<br>270<br>271<br>272<br>273<br>274<br>275<br>276<br>277<br>278  | STOCT STOCT_REV_0101 STOCT  | 58<br>33<br>48<br>46<br>45<br>55<br>40<br>53<br>37<br>45   | 1999<br>2002<br>2000<br>2001<br>1998<br>1998<br>2001<br>2001   | Auto-Inflation Auto-Inflation Auto-Inflation Auto-Inflation Auto-Inflation Auto-Inflation  | \$ 60,000<br>\$ 150,000<br>\$ 500,000<br>\$ 150,000<br>\$ 100,000   | 90-day<br>90-day<br>60-day<br>60-day   | 120<br>180<br>150   | \$                                  | 622.20   | \$721.75   | \$837.23   | \$971.19   | 56.1%   |
| 262   | STOCT_REV_0101 STOCT  | 33<br>48<br>46<br>45<br>55<br>40<br>53<br>37<br>45   | 2002<br>2000<br>2001<br>1998<br>1998<br>2001<br>2001   | Auto-Inflation Auto-Inflation Auto-Inflation Auto-Inflation Auto-Inflation   | \$ 150,000<br>\$ 500,000<br>\$ 150,000<br>\$ 100,000  | 90-day<br>60-day<br>60-day   | 180<br>150  | \$                                  |  |  | -  |  |   |
| 263 264 265 266 267 268 269 270 271 272 273 274 275 276 277 278   | \$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT  | 48<br>46<br>45<br>55<br>40<br>53<br>37<br>45   | 2000<br>2001<br>1998<br>1998<br>2001<br>2001   | Auto-Inflation<br>Auto-Inflation<br>Auto-Inflation<br>Auto-Inflation   | \$ 500,000<br>\$ 150,000<br>\$ 100,000  | 60-day<br>60-day   | 150   |                                     |  |  |  | \$697.91   | 56.1%   |
| 264 265 266 267 268 269 270 271 272 273 274 275 276 277 278   | \$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT<br>\$TOCT  | 46<br>45<br>55<br>40<br>53<br>37<br>45   | 2001<br>1998<br>1998<br>2001<br>2001   | Auto-Inflation<br>Auto-Inflation<br>Auto-Inflation   | \$ 150,000<br>\$ 100,000  | 60-day   |   |                                     | 1,086.16   | \$1,259.95   | \$1,461.54   | \$1,695.38   | 56.1%   |
| 265 266 267 268 269 270 271 272 273 274 275 276 277 278   | STOCT<br>STOCT<br>STOCT<br>STOCT<br>STOCT<br>STOCT  | 45<br>55<br>40<br>53<br>37<br>45   | 1998<br>1998<br>2001<br>2001   | Auto-Inflation<br>Auto-Inflation   | \$ 100,000  | •  | 180   | \$                                  | 999.08   | \$1,158.93   | \$1,344.36   | \$1,559.46   | 56.1%   |
| 266 267 268 269 270 271 272 273 274 275 276 277 278   | STOCT<br>STOCT<br>STOCT<br>STOCT<br>STOCT   | 55<br>40<br>53<br>37<br>45   | 1998<br>2001<br>2001   | Auto-Inflation   |   | Un-day   | 180   | \$                                  | 559.88   | \$649.46   | \$753.37   | \$873.91   | 56.1%   |
| 267 268 269 270 271 272 273 274 275 276 277 278   | STOCT<br>STOCT<br>STOCT<br>STOCT  | 40<br>53<br>37<br>45   | 2001<br>2001   |  |   | 60-day   | 120   | \$                                  | 544.32   | \$631.41   | \$732.44   | \$849.63   | 56.1%   |
| 268<br>269<br>270<br>271<br>272<br>273<br>274<br>275<br>276<br>277<br>278   | STOCT<br>STOCT<br>STOCT   | 53<br>37<br>45   | 2001   | Auto-IIIIIatioii   | \$ 200,000  | 90-day   | 210   | \$                                  | 694.00   | \$805.04   | \$933.85   | \$1,083.26   | 56.1%   |
| 269<br>270<br>271<br>272<br>273<br>274<br>275<br>276<br>277<br>278  | STOCT<br>STOCT<br>STOCT   | 37<br>45   |  |  |   | 90-day<br>100-day  |   |                                     |  |  |  |  |   |
| 270 271 272 273 274 275 276 277 278   | STOCT<br>STOCT  | 45   | 2000   | Auto-Inflation   | \$ 500,000  | •  | 150   | \$                                  | 1,359.52   | \$1,577.04   | \$1,829.37   | \$2,122.07   | 56.1%   |
| 271<br>272<br>273<br>274<br>275<br>276<br>277<br>278  | STOCT   |  |  | Auto-Inflation   | \$ 200,000  | 60-day   | 220   | \$                                  | 712.80   | \$826.85   | \$959.14   | \$1,112.61   | 56.1%   |
| 272<br>273<br>274<br>275<br>276<br>277<br>278   |   |  | 2000   | Auto-Inflation   | \$ 150,000  | 90-day   | 180   | \$                                  | 832.80   | \$966.05   | \$1,120.62   | \$1,299.91   | 56.1%   |
| 273<br>274<br>275<br>276<br>277<br>278  | STOCT   | 58   | 2001   | Auto-Inflation   | \$ 60,000   | 90-day   | 130   | \$                                  | 561.60   | \$651.46   | \$755.69   | \$876.60   | 56.1%   |
| 274<br>275<br>276<br>277<br>278   |   | 53   | 2000   | Auto-Inflation   | \$ 100,000  | 60-day   | 150   | \$                                  | 900.12   | \$1,044.14   | \$1,211.20   | \$1,404.99   | 56.1%   |
| 275<br>276<br>277<br>278  | STOCT   | 53   | 2000   | Auto-Inflation   | \$ 100,000  | 90-day   | 150   | \$                                  | 675.00   | \$783.00   | \$908.28   | \$1,053.60   | 56.1%   |
| 276<br>277<br>278   | STOCT   | 49   | 2000   | Auto-Inflation   | \$ 60,000   | 60-day   | 120   | \$                                  | 375.84   | \$435.97   | \$505.73   | \$586.65   | 56.1%   |
| 277<br>278  | STOCT   | 69   | 2000   | Auto-Inflation   | \$ 100,000  | 60-day   | 150   | \$                                  | 2,274.48   | \$2,638.40   | \$3,060.54   | \$3,550.23   | 56.1%   |
| 278   | STOCT   | 57   | 2000   | Auto-Inflation   | \$ 100,000  | 90-day   | 150   | \$                                  | 947.72   | \$1,099.36   | \$1,275.25   | \$1,479.29   | 56.1%   |
|   | STOCT   | 56   | 2001   | Auto-Inflation   | \$ 100,000  | 90-day   | 150   | \$                                  | 889.40   | \$1,031.70   | \$1,196.78   | \$1,388.26   | 56.1%   |
| 279   | STOCT   | 52   | 1997   | Auto-Inflation   | \$ 60,000   | 60-day   | 180   | \$                                  | 680.40   | \$789.26   | \$915.55   | \$1,062.03   | 56.1%   |
|   | STOCT   | 54   | 2000   | Auto-Inflation   | \$ 100,000  | 90-day   | 150   | \$                                  | 874.80   | \$1,014.77   | \$1,177.13   | \$1,365.47   | 56.1%   |
| 280   | STOCT   | 48   | 2001   | Auto-Inflation   | \$ 60,000   | 90-day   | 130   | \$                                  | 328.52   | \$381.08   | \$442.06   | \$512.79   | 56.1%   |
| 281   | STOCT   | 44   | 2000   | Auto-Inflation   | \$ 100,000  | 30-day   | 150   | \$                                  | 495.72   | \$575.04   | \$667.04   | \$773.77   | 56.1%   |
| 282   | STOCT   | 51   | 2001   | Auto-Inflation   | \$ 60,000   | 90-day   | 130   | \$                                  | 435.24   | \$504.88   | \$585.66   | \$679.36   | 56.1%   |
| 283   | STOCT   | 42   | 2000   | Auto-Inflation   | \$ 60,000   | 90-day   | 120   | \$                                  | 237.12   | \$275.06   | \$319.07   | \$370.12   | 56.1%   |
| 284   | STOCT   | 50   | 2000   | Auto-Inflation   | \$ 150,000  | 90-day   | 180   | \$                                  | 1,101.12   | \$1,277.30   | \$1,481.67   | \$1,718.73   | 56.1%   |
| 285   | STOCT   | 55   | 2001   | Auto-Inflation   | \$ 100,000  | 60-day   | 180   | \$                                  | 1,166.40   | \$1,353.02   | \$1,569.51   | \$1,820.63   | 56.1%   |
| 286   | STOCT   | 45   | 1998   | Auto-Inflation   | \$ 200,000  | 30-day   | 180   | \$                                  | 883.80   | \$1,025.21   | \$1,189.24   | \$1,379.52   | 56.1%   |
| 287   | STOCT   | 57   | 1997   | Auto-Inflation   | \$ 200,000  | 30-day   | 180   | \$                                  | 1,714.93   | \$1,989.32   | \$2,307.61   | \$2,676.83   | 56.1%   |
| 288   | STOCT   | 55   | 2001   | Auto-Inflation   | \$ 150,000  | 90-day   | 180   | \$                                  | 1,438.56   | \$1,668.73   | \$1,935.73   | \$2,245.44   | 56.1%   |
| 289   | STOCT   | 51   | 2000   | Auto-Inflation   | \$ 150,000  | 90-day   | 180   | \$                                  | 1,326.96   | \$1,539.27   | \$1,785.56   | \$2,071.25   | 56.1%   |
| 290   | STOCT   | 53   | 2001   | Auto-Inflation   | \$ 100,000  | 90-day   | 150   | \$                                  | 750.00   | \$870.00   | \$1,009.20   | \$1,170.67   | 56.1%   |
| 291   | STOCT   | 36   | 1998   | Auto-Inflation   | \$ 150,000  | 90-day   | 180   | \$                                  | 440.82   | \$511.35   | \$593.17   | \$688.07   | 56.1%   |
| 292   | STOCT   | 49   | 2000   | Auto-Inflation   | \$ 100,000  | 90-day   | 150   | \$                                  | 597.08   | \$692.61   | \$803.43   | \$931.98   | 56.1%   |
|   | STOCT_REV_0101  | 59   | 2002   | Auto-Inflation   | \$ 500,000  | 90-day   | 200   | \$                                  | 2,730.64   | \$3,167.54   | \$3,674.35   | \$4,262.25   | 56.1%   |
| 293   | STOCT_REV_0101  | 64   | 2002   | Auto-Inflation   | \$ 100,000  | 90-day   | 150   | \$                                  | 1,501.76   | \$1,742.04   | \$2,020.77   | \$2,344.09   | 56.1%   |
| 294   | STOCT   | 58   | 1999   | Auto-Inflation   | \$ 100,000  | 90-day   | 180   | \$                                  | 2,326.90   | \$2,699.20   | \$2,020.77   | \$3,632.05   | 56.1%   |
|   |   |  | 1999   |  |   | •  |   | \$                                  | -  |  |  |  |   |
| 296   | STOCT   | 58   | 2001   | Auto-Inflation   | \$ 60,000   | 90-day   | 120   |                                     | 559.88   | \$649.46   | \$753.37   | \$873.91   | 56.1%   |
| 297   | STOCT   | 53   |  | Auto-Inflation   | \$ 150,000  | 60-day   | 180   | \$                                  | 1,252.55   | \$1,452.96   | \$1,685.43   | \$1,955.10   | 56.1%   |
|   |   | 60<br>49   | 2002   | Auto-Inflation   | \$ 60,000   | 90-day   | 130   | \$                                  | 695.00   | \$806.20   | \$935.19   | \$1,084.82   | 56.1%   |
| 299<br>300  | STOCT_REV_0101<br>STOCT   |  | 2000<br>1997   | Auto-Inflation<br>Auto-Inflation   | \$ 60,000<br>\$ 100,000   | 60-day<br>90-day   | 120<br>150  | \$<br>\$                            | 338.24<br>677.52   | \$392.36<br>\$785.92   | \$455.14<br>\$911.67   | \$527.96<br>\$1,057.54   | 56.1%<br>56.1%  |

| Connecticut<br>Policy Count | Form           | Issue<br>Age | Issue Year | Inflation Protection          | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) |     | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|----------------|--------------|------------|-------------------------------|--------------------|-----------------------|--------------------------------|-----|----------------------------------|--|--|--|--|
| 301                         | STOCT          | 53           | 2001       | Auto-Inflation                | \$ 60,000          | 60-day                | 130                            | \$  | 467.52                           | \$542.32                                 | \$629.09                                 | \$729.75                                 | 56.1%  |
| 302                         | STOCT          | 42           | 1999       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$  | 228.00                           | \$264.48                                 | \$306.80                                 | \$355.88                                 | 56.1%  |
| 303                         | STOCT          | 55           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$  | 923.52                           | \$1,071.28                               | \$1,242.69                               | \$1,441.52                               | 56.1%  |
| 304                         | STOCT          | 50           | 2001       | Auto-Inflation                | \$ 100,000         | 60-day                | 150                            | \$  | 726.72                           | \$843.00                                 | \$977.87                                 | \$1,134.33                               | 56.1%  |
| 305                         | STOCT          | 37           | 2000       | Auto-Inflation                | \$ 60,000          | 30-day                | 120                            | \$  | 257.76                           | \$299.00                                 | \$346.84                                 | \$402.34                                 | 56.1%  |
| 306                         | STOCT          | 52           | 1998       | Auto-Inflation                | \$ 150,000         | 60-day                | 180                            | \$  | 1,228.80                         | \$1,425.41                               | \$1,653.47                               | \$1,918.03                               | 56.1%  |
| 307                         | STOCT          | 59           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$  | 1,093.52                         | \$1,268.48                               | \$1,471.44                               | \$1,706.87                               | 56.1%  |
| 308                         | STOCT          | 48           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 200                            | \$  | 861.36                           | \$999.18                                 | \$1,159.05                               | \$1,344.49                               | 56.1%  |
| 309                         | STOCT          | 39           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | Ś   | 322.92                           | \$374.59                                 | \$434.52                                 | \$504.04                                 | 56.1%  |
| 310                         | STOCT          | 53           | 2000       | Auto-Inflation                | \$ 150,000         | 30-day                | 180                            | \$  | 1,512.72                         | \$1,754.76                               | \$2,035.52                               | \$2,361.20                               | 56.1%  |
| 311                         | STOCT          | 54           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$  | 900.12                           | \$1,044.14                               | \$1,211.20                               | \$1,404.99                               | 56.1%  |
| 312                         | STOCT          | 50           | 2000       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$  | 338.28                           | \$392.40                                 | \$455.19                                 | \$528.02                                 | 56.1%  |
| 313                         | STOCT          | 54           | 1999       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$  | 481.20                           | \$558.19                                 | \$647.50                                 | \$751.10                                 | 56.1%  |
| 314                         | STOCT          | 36           | 2000       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$  | 466.56                           | \$541.21                                 | \$627.80                                 | \$728.25                                 | 56.1%  |
| 315                         | STOCT          | 38           | 2000       | Auto-Inflation                | \$ 150,000         | 60-day                | 200                            | \$  | 560.00                           | \$649.60                                 | \$753.54                                 | \$874.10                                 | 56.1%  |
| 316                         | STOCT REV 0101 | 54           | 2002       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$  | 874.80                           | \$1,014.77                               | \$1,177.13                               | \$1,365.47                               | 56.1%  |
| 317                         | STOCT_KEV_0101 | 43           | 1998       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$  | 635.76                           | \$737.48                                 | \$855.48                                 | \$992.36                                 | 56.1%  |
|                             | STOCT          | 43           | 2001       | Auto-Inflation Auto-Inflation | \$ 150,000         | 90-day                |                                | \$  |                                  |  |  | \$1,639.32                               |  |
| 318                         |                | 37           | 2001       |                               | \$ 150,000         | 60-day                | 180<br>200                     | \$  | 1,050.24                         | \$1,218.28<br>\$473.56                   | \$1,413.20<br>\$549.33                   | \$1,639.32                               | 56.1%  |
| 319                         | STOCT          |              | 2001       | Auto-Inflation                |                    | · ·                   |                                | \$  | 408.24                           |  |  |  | 56.1%  |
| 320                         | STOCT          | 43           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$  | 453.60                           | \$526.18                                 | \$610.36                                 | \$708.02                                 | 56.1%  |
| 321                         | STOCT          | 48           |            | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | I ' | 599.40                           | \$695.30                                 | \$806.55                                 | \$935.60                                 | 56.1%  |
| 322                         | STOCT          | 41           | 2001       | Auto-Inflation                | \$ 60,000          | 90-day                | 130                            | \$  | 252.72                           | \$293.16                                 | \$340.06                                 | \$394.47                                 | 56.1%  |
| 323                         | STOCT          | 52           | 2000       | Auto-Inflation                | \$ 150,000         | 60-day                | 180                            | \$  | 1,134.00                         | \$1,315.44                               | \$1,525.91                               | \$1,770.06                               | 56.1%  |
| 324                         | STOCT          | 39           | 1999       | Auto-Inflation                | \$ 100,000         | 30-day                | 180                            | \$  | 602.88                           | \$699.34                                 | \$811.24                                 | \$941.03                                 | 56.1%  |
| 325                         | STOCT          | 50           | 1997       | Auto-Inflation                | \$ 60,000          | 60-day                | 150                            | \$  | 524.32                           | \$608.21                                 | \$705.52                                 | \$818.41                                 | 56.1%  |
| 326                         | STOCT          | 53           | 2000       | Auto-Inflation                | \$ 100,000         | 60-day                | 150                            | \$  | 842.40                           | \$977.18                                 | \$1,133.53                               | \$1,314.90                               | 56.1%  |
| 327                         | STOCT          | 43           | 2000       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$  | 259.20                           | \$300.67                                 | \$348.78                                 | \$404.58                                 | 56.1%  |
| 328                         | STOCT          | 58           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$  | 1,020.60                         | \$1,183.90                               | \$1,373.32                               | \$1,593.05                               | 56.1%  |
| 329                         | STOCT          | 44           | 1998       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$  | 830.28                           | \$963.12                                 | \$1,117.22                               | \$1,295.98                               | 56.1%  |
| 330                         | STOCT          | 42           | 2000       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$  | 305.96                           | \$354.91                                 | \$411.70                                 | \$477.57                                 | 56.1%  |
| 331                         | STOCT          | 41           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$  | 375.44                           | \$435.51                                 | \$505.19                                 | \$586.02                                 | 56.1%  |
| 332                         | STOCT          | 56           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$  | 988.20                           | \$1,146.31                               | \$1,329.72                               | \$1,542.48                               | 56.1%  |
| 333                         | STOCT          | 48           | 2000       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$  | 303.28                           | \$351.80                                 | \$408.09                                 | \$473.39                                 | 56.1%  |
| 334                         | STOCT          | 49           | 2000       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$  | 362.88                           | \$420.94                                 | \$488.29                                 | \$566.42                                 | 56.1%  |
| 335                         | STOCT          | 44           | 2000       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$  | 738.72                           | \$856.92                                 | \$994.02                                 | \$1,153.07                               | 56.1%  |
| 336                         | STOCT          | 33           | 2001       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$  | 447.12                           | \$518.66                                 | \$601.64                                 | \$697.91                                 | 56.1%  |
| 337                         | STOCT          | 53           | 2000       | Auto-Inflation                | \$ 150,000         | 60-day                | 180                            | \$  | 1,302.48                         | \$1,510.88                               | \$1,752.62                               | \$2,033.04                               | 56.1%  |
| 338                         | STOCT          | 53           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$  | 729.00                           | \$845.64                                 | \$980.94                                 | \$1,137.89                               | 56.1%  |
| 339                         | STOCT          | 48           | 2000       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$  | 898.56                           | \$1,042.33                               | \$1,209.10                               | \$1,402.56                               | 56.1%  |
| 340                         | STOCT          | 56           | 1997       | Auto-Inflation                | \$ 500,000         | 60-day                | 200                            | \$  | 1,905.48                         | \$2,210.36                               | \$2,564.01                               | \$2,974.26                               | 56.1%  |
| 341                         | STOCT_REV_0101 | 56           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$  | 889.40                           | \$1,031.70                               | \$1,196.78                               | \$1,388.26                               | 56.1%  |
| 342                         | STOCT REV 0101 | 58           | 2002       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$  | 1,020.60                         | \$1,183.90                               | \$1,373.32                               | \$1,593.05                               | 56.1%  |
| 343                         | STOCT_REV_0101 | 53           | 2001       | Auto-Inflation                | \$ 100,000         | 60-day                | 150                            | \$  | 758.16                           | \$879.47                                 | \$1,020.18                               | \$1,183.41                               | 56.1%  |
| 344                         | STOCT          | 58           | 2000       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$  | 1,474.20                         | \$1,710.07                               | \$1,983.68                               | \$2,301.07                               | 56.1%  |
| 345                         | STOCT_REV_0101 | 54           | 2001       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$  | 1,207.24                         | \$1,400.40                               | \$1,624.46                               | \$1,884.38                               | 56.1%  |
| 346                         | STOCT_KEV_0101 | 54           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$  | 874.80                           | \$1,014.77                               | \$1,177.13                               | \$1,365.47                               | 56.1%  |
| 347                         | STOCT          | 49           | 1998       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$  | 631.80                           | \$732.89                                 | \$850.15                                 | \$986.17                                 | 56.1%  |
| 348                         | STOCT          | 58           | 2000       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$  | 622.08                           | \$732.63                                 | \$837.07                                 | \$971.00                                 | 56.1%  |
| 349                         | STOCT          | 49           | 2000       | Auto-Inflation                | \$ 150,000         | 30-day                | 180                            | \$  | 1,158.84                         | \$1,344.25                               | \$1,559.34                               | \$1,808.83                               | 56.1%  |
| 349<br>350                  | STOCT          | 49           | 2000       | Auto-Inflation Auto-Inflation | \$ 150,000         | 90-day                | 130                            | \$  | 265.36                           | \$1,344.25<br>\$307.82                   | \$1,559.34<br>\$357.07                   | \$1,808.83                               | 56.1%<br>56.1%                                   |

| Connecticut<br>Policy Count | Form           | Issue<br>Age | Issue Year | Inflation Protection | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) |          | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|----------------|--------------|------------|----------------------|--------------------|-----------------------|--------------------------------|----------|----------------------------------|--|--|--|--|
| 351                         | STOCT          | 55           | 2001       | Auto-Inflation       | \$ 150,000         | 60-day                | 150                            | \$       | 1,122.68                         | \$1,302.31                               | \$1,510.68                               | \$1,752.39                               | 56.1%  |
| 352                         | STOCT          | 43           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$       | 259.20                           | \$300.67                                 | \$348.78                                 | \$404.58                                 | 56.1%  |
| 353                         | STOCT          | 41           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 611.02                           | \$708.78                                 | \$822.19                                 | \$953.74                                 | 56.1%  |
| 354                         | STOCT          | 42           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 450.48                           | \$522.56                                 | \$606.17                                 | \$703.15                                 | 56.1%  |
| 355                         | STOCT          | 51           | 1999       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 995.04                           | \$1,154.25                               | \$1,338.93                               | \$1,553.15                               | 56.1%  |
| 356                         | STOCT          | 54           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 1,341.36                         | \$1,555.98                               | \$1,804.93                               | \$2,093.72                               | 56.1%  |
| 357                         | STOCT          | 52           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 1,098.00                         | \$1,273.68                               | \$1,477.47                               | \$1,713.86                               | 56.1%  |
| 358                         | STOCT          | 56           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$       | 471.74                           | \$547.22                                 | \$634.77                                 | \$736.34                                 | 56.1%  |
| 359                         | STOCT_REV_0101 | 58           | 2002       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 1,020.60                         | \$1,183.90                               | \$1,373.32                               | \$1,593.05                               | 56.1%  |
| 360                         | STOCT          | 48           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | Ś        | 539.48                           | \$625.80                                 | \$725.92                                 | \$842.07                                 | 56.1%  |
| 361                         | STOCT          | 44           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 180                            | \$       | 652.86                           | \$757.32                                 | \$878.49                                 | \$1,019.05                               | 56.1%  |
| 362                         | STOCT          | 53           | 1997       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$       | 453.60                           | \$526.18                                 | \$610.36                                 | \$708.02                                 | 56.1%  |
| 363                         | STOCT          | 40           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$       | 375.00                           | \$435.00                                 | \$504.60                                 | \$585.34                                 | 56.1%  |
| 364                         | STOCT          | 57           | 1997       | Auto-Inflation       | \$ 500,000         | 60-day                | 200                            | \$       | 2,034.00                         | \$2,359.44                               | \$2,736.95                               | \$3,174.86                               | 56.1%  |
| 365                         | STOCT          | 53           | 1998       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$       | 453.60                           | \$526.18                                 | \$610.36                                 | \$708.02                                 | 56.1%  |
| 366                         | STOCT          | 44           | 2000       | Auto-Inflation       | \$ 150,000         | 60-day                | 180                            | \$       | 720.00                           | \$835.20                                 | \$968.83                                 | \$1,123.85                               | 56.1%  |
| 367                         | STOCT          | 59           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 1,746.00                         | \$2,025.36                               | \$2,349.42                               | \$2,725.32                               | 56.1%  |
|                             | STOCT          |              | 1998       |                      | \$ 500,000         | 100-day               | 200                            | \$       |                                  | \$2,025.56                               |  | \$2,725.52                               |  |
| 368                         |                | 54<br>54     | 1998       | Auto-Inflation       | \$ 60,000          | 60-day                | 120                            | \$       | 1,535.76                         |  | \$2,066.52<br>\$654.93                   | \$2,397.16                               | 56.1%  |
| 369                         | STOCT          |              | 1997       | Auto-Inflation       |                    | · ·                   |                                | \$       | 486.72                           | \$564.60                                 |  |  | 56.1%  |
| 370                         | STOCT          | 62           |            | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | <u> </u> | 1,326.84                         | \$1,539.13                               | \$1,785.40                               | \$2,071.06                               | 56.1%  |
| 371                         | STOCT          | 57           | 1999       | Auto-Inflation       | \$ 100,000         | 30-day                | 140                            | \$       | 1,020.60                         | \$1,183.90                               | \$1,373.32                               | \$1,593.05                               | 56.1%  |
| 372                         | STOCT          | 53           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 750.00                           | \$870.00                                 | \$1,009.20                               | \$1,170.67                               | 56.1%  |
| 373                         | STOCT          | 54           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 787.32                           | \$913.29                                 | \$1,059.42                               | \$1,228.92                               | 56.1%  |
| 374                         | STOCT          | 42           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 437.04                           | \$506.97                                 | \$588.08                                 | \$682.17                                 | 56.1%  |
| 375                         | STOCT          | 51           | 1999       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 1,298.16                         | \$1,505.87                               | \$1,746.80                               | \$2,026.29                               | 56.1%  |
| 376                         | STOCT          | 43           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 629.84                           | \$730.61                                 | \$847.51                                 | \$983.11                                 | 56.1%  |
| 377                         | STOCT          | 34           | 1998       | Auto-Inflation       | \$ 300,000         | 60-day                | 200                            | \$       | 648.00                           | \$751.68                                 | \$871.95                                 | \$1,011.46                               | 56.1%  |
| 378                         | STOCT          | 47           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 787.32                           | \$913.29                                 | \$1,059.42                               | \$1,228.92                               | 56.1%  |
| 379                         | STOCT          | 45           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 466.56                           | \$541.21                                 | \$627.80                                 | \$728.25                                 | 56.1%  |
| 380                         | STOCT          | 51           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 712.80                           | \$826.85                                 | \$959.14                                 | \$1,112.61                               | 56.1%  |
| 381                         | STOCT          | 50           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 680.40                           | \$789.26                                 | \$915.55                                 | \$1,062.03                               | 56.1%  |
| 382                         | STOCT          | 46           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$       | 510.32                           | \$591.97                                 | \$686.69                                 | \$796.56                                 | 56.1%  |
| 383                         | STOCT          | 53           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 729.00                           | \$845.64                                 | \$980.94                                 | \$1,137.89                               | 56.1%  |
| 384                         | STOCT_REV_0101 | 57           | 2002       | Auto-Inflation       | \$ 500,000         | 30-day                | 280                            | \$       | 3,347.56                         | \$3,883.17                               | \$4,504.48                               | \$5,225.19                               | 56.1%  |
| 385                         | STOCT          | 53           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 810.00                           | \$939.60                                 | \$1,089.94                               | \$1,264.33                               | 56.1%  |
| 386                         | STOCT          | 46           | 2001       | Auto-Inflation       | \$ 60,000          | 60-day                | 130                            | \$       | 315.92                           | \$366.47                                 | \$425.10                                 | \$493.12                                 | 56.1%  |
| 387                         | STOCT          | 48           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 839.80                           | \$974.17                                 | \$1,130.03                               | \$1,310.84                               | 56.1%  |
| 388                         | STOCT          | 37           | 1998       | Auto-Inflation       | \$ 500,000         | 30-day                | 180                            | \$       | 819.24                           | \$950.32                                 | \$1,102.37                               | \$1,278.75                               | 56.1%  |
| 389                         | STOCT          | 39           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 372.60                           | \$432.22                                 | \$501.37                                 | \$581.59                                 | 56.1%  |
| 390                         | STOCT_REV_0101 | 43           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 467.16                           | \$541.91                                 | \$628.61                                 | \$729.19                                 | 56.1%  |
| 391                         | STOCT          | 37           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 468.00                           | \$542.88                                 | \$629.74                                 | \$730.50                                 | 56.1%  |
| 392                         | STOCT          | 50           | 1998       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 1,044.12                         | \$1,211.18                               | \$1,404.97                               | \$1,629.76                               | 56.1%  |
| 393                         | STOCT          | 54           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 1,707.15                         | \$1,980.29                               | \$2,297.14                               | \$2,664.68                               | 56.1%  |
| 394                         | STOCT          | 63           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 1,555.20                         | \$1,804.03                               | \$2,092.68                               | \$2,427.51                               | 56.1%  |
| 395                         | STOCT          | 47           | 1999       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 472.56                           | \$548.17                                 | \$635.88                                 | \$737.62                                 | 56.1%  |
| 396                         | STOCT          | 43           | 1999       | Auto-Inflation       | \$ 150,000         | 30-day                | 260                            | \$       | 1,086.84                         | \$1,260.73                               | \$1,462.45                               | \$1,696.44                               | 56.1%  |
| 397                         | STOCT          | 38           | 2000       | Auto-Inflation       | \$ 500,000         | 30-day                | 200                            | \$       | 748.80                           | \$868.61                                 | \$1,007.59                               | \$1,168.80                               | 56.1%  |
| 398                         | STOCT          | 47           | 2000       | Auto-Inflation       | \$ 200,000         | 60-day                | 200                            | \$       | 1,010.88                         | \$1,172.62                               | \$1,360.24                               | \$1,577.88                               | 56.1%  |
| 399                         | STOCT          | 52           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 761.40                           | \$883.22                                 | \$1,024.54                               | \$1,188.47                               | 56.1%  |
| 400                         | STOCT          | 51           | 2000       | Auto-Inflation       | \$ 300,000         | 60-day                | 200                            | \$       | 1,665.84                         | \$1,932.37                               | \$2,241.55                               | \$2,600.20                               | 56.1%  |

| Connecticut<br>Policy Count | Form           | Issue<br>Age | Issue Year | Inflation Protection | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) |    | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|----------------|--------------|------------|----------------------|--------------------|-----------------------|--------------------------------|----|----------------------------------|--|--|--|--|
| 401                         | STOCT          | 48           | 2001       | Auto-Inflation       | \$ 500,000         | 90-day                | 200                            | \$ | 1,443.36                         | \$1,674.30                               | \$1,942.19                               | \$2,252.93                               | 56.1%  |
| 402                         | STOCT          | 53           | 2000       | Auto-Inflation       | \$ 150,000         | 60-day                | 200                            | \$ | 1,447.20                         | \$1,678.75                               | \$1,947.35                               | \$2,258.93                               | 56.1%  |
| 403                         | STOCT          | 48           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 735.40                           | \$853.06                                 | \$989.55                                 | \$1,147.88                               | 56.1%  |
| 404                         | STOCT          | 47           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 324.00                           | \$375.84                                 | \$435.97                                 | \$505.73                                 | 56.1%  |
| 405                         | STOCT          | 44           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 303.52                           | \$352.08                                 | \$408.42                                 | \$473.76                                 | 56.1%  |
| 406                         | STOCT          | 50           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 612.36                           | \$710.34                                 | \$823.99                                 | \$955.83                                 | 56.1%  |
| 407                         | STOCT          | 33           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 181.44                           | \$210.47                                 | \$244.15                                 | \$283.21                                 | 56.1%  |
| 408                         | STOCT          | 51           | 1998       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | Ś  | 716.52                           | \$831.16                                 | \$964.15                                 | \$1,118.41                               | 56.1%  |
| 409                         | STOCT          | 47           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 291.60                           | \$338.26                                 | \$392.38                                 | \$455.16                                 | 56.1%  |
| 410                         | STOCT          | 46           | 1999       | Auto-Inflation       | \$ 100,000         | 30-day                | 150                            | \$ | 689.28                           | \$799.56                                 | \$927.50                                 | \$1,075.89                               | 56.1%  |
| 410                         | STOCT          | 47           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 787.32                           | \$913.29                                 | \$1,059.42                               | \$1,073.89                               | 56.1%  |
|                             |                |              | 1999       |                      |                    | · ·                   |                                | \$ |                                  |  |  |  |  |
| 412                         | STOCT          | 32           |            | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            |    | 262.44                           | \$304.43                                 | \$353.14                                 | \$409.64                                 | 56.1%  |
| 413                         | STOCT          | 39           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 335.36                           | \$389.02                                 | \$451.26                                 | \$523.46                                 | 56.1%  |
| 414                         | STOCT          | 53           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 180                            | \$ | 842.40                           | \$977.18                                 | \$1,133.53                               | \$1,314.90                               | 56.1%  |
| 415                         | STOCT          | 53           | 2000       | Auto-Inflation       | \$ 150,000         | 60-day                | 180                            | \$ | 1,172.28                         | \$1,359.84                               | \$1,577.42                               | \$1,829.81                               | 56.1%  |
| 416                         | STOCT          | 50           | 1999       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 435.96                           | \$505.71                                 | \$586.63                                 | \$680.49                                 | 56.1%  |
| 417                         | STOCT          | 61           | 2000       | Auto-Inflation       | \$ 60,000          | 30-day                | 120                            | \$ | 840.00                           | \$974.40                                 | \$1,130.30                               | \$1,311.15                               | 56.1%  |
| 418                         | STOCT          | 44           | 1998       | Auto-Inflation       | \$ 500,000         | 20-day                | 250                            | \$ | 1,501.00                         | \$1,741.16                               | \$2,019.75                               | \$2,342.90                               | 56.1%  |
| 419                         | STOCT          | 49           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 150                            | \$ | 408.24                           | \$473.56                                 | \$549.33                                 | \$637.22                                 | 56.1%  |
| 420                         | STOCT          | 69           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 723.16                           | \$838.87                                 | \$973.08                                 | \$1,128.78                               | 56.1%  |
| 421                         | STOCT          | 50           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 422.84                           | \$490.49                                 | \$568.97                                 | \$660.01                                 | 56.1%  |
| 422                         | STOCT          | 52           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 761.40                           | \$883.22                                 | \$1,024.54                               | \$1,188.47                               | 56.1%  |
| 423                         | STOCT          | 51           | 2000       | Auto-Inflation       | \$ 200,000         | 90-day                | 180                            | \$ | 1,296.68                         | \$1,504.15                               | \$1,744.81                               | \$2,023.98                               | 56.1%  |
| 424                         | STOCT          | 55           | 1999       | Auto-Inflation       | \$ 150,000         | 60-day                | 180                            | \$ | 1,504.92                         | \$1,745.71                               | \$2,025.02                               | \$2,349.02                               | 56.1%  |
| 425                         | STOCT          | 55           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$ | 559.72                           | \$649.28                                 | \$753.16                                 | \$873.66                                 | 56.1%  |
| 426                         | STOCT          | 52           | 1997       | Auto-Inflation       | \$ 100,000         | 60-day                | 120                            | \$ | 529.20                           | \$613.87                                 | \$712.09                                 | \$826.03                                 | 56.1%  |
| 427                         | STOCT REV 0101 | 55           | 2002       | Auto-Inflation       | \$ 500,000         | 60-day                | 220                            | \$ | 1,960.20                         | \$2,273.83                               | \$2,637.65                               | \$3,059.67                               | 56.1%  |
| 428                         | STOCT          | 40           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 180                            | \$ | 405.00                           | \$469.80                                 | \$544.97                                 | \$632.16                                 | 56.1%  |
| 429                         | STOCT          | 51           | 1999       | Auto-Inflation       | \$ 150,000         | 30-day                | 180                            | \$ | 1,166.96                         | \$1,353.67                               | \$1,570.26                               | \$1,821.50                               | 56.1%  |
| 430                         | STOCT          | 51           | 2001       | Auto-Inflation       | \$ 500,000         | 60-day                | 220                            | \$ | 1,836.10                         | \$2,129.88                               | \$2,470.66                               | \$2,865.96                               | 56.1%  |
| 430                         | STOCT          | 50           | 2000       | Auto-Inflation       | \$ 60,000          | 60-day                | 120                            | \$ | 361.60                           | \$419.46                                 | \$486.57                                 | \$564.42                                 | 56.1%  |
|                             |                |              | 1998       |                      |                    | · ·                   |                                | \$ |                                  |  |  |  |  |
| 432                         | STOCT          | 55           |            | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | '  | 518.40                           | \$601.34                                 | \$697.56                                 | \$809.17                                 | 56.1%  |
| 433                         | STOCT          | 54           | 1998       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 874.80                           | \$1,014.77                               | \$1,177.13                               | \$1,365.47                               | 56.1%  |
| 434                         | STOCT          | 58           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 1,020.60                         | \$1,183.90                               | \$1,373.32                               | \$1,593.05                               | 56.1%  |
| 435                         | STOCT          | 47           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 510.32                           | \$591.97                                 | \$686.69                                 | \$796.56                                 | 56.1%  |
| 436                         | STOCT          | 34           | 2001       | Auto-Inflation       | \$ 150,000         | 60-day                | 200                            | \$ | 606.52                           | \$703.56                                 | \$816.13                                 | \$946.71                                 | 56.1%  |
| 437                         | STOCT          | 62           | 1997       | Auto-Inflation       | \$ 60,000          | 100-day               | 120                            | \$ | 604.80                           | \$701.57                                 | \$813.82                                 | \$944.03                                 | 56.1%  |
| 438                         | STOCT          | 72           | 1998       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 2,219.40                         | \$2,574.50                               | \$2,986.42                               | \$3,464.25                               | 56.1%  |
| 439                         | STOCT          | 60           | 1997       | Auto-Inflation       | \$ 300,000         | 60-day                | 200                            | \$ | 2,894.40                         | \$3,357.50                               | \$3,894.70                               | \$4,517.86                               | 56.1%  |
| 440                         | STOCT          | 29           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 402.40                           | \$466.78                                 | \$541.47                                 | \$628.10                                 | 56.1%  |
| 441                         | STOCT          | 47           | 2000       | Auto-Inflation       | \$ 500,000         | 60-day                | 200                            | \$ | 1,536.32                         | \$1,782.13                               | \$2,067.27                               | \$2,398.04                               | 56.1%  |
| 442                         | STOCT          | 50           | 2000       | Auto-Inflation       | \$ 500,000         | 60-day                | 200                            | \$ | 1,820.28                         | \$2,111.52                               | \$2,449.37                               | \$2,841.27                               | 56.1%  |
| 443                         | STOCT          | 46           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 648.68                           | \$752.47                                 | \$872.86                                 | \$1,012.52                               | 56.1%  |
| 444                         | STOCT          | 36           | 1998       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 432.00                           | \$501.12                                 | \$581.30                                 | \$674.31                                 | 56.1%  |
| 445                         | STOCT          | 41           | 1999       | Auto-Inflation       | \$ 150,000         | 30-day                | 260                            | \$ | 909.84                           | \$1,055.41                               | \$1,224.28                               | \$1,420.17                               | 56.1%  |
| 446                         | STOCT REV 0101 | 55           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$ | 505.44                           | \$586.31                                 | \$680.12                                 | \$788.94                                 | 56.1%  |
| 447                         | STOCT          | 54           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 787.32                           | \$913.29                                 | \$1,059.42                               | \$1,228.92                               | 56.1%  |
| 448                         | STOCT          | 46           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$ | 336.96                           | \$390.87                                 | \$453.41                                 | \$525.96                                 | 56.1%  |
| 446                         | STOCT          | 53           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 1,137.24                         | \$1,319.20                               | \$1,530.27                               | \$1,775.11                               | 56.1%  |
|                             | 31001          | 23           | 2001       | Auto-miliation       | עטט,טכב כּן        | 50-uay                | 190                            | Þ  | 1,137.24                         | \$1,519.20                               | \$1,53U.Z/                               | \$1,//5.11                               | 30.1%  |

| Connecticut<br>Policy Count | Form           | Issue<br>Age | Issue Year | Inflation Protection | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) | ,  | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|----------------|--------------|------------|----------------------|--------------------|-----------------------|--------------------------------|----|----------------------------------|--|--|--|--|
| 451                         | STOCT          | 56           | 2000       | Auto-Inflation       | \$ 200,000         | 60-day                | 200                            | \$ | 1,987.20                         | \$2,305.15                               | \$2,673.98                               | \$3,101.81                               | 56.1%  |
| 452                         | STOCT          | 39           | 2001       | Auto-Inflation       | \$ 500,000         | 60-day                | 200                            | \$ | 758.16                           | \$879.47                                 | \$1,020.18                               | \$1,183.41                               | 56.1%  |
| 453                         | STOCT          | 54           | 2001       | Auto-Inflation       | \$ 150,000         | 60-day                | 200                            | \$ | 1,399.68                         | \$1,623.63                               | \$1,883.41                               | \$2,184.75                               | 56.1%  |
| 454                         | STOCT          | 48           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 539.48                           | \$625.80                                 | \$725.92                                 | \$842.07                                 | 56.1%  |
| 455                         | STOCT          | 46           | 1998       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 537.48                           | \$623.48                                 | \$723.23                                 | \$838.95                                 | 56.1%  |
| 456                         | STOCT          | 50           | 1998       | Auto-Inflation       | \$ 60,000          | 30-day                | 160                            | \$ | 540.60                           | \$627.10                                 | \$727.43                                 | \$843.82                                 | 56.1%  |
| 457                         | STOCT          | 45           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | Ś  | 285.12                           | \$330.74                                 | \$383.66                                 | \$445.04                                 | 56.1%  |
| 458                         | STOCT          | 52           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 1,067.24                         | \$1,238.00                               | \$1,436.08                               | \$1,665.85                               | 56.1%  |
| 459                         | STOCT          | 62           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 1,326.80                         | \$1,539.09                               | \$1,785.34                               | \$2,071.00                               | 56.1%  |
| 460                         | STOCT          | 50           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 696.60                           | \$808.06                                 | \$937.34                                 | \$1,087.32                               | 56.1%  |
| 461                         | STOCT_REV_0101 | 49           | 2002       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 874.80                           | \$1,014.77                               | \$1,177.13                               | \$1,365.47                               | 56.1%  |
| 462                         | STOCT          | 60           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 2,302.56                         | \$2,670.97                               | \$3,098.32                               | \$3,594.06                               | 56.1%  |
| 463                         | STOCT          | 42           | 1998       | Auto-Inflation       | \$ 60,000          | 30-day                | 160                            | \$ | 395.76                           | \$459.08                                 | \$532.53                                 | \$617.74                                 | 56.1%  |
| 464                         | STOCT          | 51           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 712.80                           | \$826.85                                 | \$959.14                                 | \$1,112.61                               | 56.1%  |
|                             |                | 50           | 2001       |                      | ,                  | 90-day                |                                | \$ |                                  |  | •  |  |  |
| 465<br>466                  | STOCT          |              | 2001       | Auto-Inflation       | \$ 150,000         |                       | 180<br>150                     | \$ | 944.76                           | \$1,095.92                               | \$1,271.27                               | \$1,474.67                               | 56.1%  |
|                             | STOCT          | 43           |            | Auto-Inflation       | \$ 100,000         | 30-day                |                                |    | 466.56                           | \$541.21                                 | \$627.80                                 | \$728.25                                 | 56.1%  |
| 467                         | STOCT          | 53           | 1999       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 675.00                           | \$783.00                                 | \$908.28                                 | \$1,053.60                               | 56.1%  |
| 468                         | STOCT          | 51           | 1998       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 712.80                           | \$826.85                                 | \$959.14                                 | \$1,112.61                               | 56.1%  |
| 469                         | STOCT          | 62           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 1,911.44                         | \$2,217.27                               | \$2,572.03                               | \$2,983.56                               | 56.1%  |
| 470                         | STOCT          | 51           | 1999       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 670.68                           | \$777.99                                 | \$902.47                                 | \$1,046.86                               | 56.1%  |
| 471                         | STOCT          | 55           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 831.08                           | \$964.05                                 | \$1,118.30                               | \$1,297.23                               | 56.1%  |
| 472                         | STOCT          | 57           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 1,014.00                         | \$1,176.24                               | \$1,364.44                               | \$1,582.75                               | 56.1%  |
| 473                         | STOCT_REV_0101 | 49           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 585.00                           | \$678.60                                 | \$787.18                                 | \$913.12                                 | 56.1%  |
| 474                         | STOCT          | 53           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$ | 455.00                           | \$527.80                                 | \$612.25                                 | \$710.21                                 | 56.1%  |
| 475                         | STOCT          | 34           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 456.12                           | \$529.10                                 | \$613.76                                 | \$711.96                                 | 56.1%  |
| 476                         | STOCT          | 64           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 1,501.76                         | \$1,742.04                               | \$2,020.77                               | \$2,344.09                               | 56.1%  |
| 477                         | STOCT          | 56           | 1999       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 985.44                           | \$1,143.11                               | \$1,326.01                               | \$1,538.17                               | 56.1%  |
| 478                         | STOCT          | 42           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 437.40                           | \$507.38                                 | \$588.57                                 | \$682.74                                 | 56.1%  |
| 479                         | STOCT          | 59           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 1,215.00                         | \$1,409.40                               | \$1,634.90                               | \$1,896.49                               | 56.1%  |
| 480                         | STOCT          | 42           | 2001       | Auto-Inflation       | \$ 150,000         | 30-day                | 200                            | \$ | 960.32                           | \$1,113.97                               | \$1,292.21                               | \$1,498.96                               | 56.1%  |
| 481                         | STOCT          | 44           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 664.84                           | \$771.21                                 | \$894.61                                 | \$1,037.75                               | 56.1%  |
| 482                         | STOCT          | 48           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 526.50                           | \$610.74                                 | \$708.46                                 | \$821.81                                 | 56.1%  |
| 483                         | STOCT          | 36           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 168.00                           | \$194.88                                 | \$226.06                                 | \$262.23                                 | 56.1%  |
| 484                         | STOCT          | 49           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 936.00                           | \$1,085.76                               | \$1,259.48                               | \$1,461.00                               | 56.1%  |
| 485                         | STOCT          | 46           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 279.92                           | \$324.71                                 | \$376.66                                 | \$436.93                                 | 56.1%  |
| 486                         | STOCT          | 54           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | Ś  | 816.48                           | \$947.12                                 | \$1,098.66                               | \$1,274.44                               | 56.1%  |
| 487                         | STOCT          | 55           | 2000       | Auto-Inflation       | \$ 500,000         | 60-day                | 150                            | \$ | 1,598.46                         | \$1,854.21                               | \$2,150.89                               | \$2,495.03                               | 56.1%  |
| 488                         | STOCT          | 42           | 1998       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 213.40                           | \$247.54                                 | \$287.15                                 | \$333.10                                 | 56.1%  |
| 489                         | STOCT          | 43           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 435.00                           | \$504.60                                 | \$585.34                                 | \$678.99                                 | 56.1%  |
| 490                         | STOCT          | 55           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 471.74                           | \$547.22                                 | \$634.77                                 | \$736.34                                 | 56.1%  |
| 491                         | STOCT          | 54           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 867.68                           | \$1,006.51                               | \$1,167.55                               | \$1,354.36                               | 56.1%  |
| 491                         | STOCT          | 57           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day<br>90-day      | 120                            | \$ | 583.20                           | \$676.51                                 | \$1,167.55                               | \$1,334.36                               | 56.1%  |
| 492                         | STOCT          | 53           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 750.00                           | \$870.00                                 | \$1,009.20                               | \$1,170.67                               | 56.1%  |
| 493<br>494                  |                | 53           | 2001       |                      | \$ 100,000         | 60-day                | 150                            | \$ |                                  |  | \$1,009.20<br>\$537.70                   | \$1,170.67                               |  |
|                             | STOCT          |              | 1999       | Auto-Inflation       |                    | -                     |                                |    | 399.60                           | \$463.54                                 |  |  | 56.1%  |
| 495                         | STOCT          | 48           |            | Auto-Inflation       | \$ 300,000         | 60-day                | 230                            | \$ | 1,792.68                         | \$2,079.51                               | \$2,412.23                               | \$2,798.19                               | 56.1%  |
| 496                         | STOCT          | 63           | 1998       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 855.36                           | \$992.22                                 | \$1,150.97                               | \$1,335.13                               | 56.1%  |
| 497                         | STOCT          | 54           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 787.32                           | \$913.29                                 | \$1,059.42                               | \$1,228.92                               | 56.1%  |
| 498                         | STOCT          | 51           | 2001       | Auto-Inflation       | \$ 150,000         | 60-day                | 180                            | \$ | 1,106.82                         | \$1,283.91                               | \$1,489.34                               | \$1,727.63                               | 56.1%  |
| 499                         | STOCT          | 53           | 2000       | Auto-Inflation       | \$ 60,000          | 60-day                | 120                            | \$ | 399.60                           | \$463.54                                 | \$537.70                                 | \$623.73                                 | 56.1%  |
| 500                         | STOCT          | 59           | 1997       | Auto-Inflation       | \$ 200,000         | 30-day                | 180                            | \$ | 1,958.09                         | \$2,271.38                               | \$2,634.81                               | \$3,056.37                               | 56.1%  |

| Connecticut<br>Policy Count | Form           | Issue<br>Age | Issue Year | Inflation Protection | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) |     | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|----------------|--------------|------------|----------------------|--------------------|-----------------------|--------------------------------|-----|----------------------------------|--|--|--|--|
| 501                         | STOCT          | 62           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 696.38                           | \$807.80                                 | \$937.05                                 | \$1,086.98                               | 56.1%  |
| 502                         | STOCT          | 57           | 2000       | Auto-Inflation       | \$ 60,000          | 60-day                | 150                            | \$  | 742.61                           | \$861.43                                 | \$999.26                                 | \$1,159.14                               | 56.1%  |
| 503                         | STOCT          | 50           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$  | 944.80                           | \$1,095.97                               | \$1,271.32                               | \$1,474.73                               | 56.1%  |
| 504                         | STOCT          | 65           | 1997       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 972.00                           | \$1,127.52                               | \$1,307.92                               | \$1,517.19                               | 56.1%  |
| 505                         | STOCT          | 55           | 1997       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 499.20                           | \$579.07                                 | \$671.72                                 | \$779.20                                 | 56.1%  |
| 506                         | STOCT          | 36           | 1997       | Auto-Inflation       | \$ 500,000         | 100-day               | 150                            | \$  | 473.85                           | \$549.67                                 | \$637.61                                 | \$739.63                                 | 56.1%  |
| 507                         | STOCT          | 54           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | Ś   | 1,341.36                         | \$1,555.98                               | \$1,804.93                               | \$2,093.72                               | 56.1%  |
| 508                         | STOCT          | 52           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$  | 917.64                           | \$1,064.46                               | \$1,234.78                               | \$1,432.34                               | 56.1%  |
| 509                         | STOCT_REV_0101 | 64           | 2002       | Auto-Inflation       | \$ 60,000          | 60-day                | 130                            | \$  | 935.08                           | \$1,084.69                               | \$1,258.24                               | \$1,459.56                               | 56.1%  |
| 510                         | STOCT_KEV_0101 | 62           | 1999       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 803.52                           | \$932.08                                 | \$1,081.22                               | \$1,459.30                               | 56.1%  |
| 510                         | STOCT          | 35           | 2001       |                      | \$ 100,000         | 90-day                | 150                            | \$  | 260.30                           | \$301.95                                 |  | \$406.30                                 | 56.1%  |
| -                           |                |              |            | Auto-Inflation       |                    | •                     |                                |     |                                  |  | \$350.26                                 |  |  |
| 512                         | STOCT          | 57           | 1998       | Auto-Inflation       | \$ 500,000         | 100-day               | 150                            | \$  | 1,397.12                         | \$1,620.66                               | \$1,879.96                               | \$2,180.76                               | 56.1%  |
| 513                         | STOCT_REV_0101 | 61           | 2002       | Auto-Inflation       | \$ 500,000         | 90-day                | 200                            | \$  | 3,097.20                         | \$3,592.75                               | \$4,167.59                               | \$4,834.41                               | 56.1%  |
| 514                         | STOCT          | 57           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 1,053.00                         | \$1,221.48                               | \$1,416.92                               | \$1,643.62                               | 56.1%  |
| 515                         | STOCT          | 49           | 1999       | Auto-Inflation       | \$ 500,000         | 60-day                | 170                            | \$  | 1,370.00                         | \$1,589.20                               | \$1,843.47                               | \$2,138.43                               | 56.1%  |
| 516                         | STOCT          | 49           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$  | 639.60                           | \$741.94                                 | \$860.65                                 | \$998.35                                 | 56.1%  |
| 517                         | STOCT          | 41           | 2000       | Auto-Inflation       | \$ 150,000         | 60-day                | 180                            | \$  | 696.00                           | \$807.36                                 | \$936.54                                 | \$1,086.38                               | 56.1%  |
| 518                         | STOCT          | 62           | 1997       | Auto-Inflation       | \$ 60,000          | 100-day               | 110                            | \$  | 576.58                           | \$668.83                                 | \$775.85                                 | \$899.98                                 | 56.1%  |
| 519                         | STOCT          | 58           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 1,020.60                         | \$1,183.90                               | \$1,373.32                               | \$1,593.05                               | 56.1%  |
| 520                         | STOCT          | 54           | 1997       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 399.60                           | \$463.54                                 | \$537.70                                 | \$623.73                                 | 56.1%  |
| 521                         | STOCT          | 53           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$  | 1,053.00                         | \$1,221.48                               | \$1,416.92                               | \$1,643.62                               | 56.1%  |
| 522                         | STOCT          | 45           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 285.60                           | \$331.30                                 | \$384.30                                 | \$445.79                                 | 56.1%  |
| 523                         | STOCT          | 60           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 1,166.40                         | \$1,353.02                               | \$1,569.51                               | \$1,820.63                               | 56.1%  |
| 524                         | STOCT          | 51           | 2000       | Auto-Inflation       | \$ 200,000         | 60-day                | 200                            | \$  | 1,485.76                         | \$1,723.48                               | \$1,999.24                               | \$2,319.12                               | 56.1%  |
| 525                         | STOCT          | 37           | 1998       | Auto-Inflation       | \$ 150,000         | 30-day                | 180                            | \$  | 563.76                           | \$653.96                                 | \$758.60                                 | \$879.97                                 | 56.1%  |
| 526                         | STOCT          | 58           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 622.08                           | \$721.61                                 | \$837.07                                 | \$971.00                                 | 56.1%  |
| 527                         | STOCT          | 52           | 2000       | Auto-Inflation       | \$ 200.000         | 60-day                | 180                            | \$  | 1,380.24                         | \$1,601.08                               | \$1,857.25                               | \$2,154.41                               | 56.1%  |
| 528                         | STOCT          | 56           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 889.40                           | \$1,031.70                               | \$1,196.78                               | \$1,388.26                               | 56.1%  |
| 529                         | STOCT          | 39           | 2001       | Auto-Inflation       | \$ 500,000         | 60-day                | 200                            | \$  | 758.16                           | \$879.47                                 | \$1,020.18                               | \$1,183.41                               | 56.1%  |
| 530                         | STOCT          | 49           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$  | 597.84                           | \$693.49                                 | \$804.45                                 | \$933.17                                 | 56.1%  |
| 531                         | STOCT          | 40           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$  | 602.64                           | \$699.06                                 | \$810.91                                 | \$940.66                                 | 56.1%  |
| 532                         | STOCT          | 33           | 2000       | Auto-Inflation       | \$ 500,000         | 60-day                | 250                            | \$  | 988.32                           |  | \$1,329.88                               | \$1,542.66                               | 56.1%  |
|                             |                | 50           | 1997       |                      | \$ 150,000         | 90-day                |                                | \$  |                                  | \$1,146.45                               |  |  |  |
| 533                         | STOCT          |              |            | Auto-Inflation       | ,                  |                       | 180                            | 1 . | 1,210.32                         | \$1,403.97                               | \$1,628.61                               | \$1,889.18                               | 56.1%  |
| 534                         | STOCT          | 53           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$  | 1,263.60                         | \$1,465.78                               | \$1,700.30                               | \$1,972.35                               | 56.1%  |
| 535                         | STOCT          | 50           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 640.92                           | \$743.47                                 | \$862.42                                 | \$1,000.41                               | 56.1%  |
| 536                         | STOCT          | 46           | 1998       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 266.12                           | \$308.70                                 | \$358.09                                 | \$415.39                                 | 56.1%  |
| 537                         | STOCT          | 46           | 1999       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 295.70                           | \$343.01                                 | \$397.89                                 | \$461.56                                 | 56.1%  |
| 538                         | STOCT          | 35           | 1998       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 156.48                           | \$181.52                                 | \$210.56                                 | \$244.25                                 | 56.1%  |
| 539                         | STOCT          | 44           | 2001       | Auto-Inflation       | \$ 200,000         | 60-day                | 200                            | \$  | 1,000.76                         | \$1,160.88                               | \$1,346.62                               | \$1,562.08                               | 56.1%  |
| 540                         | STOCT          | 47           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$  | 979.68                           | \$1,136.43                               | \$1,318.26                               | \$1,529.18                               | 56.1%  |
| 541                         | STOCT          | 54           | 2000       | Auto-Inflation       | \$ 500,000         | 60-day                | 270                            | \$  | 3,160.56                         | \$3,666.25                               | \$4,252.85                               | \$4,933.31                               | 56.1%  |
| 542                         | STOCT          | 54           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 150                            | \$  | 1,158.96                         | \$1,344.39                               | \$1,559.50                               | \$1,809.02                               | 56.1%  |
| 543                         | STOCT          | 48           | 1999       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 499.56                           | \$579.49                                 | \$672.21                                 | \$779.76                                 | 56.1%  |
| 544                         | STOCT          | 42           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 393.68                           | \$456.67                                 | \$529.74                                 | \$614.49                                 | 56.1%  |
| 545                         | STOCT          | 50           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$  | 944.80                           | \$1,095.97                               | \$1,271.32                               | \$1,474.73                               | 56.1%  |
| 546                         | STOCT          | 34           | 2001       | Auto-Inflation       | \$ 100,000         | 20-day                | 150                            | \$  | 386.10                           | \$447.88                                 | \$519.54                                 | \$602.66                                 | 56.1%  |
| 547                         | STOCT          | 51           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$  | 1,026.00                         | \$1,190.16                               | \$1,380.59                               | \$1,601.48                               | 56.1%  |
| 548                         | STOCT          | 43           | 1999       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$  | 751.21                           | \$871.40                                 | \$1,010.83                               | \$1,172.56                               | 56.1%  |
| 549                         | STOCT          | 54           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$  | 1,207.24                         | \$1,400.40                               | \$1,624.46                               | \$1,884.38                               | 56.1%  |
| 550                         | STOCT          | 46           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 180                            | \$  | 680.40                           | \$789.26                                 | \$915.55                                 | \$1,062.03                               | 56.1%  |

| Connecticut<br>Policy Count | Form           | Issue<br>Age | Issue Year | Inflation Protection          | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) |    | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|----------------|--------------|------------|-------------------------------|--------------------|-----------------------|--------------------------------|----|----------------------------------|--|--|--|--|
| 551                         | STOCT_REV_0101 | 42           | 2002       | Auto-Inflation                | \$ 200,000         | 60-day                | 200                            | \$ | 777.60                           | \$902.02                                 | \$1,046.34                               | \$1,213.75                               | 56.1%  |
| 552                         | STOCT          | 51           | 1998       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 645.12                           | \$748.34                                 | \$868.07                                 | \$1,006.97                               | 56.1%  |
| 553                         | STOCT          | 53           | 2000       | Auto-Inflation                | \$ 60,000          | 60-day                | 120                            | \$ | 503.48                           | \$584.04                                 | \$677.48                                 | \$785.88                                 | 56.1%  |
| 554                         | STOCT          | 31           | 1998       | Auto-Inflation                | \$ 100,000         | 20-day                | 180                            | \$ | 440.72                           | \$511.24                                 | \$593.03                                 | \$687.92                                 | 56.1%  |
| 555                         | STOCT          | 51           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 641.52                           | \$744.16                                 | \$863.23                                 | \$1,001.35                               | 56.1%  |
| 556                         | STOCT          | 50           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 642.96                           | \$745.83                                 | \$865.17                                 | \$1,003.59                               | 56.1%  |
| 557                         | STOCT          | 58           | 1998       | Auto-Inflation                | \$ 500,000         | 60-day                | 230                            | \$ | 3,005.64                         | \$3,486.54                               | \$4,044.39                               | \$4,691.49                               | 56.1%  |
| 558                         | STOCT          | 53           | 2000       | Auto-Inflation                | \$ 100,000         | 60-day                | 150                            | \$ | 842.40                           | \$977.18                                 | \$1,133.53                               | \$1,314.90                               | 56.1%  |
| 559                         | STOCT          | 48           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | Ś  | 539.48                           | \$625.80                                 | \$725.92                                 | \$842.07                                 | 56.1%  |
| 560                         | STOCT          | 50           | 1998       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | Ś  | 612.36                           | \$710.34                                 | \$823.99                                 | \$955.83                                 | 56.1%  |
| 561                         | STOCT          | 52           | 2001       | Auto-Inflation                | \$ 200,000         | 60-day                | 200                            | \$ | 1,278.00                         | \$1,482.48                               | \$1,719.68                               | \$1,994.83                               | 56.1%  |
| 562                         | STOCT          | 44           | 1999       | Auto-Inflation                | \$ 150,000         | 60-day                | 200                            | \$ | 936.00                           | \$1,085.76                               | \$1,259.48                               | \$1,461.00                               | 56.1%  |
| 563                         | STOCT REV 0101 | 57           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 947.72                           | \$1,099.36                               | \$1,275.25                               | \$1,479.29                               | 56.1%  |
| 564                         | STOCT_KEV_0101 | 50           | 1997       | Auto-Inflation                | \$ 500,000         | 100-day               | 200                            | \$ | 1,496.40                         | \$1,735.82                               | \$2,013.56                               | \$2,335.72                               | 56.1%  |
| 565                         | STOCT          | 52           | 2001       | Auto-Inflation                | \$ 60,000          | 60-day                | 160                            | \$ | 629.24                           | \$729.92                                 | \$846.71                                 | \$982.18                                 | 56.1%  |
| 566                         | STOCT          | 43           | 2001       | Auto-Inflation                | \$ 100,000         | 60-day                | 150                            | \$ | 508.95                           | \$590.38                                 | \$684.84                                 | \$794.42                                 | 56.1%  |
| 567                         | STOCT          | 51           | 2001       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 997.28                           | \$1,156.84                               | \$1,341.94                               | \$1,556.65                               | 56.1%  |
|                             | STOCT          | 54           | 2001       | Auto-Inflation Auto-Inflation | \$ 60,000          | 60-day                | 120                            | \$ | 505.44                           | \$1,156.64                               | \$680.12                                 | \$1,556.65                               |  |
| 568                         |                | 54           | 1999       |                               | \$ 100,000         | 90-day                | 150                            | \$ |                                  |  | \$959.14                                 |  | 56.1%  |
| 569                         | STOCT          |              | 2001       | Auto-Inflation                |                    | -                     |                                | \$ | 712.80                           | \$826.85                                 | •  | \$1,112.61                               | 56.1%  |
| 570                         | STOCT          | 64           |            | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            |    | 1,545.00                         | \$1,792.20                               | \$2,078.95                               | \$2,411.58                               | 56.1%  |
| 571                         | STOCT          | 59           | 2001       | Auto-Inflation                | \$ 60,000          | 90-day                | 130                            | \$ | 703.04                           | \$815.53                                 | \$946.01                                 | \$1,097.37                               | 56.1%  |
| 572                         | STOCT_REV_0101 | 54           | 2002       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 1,117.80                         | \$1,296.65                               | \$1,504.11                               | \$1,744.77                               | 56.1%  |
| 573                         | STOCT          | 54           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 827.52                           | \$959.92                                 | \$1,113.51                               | \$1,291.67                               | 56.1%  |
| 574                         | STOCT          | 53           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 729.00                           | \$845.64                                 | \$980.94                                 | \$1,137.89                               | 56.1%  |
| 575                         | STOCT          | 59           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 1,125.00                         | \$1,305.00                               | \$1,513.80                               | \$1,756.01                               | 56.1%  |
| 576                         | STOCT          | 52           | 2000       | Auto-Inflation                | \$ 500,000         | 60-day                | 250                            | \$ | 1,992.60                         | \$2,311.42                               | \$2,681.24                               | \$3,110.24                               | 56.1%  |
| 577                         | STOCT          | 38           | 1998       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 486.00                           | \$563.76                                 | \$653.96                                 | \$758.60                                 | 56.1%  |
| 578                         | STOCT          | 53           | 2001       | Auto-Inflation                | \$ 60,000          | 90-day                | 130                            | \$ | 491.40                           | \$570.02                                 | \$661.23                                 | \$767.02                                 | 56.1%  |
| 579                         | STOCT          | 67           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 1,866.24                         | \$2,164.84                               | \$2,511.21                               | \$2,913.01                               | 56.1%  |
| 580                         | STOCT          | 52           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 634.50                           | \$736.02                                 | \$853.78                                 | \$990.39                                 | 56.1%  |
| 581                         | STOCT          | 50           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 648.90                           | \$752.72                                 | \$873.16                                 | \$1,012.87                               | 56.1%  |
| 582                         | STOCT          | 49           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 608.40                           | \$705.74                                 | \$818.66                                 | \$949.65                                 | 56.1%  |
| 583                         | STOCT          | 53           | 2000       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$ | 408.24                           | \$473.56                                 | \$549.33                                 | \$637.22                                 | 56.1%  |
| 584                         | STOCT          | 58           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 1,020.60                         | \$1,183.90                               | \$1,373.32                               | \$1,593.05                               | 56.1%  |
| 585                         | STOCT          | 55           | 2000       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$ | 480.00                           | \$556.80                                 | \$645.89                                 | \$749.23                                 | 56.1%  |
| 586                         | STOCT_REV_0101 | 60           | 2002       | Auto-Inflation                | \$ 60,000          | 90-day                | 130                            | \$ | 880.32                           | \$1,021.17                               | \$1,184.56                               | \$1,374.09                               | 56.1%  |
| 587                         | STOCT          | 56           | 1999       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 1,422.00                         | \$1,649.52                               | \$1,913.44                               | \$2,219.59                               | 56.1%  |
| 588                         | STOCT          | 54           | 2001       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 1,242.00                         | \$1,440.72                               | \$1,671.24                               | \$1,938.63                               | 56.1%  |
| 589                         | STOCT          | 45           | 1997       | Auto-Inflation                | \$ 500,000         | 100-day               | 200                            | \$ | 1,183.10                         | \$1,372.40                               | \$1,591.98                               | \$1,846.70                               | 56.1%  |
| 590                         | STOCT          | 53           | 1997       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 1,166.04                         | \$1,352.61                               | \$1,569.02                               | \$1,820.07                               | 56.1%  |
| 591                         | STOCT          | 53           | 2000       | Auto-Inflation                | \$ 500,000         | 60-day                | 150                            | \$ | 1,409.58                         | \$1,635.11                               | \$1,896.73                               | \$2,200.21                               | 56.1%  |
| 592                         | STOCT          | 61           | 1997       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 1,186.37                         | \$1,376.19                               | \$1,596.38                               | \$1,851.80                               | 56.1%  |
| 593                         | STOCT          | 23           | 2001       | Auto-Inflation                | \$ 100,000         | 60-day                | 150                            | \$ | 296.40                           | \$343.82                                 | \$398.84                                 | \$462.65                                 | 56.1%  |
| 594                         | STOCT          | 65           | 1997       | Auto-Inflation                | \$ 100,000         | 100-day               | 150                            | \$ | 1,589.24                         | \$1,843.52                               | \$2,138.48                               | \$2,480.64                               | 56.1%  |
| 595                         | STOCT          | 61           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 1,313.25                         | \$1,523.37                               | \$1,767.11                               | \$2,049.85                               | 56.1%  |
| 596                         | STOCT          | 58           | 2000       | Auto-Inflation                | \$ 100,000         | 30-day                | 150                            | \$ | 1,498.95                         | \$1,738.78                               | \$2,016.99                               | \$2,339.71                               | 56.1%  |
| 597                         | STOCT          | 53           | 1997       | Auto-Inflation                | \$ 60,000          | 100-day               | 180                            | \$ | 552.88                           | \$641.34                                 | \$743.96                                 | \$862.99                                 | 56.1%  |
| 598                         | STOCT          | 55           | 2000       | Auto-Inflation                | \$ 100,000         | 60-day                | 150                            | \$ | 810.00                           | \$939.60                                 | \$1,089.94                               | \$1,264.33                               | 56.1%  |
| 599                         | STOCT          | 53           | 2000       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$ | 408.24                           | \$473.56                                 | \$549.33                                 | \$637.22                                 | 56.1%  |
| 600                         | STOCT          | 61           | 1997       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$ | 870.16                           | \$1,009.39                               | \$349.33<br>\$1,170.89                   | \$1,358.23                               | 56.1%  |

| Connecticut<br>Policy Count | Form           | Issue<br>Age | Issue Year | Inflation Protection          | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) |    | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|----------------|--------------|------------|-------------------------------|--------------------|-----------------------|--------------------------------|----|----------------------------------|--|--|--|--|
| 601                         | STOCT          | 51           | 1997       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$ | 401.76                           | \$466.04                                 | \$540.61                                 | \$627.11                                 | 56.1%  |
| 602                         | STOCT          | 60           | 1998       | Auto-Inflation                | \$ 60,000          | 60-day                | 150                            | \$ | 845.64                           | \$980.94                                 | \$1,137.89                               | \$1,319.96                               | 56.1%  |
| 603                         | STOCT          | 58           | 1997       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$ | 622.08                           | \$721.61                                 | \$837.07                                 | \$971.00                                 | 56.1%  |
| 604                         | STOCT          | 52           | 1997       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 1,233.72                         | \$1,431.12                               | \$1,660.09                               | \$1,925.71                               | 56.1%  |
| 605                         | STOCT          | 44           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 437.40                           | \$507.38                                 | \$588.57                                 | \$682.74                                 | 56.1%  |
| 606                         | STOCT REV 0101 | 59           | 2002       | Auto-Inflation                | \$ 60,000          | 90-day                | 130                            | \$ | 676.00                           | \$784.16                                 | \$909.63                                 | \$1,055.17                               | 56.1%  |
| 607                         | STOCT          | 37           | 2001       | Auto-Inflation                | \$ 150,000         | 60-day                | 200                            | Ś  | 524.88                           | \$608.86                                 | \$706.28                                 | \$819.28                                 | 56.1%  |
| 608                         | STOCT          | 51           | 2000       | Auto-Inflation                | \$ 100,000         | 60-day                | 150                            | \$ | 745.20                           | \$864.43                                 | \$1,002.74                               | \$1,163.18                               | 56.1%  |
| 609                         | STOCT          | 46           | 2000       | Auto-Inflation                | \$ 150,000         | 60-day                | 180                            | Ś  | 872.52                           | \$1,012.12                               | \$1,174.06                               | \$1,361.91                               | 56.1%  |
| 610                         | STOCT          | 58           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 1,134.00                         | \$1,315.44                               | \$1,525.91                               | \$1,770.06                               | 56.1%  |
| 611                         | STOCT          | 48           | 2000       | Auto-Inflation                | \$ 200,000         | 90-day                | 180                            | \$ | 944.80                           | \$1,095.97                               | \$1,271.32                               | \$1,474.73                               | 56.1%  |
| 612                         | STOCT          | 41           | 1997       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 629.76                           | \$730.52                                 | \$847.41                                 | \$982.99                                 | 56.1%  |
| 613                         | STOCT          | 45           | 1998       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 841.72                           | \$976.40                                 | \$1,132.62                               | \$1,313.84                               | 56.1%  |
| 614                         | STOCT          | 43           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 364.52                           | \$422.84                                 | \$490.50                                 | \$568.98                                 | 56.1%  |
|                             |                | 67           | 2001       |                               | ,                  | 60-day                |                                | \$ |                                  | •  |  |  |  |
| 615                         | STOCT          |              |            | Auto-Inflation                | \$ 150,000         | -                     | 150                            |    | 2,536.92                         | \$2,942.83                               | \$3,413.68                               | \$3,959.87                               | 56.1%  |
| 616                         | STOCT          | 53           | 2000       | Auto-Inflation                | \$ 150,000         | 60-day                | 150                            | \$ | 1,085.40                         | \$1,259.06                               | \$1,460.51                               | \$1,694.20                               | 56.1%  |
| 617                         | STOCT          | 51           | 1999       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 641.52                           | \$744.16                                 | \$863.23                                 | \$1,001.35                               | 56.1%  |
| 618                         | STOCT          | 48           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 599.40                           | \$695.30                                 | \$806.55                                 | \$935.60                                 | 56.1%  |
| 619                         | STOCT          | 51           | 2000       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$ | 401.76                           | \$466.04                                 | \$540.61                                 | \$627.11                                 | 56.1%  |
| 620                         | STOCT          | 43           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 453.60                           | \$526.18                                 | \$610.36                                 | \$708.02                                 | 56.1%  |
| 621                         | STOCT          | 44           | 2001       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 629.16                           | \$729.83                                 | \$846.60                                 | \$982.05                                 | 56.1%  |
| 622                         | STOCT          | 36           | 2000       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 466.56                           | \$541.21                                 | \$627.80                                 | \$728.25                                 | 56.1%  |
| 623                         | STOCT          | 51           | 2001       | Auto-Inflation                | \$ 60,000          | 90-day                | 130                            | \$ | 435.24                           | \$504.88                                 | \$585.66                                 | \$679.36                                 | 56.1%  |
| 624                         | STOCT          | 46           | 2000       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$ | 311.04                           | \$360.81                                 | \$418.54                                 | \$485.50                                 | 56.1%  |
| 625                         | STOCT          | 45           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 518.40                           | \$601.34                                 | \$697.56                                 | \$809.17                                 | 56.1%  |
| 626                         | STOCT          | 39           | 2000       | Auto-Inflation                | \$ 150,000         | 60-day                | 180                            | \$ | 524.88                           | \$608.86                                 | \$706.28                                 | \$819.28                                 | 56.1%  |
| 627                         | STOCT          | 38           | 2000       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$ | 207.36                           | \$240.54                                 | \$279.02                                 | \$323.67                                 | 56.1%  |
| 628                         | STOCT          | 55           | 1997       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$ | 518.40                           | \$601.34                                 | \$697.56                                 | \$809.17                                 | 56.1%  |
| 629                         | STOCT          | 49           | 2001       | Auto-Inflation                | \$ 200,000         | 60-day                | 180                            | \$ | 1,261.66                         | \$1,463.53                               | \$1,697.69                               | \$1,969.32                               | 56.1%  |
| 630                         | STOCT          | 48           | 1999       | Auto-Inflation                | \$ 100,000         | 60-day                | 150                            | \$ | 568.64                           | \$659.62                                 | \$765.16                                 | \$887.59                                 | 56.1%  |
| 631                         | STOCT          | 44           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 472.50                           | \$548.10                                 | \$635.80                                 | \$737.52                                 | 56.1%  |
| 632                         | STOCT_REV_0101 | 54           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 874.80                           | \$1,014.77                               | \$1,177.13                               | \$1,365.47                               | 56.1%  |
| 633                         | STOCT          | 50           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 589.68                           | \$684.03                                 | \$793.47                                 | \$920.43                                 | 56.1%  |
| 634                         | STOCT          | 44           | 1999       | Auto-Inflation                | \$ 100,000         | 30-day                | 200                            | \$ | 734.40                           | \$851.90                                 | \$988.21                                 | \$1,146.32                               | 56.1%  |
| 635                         | STOCT          | 57           | 2001       | Auto-Inflation                | \$ 150,000         | 60-day                | 180                            | \$ | 1,539.64                         | \$1,785.98                               | \$2,071.74                               | \$2,403.22                               | 56.1%  |
| 636                         | STOCT          | 45           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 518.40                           | \$601.34                                 | \$697.56                                 | \$809.17                                 | 56.1%  |
| 637                         | STOCT          | 57           | 1999       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 1,053.00                         | \$1,221.48                               | \$1,416.92                               | \$1,643.62                               | 56.1%  |
| 638                         | STOCT          | 49           | 1999       | Auto-Inflation                | \$ 300,000         | 60-day                | 200                            | \$ | 1,425.60                         | \$1,653.70                               | \$1,918.29                               | \$2,225.21                               | 56.1%  |
| 639                         | STOCT          | 46           | 2001       | Auto-Inflation                | \$ 60,000          | 90-day                | 130                            | \$ | 336.96                           | \$390.87                                 | \$453.41                                 | \$525.96                                 | 56.1%  |
| 640                         | STOCT          | 39           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 372.60                           | \$432.22                                 | \$501.37                                 | \$581.59                                 | 56.1%  |
| 641                         | STOCT          | 48           | 2001       | Auto-Inflation                | \$ 200,000         | 60-day                | 200                            | \$ | 990.00                           | \$1,148.40                               | \$1,332.14                               | \$1,545.29                               | 56.1%  |
| 642                         | STOCT          | 50           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 612.36                           | \$710.34                                 | \$823.99                                 | \$955.83                                 | 56.1%  |
| 643                         | STOCT          | 42           | 1998       | Auto-Inflation                | \$ 500,000         | 100-day               | 150                            | \$ | 645.00                           | \$710.34<br>\$748.20                     | \$867.91                                 | \$1,006.78                               | 56.1%  |
| 644                         | STOCT          | 37           | 2001       | Auto-Inflation Auto-Inflation | \$ 150,000         | 60-day                | 150                            | \$ | 459.28                           |  |  | \$1,006.78                               | 56.1%  |
|                             |                | 47           | 2001       |                               |                    | 60-day                |                                |    |                                  | \$532.76                                 | \$618.01                                 |  |  |
| 645                         | STOCT          |              |            | Auto-Inflation                | \$ 60,000          | •                     | 130                            | \$ | 425.64                           | \$493.74                                 | \$572.74                                 | \$664.38                                 | 56.1%  |
| 646                         | STOCT          | 41           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 405.00                           | \$469.80                                 | \$544.97                                 | \$632.16                                 | 56.1%  |
| 647                         | STOCT          | 37           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 324.00                           | \$375.84                                 | \$435.97                                 | \$505.73                                 | 56.1%  |
| 648                         | STOCT          | 59           | 2000       | Auto-Inflation                | \$ 150,000         | 60-day                | 200                            | \$ | 1,818.00                         | \$2,108.88                               | \$2,446.30                               | \$2,837.71                               | 56.1%  |
| 649                         | STOCT          | 49           | 2001       | Auto-Inflation                | \$ 500,000         | 90-day                | 180                            | \$ | 1,466.88                         | \$1,701.58                               | \$1,973.83                               | \$2,289.65                               | 56.1%  |
| 650                         | STOCT          | 34           | 1997       | Auto-Inflation                | \$ 150,000         | 30-day                | 180                            | \$ | 505.44                           | \$586.31                                 | \$680.12                                 | \$788.94                                 | 56.1%  |

| Connecticut<br>Policy Count | Form  | Issue<br>Age | Issue Year | Inflation Protection | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) | ,   | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|-------|--------------|------------|----------------------|--------------------|-----------------------|--------------------------------|-----|----------------------------------|--|--|--|--|
| 651                         | STOCT | 56           | 2000       | Auto-Inflation       | \$ 300,000         | 60-day                | 230                            | \$  | 2,369.00                         | \$2,748.04                               | \$3,187.73                               | \$3,697.76                               | 56.1%  |
| 652                         | STOCT | 54           | 2000       | Auto-Inflation       | \$ 200,000         | 60-day                | 250                            | \$  | 1,800.00                         | \$2,088.00                               | \$2,422.08                               | \$2,809.61                               | 56.1%  |
| 653                         | STOCT | 45           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 274.56                           | \$318.49                                 | \$369.45                                 | \$428.56                                 | 56.1%  |
| 654                         | STOCT | 59           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$  | 1,389.58                         | \$1,611.91                               | \$1,869.82                               | \$2,168.99                               | 56.1%  |
| 655                         | STOCT | 51           | 1998       | Auto-Inflation       | \$ 100,000         | 90-day                | 180                            | \$  | 829.95                           | \$962.74                                 | \$1,116.78                               | \$1,295.47                               | 56.1%  |
| 656                         | STOCT | 46           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$  | 789.48                           | \$915.80                                 | \$1,062.32                               | \$1,232.30                               | 56.1%  |
| 657                         | STOCT | 56           | 1999       | Auto-Inflation       | \$ 500,000         | 90-day                | 200                            | \$  | 2,020.00                         | \$2,343.20                               | \$2,718.11                               | \$3,153.01                               | 56.1%  |
| 658                         | STOCT | 49           | 1999       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 631.80                           | \$732.89                                 | \$850.15                                 | \$986.17                                 | 56.1%  |
| 659                         | STOCT | 51           | 2000       | Auto-Inflation       | \$ 200,000         | 60-day                | 150                            | Ś   | 926.64                           | \$1,074.90                               | \$1,246.89                               | \$1,446.39                               | 56.1%  |
| 660                         | STOCT | 51           | 1998       | Auto-Inflation       | \$ 300,000         | 60-day                | 180                            | \$  | 1,332.00                         | \$1,545.12                               | \$1,792.34                               | \$2,079.11                               | 56.1%  |
| 661                         | STOCT | 53           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 453.60                           | \$526.18                                 | \$610.36                                 | \$708.02                                 | 56.1%  |
| 662                         | STOCT | 52           | 2000       | Auto-Inflation       | \$ 100,000         | 30-day                | 150                            | \$  | 1,011.24                         | \$1,173.04                               | \$1,360.72                               | \$1,578.44                               | 56.1%  |
| 663                         | STOCT | 53           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 978.64                           | \$1,135.22                               | \$1,316.86                               | \$1,527.56                               | 56.1%  |
| 664                         | STOCT | 49           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 742.36                           | \$861.14                                 | \$998.92                                 | \$1,158.75                               | 56.1%  |
| 665                         | STOCT | 53           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$  | 780.00                           | \$904.80                                 | \$1,049.57                               | \$1,138.73                               | 56.1%  |
| 666                         | STOCT | 63           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 855.36                           | \$904.80                                 | \$1,049.57                               | \$1,335.13                               | 56.1%  |
| 667                         | STOCT | 42           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$  | 453.60                           | \$526.18                                 | \$610.36                                 | \$708.02                                 | 56.1%  |
|                             | STOCT | 54           | 2000       |                      | \$ 100,000         | 90-day                | 150                            | \$  | 787.32                           | \$913.29                                 |  | \$1,228.92                               |  |
| 668                         |       | 40           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day<br>90-day      | 200                            | \$  |                                  | \$913.29                                 | \$1,059.42                               | \$1,228.92                               | 56.1%  |
| 669                         | STOCT |              | 2000       | Auto-Inflation       |                    | -                     |                                | \$  | 842.40                           |  | \$1,133.53                               |  | 56.1%  |
| 670                         | STOCT | 50           |            | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | - 7 | 627.00                           | \$727.32                                 | \$843.69                                 | \$978.68                                 | 56.1%  |
| 671                         | STOCT | 38           | 2000       | Auto-Inflation       | \$ 200,000         | 30-day                | 270                            | \$  | 1,043.88                         | \$1,210.90                               | \$1,404.64                               | \$1,629.39                               | 56.1%  |
| 672                         | STOCT | 52           | 1999       | Auto-Inflation       | \$ 60,000          | 60-day                | 120                            | \$  | 453.72                           | \$526.32                                 | \$610.53                                 | \$708.21                                 | 56.1%  |
| 673                         | STOCT | 47           | 1998       | Auto-Inflation       | \$ 200,000         | 30-day                | 180                            | \$  | 980.52                           | \$1,137.40                               | \$1,319.39                               | \$1,530.49                               | 56.1%  |
| 674                         | STOCT | 60           | 2000       | Auto-Inflation       | \$ 500,000         | 60-day                | 190                            | \$  | 2,811.24                         | \$3,261.04                               | \$3,782.80                               | \$4,388.05                               | 56.1%  |
| 675                         | STOCT | 51           | 2001       | Auto-Inflation       | \$ 500,000         | 60-day                | 250                            | \$  | 1,925.00                         | \$2,233.00                               | \$2,590.28                               | \$3,004.72                               | 56.1%  |
| 676                         | STOCT | 65           | 1998       | Auto-Inflation       | \$ 500,000         | 100-day               | 180                            | \$  | 3,347.96                         | \$3,883.63                               | \$4,505.01                               | \$5,225.82                               | 56.1%  |
| 677                         | STOCT | 38           | 2000       | Auto-Inflation       | \$ 200,000         | 60-day                | 200                            | \$  | 620.00                           | \$719.20                                 | \$834.27                                 | \$967.76                                 | 56.1%  |
| 678                         | STOCT | 51           | 1998       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 401.76                           | \$466.04                                 | \$540.61                                 | \$627.11                                 | 56.1%  |
| 679                         | STOCT | 41           | 1998       | Auto-Inflation       | \$ 100,000         | 30-day                | 180                            | \$  | 473.53                           | \$549.29                                 | \$637.18                                 | \$739.13                                 | 56.1%  |
| 680                         | STOCT | 53           | 2001       | Auto-Inflation       | \$ 150,000         | 60-day                | 180                            | \$  | 1,233.20                         | \$1,430.51                               | \$1,659.39                               | \$1,924.90                               | 56.1%  |
| 681                         | STOCT | 41           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$  | 559.88                           | \$649.46                                 | \$753.37                                 | \$873.91                                 | 56.1%  |
| 682                         | STOCT | 55           | 1997       | Auto-Inflation       | \$ 100,000         | 60-day                | 120                            | \$  | 648.00                           | \$751.68                                 | \$871.95                                 | \$1,011.46                               | 56.1%  |
| 683                         | STOCT | 59           | 1997       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 1,042.88                         | \$1,209.74                               | \$1,403.30                               | \$1,627.83                               | 56.1%  |
| 684                         | STOCT | 53           | 2000       | Auto-Inflation       | \$ 200,000         | 60-day                | 200                            | \$  | 1,500.00                         | \$1,740.00                               | \$2,018.40                               | \$2,341.34                               | 56.1%  |
| 685                         | STOCT | 58           | 1999       | Auto-Inflation       | \$ 150,000         | 60-day                | 180                            | \$  | 1,827.36                         | \$2,119.74                               | \$2,458.90                               | \$2,852.32                               | 56.1%  |
| 686                         | STOCT | 55           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 831.08                           | \$964.05                                 | \$1,118.30                               | \$1,297.23                               | 56.1%  |
| 687                         | STOCT | 52           | 2000       | Auto-Inflation       | \$ 200,000         | 90-day                | 180                            | \$  | 1,341.36                         | \$1,555.98                               | \$1,804.93                               | \$2,093.72                               | 56.1%  |
| 688                         | STOCT | 55           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 831.12                           | \$964.10                                 | \$1,118.36                               | \$1,297.29                               | 56.1%  |
| 689                         | STOCT | 72           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 120                            | \$  | 3,227.04                         | \$3,743.37                               | \$4,342.31                               | \$5,037.07                               | 56.1%  |
| 690                         | STOCT | 63           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$  | 926.64                           | \$1,074.90                               | \$1,246.89                               | \$1,446.39                               | 56.1%  |
| 691                         | STOCT | 56           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$  | 933.12                           | \$1,082.42                               | \$1,255.61                               | \$1,456.50                               | 56.1%  |
| 692                         | STOCT | 57           | 1997       | Auto-Inflation       | \$ 60,000          | 100-day               | 120                            | \$  | 531.36                           | \$616.38                                 | \$715.00                                 | \$829.40                                 | 56.1%  |
| 693                         | STOCT | 55           | 1997       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 596.16                           | \$691.55                                 | \$802.19                                 | \$930.54                                 | 56.1%  |
| 694                         | STOCT | 65           | 1998       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 1,603.80                         | \$1,860.41                               | \$2,158.07                               | \$2,503.37                               | 56.1%  |
| 695                         | STOCT | 54           | 1997       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 431.56                           | \$500.61                                 | \$580.71                                 | \$673.62                                 | 56.1%  |
| 696                         | STOCT | 57           | 2000       | Auto-Inflation       | \$ 200,000         | 100-day               | 200                            | \$  | 2,027.32                         | \$2,351.69                               | \$2,727.96                               | \$3,164.44                               | 56.1%  |
| 697                         | STOCT | 56           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$  | 1,382.20                         | \$1,603.35                               | \$1,859.89                               | \$2,157.47                               | 56.1%  |
| 698                         | STOCT | 49           | 1999       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$  | 631.80                           | \$732.89                                 | \$850.15                                 | \$986.17                                 | 56.1%  |
| 699                         | STOCT | 49           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$  | 349.44                           | \$405.35                                 | \$470.21                                 | \$545.44                                 | 56.1%  |
| 700                         | STOCT | 36           | 1999       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | Ś   | 349.44                           | \$357.05                                 | \$470.21                                 | \$480.44                                 | 56.1%  |

| Connecticut<br>Policy Count | Form                    | Issue<br>Age | Issue Year | Inflation Protection | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) |    | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|-------------------------|--------------|------------|----------------------|--------------------|-----------------------|--------------------------------|----|----------------------------------|--|--|--|--|
| 701                         | STOCT_REV_0101          | 66           | 2002       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$ | 1,137.24                         | \$1,319.20                               | \$1,530.27                               | \$1,775.11                               | 56.1%  |
| 702                         | STOCT                   | 43           | 2001       | Auto-Inflation       | \$ 200,000         | 60-day                | 200                            | \$ | 955.28                           | \$1,108.12                               | \$1,285.42                               | \$1,491.09                               | 56.1%  |
| 703                         | STOCT                   | 47           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 291.60                           | \$338.26                                 | \$392.38                                 | \$455.16                                 | 56.1%  |
| 704                         | STOCT                   | 52           | 2000       | Auto-Inflation       | \$ 150,000         | 60-day                | 150                            | \$ | 1,061.84                         | \$1,231.73                               | \$1,428.81                               | \$1,657.42                               | 56.1%  |
| 705                         | STOCT                   | 33           | 1998       | Auto-Inflation       | \$ 500,000         | 20-day                | 200                            | \$ | 700.00                           | \$812.00                                 | \$941.92                                 | \$1,092.63                               | 56.1%  |
| 706                         | STOCT                   | 46           | 1998       | Auto-Inflation       | \$ 500,000         | 60-day                | 200                            | \$ | 1,463.28                         | \$1,697.40                               | \$1,968.99                               | \$2,284.03                               | 56.1%  |
| 707                         | STOCT                   | 52           | 1998       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 767.80                           | \$890.65                                 | \$1,033.15                               | \$1,198.46                               | 56.1%  |
| 708                         | STOCT                   | 51           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 641.52                           | \$744.16                                 | \$863.23                                 | \$1,001.35                               | 56.1%  |
| 709                         | STOCT                   | 35           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | Ś  | 447.12                           | \$518.66                                 | \$601.64                                 | \$697.91                                 | 56.1%  |
| 710                         | STOCT                   | 42           | 1999       | Auto-Inflation       | \$ 150,000         | 60-day                | 200                            | Ś  | 756.12                           | \$877.10                                 | \$1,017.44                               | \$1,180.22                               | 56.1%  |
| 711                         | STOCT                   | 39           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$ | 225.56                           | \$261.65                                 | \$303.51                                 | \$352.08                                 | 56.1%  |
| 712                         | STOCT                   | 37           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 291.60                           | \$338.26                                 | \$392.38                                 | \$455.16                                 | 56.1%  |
| 713                         | STOCT                   | 40           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 388.80                           | \$451.01                                 | \$523.17                                 | \$606.88                                 | 56.1%  |
| 713                         | STOCT                   | 51           | 1998       | Auto-Inflation       | \$ 300,000         | 100-day               | 180                            | \$ | 1,341.36                         | \$1,555.98                               | \$1,804.93                               | \$2,093.72                               | 56.1%  |
| 714                         | STOCT                   | 48           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 599.40                           | \$695.30                                 | \$806.55                                 | \$935.60                                 | 56.1%  |
| 715                         | STOCT                   | 48           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 735.36                           | \$853.02                                 | \$989.50                                 | \$1,147.82                               | 56.1%  |
| -                           |                         |              | 2000       |                      |                    | •                     |                                | \$ |                                  |  |  |  |  |
| 717                         | STOCT                   | 48           |            | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            |    | 881.76                           | \$1,022.84                               | \$1,186.50                               | \$1,376.34                               | 56.1%  |
| 718                         | STOCT                   | 48           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 582.72                           | \$675.96                                 | \$784.11                                 | \$909.57                                 | 56.1%  |
| 719                         | STOCT                   | 41           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 417.16                           | \$483.91                                 | \$561.33                                 | \$651.14                                 | 56.1%  |
| 720                         | STOCT                   | 51           | 1997       | Auto-Inflation       | \$ 500,000         | 100-day               | 250                            | \$ | 1,989.48                         | \$2,307.80                               | \$2,677.04                               | \$3,105.37                               | 56.1%  |
| 721                         | STOCT                   | 40           | 1998       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 219.56                           | \$254.69                                 | \$295.44                                 | \$342.71                                 | 56.1%  |
| 722                         | STOCT                   | 49           | 2000       | Auto-Inflation       | \$ 150,000         | 20-day                | 210                            | \$ | 1,548.25                         | \$1,795.97                               | \$2,083.33                               | \$2,416.66                               | 56.1%  |
| 723                         | STOCT                   | 61           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$ | 828.36                           | \$960.90                                 | \$1,114.64                               | \$1,292.98                               | 56.1%  |
| 724                         | STOCT                   | 71           | 2000       | Auto-Inflation       | \$ 60,000          | 100-day               | 160                            | \$ | 1,712.00                         | \$1,985.92                               | \$2,303.67                               | \$2,672.25                               | 56.1%  |
| 725                         | STOCT                   | 49           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 597.80                           | \$693.45                                 | \$804.40                                 | \$933.10                                 | 56.1%  |
| 726                         | STOCT                   | 52           | 1999       | Auto-Inflation       | \$ 150,000         | 30-day                | 140                            | \$ | 939.00                           | \$1,089.24                               | \$1,263.52                               | \$1,465.68                               | 56.1%  |
| 727                         | STOCT                   | 39           | 1997       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 220.32                           | \$255.57                                 | \$296.46                                 | \$343.90                                 | 56.1%  |
| 728                         | STOCT                   | 42           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 221.60                           | \$257.06                                 | \$298.18                                 | \$345.89                                 | 56.1%  |
| 729                         | STOCT                   | 35           | 2000       | Auto-Inflation       | \$ 200,000         | 60-day                | 200                            | \$ | 505.44                           | \$586.31                                 | \$680.12                                 | \$788.94                                 | 56.1%  |
| 730                         | STOCT                   | 46           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 311.04                           | \$360.81                                 | \$418.54                                 | \$485.50                                 | 56.1%  |
| 731                         | STOCT                   | 41           | 1999       | Auto-Inflation       | \$ 150,000         | 60-day                | 180                            | \$ | 660.96                           | \$766.71                                 | \$889.39                                 | \$1,031.69                               | 56.1%  |
| 732                         | STOCT                   | 41           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 571.08                           | \$662.45                                 | \$768.45                                 | \$891.40                                 | 56.1%  |
| 733                         | STOCT                   | 54           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 842.40                           | \$977.18                                 | \$1,133.53                               | \$1,314.90                               | 56.1%  |
| 734                         | STOCT                   | 52           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$ | 463.32                           | \$537.45                                 | \$623.44                                 | \$723.19                                 | 56.1%  |
| 735                         | STOCT                   | 48           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 631.80                           | \$732.89                                 | \$850.15                                 | \$986.17                                 | 56.1%  |
| 736                         | STOCT                   | 40           | 1998       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 208.77                           | \$242.17                                 | \$280.92                                 | \$325.87                                 | 56.1%  |
| 737                         | STOCT                   | 49           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 568.64                           | \$659.62                                 | \$765.16                                 | \$887.59                                 | 56.1%  |
| 738                         | STOCT                   | 62           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 723.16                           | \$838.87                                 | \$973.08                                 | \$1,128.78                               | 56.1%  |
| 739                         | STOCT                   | 65           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 1,603.80                         | \$1,860.41                               | \$2,158.07                               | \$2,503.37                               | 56.1%  |
| 740                         | STOCT                   | 54           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 160                            | \$ | 736.56                           | \$854.41                                 | \$991.12                                 | \$1,149.69                               | 56.1%  |
| 740                         | STOCT                   | 49           | 1998       | Auto-Inflation       | \$ 100,000         | 30-day                | 180                            | \$ | 787.32                           | \$913.29                                 | \$1,059.42                               | \$1,145.05                               | 56.1%  |
| 741                         | STOCT REV 0101          | 49           | 2002       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 526.50                           | \$610.74                                 | \$1,039.42                               | \$1,228.92                               | 56.1%  |
|                             | STOCT_REV_0101<br>STOCT |              | 2002       |                      |                    | 60-day                |                                | \$ |                                  |  |  |  |  |
| 743                         |                         | 58<br>55     | 2001       | Auto-Inflation       | \$ 150,000         |                       | 180                            | \$ | 1,827.36                         | \$2,119.74                               | \$2,458.90                               | \$2,852.32                               | 56.1%  |
| 744                         | STOCT                   |              |            | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            |    | 800.28                           | \$928.32                                 | \$1,076.86                               | \$1,249.15                               | 56.1%  |
| 745                         | STOCT                   | 54           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 758.16                           | \$879.47                                 | \$1,020.18                               | \$1,183.41                               | 56.1%  |
| 746                         | STOCT                   | 40           | 2000       | Auto-Inflation       | \$ 500,000         | 20-day                | 160                            | \$ | 808.70                           | \$938.09                                 | \$1,088.19                               | \$1,262.30                               | 56.1%  |
| 747                         | STOCT                   | 53           | 2001       | Auto-Inflation       | \$ 300,000         | 100-day               | 200                            | \$ | 1,560.00                         | \$1,809.60                               | \$2,099.14                               | \$2,435.00                               | 56.1%  |
| 748                         | STOCT                   | 56           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 489.88                           | \$568.26                                 | \$659.18                                 | \$764.65                                 | 56.1%  |
| 749                         | STOCT                   | 47           | 1997       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 194.40                           | \$225.50                                 | \$261.58                                 | \$303.44                                 | 56.1%  |
| 750                         | STOCT                   | 52           | 1998       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 1,067.24                         | \$1,238.00                               | \$1,436.08                               | \$1,665.85                               | 56.1%  |

| Connecticut<br>Policy Count | Form           | Issue<br>Age | Issue Year | Inflation Protection          | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) |    | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|----------------|--------------|------------|-------------------------------|--------------------|-----------------------|--------------------------------|----|----------------------------------|--|--|--|--|
| 751                         | STOCT          | 46           | 1998       | Auto-Inflation                | \$ 100,000         | 30-day                | 180                            | \$ | 664.84                           | \$771.21                                 | \$894.61                                 | \$1,037.75                               | 56.1%  |
| 752                         | STOCT          | 54           | 2001       | Auto-Inflation                | \$ 60,000          | 90-day                | 130                            | \$ | 518.66                           | \$601.65                                 | \$697.91                                 | \$809.57                                 | 56.1%  |
| 753                         | STOCT          | 61           | 2000       | Auto-Inflation                | \$ 100,000         | 30-day                | 200                            | \$ | 1,764.00                         | \$2,046.24                               | \$2,373.64                               | \$2,753.42                               | 56.1%  |
| 754                         | STOCT          | 71           | 2000       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$ | 1,275.66                         | \$1,479.77                               | \$1,716.53                               | \$1,991.17                               | 56.1%  |
| 755                         | STOCT          | 60           | 1997       | Auto-Inflation                | \$ 60,000          | 100-day               | 120                            | \$ | 537.52                           | \$623.52                                 | \$723.29                                 | \$839.01                                 | 56.1%  |
| 756                         | STOCT          | 56           | 1997       | Auto-Inflation                | \$ 60,000          | 100-day               | 110                            | \$ | 446.16                           | \$517.55                                 | \$600.35                                 | \$696.41                                 | 56.1%  |
| 757                         | STOCT          | 54           | 2001       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 1,341.36                         | \$1,555.98                               | \$1,804.93                               | \$2,093.72                               | 56.1%  |
| 758                         | STOCT          | 52           | 1998       | Auto-Inflation                | \$ 500,000         | 100-day               | 180                            | \$ | 1,458.00                         | \$1,691.28                               | \$1,961.88                               | \$2,275.79                               | 56.1%  |
| 759                         | STOCT          | 66           | 1998       | Auto-Inflation                | \$ 100,000         | 30-day                | 160                            | \$ | 1,503.36                         | \$1,743.90                               | \$2,022.92                               | \$2,346.59                               | 56.1%  |
| 760                         | STOCT          | 66           | 1997       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | Ś  | 944.80                           | \$1,095.97                               | \$1,271.32                               | \$1,474.73                               | 56.1%  |
| 761                         | STOCT          | 53           | 1998       | Auto-Inflation                | \$ 100,000         | 30-day                | 150                            | \$ | 1,018.12                         | \$1,181.02                               | \$1,369.98                               | \$1,589.18                               | 56.1%  |
| 762                         | STOCT          | 49           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 631.80                           | \$732.89                                 | \$850.15                                 | \$986.17                                 | 56.1%  |
| 763                         | STOCT          | 48           | 2001       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 951.80                           | \$1,104.09                               | \$1,280.74                               | \$1,485.66                               | 56.1%  |
| 764                         | STOCT          | 47           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 567.00                           | \$657.72                                 | \$762.96                                 | \$885.03                                 | 56.1%  |
| 765                         | STOCT REV 0101 | 52           | 2002       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 1,185.84                         | \$1,375.57                               | \$1,595.67                               | \$1,850.97                               | 56.1%  |
| 766                         | STOCT_KEV_0101 | 47           | 2002       | Auto-Inflation                | \$ 150,000         | 60-day                | 200                            | \$ | 1,183.72                         | \$1,373.12                               | \$1,592.81                               | \$1,847.66                               | 56.1%  |
| 767                         | STOCT          | 44           | 2001       |                               |                    | 90-day                | 120                            | \$ | ,                                |  | \$366.22                                 | 1 1                                      | 56.1%  |
|                             |                | 47           | 2000       | Auto-Inflation                |                    | 90-day<br>90-day      |                                | \$ | 272.16                           | \$315.71                                 |  | \$424.81                                 |  |
| 768                         | STOCT          |              | 2001       | Auto-Inflation                | \$ 150,000         | •                     | 180                            |    | 787.32                           | \$913.29                                 | \$1,059.42                               | \$1,228.92                               | 56.1%  |
| 769                         | STOCT          | 47           |            | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 567.00                           | \$657.72                                 | \$762.96                                 | \$885.03                                 | 56.1%  |
| 770                         | STOCT          | 51           | 2000       | Auto-Inflation                | \$ 300,000         | 60-day                | 210                            | \$ | 1,398.60                         | \$1,622.38                               | \$1,881.96                               | \$2,183.07                               | 56.1%  |
| 771                         | STOCT          | 51           | 2000       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$ | 361.60                           | \$419.46                                 | \$486.57                                 | \$564.42                                 | 56.1%  |
| 772                         | STOCT          | 47           | 2000       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 874.80                           | \$1,014.77                               | \$1,177.13                               | \$1,365.47                               | 56.1%  |
| 773                         | STOCT          | 54           | 1999       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 874.92                           | \$1,014.91                               | \$1,177.29                               | \$1,365.66                               | 56.1%  |
| 774                         | STOCT          | 53           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 810.00                           | \$939.60                                 | \$1,089.94                               | \$1,264.33                               | 56.1%  |
| 775                         | STOCT          | 49           | 2000       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 1,164.92                         | \$1,351.31                               | \$1,567.52                               | \$1,818.32                               | 56.1%  |
| 776                         | STOCT          | 45           | 2000       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$ | 285.12                           | \$330.74                                 | \$383.66                                 | \$445.04                                 | 56.1%  |
| 777                         | STOCT          | 42           | 2000       | Auto-Inflation                | \$ 100,000         | 60-day                | 150                            | \$ | 453.60                           | \$526.18                                 | \$610.36                                 | \$708.02                                 | 56.1%  |
| 778                         | STOCT          | 54           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 874.80                           | \$1,014.77                               | \$1,177.13                               | \$1,365.47                               | 56.1%  |
| 779                         | STOCT          | 55           | 2001       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 1,294.72                         | \$1,501.88                               | \$1,742.18                               | \$2,020.92                               | 56.1%  |
| 780                         | STOCT          | 45           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 518.40                           | \$601.34                                 | \$697.56                                 | \$809.17                                 | 56.1%  |
| 781                         | STOCT          | 40           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 374.40                           | \$434.30                                 | \$503.79                                 | \$584.40                                 | 56.1%  |
| 782                         | STOCT          | 52           | 1999       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 685.32                           | \$794.97                                 | \$922.17                                 | \$1,069.71                               | 56.1%  |
| 783                         | STOCT          | 41           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 364.52                           | \$422.84                                 | \$490.50                                 | \$568.98                                 | 56.1%  |
| 784                         | STOCT          | 45           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 518.40                           | \$601.34                                 | \$697.56                                 | \$809.17                                 | 56.1%  |
| 785                         | STOCT          | 40           | 2001       | Auto-Inflation                | \$ 60,000          | 60-day                | 150                            | \$ | 262.44                           | \$304.43                                 | \$353.14                                 | \$409.64                                 | 56.1%  |
| 786                         | STOCT          | 53           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 675.00                           | \$783.00                                 | \$908.28                                 | \$1,053.60                               | 56.1%  |
| 787                         | STOCT          | 51           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 712.80                           | \$826.85                                 | \$959.14                                 | \$1,112.61                               | 56.1%  |
| 788                         | STOCT          | 54           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 787.32                           | \$913.29                                 | \$1,059.42                               | \$1,228.92                               | 56.1%  |
| 789                         | STOCT          | 50           | 2001       | Auto-Inflation                | \$ 60,000          | 60-day                | 130                            | \$ | 454.32                           | \$527.01                                 | \$611.33                                 | \$709.15                                 | 56.1%  |
| 790                         | STOCT          | 42           | 2001       | Auto-Inflation                | \$ 60,000          | 90-day                | 130                            | \$ | 240.08                           | \$278.49                                 | \$323.05                                 | \$374.74                                 | 56.1%  |
| 791                         | STOCT          | 55           | 2001       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 1,438.56                         | \$1,668.73                               | \$1,935.73                               | \$2,245.44                               | 56.1%  |
| 792                         | STOCT          | 54           | 2001       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 1,207.24                         | \$1,400.40                               | \$1,624.46                               | \$1,884.38                               | 56.1%  |
| 793                         | STOCT          | 26           | 2001       | Auto-Inflation                | \$ 100,000         | 60-day                | 180                            | \$ | 369.36                           | \$428.46                                 | \$497.01                                 | \$576.53                                 | 56.1%  |
| 794                         | STOCT          | 52           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 659.88                           | \$765.46                                 | \$887.93                                 | \$1,030.00                               | 56.1%  |
| 795                         | STOCT          | 45           | 2000       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 699.84                           | \$811.81                                 | \$941.70                                 | \$1,092.38                               | 56.1%  |
| 796                         | STOCT          | 55           | 2000       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$ | 518.40                           | \$601.34                                 | \$697.56                                 | \$809.17                                 | 56.1%  |
| 796<br>797                  | STOCT          | 58           | 2000       | Auto-Inflation Auto-Inflation | \$ 100,000         | 60-day                | 150                            | \$ | 1,024.92                         | \$1,188.91                               | \$1,379.13                               | \$809.17                                 | 56.1%  |
|                             |                |              | 2001       |                               |                    |                       |                                | \$ | -                                |  |  |  |  |
| 798<br>799                  | STOCT          | 68           | 2000       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            |    | 3,149.28                         | \$3,653.16                               | \$4,237.67                               | \$4,915.70                               | 56.1%  |
|                             | STOCT          | 51           | 2000       | Auto-Inflation                | \$ 200,000         | 60-day                | 200                            | \$ | 1,283.04                         | \$1,488.33                               | \$1,726.46                               | \$2,002.69                               | 56.1%  |

| Connecticut<br>Policy Count | Form                    | Issue<br>Age | Issue Year | Inflation Protection          | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) |    | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|-------------------------|--------------|------------|-------------------------------|--------------------|-----------------------|--------------------------------|----|----------------------------------|--|--|--|--|
| 801                         | STOCT                   | 46           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 481.16                           | \$558.15                                 | \$647.45                                 | \$751.04                                 | 56.1%  |
| 802                         | STOCT                   | 36           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 307.80                           | \$357.05                                 | \$414.18                                 | \$480.44                                 | 56.1%  |
| 803                         | STOCT                   | 50           | 2001       | Auto-Inflation                | \$ 60,000          | 90-day                | 130                            | \$ | 366.48                           | \$425.12                                 | \$493.14                                 | \$572.04                                 | 56.1%  |
| 804                         | STOCT                   | 44           | 2001       | Auto-Inflation                | \$ 100,000         | 60-day                | 150                            | \$ | 587.56                           | \$681.57                                 | \$790.62                                 | \$917.12                                 | 56.1%  |
| 805                         | STOCT                   | 51           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 641.52                           | \$744.16                                 | \$863.23                                 | \$1,001.35                               | 56.1%  |
| 806                         | STOCT                   | 35           | 1998       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$ | 181.44                           | \$210.47                                 | \$244.15                                 | \$283.21                                 | 56.1%  |
| 807                         | STOCT                   | 53           | 1998       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 1,133.40                         | \$1,314.74                               | \$1,525.10                               | \$1,769.12                               | 56.1%  |
| 808                         | STOCT                   | 40           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 388.80                           | \$451.01                                 | \$523.17                                 | \$606.88                                 | 56.1%  |
| 809                         | STOCT                   | 55           | 2001       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 1,198.80                         | \$1,390.61                               | \$1,613.11                               | \$1,871.20                               | 56.1%  |
| 810                         | STOCT                   | 49           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | Ś  | 568.68                           | \$659.67                                 | \$765.22                                 | \$887.65                                 | 56.1%  |
| 811                         | STOCT                   | 53           | 2001       | Auto-Inflation                | \$ 150,000         | 60-day                | 150                            | \$ | 1,127.32                         | \$1,307.69                               | \$1,516.92                               | \$1,759.63                               | 56.1%  |
| 812                         | STOCT                   | 54           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 787.32                           | \$913.29                                 | \$1,059.42                               | \$1,228.92                               | 56.1%  |
| 813                         | STOCT                   | 51           | 1998       | Auto-Inflation                | \$ 150,000         | 30-day                | 180                            | \$ | 1,244.16                         | \$1,443.23                               | \$1,674.14                               | \$1,942.00                               | 56.1%  |
| 814                         | STOCT                   | 48           | 2000       | Auto-Inflation                | \$ 200,000         | 60-day                | 180                            | \$ | 1,244.52                         | \$1,443.64                               | \$1,674.63                               | \$1,942.57                               | 56.1%  |
| 815                         | STOCT                   | 65           | 2001       | Auto-Inflation                | \$ 60,000          | 100-day               | 160                            | \$ | 1,057.52                         | \$1,226.72                               | \$1,423.00                               | \$1,650.68                               | 56.1%  |
| 816                         | STOCT                   | 62           | 2000       | Auto-Inflation                | \$ 150,000         | 60-day                | 180                            | \$ | 2,391.12                         | \$2,773.70                               | \$3,217.49                               | \$3,732.29                               | 56.1%  |
| 817                         | STOCT                   | 48           | 1998       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$ | 336.96                           | \$390.87                                 | \$453.41                                 | \$525.96                                 | 56.1%  |
|                             | STOCT                   | 59           | 2000       |                               | \$ 100,000         | 60-day                |                                | \$ |                                  |  |  | \$1,775.11                               |  |
| 818                         |                         | 59           | 2000       | Auto-Inflation                |                    | 90-day                | 150<br>150                     | \$ | 1,137.24                         | \$1,319.20                               | \$1,530.27                               |  | 56.1%  |
| 819                         | STOCT                   |              | 2000       | Auto-Inflation                | \$ 100,000         | •                     |                                | \$ | 1,170.00                         | \$1,357.20                               | \$1,574.35                               | \$1,826.25                               | 56.1%  |
| 820                         | STOCT                   | 50           |            | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | -  | 612.36                           | \$710.34                                 | \$823.99                                 | \$955.83                                 | 56.1%  |
| 821                         | STOCT                   | 47           | 2001       | Auto-Inflation                | \$ 150,000         | 30-day                | 180                            | \$ | 991.44                           | \$1,150.07                               | \$1,334.08                               | \$1,547.53                               | 56.1%  |
| 822                         | STOCT                   | 56           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 1,017.84                         | \$1,180.69                               | \$1,369.61                               | \$1,588.74                               | 56.1%  |
| 823                         | STOCT                   | 49           | 1999       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 884.52                           | \$1,026.04                               | \$1,190.21                               | \$1,380.64                               | 56.1%  |
| 824                         | STOCT                   | 54           | 1997       | Auto-Inflation                | \$ 500,000         | 100-day               | 200                            | \$ | 1,912.52                         | \$2,218.52                               | \$2,573.49                               | \$2,985.24                               | 56.1%  |
| 825                         | STOCT                   | 64           | 2001       | Auto-Inflation                | \$ 150,000         | 60-day                | 150                            | \$ | 1,876.50                         | \$2,176.74                               | \$2,525.02                               | \$2,929.02                               | 56.1%  |
| 826                         | STOCT                   | 59           | 2000       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$ | 561.60                           | \$651.46                                 | \$755.69                                 | \$876.60                                 | 56.1%  |
| 827                         | STOCT                   | 52           | 2001       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 1,141.92                         | \$1,324.63                               | \$1,536.57                               | \$1,782.42                               | 56.1%  |
| 828                         | STOCT                   | 46           | 1999       | Auto-Inflation                | \$ 150,000         | 60-day                | 180                            | \$ | 893.44                           | \$1,036.39                               | \$1,202.21                               | \$1,394.57                               | 56.1%  |
| 829                         | STOCT                   | 61           | 1997       | Auto-Inflation                | \$ 60,000          | 60-day                | 180                            | \$ | 1,146.96                         | \$1,330.47                               | \$1,543.35                               | \$1,790.29                               | 56.1%  |
| 830                         | STOCT                   | 53           | 2000       | Auto-Inflation                | \$ 100,000         | 60-day                | 150                            | \$ | 702.00                           | \$814.32                                 | \$944.61                                 | \$1,095.75                               | 56.1%  |
| 831                         | STOCT                   | 52           | 2000       | Auto-Inflation                | \$ 100,000         | 30-day                | 150                            | \$ | 787.32                           | \$913.29                                 | \$1,059.42                               | \$1,228.92                               | 56.1%  |
| 832                         | STOCT                   | 49           | 1998       | Auto-Inflation                | \$ 150,000         | 30-day                | 180                            | \$ | 923.40                           | \$1,071.14                               | \$1,242.53                               | \$1,441.33                               | 56.1%  |
| 833                         | STOCT                   | 51           | 1999       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 641.52                           | \$744.16                                 | \$863.23                                 | \$1,001.35                               | 56.1%  |
| 834                         | STOCT                   | 57           | 2000       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 947.72                           | \$1,099.36                               | \$1,275.25                               | \$1,479.29                               | 56.1%  |
| 835                         | STOCT                   | 42           | 1998       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 393.72                           | \$456.72                                 | \$529.79                                 | \$614.56                                 | 56.1%  |
| 836                         | STOCT                   | 43           | 2000       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 699.84                           | \$811.81                                 | \$941.70                                 | \$1,092.38                               | 56.1%  |
| 837                         | STOCT                   | 52           | 1997       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 1,394.28                         | \$1,617.36                               | \$1,876.14                               | \$2,176.33                               | 56.1%  |
| 838                         | STOCT                   | 48           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 519.48                           | \$602.60                                 | \$699.01                                 | \$810.85                                 | 56.1%  |
| 839                         | STOCT                   | 66           | 1998       | Auto-Inflation                | \$ 150,000         | 100-day               | 180                            | \$ | 2,630.70                         | \$3,051.61                               | \$3,539.87                               | \$4,106.25                               | 56.1%  |
| 840                         | STOCT                   | 51           | 2000       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 997.28                           | \$1,156.84                               | \$1,341.94                               | \$1,556.65                               | 56.1%  |
| 841                         | STOCT                   | 58           | 2000       | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$ | 1,474.20                         | \$1,710.07                               | \$1,983.68                               | \$2,301.07                               | 56.1%  |
| 842                         | STOCT                   | 54           | 1997       | Auto-Inflation                | \$ 60,000          | 90-day                | 140                            | \$ | 559.44                           | \$648.95                                 | \$752.78                                 | \$873.23                                 | 56.1%  |
| 843                         | STOCT                   | 63           | 1997       | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$ | 823.68                           | \$955.47                                 | \$1,108.34                               | \$1,285.68                               | 56.1%  |
| 844                         | STOCT                   | 58           | 1997       | Auto-Inflation                | \$ 100,000         | 20-day                | 180                            | \$ | 1,710.72                         | \$1,984.44                               | \$2,301.94                               | \$2,670.26                               | 56.1%  |
| 845                         | STOCT                   | 52           | 1997       | Auto-Inflation                | \$ 500,000         | 100-day               | 110                            | \$ | 891.00                           | \$1,033.56                               | \$1,198.93                               | \$1,390.76                               | 56.1%  |
| 846                         | STOCT                   | 55           | 2001       | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$ | 855.00                           | \$991.80                                 | \$1,150.49                               | \$1,334.57                               | 56.1%  |
| 847                         | STOCT                   | 49           | 2000       | Auto-Inflation                | \$ 150,000         | 60-day                | 180                            | \$ | 909.80                           | \$1,055.37                               | \$1,130.43                               | \$1,420.10                               | 56.1%  |
| 848                         | STOCT                   | 59           | 2000       | Auto-Inflation                | \$ 200,000         | 60-day                | 200                            | \$ | 2,440.80                         | \$2,831.33                               | \$3,284.34                               | \$3,809.83                               | 56.1%  |
| 849                         | STOCT REV 0101          | 44           | 2000       | Auto-Inflation                | \$ 200,000         | 60-day                | 220                            | \$ | 1,177.86                         | \$2,831.33                               | \$1,584.93                               | \$1,838.52                               | 56.1%  |
| 849<br>850                  | STOCT_REV_0101<br>STOCT | 59           | 2001       | Auto-Inflation Auto-Inflation | \$ 200,000         | 60-day                | 150                            | \$ | 1,177.86                         | \$1,366.32<br>\$1,319.20                 | \$1,584.93<br>\$1,530.27                 | \$1,838.52<br>\$1,775.11                 | 56.1%<br>56.1%                                   |

| Connecticut<br>Policy Count | Form           | Issue<br>Age | Issue Year | Inflation Protection | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) |          | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|----------------|--------------|------------|----------------------|--------------------|-----------------------|--------------------------------|----------|----------------------------------|--|--|--|--|
| 851                         | STOCT          | 51           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$       | 670.68                           | \$777.99                                 | \$902.47                                 | \$1,046.86                               | 56.1%  |
| 852                         | STOCT          | 42           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 393.68                           | \$456.67                                 | \$529.74                                 | \$614.49                                 | 56.1%  |
| 853                         | STOCT          | 47           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 510.32                           | \$591.97                                 | \$686.69                                 | \$796.56                                 | 56.1%  |
| 854                         | STOCT          | 41           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 364.52                           | \$422.84                                 | \$490.50                                 | \$568.98                                 | 56.1%  |
| 855                         | STOCT          | 63           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$       | 1,636.20                         | \$1,897.99                               | \$2,201.67                               | \$2,553.94                               | 56.1%  |
| 856                         | STOCT          | 52           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 761.40                           | \$883.22                                 | \$1,024.54                               | \$1,188.47                               | 56.1%  |
| 857                         | STOCT          | 50           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$       | 696.60                           | \$808.06                                 | \$937.34                                 | \$1,087.32                               | 56.1%  |
| 858                         | STOCT          | 48           | 1998       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$       | 304.20                           | \$352.87                                 | \$409.33                                 | \$474.82                                 | 56.1%  |
| 859                         | STOCT          | 54           | 1997       | Auto-Inflation       | \$ 200,000         | 60-day                | 200                            | \$       | 1,634.52                         | \$1,896.04                               | \$2,199.41                               | \$2,551.32                               | 56.1%  |
| 860                         | STOCT          | 38           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | Ś        | 524.88                           | \$608.86                                 | \$706.28                                 | \$819.28                                 | 56.1%  |
| 861                         | STOCT          | 45           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 120                            | Ś        | 384.92                           | \$446.51                                 | \$517.95                                 | \$600.82                                 | 56.1%  |
| 862                         | STOCT          | 37           | 1998       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$       | 204.12                           | \$236.78                                 | \$274.66                                 | \$318.61                                 | 56.1%  |
| 863                         | STOCT          | 31           | 2000       | Auto-Inflation       | \$ 500,000         | 30-day                | 200                            | \$       | 617.76                           | \$716.60                                 | \$831.26                                 | \$964.26                                 | 56.1%  |
| 864                         | STOCT          | 40           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 542.36                           | \$629.14                                 | \$729.80                                 | \$846.57                                 | 56.1%  |
| 865                         | STOCT          | 39           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 372.60                           | \$432.22                                 | \$501.37                                 | \$581.59                                 | 56.1%  |
| 866                         | STOCT          | 34           | 1997       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$       | 676.52                           | \$784.76                                 | \$910.33                                 | \$1,055.98                               | 56.1%  |
| 867                         | STOCT          | 52           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$       | 714.44                           | \$828.75                                 | \$961.35                                 | \$1,055.56                               | 56.1%  |
|                             | STOCT          | 48           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 933.12                           | \$1,082.42                               |  |  |  |
| 868                         |                | 50           | 2001       |                      |                    | 90-day<br>90-day      | 130                            | \$       |                                  |  | \$1,255.61                               | \$1,456.50                               | 56.1%  |
| 869                         | STOCT          |              | 2001       | Auto-Inflation       | . ,                |                       |                                | \$<br>\$ | 366.44                           | \$425.07                                 | \$493.08                                 | \$571.97                                 | 56.1%  |
| 870                         | STOCT          | 53           |            | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | - 7      | 729.00                           | \$845.64                                 | \$980.94                                 | \$1,137.89                               | 56.1%  |
| 871                         | STOCT          | 43           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 629.84                           | \$730.61                                 | \$847.51                                 | \$983.11                                 | 56.1%  |
| 872                         | STOCT          | 39           | 1999       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 371.28                           | \$430.68                                 | \$499.59                                 | \$579.53                                 | 56.1%  |
| 873                         | STOCT          | 54           | 1999       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 1,242.00                         | \$1,440.72                               | \$1,671.24                               | \$1,938.63                               | 56.1%  |
| 874                         | STOCT          | 47           | 2001       | Auto-Inflation       | \$ 150,000         | 60-day                | 220                            | \$       | 1,005.04                         | \$1,165.85                               | \$1,352.38                               | \$1,568.76                               | 56.1%  |
| 875                         | STOCT          | 50           | 1999       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 680.40                           | \$789.26                                 | \$915.55                                 | \$1,062.03                               | 56.1%  |
| 876                         | STOCT          | 55           | 2001       | Auto-Inflation       | \$ 200,000         | 60-day                | 200                            | \$       | 1,671.84                         | \$1,939.33                               | \$2,249.63                               | \$2,609.57                               | 56.1%  |
| 877                         | STOCT          | 48           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 599.40                           | \$695.30                                 | \$806.55                                 | \$935.60                                 | 56.1%  |
| 878                         | STOCT          | 55           | 1998       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 921.48                           | \$1,068.92                               | \$1,239.94                               | \$1,438.33                               | 56.1%  |
| 879                         | STOCT_REV_0101 | 39           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 563.76                           | \$653.96                                 | \$758.60                                 | \$879.97                                 | 56.1%  |
| 880                         | STOCT          | 50           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$       | 375.96                           | \$436.11                                 | \$505.89                                 | \$586.83                                 | 56.1%  |
| 881                         | STOCT          | 58           | 2001       | Auto-Inflation       | \$ 500,000         | 90-day                | 250                            | \$       | 2,960.10                         | \$3,433.72                               | \$3,983.11                               | \$4,620.41                               | 56.1%  |
| 882                         | STOCT          | 58           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$       | 1,064.36                         | \$1,234.66                               | \$1,432.20                               | \$1,661.36                               | 56.1%  |
| 883                         | STOCT          | 40           | 2001       | Auto-Inflation       | \$ 150,000         | 60-day                | 180                            | \$       | 576.00                           | \$668.16                                 | \$775.07                                 | \$899.08                                 | 56.1%  |
| 884                         | STOCT_REV_0101 | 56           | 2001       | Auto-Inflation       | \$ 150,000         | 60-day                | 180                            | \$       | 1,594.08                         | \$1,849.13                               | \$2,144.99                               | \$2,488.19                               | 56.1%  |
| 885                         | STOCT_REV_0101 | 56           | 2001       | Auto-Inflation       | \$ 200,000         | 60-day                | 220                            | \$       | 2,718.60                         | \$3,153.58                               | \$3,658.15                               | \$4,243.45                               | 56.1%  |
| 886                         | STOCT          | 41           | 2001       | Auto-Inflation       | \$ 200,000         | 60-day                | 200                            | \$       | 841.56                           | \$976.21                                 | \$1,132.40                               | \$1,313.59                               | 56.1%  |
| 887                         | STOCT          | 46           | 1998       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 904.00                           | \$1,048.64                               | \$1,216.42                               | \$1,411.05                               | 56.1%  |
| 888                         | STOCT_REV_0101 | 59           | 2002       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 1,093.52                         | \$1,268.48                               | \$1,471.44                               | \$1,706.87                               | 56.1%  |
| 889                         | STOCT          | 39           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 575.04                           | \$667.05                                 | \$773.77                                 | \$897.58                                 | 56.1%  |
| 890                         | STOCT          | 54           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$       | 467.52                           | \$542.32                                 | \$629.09                                 | \$729.75                                 | 56.1%  |
| 891                         | STOCT          | 41           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 405.00                           | \$469.80                                 | \$544.97                                 | \$632.16                                 | 56.1%  |
| 892                         | STOCT          | 49           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 874.80                           | \$1,014.77                               | \$1,177.13                               | \$1,365.47                               | 56.1%  |
| 893                         | STOCT          | 45           | 1998       | Auto-Inflation       | \$ 60,000          | 30-day                | 160                            | \$       | 450.32                           | \$522.37                                 | \$605.95                                 | \$702.90                                 | 56.1%  |
| 894                         | STOCT          | 45           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 793.16                           | \$920.07                                 | \$1,067.28                               | \$1,238.04                               | 56.1%  |
| 895                         | STOCT          | 28           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 447.12                           | \$518.66                                 | \$601.64                                 | \$697.91                                 | 56.1%  |
| 896                         | STOCT          | 46           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$       | 696.60                           | \$808.06                                 | \$937.34                                 | \$1,087.32                               | 56.1%  |
| 897                         | STOCT          | 48           | 1999       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 629.40                           | \$730.10                                 | \$846.92                                 | \$982.43                                 | 56.1%  |
| 898                         | STOCT          | 52           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$       | 761.40                           | \$883.22                                 | \$1,024.54                               | \$1,188.47                               | 56.1%  |
| 898                         | STOCT          | 53           | 2001       |                      | \$ 100,000         | 90-day<br>90-day      |                                | \$       | 761.40                           |  |  |  |  |
|                             | SIUCI          | 1 53         | _ ZUUU     | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | 1 >      | /29.00                           | \$845.64                                 | \$980.94                                 | \$1,137.89                               | 56.1%  |

| Connecticut<br>Policy Count | Form           | Issue<br>Age | Issue Year   | Inflation Protection          | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) |          | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|----------------|--------------|--------------|-------------------------------|--------------------|-----------------------|--------------------------------|----------|----------------------------------|--|--|--|--|
| 901                         | STOCT          | 46           | 2001         | Auto-Inflation                | \$ 60,000          | 90-day                | 130                            | \$       | 303.28                           | \$351.80                                 | \$408.09                                 | \$473.39                                 | 56.1%  |
| 902                         | STOCT          | 50           | 2001         | Auto-Inflation                | \$ 100,000         | 60-day                | 150                            | \$       | 696.60                           | \$808.06                                 | \$937.34                                 | \$1,087.32                               | 56.1%  |
| 903                         | STOCT          | 47           | 2000         | Auto-Inflation                | \$ 150,000         | 60-day                | 180                            | \$       | 913.68                           | \$1,059.87                               | \$1,229.45                               | \$1,426.16                               | 56.1%  |
| 904                         | STOCT          | 61           | 2001         | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$       | 1,147.50                         | \$1,331.10                               | \$1,544.08                               | \$1,791.13                               | 56.1%  |
| 905                         | STOCT          | 59           | 1998         | Auto-Inflation                | \$ 150,000         | 60-day                | 180                            | \$       | 1,820.16                         | \$2,111.39                               | \$2,449.21                               | \$2,841.08                               | 56.1%  |
| 906                         | STOCT          | 50           | 2000         | Auto-Inflation                | \$ 500,000         | 60-day                | 200                            | \$       | 1,503.36                         | \$1,743.90                               | \$2,022.92                               | \$2,346.59                               | 56.1%  |
| 907                         | STOCT          | 55           | 1997         | Auto-Inflation                | \$ 100,000         | 90-day                | 120                            | Ś        | 615.60                           | \$714.10                                 | \$828.35                                 | \$960.89                                 | 56.1%  |
| 908                         | STOCT          | 50           | 2001         | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$       | 944.80                           | \$1,095.97                               | \$1,271.32                               | \$1,474.73                               | 56.1%  |
| 909                         | STOCT          | 49           | 1999         | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | Ś        | 362.88                           | \$420.94                                 | \$488.29                                 | \$566.42                                 | 56.1%  |
| 910                         | STOCT          | 54           | 2000         | Auto-Inflation                | \$ 150,000         | 60-day                | 180                            | \$       | 1,323.96                         | \$1,535.79                               | \$1,781.52                               | \$2,066.56                               | 56.1%  |
| 911                         | STOCT          | 57           | 2001         | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$       | 947.72                           | \$1,099.36                               | \$1,275.25                               | \$1,479.29                               | 56.1%  |
| 912                         | STOCT          | 55           | 2001         | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$       | 831.08                           | \$964.05                                 | \$1,275.25                               | \$1,297.23                               | 56.1%  |
| 912                         |                | 55           | 2001         |                               | \$ 150,000         | 90-day                | 180                            | \$       | 1,198.80                         |  |  | \$1,297.23                               |  |
|                             | STOCT          |              | 2001         | Auto-Inflation                |                    |                       |                                | \$       |                                  | \$1,390.61                               | \$1,613.11                               |  | 56.1%  |
| 914                         | STOCT          | 43           |              | Auto-Inflation                | \$ 100,000         | 30-day                | 180                            |          | 539.14                           | \$625.40                                 | \$725.47                                 | \$841.54                                 | 56.1%  |
| 915                         | STOCT          | 53           | 2000         | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$       | 729.00                           | \$845.64                                 | \$980.94                                 | \$1,137.89                               | 56.1%  |
| 916                         | STOCT          | 42           | 1997         | Auto-Inflation                | \$ 100,000         | 30-day                | 150                            | \$       | 462.15                           | \$536.09                                 | \$621.87                                 | \$721.37                                 | 56.1%  |
| 917                         | STOCT          | 60           | 1997         | Auto-Inflation                | \$ 60,000          | 100-day               | 150                            | \$       | 810.00                           | \$939.60                                 | \$1,089.94                               | \$1,264.33                               | 56.1%  |
| 918                         | STOCT          | 53           | 2000         | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$       | 810.00                           | \$939.60                                 | \$1,089.94                               | \$1,264.33                               | 56.1%  |
| 919                         | STOCT_REV_0101 | 49           | 2002         | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$       | 874.80                           | \$1,014.77                               | \$1,177.13                               | \$1,365.47                               | 56.1%  |
| 920                         | STOCT          | 55           | 2000         | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$       | 1,198.80                         | \$1,390.61                               | \$1,613.11                               | \$1,871.20                               | 56.1%  |
| 921                         | STOCT          | 50           | 2000         | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$       | 325.72                           | \$377.84                                 | \$438.29                                 | \$508.42                                 | 56.1%  |
| 922                         | STOCT          | 49           | 2000         | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$       | 972.00                           | \$1,127.52                               | \$1,307.92                               | \$1,517.19                               | 56.1%  |
| 923                         | STOCT          | 35           | 2001         | Auto-Inflation                | \$ 60,000          | 90-day                | 130                            | \$       | 196.56                           | \$228.01                                 | \$264.49                                 | \$306.81                                 | 56.1%  |
| 924                         | STOCT          | 51           | 2000         | Auto-Inflation                | \$ 100,000         | 60-day                | 250                            | \$       | 1,117.80                         | \$1,296.65                               | \$1,504.11                               | \$1,744.77                               | 56.1%  |
| 925                         | STOCT          | 52           | 2001         | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$       | 1,067.24                         | \$1,238.00                               | \$1,436.08                               | \$1,665.85                               | 56.1%  |
| 926                         | STOCT          | 50           | 1999         | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$       | 375.84                           | \$435.97                                 | \$505.73                                 | \$586.65                                 | 56.1%  |
| 927                         | STOCT          | 53           | 2001         | Auto-Inflation                | \$ 200,000         | 60-day                | 200                            | \$       | 1,458.00                         | \$1,691.28                               | \$1,961.88                               | \$2,275.79                               | 56.1%  |
| 928                         | STOCT          | 49           | 2001         | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$       | 547.56                           | \$635.17                                 | \$736.80                                 | \$854.68                                 | 56.1%  |
| 929                         | STOCT          | 50           | 2001         | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$       | 630.00                           | \$730.80                                 | \$847.73                                 | \$983.36                                 | 56.1%  |
| 930                         | STOCT          | 49           | 1997         | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$       | 1,060.32                         | \$1,229.97                               | \$1,426.77                               | \$1,655.05                               | 56.1%  |
| 931                         | STOCT          | 51           | 2000         | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$       | 422.24                           | \$489.80                                 | \$568.17                                 | \$659.07                                 | 56.1%  |
| 932                         | STOCT          | 47           | 2000         | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$       | 654.72                           | \$759.48                                 | \$880.99                                 | \$1,021.95                               | 56.1%  |
| 933                         | STOCT          | 42           | 2001         | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$       | 437.40                           | \$507.38                                 | \$588.57                                 | \$682.74                                 | 56.1%  |
| 934                         | STOCT          | 39           | 1998         | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$       | 198.24                           | \$229.96                                 | \$266.75                                 | \$309.43                                 | 56.1%  |
| 935                         | STOCT          | 54           | 2001         | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$       | 874.80                           | \$1,014.77                               | \$1,177.13                               | \$1,365.47                               | 56.1%  |
| 936                         | STOCT          | 49           | 1999         | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$       | 585.00                           | \$678.60                                 | \$787.18                                 | \$913.12                                 | 56.1%  |
| 936                         | STOCT          | 35           | 2000         | Auto-Inflation Auto-Inflation | \$ 100,000         | 60-day                | 200                            | \$       |                                  |  | \$680.12                                 | \$788.94                                 | 56.1%  |
|                             |                |              |              |                               | , ,                | · ·                   |                                |          | 505.44                           | \$586.31                                 | •  |  |  |
| 938                         | STOCT          | 54           | 2001<br>2000 | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$<br>\$ | 787.32                           | \$913.29                                 | \$1,059.42                               | \$1,228.92                               | 56.1%  |
| 939                         | STOCT          | 53           |              | Auto-Inflation                | \$ 60,000          | 30-day                | 120                            |          | 489.88                           | \$568.26                                 | \$659.18                                 | \$764.65                                 | 56.1%  |
| 940                         | STOCT          | 47           | 2000         | Auto-Inflation                | \$ 100,000         | 60-day                | 180                            | \$       | 719.16                           | \$834.23                                 | \$967.70                                 | \$1,122.53                               | 56.1%  |
| 941                         | STOCT          | 45           | 2000         | Auto-Inflation                | \$ 100,000         | 90-day                | 150                            | \$       | 518.40                           | \$601.34                                 | \$697.56                                 | \$809.17                                 | 56.1%  |
| 942                         | STOCT          | 45           | 2000         | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | \$       | 256.60                           | \$297.66                                 | \$345.28                                 | \$400.53                                 | 56.1%  |
| 943                         | STOCT          | 53           | 2000         | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$       | 1,510.32                         | \$1,751.97                               | \$2,032.29                               | \$2,357.45                               | 56.1%  |
| 944                         | STOCT          | 57           | 2001         | Auto-Inflation                | \$ 150,000         | 60-day                | 150                            | \$       | 1,283.04                         | \$1,488.33                               | \$1,726.46                               | \$2,002.69                               | 56.1%  |
| 945                         | STOCT          | 49           | 2000         | Auto-Inflation                | \$ 60,000          | 60-day                | 120                            | \$       | 363.94                           | \$422.17                                 | \$489.72                                 | \$568.07                                 | 56.1%  |
| 946                         | STOCT          | 50           | 1998         | Auto-Inflation                | \$ 100,000         | 30-day                | 150                            | \$       | 768.48                           | \$891.44                                 | \$1,034.07                               | \$1,199.52                               | 56.1%  |
| 947                         | STOCT          | 51           | 2000         | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$       | 1,105.73                         | \$1,282.65                               | \$1,487.87                               | \$1,725.93                               | 56.1%  |
| 948                         | STOCT          | 51           | 2001         | Auto-Inflation                | \$ 150,000         | 90-day                | 180                            | \$       | 1,164.60                         | \$1,350.94                               | \$1,567.09                               | \$1,817.82                               | 56.1%  |
| 949                         | STOCT          | 55           | 2001         | Auto-Inflation                | \$ 150,000         | 60-day                | 130                            | \$       | 1,118.92                         | \$1,297.95                               | \$1,505.62                               | \$1,746.52                               | 56.1%  |
| 950                         | STOCT          | 47           | 2000         | Auto-Inflation                | \$ 60,000          | 90-day                | 120                            | Ś        | 324.00                           | \$375.84                                 | \$435.97                                 | \$505.73                                 | 56.1%  |

| Connecticut<br>Policy Count | Form           | Issue<br>Age | Issue Year | Inflation Protection             | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) | ı  | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|----------------|--------------|------------|----------------------------------|--------------------|-----------------------|--------------------------------|----|----------------------------------|--|--|--|--|
| 951                         | STOCT_REV_0101 | 49           | 2001       | Auto-Inflation                   | \$ 150,000         | 90-day                | 180                            | \$ | 874.80                           | \$1,014.77                               | \$1,177.13                               | \$1,365.47                               | 56.1%  |
| 952                         | STOCT          | 44           | 2000       | Auto-Inflation                   | \$ 60,000          | 90-day                | 120                            | \$ | 303.52                           | \$352.08                                 | \$408.42                                 | \$473.76                                 | 56.1%  |
| 953                         | STOCT_REV_0101 | 35           | 2001       | Auto-Inflation                   | \$ 100,000         | 60-day                | 150                            | \$ | 269.33                           | \$312.42                                 | \$362.41                                 | \$420.40                                 | 56.1%  |
| 954                         | STOCT          | 47           | 1998       | Auto-Inflation                   | \$ 100,000         | 90-day                | 150                            | \$ | 563.16                           | \$653.27                                 | \$757.79                                 | \$879.03                                 | 56.1%  |
| 955                         | STOCT          | 48           | 2000       | Auto-Inflation                   | \$ 200,000         | 30-day                | 120                            | \$ | 764.64                           | \$886.98                                 | \$1,028.90                               | \$1,193.52                               | 56.1%  |
| 956                         | STOCT          | 49           | 2001       | Auto-Inflation                   | \$ 60,000          | 90-day                | 130                            | \$ | 353.80                           | \$410.41                                 | \$476.07                                 | \$552.25                                 | 56.1%  |
| 957                         | STOCT          | 51           | 2001       | Auto-Inflation                   | \$ 150,000         | 90-day                | 180                            | Ś  | 997.28                           | \$1,156.84                               | \$1,341.94                               | \$1,556.65                               | 56.1%  |
| 958                         | STOCT          | 34           | 1998       | Auto-Inflation                   | \$ 100,000         | 90-day                | 150                            | \$ | 291.60                           | \$338.26                                 | \$392.38                                 | \$455.16                                 | 56.1%  |
| 959                         | STOCT          | 59           | 2000       | Auto-Inflation                   | \$ 100,000         | 90-day                | 150                            | \$ | 1,215.00                         | \$1,409.40                               | \$1,634.90                               | \$1,896.49                               | 56.1%  |
| 960                         | STOCT          | 44           | 2000       | Auto-Inflation                   | \$ 100,000         | 90-day                | 150                            | Ś  | 486.00                           | \$563.76                                 | \$653.96                                 | \$758.60                                 | 56.1%  |
| 961                         | STOCT          | 51           | 2000       | Auto-Inflation                   | \$ 150,000         | 60-day                | 150                            | \$ | 860.24                           | \$997.88                                 | \$1,157.54                               | \$1,342.75                               | 56.1%  |
| 962                         | STOCT          | 38           | 2000       | Auto-Inflation                   | \$ 100,000         | 90-day                | 150                            | \$ | 320.76                           | \$372.08                                 | \$431.61                                 | \$500.67                                 | 56.1%  |
| 963                         | STOCT          | 49           | 2000       | Auto-Inflation                   | \$ 100,000         | 90-day                | 150                            | \$ | 568.64                           | \$659.62                                 | \$765.16                                 | \$887.59                                 | 56.1%  |
| 964                         | STOCT          | 47           | 2000       | Auto-Inflation                   | \$ 60,000          | 90-day                | 120                            | \$ | 291.60                           | \$338.26                                 | \$392.38                                 | \$455.16                                 | 56.1%  |
| 965                         | STOCT REV 0101 | 45           | 2001       | Auto-Inflation                   | \$ 150,000         | 90-day                | 180                            | \$ | 699.84                           | \$811.81                                 | \$941.70                                 | \$1,092.38                               | 56.1%  |
| 966                         | STOCT_KEV_0101 | 39           | 2001       | Auto-Inflation                   | \$ 100,000         | 90-day                | 150                            | \$ | 322.92                           | \$374.59                                 | \$434.52                                 | \$504.04                                 | 56.1%  |
| 967                         | STOCT          | 59           | 2001       |                                  | \$ 150,000         | 90-day                | 180                            | \$ |                                  | \$2,008.10                               | \$2,329.40                               | \$2,702.10                               | 56.1%  |
|                             | STOCT          | 49           | 2000       | Auto-Inflation<br>Auto-Inflation | \$ 100,000         | 90-day                | 150                            | \$ | 1,731.12<br>526.50               | \$610.74                                 | \$2,329.40                               |  |  |
| 968                         |                | 25           | 2000       |                                  |                    | 90-day<br>90-day      | 120                            | \$ |                                  | \$189.40                                 |  | \$821.81                                 | 56.1%  |
| 969                         | STOCT          |              | 2000       | Auto-Inflation                   | \$ 60,000          | -                     |                                |    | 163.28                           | •  | \$219.71                                 | \$254.86                                 | 56.1%  |
| 970                         | STOCT          | 56           |            | Auto-Inflation                   | \$ 300,000         | 60-day                | 180                            | \$ | 2,128.39                         | \$2,468.93                               | \$2,863.96                               | \$3,322.20                               | 56.1%  |
| 971                         | STOCT          | 39           | 1997       | Auto-Inflation                   | \$ 150,000         | 90-day                | 180                            | \$ | 526.14                           | \$610.32                                 | \$707.97                                 | \$821.25                                 | 56.1%  |
| 972                         | STOCT          | 71           | 1998       | Auto-Inflation                   | \$ 60,000          | 90-day                | 120                            | \$ | 929.04                           | \$1,077.69                               | \$1,250.12                               | \$1,450.13                               | 56.1%  |
| 973                         | STOCT          | 64           | 2000       | Auto-Inflation                   | \$ 60,000          | 90-day                | 120                            | \$ | 907.20                           | \$1,052.35                               | \$1,220.73                               | \$1,416.04                               | 56.1%  |
| 974                         | STOCT          | 55           | 2001       | Auto-Inflation                   | \$ 100,000         | 90-day                | 150                            | \$ | 831.08                           | \$964.05                                 | \$1,118.30                               | \$1,297.23                               | 56.1%  |
| 975                         | STOCT_REV_0101 | 54           | 2001       | Auto-Inflation                   | \$ 150,000         | 90-day                | 180                            | \$ | 1,341.36                         | \$1,555.98                               | \$1,804.93                               | \$2,093.72                               | 56.1%  |
| 976                         | STOCT          | 54           | 2000       | Auto-Inflation                   | \$ 150,000         | 30-day                | 180                            | \$ | 1,572.12                         | \$1,823.66                               | \$2,115.44                               | \$2,453.92                               | 56.1%  |
| 977                         | STOCT          | 51           | 1998       | Auto-Inflation                   | \$ 300,000         | 30-day                | 180                            | \$ | 1,497.60                         | \$1,737.22                               | \$2,015.17                               | \$2,337.60                               | 56.1%  |
| 978                         | STOCT          | 49           | 2000       | Auto-Inflation                   | \$ 300,000         | 60-day                | 200                            | \$ | 1,490.88                         | \$1,729.42                               | \$2,006.13                               | \$2,327.11                               | 56.1%  |
| 979                         | STOCT          | 57           | 2001       | Auto-Inflation                   | \$ 100,000         | 90-day                | 150                            | \$ | 947.72                           | \$1,099.36                               | \$1,275.25                               | \$1,479.29                               | 56.1%  |
| 980                         | STOCT          | 53           | 2004       | Auto-Inflation                   | \$ 150,000         | 60-day                | 150                            | \$ | 1,127.32                         | \$1,307.69                               | \$1,516.92                               | \$1,759.63                               | 56.1%  |
| 981                         | STOCT          | 45           | 2000       | Auto-Inflation                   | \$ 200,000         | 60-day                | 200                            | \$ | 940.00                           | \$1,090.40                               | \$1,264.86                               | \$1,467.24                               | 56.1%  |
| 982                         | STOCT          | 48           | 2001       | Auto-Inflation                   | \$ 100,000         | 90-day                | 150                            | \$ | 539.48                           | \$625.80                                 | \$725.92                                 | \$842.07                                 | 56.1%  |
| 983                         | STOCT          | 56           | 2000       | Auto-Inflation                   | \$ 150,000         | 90-day                | 150                            | \$ | 1,279.80                         | \$1,484.57                               | \$1,722.10                               | \$1,997.63                               | 56.1%  |
| 984                         | STOCT          | 53           | 1997       | Auto-Inflation                   | \$ 200,000         | 60-day                | 200                            | \$ | 1,533.84                         | \$1,779.25                               | \$2,063.94                               | \$2,394.16                               | 56.1%  |
| 985                         | STOCT          | 43           | 2000       | Auto-Inflation                   | \$ 100,000         | 90-day                | 150                            | \$ | 408.24                           | \$473.56                                 | \$549.33                                 | \$637.22                                 | 56.1%  |
| 986                         | STOCT          | 44           | 1999       | Auto-Inflation                   | \$ 150,000         | 60-day                | 200                            | \$ | 777.60                           | \$902.02                                 | \$1,046.34                               | \$1,213.75                               | 56.1%  |
| 987                         | STOCT_REV_0101 | 45           | 2001       | Auto-Inflation                   | \$ 500,000         | 60-day                | 220                            | \$ | 1,306.80                         | \$1,515.89                               | \$1,758.43                               | \$2,039.78                               | 56.1%  |
| 988                         | STOCT          | 58           | 2001       | Auto-Inflation                   | \$ 60,000          | 90-day                | 130                            | \$ | 673.92                           | \$781.75                                 | \$906.83                                 | \$1,051.92                               | 56.1%  |
| 989                         | STOCT          | 40           | 2000       | Auto-Inflation                   | \$ 150,000         | 90-day                | 180                            | \$ | 542.40                           | \$629.18                                 | \$729.85                                 | \$846.63                                 | 56.1%  |
| 990                         | STOCT          | 59           | 2001       | Auto-Inflation                   | \$ 100,000         | 60-day                | 150                            | \$ | 1,095.12                         | \$1,270.34                               | \$1,473.59                               | \$1,709.37                               | 56.1%  |
| 991                         | STOCT          | 53           | 1997       | Auto-Inflation                   | \$ 60,000          | 90-day                | 120                            | \$ | 375.41                           | \$435.48                                 | \$505.15                                 | \$585.98                                 | 56.1%  |
| 992                         | STOCT          | 57           | 2000       | Auto-Inflation                   | \$ 150,000         | 60-day                | 200                            | \$ | 1,584.00                         | \$1,837.44                               | \$2,131.43                               | \$2,472.46                               | 56.1%  |
| 993                         | STOCT          | 57           | 1998       | Auto-Inflation                   | \$ 200,000         | 60-day                | 180                            | \$ | 1,905.12                         | \$2,209.94                               | \$2,563.53                               | \$2,973.69                               | 56.1%  |
| 994                         | STOCT          | 62           | 1998       | Auto-Inflation                   | \$ 500,000         | 100-day               | 150                            | \$ | 1,904.04                         | \$2,208.69                               | \$2,562.08                               | \$2,972.01                               | 56.1%  |
| 995                         | STOCT          | 39           | 2001       | Auto-Inflation                   | \$ 150,000         | 90-day                | 180                            | \$ | 507.36                           | \$588.54                                 | \$682.70                                 | \$791.94                                 | 56.1%  |
| 996                         | STOCT          | 58           | 2001       | Auto-Inflation                   | \$ 500,000         | 90-day                | 250                            | \$ | 2,960.10                         | \$3,433.72                               | \$3,983.11                               | \$4,620.41                               | 56.1%  |
| 997                         | STOCT          | 70           | 1997       | Auto-Inflation                   | \$ 150,000         | 100-day               | 120                            | \$ | 1,840.32                         | \$2,134.77                               | \$2,476.33                               | \$2,872.55                               | 56.1%  |
| 998                         | STOCT          | 62           | 2000       | Auto-Inflation                   | \$ 150,000         | 90-day                | 180                            | \$ | 2,064.48                         | \$2,394.80                               | \$2,470.33                               | \$3,222.44                               | 56.1%  |
| 999                         | STOCT          | 54           | 1997       | Auto-Inflation                   | \$ 100,000         | 90-day                | 150                            | \$ | 810.00                           | \$2,394.80                               | \$2,777.96                               | \$1,264.33                               | 56.1%  |
| 999                         | 31001          | 54           | 1997       | AULU-IIIIIALIUN                  | \$ 100,000         | 90-day<br>90-day      | 120                            | \$ | 1,218.24                         | \$939.60                                 | \$1,089.94<br>\$1,639.26                 | \$1,264.33                               | 56.1%  |

| Connecticut<br>Policy Count | Form           | Issue<br>Age | Issue Year | Inflation Protection | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) |        | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|----------------|--------------|------------|----------------------|--------------------|-----------------------|--------------------------------|--------|----------------------------------|--|--|--|--|
| 1001                        | STOCT          | 57           | 1997       | Auto-Inflation       | \$ 500,000         | 100-day               | 110                            | \$     | 1,235.52                         | \$1,433.20                               | \$1,662.52                               | \$1,928.52                               | 56.1%  |
| 1002                        | STOCT          | 61           | 1997       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$     | 764.64                           | \$886.98                                 | \$1,028.90                               | \$1,193.52                               | 56.1%  |
| 1003                        | STOCT          | 48           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$     | 292.04                           | \$338.77                                 | \$392.97                                 | \$455.84                                 | 56.1%  |
| 1004                        | STOCT          | 50           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$     | 612.36                           | \$710.34                                 | \$823.99                                 | \$955.83                                 | 56.1%  |
| 1005                        | STOCT          | 44           | 1998       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$     | 862.44                           | \$1,000.43                               | \$1,160.50                               | \$1,346.18                               | 56.1%  |
| 1006                        | STOCT          | 49           | 2001       | Auto-Inflation       | \$ 60,000          | 60-day                | 130                            | \$     | 425.88                           | \$494.02                                 | \$573.06                                 | \$664.75                                 | 56.1%  |
| 1007                        | STOCT          | 52           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | Ś      | 685.28                           | \$794.92                                 | \$922.11                                 | \$1,069.65                               | 56.1%  |
| 1008                        | STOCT          | 54           | 2001       | Auto-Inflation       | \$ 150,000         | 60-day                | 180                            | \$     | 1,296.00                         | \$1,503.36                               | \$1,743.90                               | \$2,022.92                               | 56.1%  |
| 1009                        | STOCT          | 48           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | Ś      | 519.48                           | \$602.60                                 | \$699.01                                 | \$810.85                                 | 56.1%  |
| 1010                        | STOCT          | 51           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | Ś      | 1,130.24                         | \$1,311.08                               | \$1,520.85                               | \$1,764.19                               | 56.1%  |
| 1011                        | STOCT          | 49           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | Ś      | 568.64                           | \$659.62                                 | \$765.16                                 | \$887.59                                 | 56.1%  |
| 1012                        | STOCT          | 51           | 1998       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$     | 1,099.89                         | \$1,275.87                               | \$1,480.01                               | \$1,716.81                               | 56.1%  |
| 1013                        | STOCT          | 50           | 1999       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$     | 1,050.72                         | \$1,218.84                               | \$1,413.85                               | \$1,640.06                               | 56.1%  |
| 1013                        | STOCT          | 34           | 1999       | Auto-Inflation       | \$ 150,000         | 60-day                | 200                            | \$     | 518.40                           | \$601.34                                 | \$697.56                                 | \$809.17                                 | 56.1%  |
| 1014                        | STOCT          | 49           | 2000       | Auto-Inflation       | \$ 200,000         | 90-day                | 180                            | \$     | 997.28                           | \$1,156.84                               | \$1,341.94                               | \$1,556.65                               | 56.1%  |
| 1015                        | STOCT          | 56           | 2001       | Auto-Inflation       | \$ 150,000         | 60-day                | 200                            | \$     | 1,726.92                         | \$2,003.23                               | \$2,323.74                               | \$2,695.54                               | 56.1%  |
| 1010                        | STOCT          | 42           | 1999       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$     | 404.89                           | \$469.67                                 | \$544.82                                 | \$631.99                                 | 56.1%  |
| 1017                        |                | 44           | 2000       |                      | \$ 200,000         | 60-day                |                                | \$     |                                  |  |  |  |  |
| 1018                        | STOCT          | 46           | 2000       | Auto-Inflation       | \$ 200,000         | 60-day                | 200<br>250                     | \$     | 1,000.76                         | \$1,160.88<br>\$986.51                   | \$1,346.62                               | \$1,562.08<br>\$1,327.45                 | 56.1%  |
|                             | STOCT          |              | 1998       | Auto-Inflation       |                    |                       |                                | \$     | 850.44                           |  | \$1,144.35                               |  | 56.1%  |
| 1020                        | STOCT          | 66           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            |        | 1,785.00                         | \$2,070.60                               | \$2,401.90                               | \$2,786.20                               | 56.1%  |
| 1021                        | STOCT          | 48           |            | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$     | 950.88                           | \$1,103.02                               | \$1,279.50                               | \$1,484.22                               | 56.1%  |
| 1022                        | STOCT          | 45           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$     | 499.20                           | \$579.07                                 | \$671.72                                 | \$779.20                                 | 56.1%  |
| 1023                        | STOCT          | 46           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$     | 752.32                           | \$872.69                                 | \$1,012.32                               | \$1,174.29                               | 56.1%  |
| 1024                        | STOCT          | 53           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$     | 842.40                           | \$977.18                                 | \$1,133.53                               | \$1,314.90                               | 56.1%  |
| 1025                        | STOCT          | 31           | 1998       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$     | 167.56                           | \$194.37                                 | \$225.47                                 | \$261.54                                 | 56.1%  |
| 1026                        | STOCT          | 37           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$     | 530.72                           | \$615.64                                 | \$714.14                                 | \$828.40                                 | 56.1%  |
| 1027                        | STOCT          | 39           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$     | 198.36                           | \$230.10                                 | \$266.91                                 | \$309.62                                 | 56.1%  |
| 1028                        | STOCT          | 69           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$     | 3,159.00                         | \$3,664.44                               | \$4,250.75                               | \$4,930.87                               | 56.1%  |
| 1029                        | STOCT          | 46           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$     | 534.60                           | \$620.14                                 | \$719.36                                 | \$834.46                                 | 56.1%  |
| 1030                        | STOCT          | 47           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$     | 510.32                           | \$591.97                                 | \$686.69                                 | \$796.56                                 | 56.1%  |
| 1031                        | STOCT          | 55           | 1999       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$     | 831.48                           | \$964.52                                 | \$1,118.84                               | \$1,297.85                               | 56.1%  |
| 1032                        | STOCT          | 55           | 1999       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$     | 831.00                           | \$963.96                                 | \$1,118.19                               | \$1,297.10                               | 56.1%  |
| 1033                        | STOCT          | 46           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$     | 752.32                           | \$872.69                                 | \$1,012.32                               | \$1,174.29                               | 56.1%  |
| 1034                        | STOCT          | 45           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$     | 777.60                           | \$902.02                                 | \$1,046.34                               | \$1,213.75                               | 56.1%  |
| 1035                        | STOCT_REV_0101 | 47           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$     | 567.00                           | \$657.72                                 | \$762.96                                 | \$885.03                                 | 56.1%  |
| 1036                        | STOCT          | 44           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$     | 846.00                           | \$981.36                                 | \$1,138.38                               | \$1,320.52                               | 56.1%  |
| 1037                        | STOCT          | 37           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$     | 324.00                           | \$375.84                                 | \$435.97                                 | \$505.73                                 | 56.1%  |
| 1038                        | STOCT          | 45           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$     | 518.40                           | \$601.34                                 | \$697.56                                 | \$809.17                                 | 56.1%  |
| 1039                        | STOCT          | 42           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 120                            | \$     | 326.60                           | \$378.86                                 | \$439.47                                 | \$509.79                                 | 56.1%  |
| 1040                        | STOCT_REV_0101 | 69           | 2002       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$     | 2,564.64                         | \$2,974.98                               | \$3,450.98                               | \$4,003.14                               | 56.1%  |
| 1041                        | STOCT          | 56           | 2000       | Auto-Inflation       | \$ 60,000          | 60-day                | 120                            | \$     | 602.56                           | \$698.97                                 | \$810.80                                 | \$940.53                                 | 56.1%  |
| 1042                        | STOCT          | 47           | 2000       | Auto-Inflation       | \$ 100,000         | 30-day                | 200                            | \$     | 839.52                           | \$973.84                                 | \$1,129.66                               | \$1,310.40                               | 56.1%  |
| 1043                        | STOCT          | 56           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$     | 988.20                           | \$1,146.31                               | \$1,329.72                               | \$1,542.48                               | 56.1%  |
| 1044                        | STOCT          | 57           | 2000       | Auto-Inflation       | \$ 60,000          | 60-day                | 150                            | \$     | 648.00                           | \$751.68                                 | \$871.95                                 | \$1,011.46                               | 56.1%  |
| 1045                        | STOCT          | 53           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$     | 810.00                           | \$939.60                                 | \$1,089.94                               | \$1,264.33                               | 56.1%  |
| 1046                        | STOCT          | 45           | 1998       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$     | 247.10                           | \$286.64                                 | \$332.50                                 | \$385.70                                 | 56.1%  |
| 1047                        | STOCT          | 51           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$     | 641.52                           | \$744.16                                 | \$863.23                                 | \$1,001.35                               | 56.1%  |
| 1048                        | STOCT          | 34           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$     | 262.44                           | \$304.43                                 | \$353.14                                 | \$409.64                                 | 56.1%  |
| 1048                        | STOCT          | 45           | 2000       | Auto-Inflation       | \$ 150,000         | 60-day                | 180                            | \$     | 756.00                           | \$876.96                                 | \$1,017.27                               | \$1,180.04                               | 56.1%  |
| 1049                        | STOCT          | 46           | 1998       | Auto-Inflation       | \$ 100,000         | 90-day                | 180                            | ş<br>Ś | 577.36                           | \$669.74                                 | \$1,017.27                               | \$901.20                                 | 56.1%  |

| Connecticut<br>Policy Count | Form           | Issue<br>Age | Issue Year | Inflation Protection | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) | Å  | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|----------------|--------------|------------|----------------------|--------------------|-----------------------|--------------------------------|----|----------------------------------|--|--|--|--|
| 1051                        | STOCT          | 60           | 2000       | Auto-Inflation       | \$ 200,000         | 60-day                | 120                            | \$ | 1,641.60                         | \$1,904.26                               | \$2,208.94                               | \$2,562.37                               | 56.1%  |
| 1052                        | STOCT          | 43           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 408.24                           | \$473.56                                 | \$549.33                                 | \$637.22                                 | 56.1%  |
| 1053                        | STOCT          | 52           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 714.44                           | \$828.75                                 | \$961.35                                 | \$1,115.17                               | 56.1%  |
| 1054                        | STOCT          | 62           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 150                            | \$ | 837.00                           | \$970.92                                 | \$1,126.27                               | \$1,306.47                               | 56.1%  |
| 1055                        | STOCT          | 48           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 577.20                           | \$669.55                                 | \$776.68                                 | \$900.95                                 | 56.1%  |
| 1056                        | STOCT          | 53           | 1997       | Auto-Inflation       | \$ 100,000         | 60-day                | 180                            | \$ | 1,010.88                         | \$1,172.62                               | \$1,360.24                               | \$1,577.88                               | 56.1%  |
| 1057                        | STOCT          | 50           | 2000       | Auto-Inflation       | \$ 100,000         | 30-day                | 150                            | Ś  | 699.84                           | \$811.81                                 | \$941.70                                 | \$1,092.38                               | 56.1%  |
| 1058                        | STOCT          | 54           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 1,341.36                         | \$1,555.98                               | \$1,804.93                               | \$2,093.72                               | 56.1%  |
| 1059                        | STOCT          | 59           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 1,215.00                         | \$1,409.40                               | \$1,634.90                               | \$1,896.49                               | 56.1%  |
| 1060                        | STOCT          | 54           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | Ś  | 787.32                           | \$913.29                                 | \$1,059.42                               | \$1,228.92                               | 56.1%  |
| 1061                        | STOCT          | 53           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 675.00                           | \$783.00                                 | \$908.28                                 | \$1,053.60                               | 56.1%  |
|                             |                | 55<br>59     | 2001       |                      |                    | -                     |                                | \$ |                                  |  |  |  |  |
| 1062                        | STOCT          |              | 1997       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            |    | 676.00                           | \$784.16                                 | \$909.63                                 | \$1,055.17                               | 56.1%  |
| 1063                        | STOCT          | 56           |            | Auto-Inflation       | \$ 500,000         | 90-day                | 180                            | \$ | 1,974.59                         | \$2,290.52                               | \$2,657.01                               | \$3,082.13                               | 56.1%  |
| 1064                        | STOCT          | 51           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 745.20                           | \$864.43                                 | \$1,002.74                               | \$1,163.18                               | 56.1%  |
| 1065                        | STOCT          | 55           | 2000       | Auto-Inflation       | \$ 150,000         | 60-day                | 180                            | \$ | 1,247.40                         | \$1,446.98                               | \$1,678.50                               | \$1,947.06                               | 56.1%  |
| 1066                        | STOCT          | 58           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 1,092.00                         | \$1,266.72                               | \$1,469.40                               | \$1,704.50                               | 56.1%  |
| 1067                        | STOCT          | 53           | 1997       | Auto-Inflation       | \$ 150,000         | 100-day               | 180                            | \$ | 1,305.54                         | \$1,514.43                               | \$1,756.73                               | \$2,037.81                               | 56.1%  |
| 1068                        | STOCT          | 57           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 1,377.00                         | \$1,597.32                               | \$1,852.89                               | \$2,149.35                               | 56.1%  |
| 1069                        | STOCT          | 55           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 1,198.80                         | \$1,390.61                               | \$1,613.11                               | \$1,871.20                               | 56.1%  |
| 1070                        | STOCT          | 69           | 1997       | Auto-Inflation       | \$ 60,000          | 100-day               | 180                            | \$ | 995.40                           | \$1,154.66                               | \$1,339.41                               | \$1,553.72                               | 56.1%  |
| 1071                        | STOCT_REV_0101 | 53           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 758.16                           | \$879.47                                 | \$1,020.18                               | \$1,183.41                               | 56.1%  |
| 1072                        | STOCT          | 57           | 2001       | Auto-Inflation       | \$ 200,000         | 60-day                | 200                            | \$ | 2,038.40                         | \$2,364.54                               | \$2,742.87                               | \$3,181.73                               | 56.1%  |
| 1073                        | STOCT          | 54           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 810.00                           | \$939.60                                 | \$1,089.94                               | \$1,264.33                               | 56.1%  |
| 1074                        | STOCT          | 47           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 874.80                           | \$1,014.77                               | \$1,177.13                               | \$1,365.47                               | 56.1%  |
| 1075                        | STOCT          | 54           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 787.32                           | \$913.29                                 | \$1,059.42                               | \$1,228.92                               | 56.1%  |
| 1076                        | STOCT          | 47           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 510.32                           | \$591.97                                 | \$686.69                                 | \$796.56                                 | 56.1%  |
| 1077                        | STOCT          | 45           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 518.40                           | \$601.34                                 | \$697.56                                 | \$809.17                                 | 56.1%  |
| 1078                        | STOCT          | 63           | 1998       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 811.80                           | \$941.69                                 | \$1,092.36                               | \$1,267.14                               | 56.1%  |
| 1079                        | STOCT          | 57           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 1,516.80                         | \$1,759.49                               | \$2,041.01                               | \$2,367.57                               | 56.1%  |
| 1080                        | STOCT          | 51           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | Ś  | 997.32                           | \$1,156.89                               | \$1,341.99                               | \$1,556.71                               | 56.1%  |
| 1081                        | STOCT          | 42           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 437.40                           | \$507.38                                 | \$588.57                                 | \$682.74                                 | 56.1%  |
| 1082                        | STOCT          | 42           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 221.60                           | \$257.06                                 | \$298.18                                 | \$345.89                                 | 56.1%  |
| 1082                        | STOCT          | 40           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 602.64                           | \$699.06                                 | \$810.91                                 | \$940.66                                 | 56.1%  |
| 1083                        | STOCT          | 46           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 567.00                           | \$657.72                                 | \$762.96                                 | \$885.03                                 | 56.1%  |
| 1084                        | STOCT          | 51           | 2000       |                      | \$ 100,000         | 60-day                | 200                            | \$ | 1,425.60                         | -  | •  | •  |  |
|                             |                | -            | 2000       | Auto-Inflation       | . ,                |                       |                                | \$ | •                                | \$1,653.70                               | \$1,918.29                               | \$2,225.21                               | 56.1%  |
| 1086                        | STOCT          | 35           |            | Auto-Inflation       | \$ 500,000         | 60-day                | 250                            | '  | 915.82                           | \$1,062.35                               | \$1,232.33                               | \$1,429.50                               | 56.1%  |
| 1087                        | STOCT          | 54           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 787.32                           | \$913.29                                 | \$1,059.42                               | \$1,228.92                               | 56.1%  |
| 1088                        | STOCT          | 53           | 2000       | Auto-Inflation       | \$ 60,000          | 30-day                | 120                            | \$ | 489.88                           | \$568.26                                 | \$659.18                                 | \$764.65                                 | 56.1%  |
| 1089                        | STOCT          | 48           | 2000       | Auto-Inflation       | \$ 300,000         | 60-day                | 200                            | \$ | 1,402.96                         | \$1,627.43                               | \$1,887.82                               | \$2,189.87                               | 56.1%  |
| 1090                        | STOCT          | 48           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 524.48                           | \$608.40                                 | \$705.74                                 | \$818.66                                 | 56.1%  |
| 1091                        | STOCT_REV_0101 | 57           | 2002       | Auto-Inflation       | \$ 500,000         | 30-day                | 280                            | \$ | 3,347.56                         | \$3,883.17                               | \$4,504.48                               | \$5,225.19                               | 56.1%  |
| 1092                        | STOCT          | 35           | 1997       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 181.44                           | \$210.47                                 | \$244.15                                 | \$283.21                                 | 56.1%  |
| 1093                        | STOCT          | 32           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 402.40                           | \$466.78                                 | \$541.47                                 | \$628.10                                 | 56.1%  |
| 1094                        | STOCT          | 39           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 372.60                           | \$432.22                                 | \$501.37                                 | \$581.59                                 | 56.1%  |
| 1095                        | STOCT          | 55           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 831.08                           | \$964.05                                 | \$1,118.30                               | \$1,297.23                               | 56.1%  |
| 1096                        | STOCT          | 40           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 405.00                           | \$469.80                                 | \$544.97                                 | \$632.16                                 | 56.1%  |
| 1097                        | STOCT          | 51           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 997.28                           | \$1,156.84                               | \$1,341.94                               | \$1,556.65                               | 56.1%  |
| 1098                        | STOCT          | 52           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 1,185.84                         | \$1,375.57                               | \$1,595.67                               | \$1,850.97                               | 56.1%  |
| 1099                        | STOCT          | 56           | 2001       | Auto-Inflation       | \$ 500,000         | 60-day                | 220                            | \$ | 2,409.42                         | \$2,794.93                               | \$3,242.12                               | \$3,760.85                               | 56.1%  |
| 1100                        | STOCT          | 53           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | Ś  | 772.50                           | \$896.10                                 | \$1,039.48                               | \$1,205.79                               | 56.1%  |

| Connecticut<br>Policy Count | Form            | Issue<br>Age | Issue Year | Inflation Protection | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) |    | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|-----------------|--------------|------------|----------------------|--------------------|-----------------------|--------------------------------|----|----------------------------------|--|--|--|--|
| 1101                        | STOCT           | 44           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 525.64                           | \$609.74                                 | \$707.30                                 | \$820.47                                 | 56.1%  |
| 1102                        | STOCT           | 44           | 2000       | Auto-Inflation       | \$ 500,000         | 60-day                | 150                            | \$ | 887.04                           | \$1,028.97                               | \$1,193.60                               | \$1,384.58                               | 56.1%  |
| 1103                        | STOCT           | 58           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 1,769.04                         | \$2,052.09                               | \$2,380.42                               | \$2,761.29                               | 56.1%  |
| 1104                        | STOCT           | 40           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 388.80                           | \$451.01                                 | \$523.17                                 | \$606.88                                 | 56.1%  |
| 1105                        | STOCT           | 47           | 2001       | Auto-Inflation       | \$ 200,000         | 60-day                | 180                            | \$ | 909.80                           | \$1,055.37                               | \$1,224.23                               | \$1,420.10                               | 56.1%  |
| 1106                        | STOCT           | 48           | 1997       | Auto-Inflation       | \$ 60,000          | 30-day                | 120                            | \$ | 398.88                           | \$462.70                                 | \$536.73                                 | \$622.61                                 | 56.1%  |
| 1107                        | STOCT           | 46           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 311.04                           | \$360.81                                 | \$418.54                                 | \$485.50                                 | 56.1%  |
| 1108                        | STOCT           | 45           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 256.60                           | \$297.66                                 | \$345.28                                 | \$400.53                                 | 56.1%  |
| 1109                        | STOCT           | 45           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 285.12                           | \$330.74                                 | \$383.66                                 | \$445.04                                 | 56.1%  |
| 1110                        | STOCT REV 0101  | 44           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 180                            | Ś  | 600.72                           | \$696.84                                 | \$808.33                                 | \$937.66                                 | 56.1%  |
| 1111                        | STOCT           | 40           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 220.32                           | \$255.57                                 | \$296.46                                 | \$343.90                                 | 56.1%  |
| 1112                        | STOCT           | 40           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$ | 225.56                           | \$261.65                                 | \$303.51                                 | \$352.08                                 | 56.1%  |
| 1113                        | STOCT           | 33           | 1999       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 262.44                           | \$304.43                                 | \$353.14                                 | \$409.64                                 | 56.1%  |
| 1114                        | STOCT           | 39           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 391.24                           | \$453.84                                 | \$526.45                                 | \$610.68                                 | 56.1%  |
| 1115                        | STOCT           | 54           | 2001       | Auto-Inflation       | \$ 150,000         | 60-day                | 130                            | \$ | 1,048.08                         | \$1,215.77                               | \$1,410.30                               | \$1,635.94                               | 56.1%  |
| 1116                        | STOCT           | 34           | 2001       | Auto-Inflation       | \$ 150,000         | 100-day               | 180                            | \$ | 427.68                           | \$496.11                                 | \$575.49                                 | \$667.56                                 | 56.1%  |
| 1117                        | STOCT           | 34           | 1997       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 163.32                           | \$189.45                                 | \$219.76                                 | \$254.93                                 | 56.1%  |
| 1117                        | STOCT           |              | 2001       |                      |                    | 60-day                |                                | \$ | 735.84                           |  |  |  |  |
| _                           |                 | 46<br>49     | 2001       | Auto-Inflation       | \$ 100,000         | 30-day                | 180<br>200                     | \$ |                                  | \$853.57                                 | \$990.15                                 | \$1,148.57                               | 56.1%  |
| 1119                        | STOCT           |              | 2000       | Auto-Inflation       | \$ 100,000         |                       |                                | \$ | 810.00                           | \$939.60                                 | \$1,089.94                               | \$1,264.33                               | 56.1%  |
| 1120                        | STOCT PELL 0404 | 36           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | -  | 285.00                           | \$330.60                                 | \$383.50                                 | \$444.86                                 | 56.1%  |
| 1121                        | STOCT_REV_0101  | 54           |            | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 1,207.24                         | \$1,400.40                               | \$1,624.46                               | \$1,884.38                               | 56.1%  |
| 1122                        | STOCT           | 51           | 2000       | Auto-Inflation       | \$ 200,000         | 60-day                | 180                            | \$ | 1,069.20                         | \$1,240.27                               | \$1,438.72                               | \$1,668.91                               | 56.1%  |
| 1123                        | STOCT           | 51           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 776.64                           | \$900.90                                 | \$1,045.05                               | \$1,212.25                               | 56.1%  |
| 1124                        | STOCT           | 51           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 641.52                           | \$744.16                                 | \$863.23                                 | \$1,001.35                               | 56.1%  |
| 1125                        | STOCT           | 56           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 1,036.80                         | \$1,202.69                               | \$1,395.12                               | \$1,618.34                               | 56.1%  |
| 1126                        | STOCT           | 54           | 2000       | Auto-Inflation       | \$ 200,000         | 60-day                | 200                            | \$ | 1,728.00                         | \$2,004.48                               | \$2,325.20                               | \$2,697.23                               | 56.1%  |
| 1127                        | STOCT           | 51           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 776.64                           | \$900.90                                 | \$1,045.05                               | \$1,212.25                               | 56.1%  |
| 1128                        | STOCT           | 34           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 291.60                           | \$338.26                                 | \$392.38                                 | \$455.16                                 | 56.1%  |
| 1129                        | STOCT           | 48           | 1997       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 966.72                           | \$1,121.40                               | \$1,300.82                               | \$1,508.95                               | 56.1%  |
| 1130                        | STOCT           | 60           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 2,021.76                         | \$2,345.24                               | \$2,720.48                               | \$3,155.76                               | 56.1%  |
| 1131                        | STOCT           | 53           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 729.00                           | \$845.64                                 | \$980.94                                 | \$1,137.89                               | 56.1%  |
| 1132                        | STOCT           | 49           | 1999       | Auto-Inflation       | \$ 150,000         | 90-day                | 140                            | \$ | 764.40                           | \$886.70                                 | \$1,028.58                               | \$1,193.15                               | 56.1%  |
| 1133                        | STOCT           | 58           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 1,134.00                         | \$1,315.44                               | \$1,525.91                               | \$1,770.06                               | 56.1%  |
| 1134                        | STOCT           | 52           | 1999       | Auto-Inflation       | \$ 500,000         | 100-day               | 180                            | \$ | 1,263.60                         | \$1,465.78                               | \$1,700.30                               | \$1,972.35                               | 56.1%  |
| 1135                        | STOCT           | 53           | 2000       | Auto-Inflation       | \$ 500,000         | 60-day                | 210                            | \$ | 1,644.30                         | \$1,907.39                               | \$2,212.57                               | \$2,566.58                               | 56.1%  |
| 1136                        | STOCT           | 51           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 361.60                           | \$419.46                                 | \$486.57                                 | \$564.42                                 | 56.1%  |
| 1137                        | STOCT           | 45           | 1998       | Auto-Inflation       | \$ 150,000         | 60-day                | 120                            | \$ | 502.44                           | \$582.83                                 | \$676.08                                 | \$784.26                                 | 56.1%  |
| 1138                        | STOCT           | 48           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 599.40                           | \$695.30                                 | \$806.55                                 | \$935.60                                 | 56.1%  |
| 1139                        | STOCT           | 55           | 1998       | Auto-Inflation       | \$ 500,000         | 100-day               | 160                            | \$ | 1,453.60                         | \$1,686.18                               | \$1,955.96                               | \$2,268.92                               | 56.1%  |
| 1140                        | STOCT           | 60           | 1999       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 1,362.08                         | \$1,580.01                               | \$1,832.81                               | \$2,126.07                               | 56.1%  |
| 1141                        | STOCT_REV_0101  | 62           | 2002       | Auto-Inflation       | \$ 60,000          | 60-day                | 160                            | \$ | 1,092.00                         | \$1,266.72                               | \$1,469.40                               | \$1,704.50                               | 56.1%  |
| 1142                        | STOCT           | 49           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 602.55                           | \$698.96                                 | \$810.79                                 | \$940.52                                 | 56.1%  |
| 1143                        | STOCT           | 42           | 2000       | Auto-Inflation       | \$ 60,000          | 60-day                | 160                            | \$ | 320.00                           | \$371.20                                 | \$430.59                                 | \$499.49                                 | 56.1%  |
| 1144                        | STOCT           | 59           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$ | 608.40                           | \$705.74                                 | \$818.66                                 | \$949.65                                 | 56.1%  |
| 1145                        | STOCT           | 47           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 743.58                           | \$862.55                                 | \$1,000.56                               | \$1,160.65                               | 56.1%  |
| 1146                        | STOCT           | 43           | 2001       | Auto-Inflation       | \$ 150,000         | 60-day                | 180                            | \$ | 757.40                           | \$878.58                                 | \$1,019.16                               | \$1,182.22                               | 56.1%  |
| 1147                        | STOCT           | 57           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 1,136.16                         | \$1,317.95                               | \$1,528.82                               | \$1,773.43                               | 56.1%  |
| 1148                        | STOCT           | 51           | 1997       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 641.52                           | \$744.16                                 | \$863.23                                 | \$1,001.35                               | 56.1%  |
| 1149                        | STOCT           | 56           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 823.50                           | \$955.26                                 | \$1,108.10                               | \$1,285.40                               | 56.1%  |
| 1150                        | STOCT           | 53           | 1998       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | Ś  | 729.00                           | \$845.64                                 | \$980.94                                 | \$1,137.89                               | 56.1%  |

| Connecticut<br>Policy Count | Form           | Issue<br>Age | Issue Year | Inflation Protection | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) |    | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|----------------|--------------|------------|----------------------|--------------------|-----------------------|--------------------------------|----|----------------------------------|--|--|--|--|
| 1151                        | STOCT          | 50           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 612.36                           | \$710.34                                 | \$823.99                                 | \$955.83                                 | 56.1%  |
| 1152                        | STOCT          | 48           | 1998       | Auto-Inflation       | \$ 60,000          | 30-day                | 180                            | \$ | 558.00                           | \$647.28                                 | \$750.84                                 | \$870.98                                 | 56.1%  |
| 1153                        | STOCT          | 54           | 1997       | Auto-Inflation       | \$ 150,000         | 30-day                | 180                            | \$ | 1,516.32                         | \$1,758.93                               | \$2,040.36                               | \$2,366.82                               | 56.1%  |
| 1154                        | STOCT          | 52           | 1997       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 384.92                           | \$446.51                                 | \$517.95                                 | \$600.82                                 | 56.1%  |
| 1155                        | STOCT          | 46           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 752.32                           | \$872.69                                 | \$1,012.32                               | \$1,174.29                               | 56.1%  |
| 1156                        | STOCT          | 50           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 338.24                           | \$392.36                                 | \$455.14                                 | \$527.96                                 | 56.1%  |
| 1157                        | STOCT          | 48           | 2000       | Auto-Inflation       | \$ 300,000         | 60-day                | 200                            | Ś  | 1,401.72                         | \$1,626.00                               | \$1,886.15                               | \$2,187.94                               | 56.1%  |
| 1158                        | STOCT          | 48           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 524.48                           | \$608.40                                 | \$705.74                                 | \$818.66                                 | 56.1%  |
| 1159                        | STOCT          | 48           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 933.12                           | \$1,082.42                               | \$1,255.61                               | \$1,456.50                               | 56.1%  |
| 1160                        | STOCT          | 40           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | Ś  | 349.92                           | \$405.91                                 | \$470.85                                 | \$546.19                                 | 56.1%  |
| 1161                        | STOCT          | 51           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 734.20                           | \$851.67                                 | \$987.94                                 | \$1,146.01                               | 56.1%  |
| 1162                        | STOCT          | 57           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ |                                  | \$608.86                                 | \$706.28                                 | \$819.28                                 | 56.1%  |
|                             |                |              | 2000       |                      | . ,                |                       |                                |    | 524.88                           | ·  | •  | 1  |  |
| 1163                        | STOCT          | 47           |            | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 291.60                           | \$338.26                                 | \$392.38                                 | \$455.16                                 | 56.1%  |
| 1164                        | STOCT_REV_0101 | 43           | 2002       | Auto-Inflation       | \$ 200,000         | 60-day                | 200                            | \$ | 816.48                           | \$947.12                                 | \$1,098.66                               | \$1,274.44                               | 56.1%  |
| 1165                        | STOCT          | 53           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$ | 491.40                           | \$570.02                                 | \$661.23                                 | \$767.02                                 | 56.1%  |
| 1166                        | STOCT          | 57           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 1,652.40                         | \$1,916.78                               | \$2,223.47                               | \$2,579.22                               | 56.1%  |
| 1167                        | STOCT          | 50           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 1,131.28                         | \$1,312.28                               | \$1,522.25                               | \$1,765.81                               | 56.1%  |
| 1168                        | STOCT          | 48           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 839.76                           | \$974.12                                 | \$1,129.98                               | \$1,310.78                               | 56.1%  |
| 1169                        | STOCT_REV_0101 | 53           | 2002       | Auto-Inflation       | \$ 200,000         | 60-day                | 180                            | \$ | 1,680.96                         | \$1,949.91                               | \$2,261.90                               | \$2,623.80                               | 56.1%  |
| 1170                        | STOCT          | 45           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$ | 308.88                           | \$358.30                                 | \$415.63                                 | \$482.13                                 | 56.1%  |
| 1171                        | STOCT          | 44           | 1998       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 737.04                           | \$854.97                                 | \$991.76                                 | \$1,150.44                               | 56.1%  |
| 1172                        | STOCT          | 45           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 550.64                           | \$638.74                                 | \$740.94                                 | \$859.49                                 | 56.1%  |
| 1173                        | STOCT          | 43           | 1999       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 420.48                           | \$487.76                                 | \$565.80                                 | \$656.33                                 | 56.1%  |
| 1174                        | STOCT          | 60           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 1,166.40                         | \$1,353.02                               | \$1,569.51                               | \$1,820.63                               | 56.1%  |
| 1175                        | STOCT          | 49           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 664.20                           | \$770.47                                 | \$893.75                                 | \$1,036.75                               | 56.1%  |
| 1176                        | STOCT          | 57           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 180                            | \$ | 1,189.72                         | \$1,380.08                               | \$1,600.89                               | \$1,857.03                               | 56.1%  |
| 1177                        | STOCT          | 48           | 2001       | Auto-Inflation       | \$ 500.000         | 60-day                | 200                            | \$ | 1.340.93                         | \$1,555.48                               | \$1,804.36                               | \$2,093.05                               | 56.1%  |
| 1178                        | STOCT          | 61           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 1,410.36                         | \$1,636.02                               | \$1,897.78                               | \$2,201.43                               | 56.1%  |
| 1179                        | STOCT          | 56           | 1999       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 529.20                           | \$613.87                                 | \$712.09                                 | \$826.03                                 | 56.1%  |
| 1180                        | STOCT REV 0101 | 53           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | Ś  | 675.00                           | \$783.00                                 | \$908.28                                 | \$1,053.60                               | 56.1%  |
| 1181                        | STOCT          | 49           | 1999       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 971.88                           | \$1,127.38                               | \$1,307.76                               | \$1,517.00                               | 56.1%  |
| 1182                        | STOCT          | 51           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 641.52                           | \$744.16                                 | \$863.23                                 | \$1,001.35                               | 56.1%  |
| 1183                        | STOCT          | 47           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 787.32                           | \$913.29                                 | \$1,059.42                               | \$1,228.92                               | 56.1%  |
| 1184                        | STOCT          | 38           | 1999       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 356.40                           | \$413.42                                 | \$479.57                                 | \$556.30                                 | 56.1%  |
|                             |                |              | 1998       |                      | . ,                |                       |                                | \$ |                                  | ·  | •  | 1  |  |
| 1185                        | STOCT          | 46           |            | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            |    | 483.84                           | \$561.25                                 | \$651.06                                 | \$755.22                                 | 56.1%  |
| 1186                        | STOCT          | 41           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 405.60                           | \$470.50                                 | \$545.78                                 | \$633.10                                 | 56.1%  |
| 1187                        | STOCT          | 45           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 466.56                           | \$541.21                                 | \$627.80                                 | \$728.25                                 | 56.1%  |
| 1188                        | STOCT          | 39           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 335.36                           | \$389.02                                 | \$451.26                                 | \$523.46                                 | 56.1%  |
| 1189                        | STOCT          | 42           | 2000       | Auto-Inflation       | \$ 200,000         | 20-day                | 160                            | \$ | 818.80                           | \$949.81                                 | \$1,101.78                               | \$1,278.06                               | 56.1%  |
| 1190                        | STOCT          | 65           | 2001       | Auto-Inflation       | \$ 200,000         | 90-day                | 200                            | \$ | 3,929.64                         | \$4,558.38                               | \$5,287.72                               | \$6,133.76                               | 56.1%  |
| 1191                        | STOCT          | 55           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$ | 972.00                           | \$1,127.52                               | \$1,307.92                               | \$1,517.19                               | 56.1%  |
| 1192                        | STOCT          | 52           | 1998       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$ | 414.33                           | \$480.62                                 | \$557.52                                 | \$646.73                                 | 56.1%  |
| 1193                        | STOCT          | 57           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 1,261.76                         | \$1,463.64                               | \$1,697.82                               | \$1,969.48                               | 56.1%  |
| 1194                        | STOCT          | 52           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 1,269.29                         | \$1,472.38                               | \$1,707.96                               | \$1,981.23                               | 56.1%  |
| 1195                        | STOCT          | 45           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$ | 308.88                           | \$358.30                                 | \$415.63                                 | \$482.13                                 | 56.1%  |
| 1196                        | STOCT_REV_0101 | 33           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 280.80                           | \$325.73                                 | \$377.84                                 | \$438.30                                 | 56.1%  |
| 1197                        | STOCT          | 53           | 2000       | Auto-Inflation       | \$ 150,000         | 30-day                | 200                            | \$ | 1,516.36                         | \$1,758.98                               | \$2,040.41                               | \$2,366.88                               | 56.1%  |
| 1198                        | STOCT          | 46           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$ | 835.92                           | \$969.67                                 | \$1,124.81                               | \$1,304.78                               | 56.1%  |
| 1199                        | STOCT          | 53           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$ | 675.00                           | \$783.00                                 | \$908.28                                 | \$1,053.60                               | 56.1%  |
| 1200                        | STOCT          | 69           | 2001       | Auto-Inflation       | \$ 200,000         | 100-day               | 200                            | Ś  | 4,043.52                         | \$4,690.48                               | \$5,440.96                               | \$6,311.51                               | 56.1%  |

| Connecticut<br>Policy Count | Form           | Issue<br>Age | Issue Year | Inflation Protection | Maximum<br>Benefit | Elimination<br>Period | Original Daily<br>Benefit (\$) | Current<br>Annualized<br>Premium | Proposed<br>Annualized<br>Premium Year 1 | Proposed<br>Annualized<br>Premium Year 2 | Proposed<br>Annualized<br>Premium Year 3 | Proposed<br>Cumulative<br>Percentage<br>Increase |
|-----------------------------|----------------|--------------|------------|----------------------|--------------------|-----------------------|--------------------------------|----------------------------------|--|--|--|--|
| 1201                        | STOCT          | 52           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$<br>1,067.24                   | \$1,238.00                               | \$1,436.08                               | \$1,665.85                               | 56.1%  |
| 1202                        | STOCT          | 53           | 2000       | Auto-Inflation       | \$ 60,000          | 60-day                | 120                            | \$<br>431.52                     | \$500.56                                 | \$580.65                                 | \$673.56                                 | 56.1%  |
| 1203                        | STOCT          | 48           | 1997       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>462.84                     | \$536.89                                 | \$622.80                                 | \$722.45                                 | 56.1%  |
| 1204                        | STOCT          | 49           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>568.64                     | \$659.62                                 | \$765.16                                 | \$887.59                                 | 56.1%  |
| 1205                        | STOCT          | 43           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$<br>648.00                     | \$751.68                                 | \$871.95                                 | \$1,011.46                               | 56.1%  |
| 1206                        | STOCT          | 59           | 1998       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$<br>641.54                     | \$744.19                                 | \$863.26                                 | \$1,001.38                               | 56.1%  |
| 1207                        | STOCT          | 66           | 2000       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$<br>1,860.00                   | \$2,157.60                               | \$2,502.82                               | \$2,903.27                               | 56.1%  |
| 1208                        | STOCT          | 55           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$<br>486.72                     | \$564.60                                 | \$654.93                                 | \$759.72                                 | 56.1%  |
| 1209                        | STOCT          | 59           | 2001       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>1,093.52                   | \$1,268.48                               | \$1,471.44                               | \$1,706.87                               | 56.1%  |
| 1210                        | STOCT          | 59           | 1997       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$<br>554.58                     | \$643.31                                 | \$746.24                                 | \$865.64                                 | 56.1%  |
| 1211                        | STOCT          | 58           | 1997       | Auto-Inflation       | \$ 500,000         | 100-day               | 150                            | \$<br>1,698.84                   | \$1,970.65                               | \$2,285.96                               | \$2,651.71                               | 56.1%  |
| 1212                        | STOCT          | 58           | 1997       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$<br>622.08                     | \$721.61                                 | \$837.07                                 | \$971.00                                 | 56.1%  |
| 1213                        | STOCT          | 64           | 1998       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$<br>816.48                     | \$947.12                                 | \$1,098.66                               | \$1,274.44                               | 56.1%  |
| 1214                        | STOCT          | 57           | 2000       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$<br>561.60                     | \$651.46                                 | \$755.69                                 | \$876.60                                 | 56.1%  |
| 1215                        | STOCT          | 59           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 150                            | \$<br>758.16                     | \$879.47                                 | \$1,020.18                               | \$1,183.41                               | 56.1%  |
| 1216                        | STOCT          | 67           | 2001       | Auto-Inflation       | \$ 150,000         | 60-day                | 180                            | \$<br>3,382.56                   | \$3,923.77                               | \$4,551.57                               | \$5,279.82                               | 56.1%  |
| 1217                        | STOCT          | 63           | 2001       | Auto-Inflation       | \$ 500,000         | 60-day                | 240                            | \$<br>4,490.64                   | \$5,209.14                               | \$6,042.61                               | \$7,009.42                               | 56.1%  |
| 1218                        | STOCT          | 60           | 1997       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$<br>597.24                     | \$692.80                                 | \$803.65                                 | \$932.23                                 | 56.1%  |
| 1219                        | STOCT          | 54           | 2001       | Auto-Inflation       | \$ 200,000         | 60-day                | 200                            | \$<br>1,843.20                   | \$2,138.11                               | \$2,480.21                               | \$2,877.04                               | 56.1%  |
| 1220                        | STOCT          | 60           | 1997       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$<br>2,067.24                   | \$2,398.00                               | \$2,781.68                               | \$3,226.75                               | 56.1%  |
| 1221                        | STOCT          | 73           | 1997       | Auto-Inflation       | \$ 60,000          | 100-day               | 110                            | \$<br>1,009.80                   | \$1,171.37                               | \$1,358.79                               | \$1,576.19                               | 56.1%  |
| 1222                        | STOCT          | 49           | 1999       | Auto-Inflation       | \$ 500,000         | 90-day                | 180                            | \$<br>1,216.80                   | \$1,411.49                               | \$1,637.33                               | \$1,899.30                               | 56.1%  |
| 1223                        | STOCT          | 54           | 1997       | Auto-Inflation       | \$ 150,000         | 60-day                | 180                            | \$<br>1,471.08                   | \$1,706.45                               | \$1,979.49                               | \$2,296.20                               | 56.1%  |
| 1224                        | STOCT          | 62           | 1997       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$<br>723.16                     | \$838.87                                 | \$973.08                                 | \$1,128.78                               | 56.1%  |
| 1225                        | STOCT          | 38           | 2001       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$<br>535.32                     | \$620.97                                 | \$720.33                                 | \$835.58                                 | 56.1%  |
| 1226                        | STOCT          | 64           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$<br>884.52                     | \$1,026.04                               | \$1,190.21                               | \$1,380.64                               | 56.1%  |
| 1227                        | STOCT          | 59           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>1,093.52                   | \$1,268.48                               | \$1,471.44                               | \$1,706.87                               | 56.1%  |
| 1228                        | STOCT          | 49           | 2001       | Auto-Inflation       | \$ 300,000         | 100-day               | 160                            | \$<br>1,054.08                   | \$1,222.73                               | \$1,418.37                               | \$1,645.31                               | 56.1%  |
| 1229                        | STOCT          | 54           | 2001       | Auto-Inflation       | \$ 100,000         | 60-day                | 150                            | \$<br>907.20                     | \$1,052.35                               | \$1,220.73                               | \$1,416.04                               | 56.1%  |
| 1230                        | STOCT_REV_0101 | 49           | 2001       | Auto-Inflation       | \$ 60,000          | 90-day                | 130                            | \$<br>353.80                     | \$410.41                                 | \$476.07                                 | \$552.25                                 | 56.1%  |
| 1231                        | STOCT_REV_0101 | 45           | 2001       | Auto-Inflation       | \$ 60,000          | 20-day                | 130                            | \$<br>366.44                     | \$425.07                                 | \$493.08                                 | \$571.97                                 | 56.1%  |
| 1232                        | STOCT          | 50           | 2000       | Auto-Inflation       | \$ 200,000         | 60-day                | 200                            | \$<br>1,339.20                   | \$1,553.47                               | \$1,802.03                               | \$2,090.35                               | 56.1%  |
| 1233                        | STOCT          | 48           | 1999       | Auto-Inflation       | \$ 60,000          | 90-day                | 120                            | \$<br>336.96                     | \$390.87                                 | \$453.41                                 | \$525.96                                 | 56.1%  |
| 1234                        | STOCT          | 20           | 2001       | Auto-Inflation       | \$ 60,000          | 60-day                | 160                            | \$<br>241.92                     | \$280.63                                 | \$325.53                                 | \$377.61                                 | 56.1%  |
| 1235                        | STOCT          | 46           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$<br>835.92                     | \$969.67                                 | \$1,124.81                               | \$1,304.78                               | 56.1%  |
| 1236                        | STOCT          | 35           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>280.80                     | \$325.73                                 | \$377.84                                 | \$438.30                                 | 56.1%  |
| 1237                        | STOCT          | 43           | 2000       | Auto-Inflation       | \$ 150,000         | 60-day                | 180                            | \$<br>719.28                     | \$834.36                                 | \$967.86                                 | \$1,122.72                               | 56.1%  |
| 1238                        | STOCT          | 37           | 1997       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$<br>591.36                     | \$685.98                                 | \$795.73                                 | \$923.05                                 | 56.1%  |
| 1239                        | STOCT          | 44           | 2000       | Auto-Inflation       | \$ 150,000         | 90-day                | 180                            | \$<br>678.12                     | \$786.62                                 | \$912.48                                 | \$1,058.47                               | 56.1%  |
| 1240                        | STOCT          | 38           | 1999       | Auto-Inflation       | \$ 100,000         | 30-day                | 180                            | \$<br>466.56                     | \$541.21                                 | \$627.80                                 | \$728.25                                 | 56.1%  |
| 1241                        | STOCT          | 43           | 2000       | Auto-Inflation       | \$ 100,000         | 90-day                | 150                            | \$<br>453.60                     | \$526.18                                 | \$610.36                                 | \$708.02                                 | 56.1%  |
| 1242                        | STOCT_REV_0101 | 40           | 2001       | Auto-Inflation       | \$ 200,000         | 20-day                | 200                            | \$<br>909.80                     | \$1,055.37                               | \$1,224.23                               | \$1,420.10                               | 56.1%  |

# Exhibit I-b UNUM Experience by Calendar Year Combined Nationwide Experience 50% Rate Increase Policy Form: GMB96/CT

|                      |                  | 1                      |                        |                    | xperience      |                      |
|----------------------|------------------|------------------------|------------------------|--------------------|----------------|----------------------|
| 1                    | J                |                        |                        |                    |                | Cumulative           |
|                      |                  |                        |                        |                    |                | Loss Ratio           |
|                      | Calendar<br>Year | Earned                 | Incurred               | Incurred           | End of Year    | with                 |
|                      | 1997             | Premium<br>76,630      | Claims<br>9,502        | Loss Ratio<br>12%  | Lives<br>207   | 4.5% Interest<br>12% |
|                      | 1998             | 339,597                | 51,286                 | 15%                | 429            | 15%                  |
|                      | 1999             | 502,069                | 76,965                 | 15%                | 554            | 15%                  |
|                      | 2000             | 909,101                | 121,161                | 13%                | 1,301          | 14%                  |
|                      | 2001             | 1,532,398              | 181,486                | 12%                | 1,846          | 13%                  |
|                      | 2002             | 1,691,744              | 188,065                | 11%                | 1,818          | 13%                  |
|                      | 2003<br>2004     | 1,646,191<br>1,566,148 | 179,492<br>429,791     | 11%<br>27%         | 1,764<br>1,695 | 12%<br>15%           |
|                      | 2005             | 1,519,393              | 352,767                | 23%                | 1,663          | 16%                  |
|                      | 2006             | 1,490,433              | 73,219                 | 5%                 | 1,638          | 15%                  |
|                      | 2007             | 1,459,800              | 254,674                | 17%                | 1,607          | 15%                  |
| Historical           | 2008             | 1,437,313              | 355,003                | 25%                | 1,580          | 16%                  |
| Experience           | 2009             | 1,407,899<br>1,378,138 | 284,938                | 20%<br>45%         | 1,542          | 16%                  |
|                      | 2010<br>2011     | 1,378,138              | 613,452<br>598,420     | 45%<br>44%         | 1,524<br>1,498 | 18%<br>19%           |
|                      | 2012             | 1,335,155              | 1,955,963              | 146%               | 1,478          | 26%                  |
|                      | 2013             | 1,304,654              | 275,391                | 21%                | 1,452          | 26%                  |
|                      | 2014             | 1,268,109              | 1,757,643              | 139%               | 1,423          | 30%                  |
|                      | 2015             | 1,240,566              | 1,254,429              | 101%               | 1,395          | 33%                  |
|                      | 2016             | 1,206,167              | 550,336                | 46%                | 1,365          | 33%                  |
|                      | 2017             | 1,159,691              | 735,387<br>1,040,647   | 63%<br>95%         | 1,287<br>1,250 | 34%<br>36%           |
|                      | 2019             | 1,050,519              | 1,169,081              | 111%               | 1,212          | 37%                  |
|                      | 2020             | 1,341,231              | 1,196,534              | 89%                | 1,080          | 39%                  |
|                      | 2021             | 1,283,387              | 1,332,713              | 104%               | 1,045          | 40%                  |
|                      | 2022             | 1,229,246              | 1,481,211              | 120%               | 1,010          | 42%                  |
| Projected            | 2023             | 1,175,159              | 1,657,295<br>1,835,535 | 141%               | 974            | 44%<br>46%           |
| Future<br>Experience | 2024<br>2025     | 1,121,097<br>1,067,116 | 2,027,835              | 164%<br>190%       | 938<br>901     | 48%                  |
| LAPERICICE           | 2026             | 1,007,110              | 2,231,085              | 220%               | 864            | 51%                  |
|                      | 2027             | 959,640                | 2,469,634              | 257%               | 827            | 54%                  |
|                      | 2028             | 906,182                | 2,719,413              | 300%               | 789            | 56%                  |
|                      | 2029             | 852,943                | 3,013,511              | 353%               | 751            | 59%                  |
|                      | 2030             | 800,126                | 3,329,714              | 416%               | 713            | 63%                  |
|                      | 2031<br>2032     | 747,669<br>695,431     | 3,662,305<br>4,011,086 | 490%<br>577%       | 675<br>636     | 66%<br>70%           |
|                      | 2032             | 643,249                | 4,365,714              | 679%               | 597            | 73%                  |
|                      | 2034             | 591,465                | 4,746,028              | 802%               | 557            | 77%                  |
|                      | 2035             | 540,374                | 5,078,913              | 940%               | 517            | 81%                  |
|                      | 2036             | 490,342                | 5,386,708              | 1,099%             | 477            | 85%                  |
|                      | 2037             | 441,783                | 5,628,246              | 1,274%             | 438            | 90%                  |
|                      | 2038<br>2039     | 395,155<br>350,887     | 5,833,501<br>5,963,548 | 1,476%<br>1,700%   | 400<br>363     | 94%<br>98%           |
|                      | 2040             | 309,263                | 6,003,156              | 1,941%             | 327            | 102%                 |
|                      | 2041             | 270,521                | 5,959,500              | 2,203%             | 292            | 106%                 |
|                      | 2042             | 234,852                | 5,852,316              | 2,492%             | 260            | 109%                 |
|                      | 2043             | 202,422                | 5,675,928              | 2,804%             | 230            | 112%                 |
|                      | 2044             | 173,272                | 5,452,961              | 3,147%             | 202            | 115%                 |
|                      | 2045<br>2046     | 147,315<br>124,403     | 5,184,685              | 3,519%             | 176<br>153     | 118%<br>121%         |
|                      | 2046             | 104,376                | 4,889,399<br>4,600,995 | 3,930%<br>4,408%   | 132            | 121%                 |
|                      | 2048             | 87,036                 | 4,305,161              | 4,946%             | 113            | 125%                 |
|                      | 2049             | 72,163                 | 3,998,630              | 5,541%             | 96             | 127%                 |
|                      | 2050             | 59,495                 | 3,686,401              | 6,196%             | 82             | 128%                 |
|                      | 2051             | 48,762                 | 3,400,165              | 6,973%             | 69             | 130%                 |
|                      | 2052<br>2053     | 39,731                 | 3,106,516              | 7,819%<br>8,813%   | 57<br>47       | 131%<br>132%         |
|                      | 2053             | 32,171<br>25,898       | 2,835,084<br>2,566,528 | 9,910%             | 39             | 133%                 |
|                      | 2055             | 20,708                 | 2,289,994              | 11,059%            | 32             | 134%                 |
|                      | 2056             | 16,438                 | 2,006,373              | 12,206%            | 26             | 134%                 |
|                      | 2057             | 12,944                 | 1,729,601              | 13,362%            | 21             | 135%                 |
|                      | 2058             | 10,116                 | 1,475,235              | 14,583%            | 16             | 135%                 |
|                      | 2059             | 7,844<br>6,032         | 1,241,310              | 15,825%<br>17,056% | 13<br>10       | 136%<br>136%         |
|                      | 2060<br>2061     | 6,032<br>4,597         | 1,028,747<br>840,093   | 17,056%            | 10             | 136%<br>136%         |
|                      | 2062             | 3,471                  | 676,476                | 19,489%            | 6              | 137%                 |
|                      | 2063             | 2,600                  | 535,279                | 20,585%            | 5              | 137%                 |
|                      | 2064             | 1,934                  | 423,435                | 21,898%            | 4              | 137%                 |
|                      | 2065             | 1,429                  | 331,301                | 23,185%            | 3              | 137%                 |
|                      | 2066             | 1,047                  | 256,826                | 24,539%            | 2              | 137%                 |
|                      | 2067<br>2068     | 762<br>551             | 199,196<br>153,411     | 26,127%<br>27,828% | 2<br>1         | 137%<br>137%         |
|                      | 2068             | 396                    | 116,878                | 29,485%            | 1              | 137%                 |
|                      | 2070             | 283                    | 88,849                 | 31,384%            | 1              | 137%                 |
|                      | 2071             | 201                    | 66,483                 | 33,131%            | 0              | 137%                 |
|                      | 2072             | 141                    | 49,385                 | 34,962%            | 0              | 137%                 |
|                      | 2073             | 99<br>69               | 36,555<br>26,572       | 36,874%            | 0              | 137%                 |
|                      | 2074             |                        | 26.5/2                 | 38,728%            | 0              | 137%                 |

| History  |
|----------|
| Future   |
| Lifetime |

| 25,825,378 | 10,299,369  | 40%  | 29,066 | 34%  |
|------------|-------------|------|--------|------|
| 20,811,072 | 151,288,862 | 727% | 19,440 | 441% |
| 46,636,449 | 161,588,231 | 346% | 48,506 | 137% |

#### Exhibit II-b UNUM

#### Experience by Calendar Year CT-Specific Experience After 50% Rate Increase Policy Form: GMB96/CT

|                          |                      |                        | Actual or              | Projected E        | xperience      |                     |
|--------------------------|----------------------|------------------------|------------------------|--------------------|----------------|---------------------|
|                          |                      |                        | , .o.uui Ol            | ojootou L.         |                | Cumulative          |
|                          |                      |                        |                        |                    |                | Loss Ratio          |
|                          | Calendar             | Earned                 | Incurred               | Incurred           | End of Year    | with                |
|                          | Year<br>1997         | Premium<br>74,611      | Claims<br>9,332        | Loss Ratio<br>13%  | Lives<br>203   | 4.5% Interes<br>13% |
|                          | 1998                 | 328,077                | 49,673                 | 15%                | 412            | 15%                 |
|                          | 1999                 | 479,727                | 72,570                 | 15%                | 536            | 15%                 |
|                          | 2000                 | 881,641                | 115,667                | 13%                | 1,274          | 14%                 |
|                          | 2001                 | 1,497,392              | 174,835                | 12%                | 1,817          | 13%                 |
|                          | 2002<br>2003         | 1,656,410<br>1,609,871 | 181,322<br>171,835     | 11%<br>11%         | 1,788<br>1,735 | 12%<br>12%          |
|                          | 2003                 | 1,532,154              | 429,791                | 28%                | 1,667          | 15%                 |
|                          | 2005                 | 1,486,029              | 159,759                | 11%                | 1,635          | 14%                 |
|                          | 2006                 | 1,457,179              | 73,219                 | 5%                 | 1,611          | 13%                 |
|                          | 2007                 | 1,428,897              | 254,674                | 18%                | 1,581          | 14%                 |
| Historical<br>Experience | 2008<br>2009         | 1,408,145<br>1,379,988 | 190,225<br>284,938     | 14%<br>21%         | 1,555          | 14%<br>14%          |
| Lxperience               | 2010                 | 1,350,377              | 613,452                | 45%                | 1,518<br>1,500 | 16%                 |
|                          | 2011                 | 1,326,421              | 598,420                | 45%                | 1,474          | 18%                 |
|                          | 2012                 | 1,308,060              | 1,768,630              | 135%               | 1,456          | 24%                 |
|                          | 2013                 | 1,278,639              | 275,391                | 22%                | 1,431          | 24%                 |
|                          | 2014                 | 1,244,158              | 1,756,423              | 141%               | 1,402          | 28%                 |
|                          | 2015<br>2016         | 1,218,385<br>1,186,362 | 1,064,294<br>550,336   | 87%<br>46%         | 1,376<br>1,348 | 31%<br>31%          |
|                          | 2017                 | 1,142,011              | 729,932                | 64%                | 1,270          | 32%                 |
|                          | 2018                 | 1,074,947              | 1,005,748              | 94%                | 1,234          | 34%                 |
|                          | 2019                 | 1,035,281              | 1,131,725              | 109%               | 1,197          | 35%                 |
|                          | 2020                 | 1,322,570              | 1,160,103              | 88%                | 1,067          | 37%                 |
|                          | 2021<br>2022         | 1,266,319<br>1,213,676 | 1,293,857<br>1,439,497 | 102%<br>119%       | 1,033<br>998   | 38%<br>40%          |
| Projected                | 2022                 | 1,161,027              | 1,613,485              | 139%               | 963            | 40%                 |
| Future                   | 2024                 | 1,108,337              | 1,791,880              | 162%               | 928            | 44%                 |
| Experience               | 2025                 | 1,055,653              | 1,984,171              | 188%               | 892            | 47%                 |
|                          | 2026                 | 1,003,028              | 2,188,155              | 218%               | 856            | 49%                 |
|                          | 2027                 | 950,505                | 2,428,564              | 256%               | 820            | 52%                 |
|                          | 2028<br>2029         | 898,064<br>845,745     | 2,680,105<br>2,976,281 | 298%<br>352%       | 783<br>745     | 55%<br>58%          |
|                          | 2029                 | 793,755                | 3,294,821              | 415%               | 743            | 61%                 |
|                          | 2031                 | 742,029                | 3,628,893              | 489%               | 669            | 64%                 |
|                          | 2032                 | 690,428                | 3,979,024              | 576%               | 631            | 68%                 |
|                          | 2033                 | 638,807                | 4,334,225              | 678%               | 592            | 72%                 |
|                          | 2034                 | 587,512                | 4,714,991              | 803%               | 553            | 76%                 |
|                          | 2035<br>2036         | 536,853<br>487,205     | 5,048,024<br>5,355,906 | 940%<br>1,099%     | 513<br>474     | 80%<br>84%          |
|                          | 2037                 | 438,985                | 5,597,794              | 1,275%             | 435            | 88%                 |
|                          | 2038                 | 392,662                | 5,802,357              | 1,478%             | 397            | 93%                 |
|                          | 2039                 | 348,668                | 5,931,892              | 1,701%             | 360            | 97%                 |
|                          | 2040                 | 307,294                | 5,971,035              | 1,943%             | 324            | 101%                |
|                          | 2041<br>2042         | 268,781<br>233,320     | 5,926,622<br>5,820,110 | 2,205%<br>2,494%   | 290<br>258     | 105%<br>108%        |
|                          | 2042                 | 201,079                | 5,645,571              | 2,808%             | 238            | 111%                |
|                          | 2044                 | 172,102                | 5,424,175              | 3,152%             | 201            | 115%                |
|                          | 2045                 | 146,300                | 5,157,002              | 3,525%             | 175            | 117%                |
|                          | 2046                 | 123,529                | 4,862,971              | 3,937%             | 152            | 120%                |
|                          | 2047                 | 103,625                | 4,575,093              | 4,415%             | 131            | 122%                |
|                          | 2048<br>2049         | 86,395<br>71,620       | 4,280,235<br>3,975,018 | 4,954%<br>5,550%   | 112<br>96      | 124%<br>126%        |
|                          | 2050                 | 59,037                 | 3,664,163              | 6,207%             | 81             | 128%                |
|                          | 2051                 | 48,378                 | 3,378,693              | 6,984%             | 68             | 129%                |
|                          | 2052                 | 39,411                 | 3,086,025              | 7,830%             | 57             | 130%                |
|                          | 2053                 | 31,907                 | 2,816,457              | 8,827%             | 47             | 131%                |
|                          | 2054<br>2055         | 25,683<br>20,534       | 2,549,779<br>2,275,276 | 9,928%<br>11,081%  | 39<br>32       | 132%<br>133%        |
|                          | 2056                 | 16,299                 | 1,993,423              | 12,230%            | 26             | 134%                |
|                          | 2057                 | 12,834                 | 1,718,470              | 13,390%            | 20             | 134%                |
|                          | 2058                 | 10,031                 | 1,465,836              | 14,613%            | 16             | 135%                |
|                          | 2059                 | 7,779                  | 1,233,754              | 15,860%            | 13             | 135%                |
|                          | 2060                 | 5,983                  | 1,022,730              | 17,093%            | 10             | 136%                |
|                          | 2061<br>2062         | 4,561<br>3,445         | 835,456<br>672,905     | 18,317%<br>19,532% | 8              | 136%<br>136%        |
|                          | 2062                 | 2,582                  | 532,629                | 20,629%            | 5              | 136%                |
|                          | 2064                 | 1,921                  | 421,503                | 21,942%            | 4              | 136%                |
|                          | 2065                 | 1,420                  | 329,892                | 23,227%            | 3              | 136%                |
|                          | 2066                 | 1,041                  | 255,814                | 24,578%            | 2              | 136%                |
|                          | 2067<br>2068         | 759<br>540             | 198,495                | 26,164%            | 2              | 136%                |
|                          | 2068                 | 549<br>395             | 152,943<br>116,576     | 27,863%<br>29,517% | 1              | 136%<br>136%        |
|                          |                      | 030                    | . 10,070               |                    | 1              | 136%                |
|                          | 2070                 | 282                    | 88,659                 | 31,414%            | 1              |                     |
|                          |                      | 282<br>200             | 88,659<br>66,368       | 31,414%<br>33,158% | 0              | 136%                |
|                          | 2070<br>2071<br>2072 | 200<br>141             | 66,368<br>49,316       | 33,158%<br>34,984% | 0              | 136%<br>136%        |
|                          | 2070<br>2071         | 200                    | 66,368                 | 33,158%            | 0              | 136%                |

| History  |
|----------|
| Future   |
| Lifetime |

| 25,274,536 | 9,524,719   | 38%  | 28,590 | 32%  |
|------------|-------------|------|--------|------|
| 20,601,487 | 150,026,735 | 728% | 19,254 | 441% |
| 45,876,023 | 159,551,454 | 348% | 47,845 | 136% |

# Exhibit I-b UNUM Experience by Calendar Year Combined Nationwide Experience After 3 Year 16% Per Year Rate Increase Policy Form: GMB96/CT

| Calendar   Premium   |            |      | 1         |           | D           |           |                      |
|--|------------|------|-----------|-----------|-------------|-----------|----------------------|
| Calendar   |            |      |           | Actual or | Projected E | xperience | Cumulative           |
| Premium  |            |      |           |           |             |           | Loss Ratio           |
| 1997   |            |      |           |           |             |           |                      |
| 1988   393,697   51,286   15%   554   1  |            |      |           |           |             |           | 4.5% interest<br>12% |
| 2000   |            |      |           |           |             |           | 15%                  |
| 2001   |            |      |           |           |             |           | 15%                  |
| 2002   |            |      |           |           |             |           | 14%<br>13%           |
| 2004   |            |      |           |           |             |           | 13%                  |
| 2006   |            |      |           |           |             |           | 12%                  |
| Historical 2006  |            |      |           |           |             |           | 15%                  |
| Historical 2008  |            |      |           |           |             |           | 16%<br>15%           |
| Experience 2009  |            |      |           |           |             |           | 15%                  |
| 2010   | Historical | 2008 | 1,437,313 | 355,003   | 25%         | 1,580     | 16%                  |
| 2011   | Experience |      |           |           |             |           | 16%                  |
| 2012   |            |      |           |           |             |           | 18%<br>19%           |
| 2014   |            |      |           |           |             |           | 26%                  |
| 2015   |            |      |           |           |             |           | 26%                  |
| 2016 2017  |            |      |           |           |             |           | 30%                  |
| 2017   |            |      |           |           |             |           | 33%<br>33%           |
| 2018   |            |      |           |           |             |           | 33%                  |
| 2020   |            |      |           |           |             |           | 36%                  |
| Projected   1,151,283  |            |      |           |           |             |           | 37%                  |
| Projected Projected Future 2023 1,222,867 1,657,295 136% 974 Future 2024 1,166,611 1,835,535 157% 938 4 4 5 5 6 5 6 6 7 7 6 7 7 8 7 8 8 8 9 9 1 8 8 8 9 9 1 8 9 9 1 8 8 9 9 1 8 9 9 1 8 9 9 1 8 9 9 1 8 9 9 1 9 9 9 1 9 9 9 1 9 9 1 9 9 1 9 9 1 9  |            |      |           |           |             |           | 39%                  |
| Projected Future 2024 1,166,611 1,835,535 157% 938 4 4 5 157% 938 4 4 5 157% 938 4 4 5 157% 938 4 4 5 157% 938 4 4 1,166,611 1,835,535 1583% 901 4 2 1 1,104,417 2,231,085 212% 864 5 1 1,104,417 2,231,085 212% 864 5 1 1,104,417 2,231,085 212% 864 5 1 1,104,417 2,231,085 212% 864 5 1 1,104,417 2,179,413 288% 789 1 1,104,417 2,179,413 288% 789 1 1,104,417 2,179,413 288% 789 1 1,104,417 2,179,413 288% 789 1 1,104,417 2,179,413 288% 789 1 1,104,417 2,179,413 288% 789 1 1,104,417 2,179,413 288% 789 1 1,104,417 2,104,417 2,104,417 3,105,417 4,100% 751 5 1 1,104,417 4 |            |      |           |           |             |           | 41%<br>42%           |
| Experience   | Projected  |      |           |           |             |           | 44%                  |
| 2026   |            |      |           |           |             |           | 46%                  |
| 2027         998,599         2,469,634         247%         827         55           2028         942,971         2,719,413         288%         789         2029         887,570         3,013,511         340%         751         55           2030         832,609         3,329,714         400%         713         66         77           2031         778,023         3,662,305         471%         675         626         67         723,663         4,011,086         554%         636         7         7           2033         669,363         4,365,714         652%         597         77         7         557         2035         562,311         5,078,913         903%         517         8         562,311         5,078,913         903%         517         8         2035         562,311         5,078,913         903%         517         8         2036         459,718         5,628,246         1,224%         438         2038         411,197         5,833,501         1,419%         400         9         9         365,132         5,963,548         1,633%         363         9         327         100         2041         281,503         5,955,950         2,117%         292   | Experience |      |           |           |             |           | 49%                  |
| 2028   |            |      |           |           |             |           | 51%<br>54%           |
| 2029   |            |      |           |           |             |           | 57%                  |
| 2031   |            | 2029 |           | 3,013,511 |             | 751       | 59%                  |
| 2032         723,663         4,011,086         554%         636         77           2033         669,363         4,365,714         662%         597         77           2034         615,477         4,746,028         771%         557         77           2035         562,311         5,078,913         903%         517         88           2036         510,249         5,386,708         1,056%         477         88           2037         459,718         5,628,246         1,224%         438         2038         411,197         5,833,501         1,419%         400         99           2038         411,197         5,833,501         1,419%         400         99         365,132         5,983,560         1,865%         327         100           2040         321,818         6,003,156         1,865%         327         10           2041         281,503         5,985,500         2,117%         292         10           2042         244,387         5,852,316         2,395%         260         10           2043         210,640         5,675,928         2,695%         230         11           2044         180,307         5,452,961   |            |      |           |           |             |           | 63%                  |
| 2033         669,363         4,365,714         652%         597         77           2034         615,477         4,746,028         771%         557         203         516,2311         903%         517         8           2036         510,249         5,386,708         1,056%         477         8           2037         459,718         5,628,246         1,224%         438         2038         411,197         5,833,501         1,419%         400         9           2039         365,132         5,963,548         1,633%         363         9         365,132         5,963,548         1,633%         363         9           2040         321,818         6,003,156         1,865%         327         2041         281,503         5,959,500         2,117%         292         10           2042         244,387         5,852,316         2,395%         260         10         2042         244,387         5,852,316         2,395%         260         10           2044         180,307         5,452,961         3,024%         202         11         2045         153,295         5,606         2,024%         202         11         2045         12,454         4,889,399   |            |      |           |           |             |           | 66%<br>70%           |
| 2034         615,477         4,746,028         771%         557         77           2035         562,311         5,078,913         903%         517         88           2037         459,718         5,386,708         1,056%         477         88           2037         459,718         5,628,246         1,224%         438         99           2038         411,197         5,833,501         1,419%         400         93           2040         321,818         6,003,156         1,865%         327         10           2041         281,503         5,959,500         2,117%         292         10           2042         244,387         5,852,316         2,395%         200         11           2043         210,640         5,675,928         2,695%         230         11           2044         180,307         5,452,961         3,024%         202         11           2045         153,295         5,184,685         3,382%         176         11         12           2047         108,613         4,600,995         4,236%         132         12           2049         75,092         3,998,630         5,325%         6 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>73%</td>   |            |      |           |           |             |           | 73%                  |
| 2036   |            |      |           |           |             |           | 77%                  |
| 2037   |            |      |           |           |             |           | 81%                  |
| 2038         411,197         5,833,501         1,419%         400         9           2039         365,132         5,963,548         1,633%         363         363           2040         321,818         6,003,166         1,865%         327         10           2041         281,503         5,959,500         2,117%         292         10           2042         244,387         5,852,316         2,395%         260         10           2043         210,640         5,675,928         2,695%         230         11           2044         180,307         5,452,961         3,024%         202         11           2045         153,295         5,184,685         3,382%         176         11           2047         108,613         4,600,995         4,236%         132         12           2048         90,569         4,305,161         4,753%         113         12           2049         75,092         3,998,630         5,325%         96         133           2050         61,911         3,686,401         5,954%         82         12           2051         50,741         3,400,165         6,701%         69         13 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>86%</td>   |            |      |           |           |             |           | 86%                  |
| 2039   |            |      |           |           |             |           | 90%<br>94%           |
| 2041         281,503         5,959,500         2,117%         292         10           2042         244,387         5,852,316         2,395%         260           2043         210,640         5,675,928         2,695%         230         11           2044         180,307         5,452,961         3,024%         202         11           2045         153,295         5,184,685         3,382%         176         11           2046         129,454         4,889,399         3,777%         153         12           2047         108,613         4,600,995         4,236%         132         12           2048         90,569         4,305,161         4,753%         113         12           2049         75,092         3,998,630         5,325%         96         133           2050         61,911         3,686,401         5,954%         82         12           2051         50,741         3,400,165         6,701%         69         13           2052         41,344         3,106,516         7,514%         57         13           2054         26,949         2,566,528         9,523%         39         13 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td>98%</td></td<>  |            |      |           |           |             |           | 98%                  |
| 2042         244,387         5,852,316         2,395%         260         10           2043         210,640         5,675,928         2,695%         230         11           2044         180,307         5,452,961         3,024%         202         21           2045         153,295         5,184,685         3,382%         176         11           2046         129,454         4,889,399         3,777%         153         12           2048         90,569         4,305,161         4,753%         113         12           2049         75,092         3,998,630         5,325%         96         12           2050         61,911         3,686,401         5,954%         82         12           2051         50,741         3,400,165         6,701%         69         13           2052         41,344         3,106,516         7,514%         57         13           2053         33,477         2,835,084         8,469%         47         13           2054         26,949         2,566,528         9,523%         39         13           2055         21,548         2,289,994         10,627%         32         13   |            |      |           |           |             |           | 102%                 |
| 2043         210,640         5,675,928         2,695%         230         111           2044         180,307         5,452,961         3,024%         202         111           2045         153,295         5,184,685         3,382%         176         111           2047         108,613         4,600,995         4,236%         132         12           2048         90,569         4,305,161         4,753%         113         12           2049         75,092         3,998,630         5,325%         96         12           2050         61,911         3,686,401         5,954%         82         12           2051         50,741         3,400,165         6,701%         69         13           2052         41,344         3,106,516         7,514%         57         13           2053         33,477         2,835,084         8,469%         47         13           2054         26,949         2,566,528         9,523%         39         13           2055         21,548         2,289,994         10,627%         32         13           2056         17,105         2,006,373         11,730%         26         13   |            |      |           |           |             |           | 106%                 |
| 2044         180,307         5,452,961         3,024%         202         111           2045         153,295         5,184,685         3,828%         176         111           2046         129,454         4,889,399         3,777%         153         12           2047         108,613         4,600,995         4,236%         132         12           2048         90,569         4,305,161         4,753%         113         12           2049         75,092         3,998,630         5,325%         96         12           2050         61,911         3,686,401         5,954%         82         12           2051         50,741         3,400,165         6,701%         69         13           2052         41,344         3,106,516         7,514%         57         33         13           2053         33,477         2,835,084         8,469%         47         13         2054         26,949         2,566,528         9,523%         39         13           2054         26,949         2,566,528         9,523%         39         13         205         13         205         11,403         206         13         205         12,548 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>109%<br/>112%</td>   |            |      |           |           |             |           | 109%<br>112%         |
| 2046         129,454         4,889,399         3,777%         153         12           2047         108,613         4,600,995         4,236%         132         12           2048         90,569         4,305,161         4,753%         132         12           2049         75,092         3,998,630         5,325%         96         12           2050         61,911         3,866,401         5,954%         82         12           2051         50,741         3,400,165         6,701%         69           2053         33,477         2,835,084         8,469%         47         13           2054         26,949         2,566,528         9,523%         39         13           2055         21,548         2,289,949         10,627%         32         13           2056         17,105         2,006,373         11,730%         26         13           2057         13,469         1,729,601         12,841%         21         13           2058         10,527         1,475,235         14,014%         16         13           2060         6,277         1,028,747         16,390%         10         13           2061 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>115%</td>   |            |      |           |           |             |           | 115%                 |
| 2047         108,613         4,600,995         4,236%         132         122           2048         90,569         4,305,161         4,755%         113         122           2049         75,092         3,998,630         5,325%         96         12           2050         61,911         3,686,401         5,954%         82         12           2051         50,741         3,400,165         6,701%         69         13           2052         41,344         3,106,516         7,514%         57         13           2053         33,477         2,835,084         8,469%         47         13           2054         26,949         2,566,528         9,523%         39         13           2055         21,548         2,289,994         10,627%         32         32           2056         17,105         2,006,373         11,730%         26         13           2057         13,469         1,729,601         12,841%         21         13           2058         10,527         1,475,235         14,014%         16         16           2059         8,162         1,241,310         15,208%         13         13 <tr< td=""><td></td><td></td><td></td><td></td><td></td><td>-</td><td>118%</td></tr<>  |            |      |           |           |             | -         | 118%                 |
| 2048         90,569         4,305,161         4,753%         113         12           2049         75,092         3,998,630         5,325%         96         12           2050         61,911         3,868,401         5,954%         82         12           2051         50,741         3,400,165         6,701%         69         13           2052         41,344         3,106,516         7,514%         57         13           2053         33,477         2,835,084         8,469%         47         13           2054         26,949         2,566,528         9,523%         39         13           2055         21,548         2,289,994         10,627%         32         13           2056         17,105         2,006,373         11,730%         26         13           2057         13,469         1,729,601         12,841%         21         13           2058         10,527         1,475,235         14,014%         16         13           2059         8,162         1,241,310         15,208%         13         16           2060         6,277         1,028,747         16,399%         10         13  |            |      |           |           |             |           | 121%                 |
| 2049         75,092         3,998,630         5,325%         96         12           2050         61,911         3,686,401         5,954%         82         12           2051         50,741         3,400,165         6,701%         69         13           2052         41,344         3,106,516         7,514%         57         13           2053         33,477         2,835,084         8,469%         47         13           2054         26,949         2,566,528         9,523%         39         32           2055         21,548         2,289,994         10,627%         32         13           2056         17,105         2,006,373         11,730%         26         13           2057         13,469         1,729,601         12,841%         21         13           2058         10,527         1,475,235         14,014%         16         16           2059         8,162         1,241,310         15,208%         13         13           2060         6,277         1,028,747         16,399%         10         13           2061         4,783         840,093         17,562%         8         13  |            |      |           |           |             |           | 123%<br>125%         |
| 2051         50,741         3,400,165         6,701%         69         13           2052         41,344         3,106,616         7,514%         57         13           2053         33,477         2,835,084         8,469%         47         13           2054         26,949         2,566,528         9,523%         39         13           2055         21,548         2,289,994         10,627%         32         13           2056         17,105         2,006,373         11,730%         26         13           2057         13,469         1,729,601         12,841%         21         13           2058         10,527         1,475,235         14,014%         16         13           2059         8,162         1,241,310         15,208%         13         13           2060         6,277         1,028,747         16,399%         10         13           2061         4,783         840,093         17,562%         8         13           2062         3,612         676,476         18,729%         6         13           2063         2,706         535,279         19,782%         5         13  |            |      |           |           |             |           | 127%                 |
| 2052         41,344         3,106,516         7,514%         57         13           2053         33,477         2,835,084         8,469%         47         13           2054         26,949         2,566,528         9,523%         39         13           2055         21,548         2,289,994         10,627%         32         13           2056         17,105         2,006,373         11,730%         26         13           2057         13,469         1,729,601         12,841%         21         13           2058         10,527         1,475,235         14,014%         16         13           2059         8,162         1,241,310         15,208%         13         13           2060         6,277         1,028,747         16,399%         10         13           2061         4,783         840,093         17,562%         8         13           2062         3,612         676,476         18,729%         6         13           2063         2,706         535,279         19,782%         5         13           2064         2,012         423,435         21,044%         4         13           206   |            |      |           |           |             |           | 128%                 |
| 2053         33,477         2,835,084         8,469%         47         133           2054         26,949         2,566,628         9,523%         39         13           2055         21,548         2,289,994         10,627%         32         13           2056         17,105         2,006,373         11,730%         26         13           2057         13,469         1,729,601         12,841%         21         13           2058         10,527         1,475,235         14,014%         16         16           2059         8,162         1,241,310         15,208%         13         13           2060         6,277         1,028,747         16,390%         10         13           2061         4,783         840,093         17,562%         8         13           2062         3,612         676,476         18,729%         6         13           2063         2,706         535,279         19,782%         5         13           2064         2,012         423,435         21,044%         4         13           2065         1,487         331,301         22,281%         3         1           2066 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>130%</td>  |            |      |           |           |             |           | 130%                 |
| 2054         26,949         2,566,528         9,523%         39         13           2055         21,548         2,289,994         10,627%         32         13           2056         17,105         2,006,373         11,730%         26         13           2057         13,469         1,729,601         12,841%         21         13           2058         10,527         1,475,235         14,014%         16         13           2059         8,162         1,241,310         15,208%         13         13           2060         6,277         1,028,747         16,399%         10         13           2061         4,783         840,093         17,562%         8         13           2062         3,612         676,476         18,729%         6         13           2063         2,706         535,279         19,782%         5         13           2064         2,012         423,435         21,044%         4         13           2065         1,487         331,301         22,281%         3         1           2066         1,089         256,826         23,582%         2         13           2067   |            |      |           |           |             |           | 131%<br>132%         |
| 2056   |            |      |           |           |             |           | 133%                 |
| 2057   |            |      | 21,548    | 2,289,994 | 10,627%     |           | 134%                 |
| 2058         10,527         1,475,235         14,014%         16         13           2059         8,162         1,241,310         15,208%         13         13           2060         6,277         1,028,747         16,390%         10         10           2061         4,783         840,093         17,562%         8         13           2062         3,612         676,476         18,729%         6         13           2063         2,706         535,279         19,782%         5         13           2064         2,012         423,435         21,044%         4         1           2065         1,487         331,301         22,281%         3         13           2066         1,089         256,826         23,582%         2         13           2067         793         199,196         25,107%         2         13           2068         574         153,411         26,742%         1         13           2069         412         116,878         28,334%         1         13           2070         295         88,849         30,160%         1         13  |            |      |           |           |             |           | 134%                 |
| 2059         8,162         1,241,310         15,208%         13         13           2060         6,277         1,028,747         16,399%         10         13           2061         4,783         840,993         17,562%         8         13           2062         3,612         676,476         18,729%         6         13           2063         2,706         535,279         19,782%         5         13           2064         2,012         423,435         21,044%         4         13           2065         1,487         331,301         22,281%         3         13           2066         1,089         256,826         23,582%         2         13           2067         793         199,196         25,107%         2         13           2068         574         153,411         26,742%         1         13           2069         412         116,878         28,334%         1         13           2070         295         88,849         30,160%         1         13   |            |      |           |           |             |           | 135%<br>136%         |
| 2061     4,783     840,093     17,562%     8     13       2062     3,612     676,476     18,729%     6     1       2063     2,706     535,279     19,782%     5     13       2064     2,012     423,435     21,044%     4     13       2065     1,487     331,301     22,281%     3     13       2066     1,089     256,826     2,582%     2     13       2067     793     199,196     25,107%     2     13       2068     574     153,411     26,742%     1     13       2069     412     116,878     28,334%     1     13       2070     295     88,849     30,160%     1     13   |            |      |           |           |             |           | 136%                 |
| 2062     3,612     676,476     18,729%     6     13       2063     2,706     535,279     19,782%     5     13       2064     2,012     423,435     21,044%     4     4       2065     1,487     331,301     22,281%     3     13       2066     1,089     256,826     23,582%     2     13       2067     793     199,196     25,107%     2     13       2068     574     153,411     26,742%     1     13       2069     412     116,878     28,334%     1     13       2070     295     88,849     30,160%     1     13  |            | 2060 | 6,277     | 1,028,747 | 16,390%     | 10        | 136%                 |
| 2063         2,706         535,279         19,782%         5         13           2064         2,012         423,435         21,044%         4         13           2065         1,487         331,301         22,281%         3         13           2066         1,089         256,826         23,582%         2         13           2067         793         199,196         25,070%         2         13           2068         574         153,411         26,742%         1         13           2069         412         116,878         28,334%         1         13           2070         295         88,849         30,160%         1         13   |            |      |           |           |             |           | 136%                 |
| 2064   2,012   423,435   21,044%   4   13<br>2065   1,487   331,301   22,281%   3   13<br>2066   1,089   256,826   23,582%   2   13<br>2067   793   199,196   25,107%   2   13<br>2068   574   153,411   26,742%   1   13<br>2069   412   116,878   28,334%   1   13<br>2070   295   88,849   30,160%   1   13   |            |      |           |           |             |           | 137%<br>137%         |
| 2065     1,487     331,301     22,281%     3     13       2066     1,089     256,826     23,582%     2     13       2067     793     199,196     25,107%     2     13       2068     574     153,411     26,742%     1     13       2069     412     116,878     28,334%     1     13       2070     295     88,849     30,160%     1     13   |            |      |           |           |             |           | 137%                 |
| 2067     793     199,196     25,107%     2     13       2068     574     153,411     26,742%     1     13       2069     412     116,878     28,334%     1     13       2070     295     88,849     30,160%     1     13   |            |      |           |           |             | 3         | 137%                 |
| 2068     574     153,411     26,742%     1     13       2069     412     116,878     28,334%     1     13       2070     295     88,849     30,160%     1     13   |            |      |           |           |             |           | 137%                 |
| 2069         412         116,878         28,334%         1         13           2070         295         88,849         30,160%         1         13   |            |      |           |           |             |           | 137%                 |
| 2070 295 88,849 30,160% 1 13   |            |      |           | -         |             |           | 137%<br>137%         |
|  |            |      |           |           |             |           | 137%                 |
|  |            | 2071 | 209       | 66,483    | 31,839%     | 0         | 137%                 |
|  |            |      |           |           |             |           | 137%                 |
|  |            |      |           |           |             |           | 137%<br>137%         |
|  |            |      |           |           |             |           | 137%                 |

| History |          |  |  |  |
|---------|----------|--|--|--|
|         | Future   |  |  |  |
|         | Lifetime |  |  |  |

| 25,825,378 | 10,299,369  | 40%  | 29,066 | 34%  |
|------------|-------------|------|--------|------|
| 21,026,321 | 151,288,862 | 720% | 19,440 | 442% |
| 46,851,699 | 161,588,231 | 345% | 48,506 | 137% |

#### Exhibit II-b UNUM

#### Experience by Calendar Year CT-Specific Experience After 3 Year 16% Per Year Rate Increase Policy Form: GMB96/CT

|            |              | Actual or Projected Experience |                        |                    |                |                     |
|------------|--------------|--------------------------------|------------------------|--------------------|----------------|---------------------|
|            |              |                                | Actual of F            | . Joureu EX        | P-0110110E     | Cumulative          |
|            |              |                                |                        |                    |                | Loss Ratio          |
|            | Calendar     | Earned                         | Incurred               | Incurred           | End of Year    | with                |
|            | Year<br>1997 | Premium<br>74,611              | Claims<br>9,332        | Loss Ratio<br>13%  | Lives<br>203   | 4.5% Interes<br>13% |
|            | 1998         | 328,077                        | 49,673                 | 15%                | 412            | 15%                 |
|            | 1999         | 479,727                        | 72,570                 | 15%                | 536            | 15%                 |
|            | 2000         | 881,641                        | 115,667                | 13%                | 1,274          | 14%                 |
|            | 2001         | 1,497,392                      | 174,835                | 12%                | 1,817          | 13%                 |
|            | 2002<br>2003 | 1,656,410<br>1,609,871         | 181,322<br>171,835     | 11%<br>11%         | 1,788<br>1,735 | 12%<br>12%          |
|            | 2003         | 1,532,154                      | 429,791                | 28%                | 1,667          | 15%                 |
|            | 2005         | 1,486,029                      | 159,759                | 11%                | 1,635          | 14%                 |
|            | 2006         | 1,457,179                      | 73,219                 | 5%                 | 1,611          | 13%                 |
|            | 2007         | 1,428,897                      | 254,674                | 18%                | 1,581          | 14%                 |
| Historical | 2008<br>2009 | 1,408,145                      | 190,225                | 14%                | 1,555          | 14%                 |
| Experience | 2010         | 1,379,988<br>1,350,377         | 284,938<br>613,452     | 21%<br>45%         | 1,518<br>1,500 | 14%<br>16%          |
|            | 2011         | 1,326,421                      | 598,420                | 45%                | 1,474          | 18%                 |
|            | 2012         | 1,308,060                      | 1,768,630              | 135%               | 1,456          | 24%                 |
|            | 2013         | 1,278,639                      | 275,391                | 22%                | 1,431          | 24%                 |
|            | 2014         | 1,244,158                      | 1,756,423              | 141%               | 1,402          | 28%                 |
|            | 2015         | 1,218,385                      | 1,064,294              | 87%                | 1,376          | 31%                 |
|            | 2016<br>2017 | 1,186,362<br>1,142,011         | 550,336<br>729,932     | 46%<br>64%         | 1,348<br>1,270 | 31%<br>32%          |
|            | 2018         | 1,074,947                      | 1,005,748              | 94%                | 1,234          | 34%                 |
|            | 2019         | 1,035,281                      | 1,131,725              | 109%               | 1,197          | 35%                 |
|            | 2020         | 1,022,788                      | 1,160,103              | 113%               | 1,067          | 37%                 |
|            | 2021         | 1,135,973                      | 1,293,857              | 114%               | 1,033          | 39%                 |
| Projected  | 2022<br>2023 | 1,262,948<br>1,208,162         | 1,439,497<br>1,613,485 | 114%<br>134%       | 998<br>963     | 40%<br>42%          |
| Future     | 2023         | 1,153,333                      | 1,791,880              | 155%               | 928            | 45%                 |
| Experience | 2025         | 1,098,509                      | 1,984,171              | 181%               | 892            | 47%                 |
|            | 2026         | 1,043,748                      | 2,188,155              | 210%               | 856            | 49%                 |
|            | 2027         | 989,093                        |                        | 246%               | 820            | 52%                 |
|            | 2028         | 934,523                        | 2,680,105              | 287%               | 783            | 55%                 |
|            | 2029<br>2030 | 880,079<br>825,979             | 2,976,281<br>3,294,821 | 338%<br>399%       | 745<br>707     | 58%<br>61%          |
|            | 2031         | 772,153                        | 3,628,893              | 470%               | 669            | 64%                 |
|            | 2032         | 718,458                        | 3,979,024              | 554%               | 631            | 68%                 |
|            | 2033         | 664,740                        | 4,334,225              | 652%               | 592            | 72%                 |
|            | 2034         | 611,364                        | 4,714,991              | 771%               | 553            | 76%                 |
|            | 2035         | 558,648                        | 5,048,024              | 904%               | 513            | 80%                 |
|            | 2036<br>2037 | 506,984<br>456,807             | 5,355,906<br>5,597,794 | 1,056%<br>1,225%   | 474<br>435     | 84%<br>88%          |
|            | 2038         | 408,603                        |                        | 1,420%             | 397            | 93%                 |
|            | 2039         | 362,823                        | 5,931,892              | 1,635%             | 360            | 97%                 |
|            | 2040         | 319,769                        | 5,971,035              | 1,867%             | 324            | 101%                |
|            | 2041         | 279,693                        | 5,926,622              | 2,119%             | 290            | 105%                |
|            | 2042<br>2043 | 242,792<br>209,242             | 5,820,110<br>5,645,571 | 2,397%<br>2,698%   | 258<br>228     | 108%<br>111%        |
|            | 2043         | 179,089                        | 5,424,175              | 3,029%             | 220            | 115%                |
|            | 2045         | 152,240                        |                        | 3,387%             | 175            | 117%                |
|            | 2046         | 128,544                        | 4,862,971              | 3,783%             | 152            | 120%                |
|            | 2047         | 107,832                        | 4,575,093              | 4,243%             | 131            | 122%                |
|            | 2048         | 89,903                         | 4,280,235<br>3,975,018 | 4,761%             | 112            | 124%                |
|            | 2049<br>2050 | 74,528<br>61,434               |                        | 5,334%<br>5,964%   | 96<br>81       | 126%<br>128%        |
|            | 2051         | 50,342                         | 3,378,693              | 6,711%             | 68             | 129%                |
|            | 2052         | 41,011                         | 3,086,025              | 7,525%             | 57             | 130%                |
|            | 2053         | 33,203                         | 2,816,457              | 8,483%             | 47             | 131%                |
|            | 2054         | 26,725                         | 2,549,779              | 9,541%             | 39             | 132%                |
|            | 2055         | 21,367                         | 2,275,276              | 10,648%<br>11,753% | 32             | 133%                |
|            | 2056<br>2057 | 16,961<br>13,355               | 1,993,423<br>1,718,470 | 11,753%            | 26<br>20       | 134%<br>134%        |
|            | 2058         | 10,438                         |                        | 14,043%            | 16             | 135%                |
|            | 2059         | 8,095                          | 1,233,754              | 15,241%            | 13             | 135%                |
|            | 2060         | 6,226                          |                        | 16,427%            | 10             | 136%                |
|            | 2061         | 4,746                          |                        | 17,602%            | 8              | 136%                |
|            | 2062<br>2063 | 3,585                          |                        | 18,770%            | 6              | 136%                |
|            | 2063         | 2,687<br>1,999                 | 532,629<br>421,503     | 19,824%<br>21,086% | 5<br>4         | 136%<br>136%        |
|            | 2065         | 1,478                          | 329,892                | 22,321%            | 3              | 136%                |
|            | 2066         | 1,083                          | 255,814                | 23,619%            | 2              | 136%                |
|            | 2067         | 789                            | 198,495                | 25,143%            | 2              | 136%                |
|            | 2068         | 571                            | 152,943                | 26,776%            | 1              | 136%                |
|            | 2069         | 411                            | 116,576                | 28,366%            | 1              | 136%                |
|            | 2070<br>2071 | 294<br>208                     | 88,659<br>66,368       | 30,188%<br>31,864% | 1 0            | 136%<br>136%        |
|            | 2072         | 147                            | 49,316                 | 33,619%            | 0              | 136%                |
|            | 2073         | 103                            | 36,515                 | 35,453%            | 0              | 136%                |
|            | 2074         | 71                             | 26,549                 | 37,231%            | 0              | 136%                |
|            | 2075         | 49                             | 19,181                 | 39,224%            | 0              | 136%                |

| History  |
|----------|
| Future   |
| Lifetime |

| 25,274,536 | 9,524,719   | 38%  | 28,590 | 32%  |
|------------|-------------|------|--------|------|
| 20,816,952 | 150,026,735 | 721% | 19,254 | 442% |
| 46,091,488 | 159,551,454 | 346% | 47,845 | 136% |